



**TO:** Mayor and Councilmembers

**SUBMITTED BY:** Luke Rioux, Finance Director

**PREPARED BY:** Tony Gonzalez, Accounting Manager  
Shawna Stokes, Budget Analyst

**SUBJECT:** Fiscal Year 2025/26 First Quarter Financial Review and Approving Side Letter Agreements with SEIU Local 620 and Salary Schedule Amendments

**RECOMMENDATION:**

- A. Approve a fee waiver and refund request from Girsh Park in the amount of \$7,342.47 for permitting fees associated with its soccer field lighting project, based on the City Council's determination that the project provides a community benefit and that the refund serves a legitimate public purpose and does not constitute a gift of public funds; and
- B. Adopt Resolution No. 25-\_\_ entitled, "A Resolution of the City Council of the City of Goleta, California, Amending the City of Goleta Operating and CIP Budget for Fiscal Year 2025/26, Amending the City of Goleta Schedule of Authorized Positions for Fiscal Year 2025/26, and Amending the City of Goleta Salary Schedule and Classification Plan for Fiscal Year 2025/26 (Effective December 27, 2025)."; and

**CONTINGENT UPON DECEMBER 16, 2025, CLOSED SESSION:**

- C. Receive an oral report, read by the City Clerk or staff, summarizing the recommendation for final action on the salaries, salary schedules, or compensation paid to City executive employees, as follows:
  - 1. For all executive management employees except the City Manager: Adoption of amended salary schedules that: (a) establishes a fixed percentage salary increase to be determined at the December 16, 2025, public meeting and effective January 10, 2026 (replacing the prior contingent CPI formula that provided a base 3.0% plus an additional amount of up to 1.0% based on the year-over-year October Consumer Price Index for All Urban Consumers (CPI-U) for the Los Angeles–Long Beach–Anaheim region); and (b) amends the formula for the January 2027 increase to utilize the September CPI-U instead of October, and establishes a fallback method in the event the September CPI-U is not published, consistent with the negotiated side letter with SEIU; and

- D. Adopt Resolution No. 25-\_\_entitled, “A Resolution of the City Council of the City of Goleta, California, Approving Side Letter Agreements with SEIU Local 620, Amending the City of Goleta Salary Schedule and Classification Plan for Fiscal Year 2025/26 (Effective January 10, 2026), and Approving Certain Future Salary Increases.”

## **BACKGROUND:**

This report provides a financial update on the City’s preliminary actual revenue and expenditure activity through the first quarter (Q1) of the Fiscal Year (FY) 2025/26 Operating and Capital Improvement Program (CIP) Budget, which was adopted on June 17, 2025, as part of the two-year FY 2025/26 and FY 2026/27 budget plan. The information in this report is preliminary and provides a review of the revenue and expenditure activity from July 1 through September 30, 2025, and other relevant financial information. Additionally, this report recommends various adjustments to the adopted budget and schedule of authorized positions.

In analyzing the attached report, the following information should be taken into consideration:

1. Revenues and expenditures are recorded during the period received or paid. It is only at the end of the fiscal year that accrual entries are made to associate the revenues and expenditures to the corresponding period.
2. The receipt of revenues varies according to the source of funding, so the September totals may not represent three months of revenues in many categories. For example, “Traditional” Property Tax payments are normally received as follows: 55% in December, 41% in April, and 4% in June.
3. Expenditures for salaries and some operating costs may be disbursed evenly on a month-to-month basis; however, there are some expenditure line items whereby funds are released or encumbered at the start of the new fiscal year. In addition, expenditures for Liability Insurance, Workers Compensation and Debt Service are made on a quarterly, semi-annual or annual basis.

## **DISCUSSION:**

### **General Fund Budget Summary:**

Table 1 summarizes the General Fund’s prior year activity, adopted budget, current budget, and recommended amendments.

**Table 1 - General Fund Budget Summary**

Category	2024/25 Actuals	2025/26 Adopted Budget	2025/26 Current Budget	Recommended Amendments	2025/26 Amended Budget
<b>Revenues and Other Sources</b>	<b>\$ 45,613,120</b>	<b>\$ 51,364,345</b>	<b>\$ 51,539,345</b>	<b>\$ (18,000)</b>	<b>\$ 51,521,345</b>
Operating Expenditures	\$ 38,289,351	\$ 51,160,294	\$ 59,366,647	\$ 833,200	\$ 60,199,847
Capital Expenditures	\$ 2,077,239	\$ 2,373,700	\$ 17,779,980	\$ 12,074	\$ 17,792,054
<b>Total Expenditures</b>	<b>\$ 40,366,590</b>	<b>\$ 53,533,994</b>	<b>\$ 77,146,627</b>	<b>\$ 845,274</b>	<b>\$ 77,991,902</b>
<b>Net Change to Fund Balance</b>	<b>\$ 5,246,530</b>	<b>\$ (2,169,649)</b>	<b>\$ (25,607,282)</b>	<b>\$ (863,274)</b>	<b>\$ (26,470,557)</b>
<b>Beginning Fund Balance</b>	<b>\$ 39,483,690</b>	<b>\$ 52,983,833</b>	<b>\$ 52,983,833</b>	<b>\$ -</b>	<b>\$ 52,983,833</b>
<b>Ending Fund Balance</b>	<b>\$ 44,730,221</b>	<b>\$ 50,814,184</b>	<b>\$ 27,376,551</b>	<b>\$ (863,274)</b>	<b>\$ 26,513,277</b>

The FY 2025/26 Adopted Budget was approved on June 17, 2025, with expenditures totaling \$53.5 million. The adopted budget incorporated updated revenue estimates to capture increases in property tax, transactions and use tax, and building and planning permit activity. The budget also included increasing expenditures related to salaries and benefits, personnel reclassifications, adjusting for the police services contract, annual debt service payment for the Lease Revenue Bonds, and one-time General Fund appropriations to support several critical projects.

Following adoption, the FY 2025/26 Current Budget total expenditures increased to \$77 million, which includes:

- Carryover appropriations of \$23.2 million (supported by the one-time fund balance of the General Fund)
- New one-time appropriations authorized by the City Council. Since July 1, 2025, the City Council has approved various new expenditure budget appropriations totaling approximately \$400,000.

Attachment 1 provides the General Fund Statement of Revenues and Expenditures.

### **General Fund - Carryover Budget Summary:**

The FY 2025/26 carryover budget has been finalized, increasing the current budget by \$23.2 million. Carryovers result from encumbered funds not paid until after the end of the fiscal year and are required to be reported in the new fiscal year. They also include one-time programmed budgets for active city operating projects and CIP projects that were not completed in the previous year and still need the one-time budget to complete the project in FY 2025/26. Table 2 provides a summary of FY 2024/25 carryover amounts by department.

**Table 2 – General Fund FY 2024/25 Carryover Budget Summary into FY 2025/26**

Department	2024/25 Carryover Budget	Description of One-time Projects, CIP, or expenditures recognized in FY 24/25
General Government	\$160,562	Project Labor Agreement ordinance, DEI plan, and Meet Me In Old Town Events.
General Services	\$462,453	Access Control & Security Upgrades Project, Asset Management Software Implementation, City Domain Change from .org to .gov, City Hall Parking Lot Striping Plan, GVL Fumigation Termite Treatment, Incode Tyler Content Manager and Accounts Payable Automation Implementation, Mobile Car Washing Services Project, Procurement Consulting Services, Stow House Chimney/Roof Repair Project, Vehicle: (2) 2025 Ford F-150 Lightning Pro Purchase, Vehicle: 2025 Equinox EV Purchase, VOIP Phone Implementation Project
Library	\$381,074	Solvang Library Service Desk Project funded by Sterling Price Living Trust Donation, Relocating the temporary Library to 6500 Hollister, including lease payments, moving services, and tenant improvements.
Planning and Environmental Review	\$149,554	Airport Impact Analysis, BlueBeam-Magnet Integration Project, Document Imaging Project for PER Records, Ellwood EOF project and Haskell's Beach. Supervision and Oversight for Oil & Gas Support Services for COG, Environmental Justice policy, Housing Element Implementation, Local Coastal Project and Local Zoning Ordinance Project, Subdivision APN/Address Research and Mapping Services
Public Works	\$6,938,310	Emergency Storms, Pavement Rehabilitation, Concrete Maintenance, Bluebeam-Magnet Integration, DIF Nexus Study, Ellwood Mesa Neighborhood Hazard Fuel Reduction Project, Glen Annie Creek Wingwall Repair
Neighborhood Services	-	N/A
Capital Improvement	\$15,095,349	Ekwill Street & Fowler Extension, Ellwood Mesa, Hollister Avenue Bridge Replacement (SJC Phase II), Cathedral Oaks Cribwall Interim Repair, Goleta Train Depot & S. La Patera Improvements, Signal Upgrades, City Hall Purchase & Improvements, Ellwood Mesa/Sperling Preserve Open Space Plan, Mathilda Park Improvements, Public Works Corp Yard Repairs, San Jose Creek Channel Fish Passage Modification, Ellwood Beach Drive Drainage, Goleta Community Center ADA Improvements, Goleta Library ADA and Building Refresh, Historic Train Station Preservation, MIS/ERP System Implementation
<b>Grand Total</b>	<b>\$ 23,187,302</b>	

**General Fund – Recommended Amendments Summary:**

Staff recommends several budget adjustments for the first quarter, which include a net decrease of \$(18,000) in revenues and a net increase of \$845,274 in expenditures. These adjustments are summarized in the General Fund Revenue Analysis and Expenditure Analysis sections below and are summarized as follows:

- Staff recommends a net decrease of \$(18,000) in revenues, which is listed below:
  - Interest and Rent Income

- Staff recommends a net increase of \$845,274 in expenditures, which is listed below:
  - General Services;
    - \$34,000 Professional Services-Temp Agency
  - Public Works;
    - \$11,500 Services and Supplies
    - \$187,700 Services and Supplies
    - \$200,000 Professional Services
  - Non-Departmental;
    - \$100,000 Transfers Out to Section 115 Trust - Pension (Fund 702)
    - \$300,000 Transfers Out to Section 115 Trust- OPEB (Fund 703)
  - Capital Improvement Program – Goleta Community Center Seismic Upgrades (Project No. 9067)
    - \$12,074 Transfers Out to HMGP - Hazard Mitigation Grant (Fund 421)

### Recommended Personnel Updates:

In review and discussion with Finance, Human Resources, and the City Manager's Office, staff is recommending personnel updates outside the annual normal budget process. These changes reflect operational needs, workload distribution, and updated reviews of current duties and responsibilities. They also incorporate the flexible staffing provisions for certain classifications that were adopted through the amendment to the Memorandum of Understanding with SEIU Local 620 on April 16, 2024, and included in the City's updated Personnel Rules under Section 2.6. The proposed changes are incorporated into the Schedule of Authorized Positions included in Exhibit B of Attachment 5.

These personnel adjustments do not require new General Fund appropriations. Any cost increases will be offset by reductions in contract staffing or temporary services.

**Table 3 – FY 2025/26 Recommended Personnel Updates**

Department	Program	Title and Description	FY 25/26 Proposed	FTE
Planning & Environmental Review	Advanced Planning	Assistant Planner position be reclassified to Assistant/Associate Flex position	-	-
Public Works	Transportation and Development Engineering	Associate Engineer positions be reclassified to Assistant/Associate Engineer Flex positions	-	-
Public Works	Capital Improvement Program	Associate Engineer positions be reclassified to Assistant/Associate Engineer Flex positions	-	-
Public Works	Capital Improvement Program	Senior Project Engineer (Grandfathered) reclassified to Senior Engineer	\$(19,400)	-
Public Works	Capital Improvement Program	Reclass Intern II from Fund 211 - Solid Waste & Environmental Services Program (Program) to General Fund Capital Improvement 5500 Program	\$21,900	-
<b>Total</b>			<b>\$2,500</b>	<b>-</b>

## **Summary of Recommended Reclassifications and Changes to Existing Personnel:**

### Reclassification – Flexible Staffing

Staff recommends several reclassifications to align classifications with current duties and incorporate flexible staffing provisions. In Planning, the Assistant Planner position is proposed to be reclassified to an Assistant/Associate Planner Flex position. In Public Works, the Associate Engineer positions in both Transportation and Development Engineering and the Capital Improvement Program are recommended to be reclassified to Assistant/Associate Engineer Flex positions. These changes provide greater recruitment flexibility and minimize future revisions to the Schedule of Authorized Positions.

### Reclassification – Public Works – Capital Improvement – Senior Project Engineer (Grandfathered) to Senior Engineer

Staff recommends reclassifying the former Senior Project Engineer position (Grade 153) to the Senior Engineer classification (Grade 149). The Senior Project Engineer classification was previously grandfathered and maintained only for the prior incumbent, who has since been promoted into another position. With the vacancy, the grandfathered classification is no longer needed, and the position can be restored to the standard Senior Engineer classification. This reclassification results in an annualized decrease of approximately \$(19,362).

### Program Reallocation – Public Works – Capital Improvement – Intern II

Staff recommends reallocating the Intern II position from Solid Waste and Environmental Services (Program 5900), supported by Fund 211 (Solid Waste Fund), to the Capital Improvement Program (Program 5500), supported by Fund 101 (General Fund). This adjustment aligns the position's budgeted funding with how the intern will be utilized to support capital project work.

## **Salary Schedule Updates:**

### Updates to CPI-U Methodology for SEIU and Citywide COLA Calculations

As part of the 2024–2027 Memorandum of Understanding (MOU) with the Service Employees International Union (SEIU) Local 620, the cost-of-living adjustment (COLA) formulas in Articles 10.4 and 10.5 require the City to use the year-over-year change in the Consumer Price Index for All Urban Consumers (CPI-U) for the Los Angeles–Long Beach–Anaheim region for the month of October to determine eligibility for up to an additional one (1) percent salary increase in 2026 and 2027.

In November 2025, the U.S. Bureau of Labor Statistics (BLS) announced that the October 2025 CPI-U would not be published due to the federal shutdown and the inability to collect or reconstruct October price data. Because the October CPI-U value is permanently unavailable, the COLA formula for January 1, 2026, cannot be calculated as written in the MOU. The 3% base COLA remains unaffected.

Under the Meyers-Milias-Brown Act (MMBA), wage-determining formulas must be applied as negotiated, and when a required index becomes inoperable, the City is obligated to meet and confer with the affected bargaining unit to establish an alternative methodology. At the time of preparing this report, staff is currently in the meet-and-confer process, and drafting side letters that will require agreement by SEIU members and approval by the City Council.

Due to the timing of these negotiations, the final salary schedule cannot be included in this published agenda packet. Instead, a placeholder resolution is provided as Attachment 6. If a tentative agreement is reached in Closed Session on December 16, 2025, staff will distribute the final Resolution, Side Letters, and the updated Salary Schedule and Classification Plan (to be inserted as Exhibit B to Attachment 6) for adoption during the Open Session of this meeting.

#### Citywide Salary Schedule – Mayor and City Council

The Mayor and City Council's salary is subject to annual adjustment effective the first pay period in December, per the passage of Measure W2018 passed by voters in November 2018. The Mayor's salary is set at 90%, and the City Council is set at 75% of the most recent nonfamily household median income of the City of Goleta residents as published annually by the United States Census Bureau.

Due to the recent federal government shutdown, the U.S. Census Bureau has delayed the release of the required 2024 American Community Survey (ACS) data until January 29, 2026. Consequently, staff cannot currently calculate the updated compensation rates. Staff will maintain compensation at the current levels until the data is released. Once the data is certified, staff will implement the adjustments and will need to bring back an updated salary schedule at a future meeting for the City Council to ratify in February 2026. Any adjustments would apply to the pay period beginning December 13, 2025. For reference, the prior year's, nonfamily household median income increased approximately 0.91%.

#### Citywide Salary Schedule – City Manager

The City Manager's salary is subject to the percentage change in the June California Consumer Price Index for Urban Wage Earners and Clerical Workers, as calculated by the Department of Industrial Relations, during the preceding 12-month period, per the City Manager's employment agreement. For June 2025, the annual percent change was 3%, effective September 6, 2025, and reflected in Exhibit C to Attachment 5.

#### Budget Considerations

No additional appropriation is required. The FY 2025/26 budget was adopted to account for anticipated increases.

### **Wage Schedule for Hourly Employees and Intern Assignments Updates:**

#### Recommended Hourly Rate Adjustments

California's minimum wage will increase from \$16.50 to \$16.90 per hour effective January 1, 2026. To remain compliant with state law and maintain internal pay equity amount hourly

classifications, staff recommends adjusting all hourly employee rates at all levels, effective on December 27, 2025 (to align with the City's pay period), by \$0.40 to align with the state's increase and keep the range between the lower and higher wage levels the same.

This will help the City remain competitive with the labor market for hourly jobs and retain flexibility in assigning employees within a range of pay rates. The changes are summarized in the table below:

**Table 4 – Wage Schedule for Hourly and Intern Assignments**

Position Title	Adopted 12/28/2024		Proposed 12/27/2025	
	Entry Rate	Maximum Rate	Entry Rate	Maximum Rate
Custodian, Community Center	\$20.00	\$24.00	\$20.40	\$24.40
Event Monitor/Bldg. Attendant, Community Center	\$16.80	\$22.35	\$17.20	\$22.75
Library Page	\$16.80	N/A	\$17.20	N/A
Department Aide	\$16.80	\$20.80	\$17.20	\$21.20
Intern I	\$16.50	N/A	\$16.90	N/A
Intern II	\$16.80	\$20.80	\$17.20	\$21.20
Intern III	\$21.80	N/A	\$22.20	N/A
Legal Intern I	\$21.80	N/A	\$22.20	N/A
Legal Intern II	\$22.80	\$25.80	\$23.20	\$26.20
Maintenance Assistant	\$16.50	N/A	\$16.90	N/A

The annualized cost of the \$0.40 hourly increase is estimated at approximately \$16,300. Due to current vacancies, staff does not recommend any additional appropriations at this time. The resolution for adopting the hourly wage schedule is provided in Exhibit C to Attachment 5.

### **General Fund Revenue Analysis:**

The tables presented in this section include budget-to-actual comparisons between the current fiscal year and the previous fiscal year's quarter-to-date actuals.

Property tax, sales tax, transactions and use tax, and transient occupancy tax are the City's major tax revenues. They account for over 85.8% of total General Fund revenues. Table 5 summarizes first-quarter activity, followed by a discussion of key revenue variances and trends.



**Table 5 – General Fund FY 2025/26 Revenues through Q1 (September 30)**

Revenues	FY 2024/25		FY 2025/26			Prior Year Qtr YTD % Chg
	Year End Actuals	Qtr YTD Actuals	Current Budget	Qtr YTD Actuals	% Realized	
Property Taxes	\$ 10,136,928	\$ 29,342	\$ 10,296,800	\$ 21,298	0.2%	-27.4%
Sales Taxes	8,980,584	1,167,585	8,806,000	832,396	9.5%	-28.7%
Transaction and Use Tax	12,322,825	1,016,238	11,300,000	1,089,913	9.6%	7.2%
Transient Occupancy Tax	14,110,059	2,200,482	13,800,000	2,084,155	15.1%	-5.3%
Cannabis Tax	743,488	-	650,000	-	0.0%	-
Franchise Fee	1,632,464	199,419	1,602,700	203,766	12.7%	2.2%
License & Service Charges	2,425,144	518,124	3,119,560	1,149,020	36.8%	121.8%
Fines & Penalties	270,610	36,268	201,500	26,043	12.9%	-28.2%
Interest & Rent Income	2,104,478	351,725	1,044,200	141,052	13.5%	-59.9%
Reimbursements	1,175,150	107,744	392,900	230,142	58.6%	113.6%
Other Revenues	849,764	83,555	291,000	84,275	29.0%	0.9%
Other Sources	9,290	4,997	34,685	1,189	3.4%	-76.2%
<b>Total Revenues</b>	<b>\$ 54,760,784</b>	<b>\$ 5,715,478</b>	<b>\$ 51,539,345</b>	<b>\$ 5,863,250</b>	<b>11.4%</b>	<b>2.6%</b>

**Property Tax:**

Property tax is the City's third largest revenue source, as it accounts for 20% of total General Fund revenues. It also remains the City's most stable revenue category. Property tax revenues are composed of three main components:

- (1) "Traditional" Property Tax, which is received in large part during the months of December and April
- (2) Property Tax in Lieu of Motor Vehicle License Fees (MVLFF), which is received in two payments during January and May
- (3) Monthly Documentary Transfer Tax revenue, which is derived from changes in ownership of real property and assessed value.

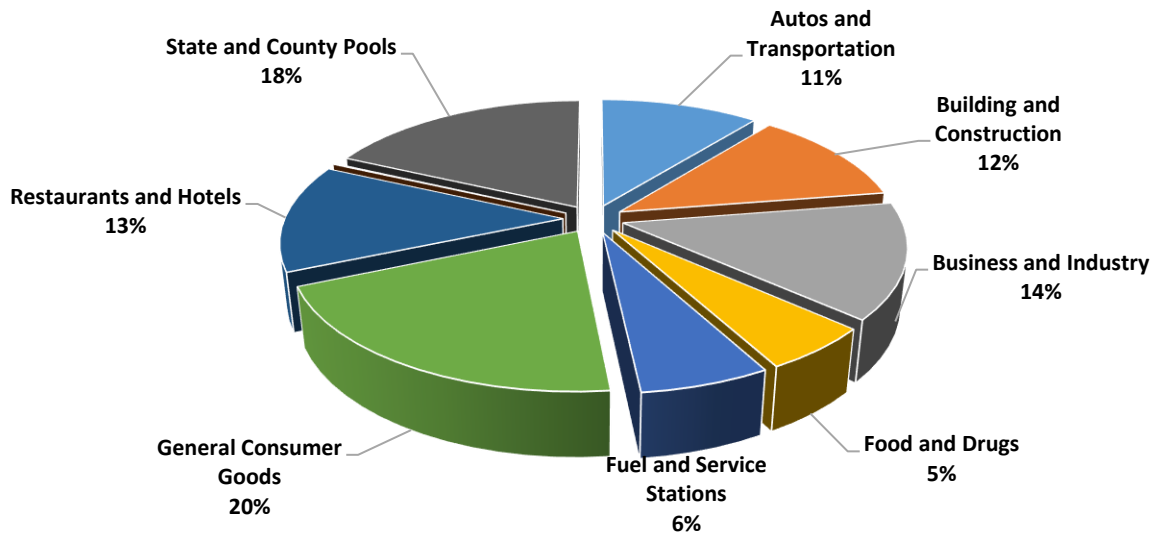
Total property tax revenues anticipated for the fiscal year are estimated at \$10.3 million. When compared to the prior year's quarter actuals, a decrease of -27.4% is experienced in this category due to lower Documentary Transfer Tax revenues received through the quarter. This decrease was anticipated during budget adoption, given the continued high-interest rate environment, reduced transaction value, and low inventory.

**Sales Tax (1% Bradley-Burns):**

Sales tax is projected to be the City's fourth largest General Fund revenue source at \$8.8 million, representing 17.1% of total General Fund revenues. Sales tax is considered one of the City's most economically sensitive and volatile revenue sources, given the dependency on consumer spending patterns and business activity. The City does not receive its full 1% sales tax (also known as Bradley-Burns) allocation of the 7.75% sales tax rate that is normally allocated to cities. The City shares 30% of the 1% sales tax revenues with the County of Santa Barbara, per the Revenue Neutrality Agreement (RNA). The amount projected to be shared this fiscal year is approximately \$3.9 million.

The City's sales tax base is generated from various main industry categories, including General Consumer Goods, with a dominant share at an average of 20%. The General Consumer Goods category is represented by many retail stores providing various consumer goods. The businesses in this category include large discount department stores, electronics stores, home furnishing stores, and other retail stores. The next largest industry categories are the State and County Pools (primarily online sales), now at 18% (historically 14%). When combined, these two industry groups account for 38% of the City's sales tax base. It is then supplemented by Business and Industry (manufacturers and industrial), Restaurants and Hotels (dining establishments, fast food, and bars), Building and Construction at 11% to 14%, and Autos and Transportation at 11%. For comparison purposes, the percentage share by the eight major industry groups for the City is seen in Figure 1 below:

**Figure 1 - Sales Tax by Major Industry Groups**



Sales tax revenues for FY 2025/26 are estimated to total \$8.8 million. Through the end of the first quarter, sales tax receipts were tracking lower in comparison to the prior year's first quarter by -28.7% or \$(335,189). This variance is largely due to the timing of the August payment, which was received in October. During the budget process, it was anticipated that sales tax activity would be relatively flat this year with a slight decrease.

When reviewing sales tax receipts on an accrual basis and accounting for the November cleanup payment (which captures sales activity for July through September), sales tax receipts were at \$2.1 million or 0.02% above the prior year's first quarter.

Staff will hold its next key sales tax meeting in January 2026 to discuss July–September activity and will report further in the Q2 (mid-year) financial review in February. Given the level of uncertainty and volatility, staff are not recommending any adjustments to its current sales tax estimates.

### **Transaction and Use Tax (TUT):**

The City's Transaction and Use Tax (TUT) is projected to be the second largest General Fund revenue source for the City at \$11.3 million, representing 21.9% of total General Fund revenues for FY 2025/26. Through the end of the first quarter, TUT revenues totaled \$1.09 million or 9.6% of the budget and continue to trend in line with original projections.

FY 2025/26 represents the second full year of TUT collections, following voter approval of Measure B. Because the tax became effective on January 1, 2024, the first half of FY 2023/24 contains only partial data. As a result, FY 2023/24 will not provide a meaningful prior year benchmark for Q1 (July - September) and Q2 (October - December). Full-year comparative data begins in FY 2024/25, which now serves as the first complete baseline year.

On an accrual basis, Q1 TUT revenues increased 58.2% compared to the same quarter of the prior year. This increase is primarily due to greater compliance and improved reporting as businesses adjusted to the new tax, and staff's ongoing work with consultants and the California Department of Tax and Fee Administration (CDTFA) to identify and recover missing payments. Recent receipts also include several large one-time tax recoveries, which will temporarily skew year-over-year performance and should not be interpreted as ongoing growth.

Going forward, staff will have complete year-over-year comparative data to evaluate the ongoing performance of this revenue source. There are no recommended adjustments at this time, and staff will provide updated projections as part of the Q2 (mid-year) Financial Review in February. In addition, staff will also present a clearer assessment of underlying trends by separately identifying ongoing activity and excluding one-time tax recoveries.

### **Transient Occupancy Tax (TOT):**

Transient Occupancy Tax (TOT) is the City's largest General Fund revenue source, representing 26.8% of total General Fund revenues for FY 2025/26. TOT has remained the City's top revenue source since FY 2012/13. TOT is also one of the most volatile revenues, as it is highly sensitive to travel patterns and economic conditions. TOT was most significantly impacted during the pandemic due to declines in overnight stays, but revenues have since stabilized and recovered.

Based on actual receipts received by September 30, TOT revenues totaled \$2 million, which is -5.3% below compared to the same quarter in the prior year (\$2.2 million). This decrease is due to the timing of receipts processed by September 30 and not necessarily performance. The tax is due within thirty days after the end of the prior month. For example, TOT collected for September is due by October 30. The \$2 million reflected in the report represents July and portions of August TOT receipts.

To accurately compare and analyze performance, TOT should be reviewed on an accrual-based analysis, which provides a more accurate measure of performance. Staff has prepared the following table for informational purposes, showing how the City's TOT is performing through the end of September on an accrual basis, aligning receipts with the

period in which the overnight stays occurred. Table 6 summarizes TOT revenues by month compared to the same months in prior years.

**Table 6 - TOT Revenues for the First Three Months of FY 2025/26 (Accrual Basis)**

Month	2023/24 Actuals	2024/25 Actuals	2025/26 Actuals	\$ Chg from Prior Year	% Chg from Prior Year
July	\$ 1,586,116	\$ 1,595,083	\$ 1,627,402	\$ 32,319	2.0%
August	1,425,737	1,624,084	1,559,889	(64,195)	-4.5%
September	1,359,267	1,362,594	1,380,251	17,657	1.3%
<b>Total</b>	<b>\$ 4,371,119</b>	<b>\$ 4,581,760</b>	<b>\$ 4,567,541</b>	<b>\$ (14,219)</b>	<b>-0.3%</b>

On an accrual basis, TOT revenues totaled \$4.6 million, which is -0.3% or \$(14,219) below the prior year. When compared to the total adopted budget of \$13.8 million, TOT revenues are at 32.3% of the budget, which is on target for this point in the fiscal year. Staff will continue to monitor TOT performance closely, but based on current trends, revenues are projected to meet the FY 2025/26 estimate. As a reminder, the adopted budget assumed TOT would remain essentially flat relative to budgetary levels and slightly below the \$14.1 million in actuals collected in FY 2024/25.

#### **Short-Term Vacation Rentals (STVR):**

On July 18, 2023, the City Council adopted updates to its STVR ordinance, which took effect on August 18, 2023. Since implementation, staff have worked with hosting platforms, onboarding operators to the updated license and process, and tailoring city TOT/Tourism Business Improvement District (TBID) remittance forms for STVR operators to utilize for ongoing reporting. Finance staff will be working with consultants to assist with ongoing education, compliance, back tax collection, and reporting efforts.

The table below summarizes the STVR license activity at a point in time.

**Table 7 – STVR License Data (Preliminary)**

STVR License Data (Status)	Total (12/31/24)	Total (3/31/25)	Total (5/20/25)	Total (12/10/25)
Active	24	33	38	44
Inactive/Expired	84	84	84	66
New/Pending	34	9	7	4
Revoked/Terminated/Suspended	3	3	0	4
<b>Total</b>	<b>145</b>	<b>129</b>	<b>129</b>	<b>118</b>

*Note: Active status represents active, valid STVR licenses. Inactive/expired licenses represent licenses that chose not to renew or were non-responsive. Revoked, Terminated, and Suspended status can be due to an unpermitted dwelling unit or violations, including code compliance findings. Data is continuing to be scrubbed for duplicated addresses, and subject to further refinement. Staff is working on an updated table to include information on*

*owner-occupied and non-owner occupied, including withdrawn/abandoned applications, and plans to have it part of the next financial review.*

From July 1, 2025 – September 30, 2025, total STVR-generated TOT revenues were approximately \$79,264, which is a 14.9% increase when compared to the same period in the prior fiscal year.

### **Cannabis Business Tax:**

On November 6, 2018, the voters passed Measure Z2018, establishing a tax on cannabis business operations within the City of Goleta. The passing of this ballot measure subjects cannabis businesses to taxation on gross receipts of cannabis based on classifications up to a maximum of 10 percent. Initial rates were established when passing and codified as Chapter 3.08 into the Goleta Municipal Code. On December 5, 2023, the City Council approved Ordinance No. 23-12, which changed the medical cannabis retail rate from 0% to 5% and were effective in January 2024. The cannabis tax rates are seen in Table 8:

**Table 8 – Cannabis Tax Rates**

<b>Cannabis Business Classification</b>	<b>Activities Taxed</b>	<b>Tax Rate</b>
Non-Medical Cannabis Retail	Gross Receipts	5%
Medical Cannabis Retail* <i>*Effective January 2024, tax rate set at 5%</i>	Gross Receipts	5%
Processing/Manufacturing	Gross Receipts	2%
Cultivation	Gross Receipts	4%
Distribution/Transport	Gross Receipts	1%
Testing	Gross Receipts	0%
Nurseries	Gross Receipts	1%
Maximum Tax Limit	Gross Receipts	10%
Maximum Cap for Multiple Operations	Gross Receipts	10%

At the time of writing this report, the City of Goleta currently has nine (9) active licenses, with nine (9) operators now reporting cannabis business tax revenues.

Cannabis business tax payments are due quarterly by the end of the following month (e.g., July through September are due by October 30). Given the timing of when cannabis tax revenues are due, there are no reported receipts yet on a cash basis in this report for the quarter against the overall budgeted amount of \$650,000. When preparing this report, preliminary data shows that the City has not yet collected cannabis business tax revenue. Actual amounts for Q1 will be reported at mid-year.

Staff will continue to evaluate the cannabis tax activity and potential fiscal impacts as new operators begin to collect and remit taxes. Should revenues continue to fall short of estimates, the unassigned fund balance is available to serve as a revenue stabilizer and absorb the impact, followed by the contingency reserve.

Table 9 below summarizes the approved Cannabis Business License Operators as of the date preparing this report.

**Table 9 – Cannabis Business License Application Summary**

#	Status	Business Application Name	Location	Primary License Type	Other Uses or Notes	Paying Tax?
1	No longer operating	CalGreen (Legal Non-Conforming)	164 Aero Camino	Storefront Retail		No
2	Renewal in Process	Santa Barbara Care Center (Legal Non-Conforming)	5814 Gaviota Street	Microbusiness	Storefront Retail Cultivation Distribution	Yes
3	Renewal in Process	Green Rush Alliances LLC	6332 Lindmar Ave	Manufacturing	Distribution	Yes
4	Renewal in Process	Twisted Roots, Inc (previously Sublime Processing, LLC)	123 Aero Camino Unit A	Microbusiness	Manufacturer Distribution Non-Storefront Retail (Delivery)	Yes
5	Approved	Thornwood Distribution LLC	5756 Thornwood Drive	Cultivation (Processor)	Nursery	Yes
6	Approved	One Plant	290 Storke Road	Storefront Retail		Yes
7	No longer operating	AGQ Green Nature	859 Ward Drive. Suite 103	Testing	Testing facility only	No
8	Renewal in Process	Hollister Distribution, Inc.	5631 Calle Real	Storefront Retail	License issued, not operating yet	Yes
9	Approved	Megan's Organic Market	5999 Hollister	Storefront Retail	License issued	Yes
10	Approved	Organic Greens Collective (Legal Non-Conforming)	5902 Daley Street	Storefront Retail		Yes
11	Approved	Firefly Delivery, LLC	5775 Dawson Ave	Non-Store Front Retail (Delivery)	Delivery only	Yes
12	No longer operating	Greenbridge Patient Collective	5940 Matthews St	Microbusiness	Distribution Manufacturing Non-Storefront Retail (Delivery)	No
13	No longer operating	Ocean Grown Farms	176 Aero Camino	Microbusiness	Distribution Manufacturing Non-Storefront Retail (Delivery)	No
14	No longer operating	HERBL	759 Ward Drive	Distribution	Went under receivership. No longer operating	No
15	No longer operating	HERBL	839 Ward Drive	Distribution	Went under receivership. No longer operating	No
16	No longer operating	HERBL	749 Ward Drive	Distribution	Went under receivership. No longer operating	No

Currently, there are no new pending applicants' that staff is aware of. Staff has been working with cannabis operators on the updated ordinance changes the City Council adopted on December 5, 2023, that went into effect in January 2024. As a recap, this ordinance changed the medical cannabis retail rate from zero percent of gross receipts to five percent of gross receipts. The ordinance further clarifies definitions, license types, and application processes and includes updated sections for a change in ownership and a change in premises. The ordinance further streamlines the application process, removing the social security card requirement and updating the criminal background check requirements. The proposed ordinance also modified the general liability insurance requirement to require \$1 million per occurrence and \$2 million per aggregate, and changed the business hours of operations for both storefront retailers and non-storefront retailers (delivery) to now be open from 6:00 a.m. to 10:00 p.m. These updates will give the current

operators more flexibility in terms of the operations of their business and streamline some of the processes.

### Franchise Fees:

The City collects franchise fees from four main service provider sources (Cable, Electric, Gas, Solid Waste). Each provider of these services has a different payment schedule. Electric and Gas providers make annual payments in April. The Cable provider is on a quarterly payment plan, while Solid Waste fees are collected monthly. Total franchise fees collected by the end of first quarter were \$203,766 or 12.7% of the budget.

### Licenses and Service Charges:

This revenue category reflects the user fees (cost recovery) and charges as they relate to business license processing, planning and building permit fees, staff time charges related to development activity, and library management service charges. All revenue accounts were revised and updated to reflect anticipated activity for FY 2025/26. Table 10 summarizes the primary revenue accounts within the Licenses and Service Charges category.

**Table 10 – Licenses and Service Charges Summary**

Licenses and Service Charges	FY 2024/25		FY 2025/26			Prior Year Qtr YTD % Chg
	Year End Actuals	Qtr YTD Actuals	Current Budget	QTR YTD Actuals	% Realized	
Legal Deposits Earned	\$ -	\$ -	\$ 1,000	\$ -	0.0%	-
Planning Fees	169,992	27,688	124,200	48,817	39.3%	76.3%
Planning Deposits Earned	283,247	56,513	217,800	105,144	48.3%	86.1%
Building Permits	492,122	94,815	1,170,000	841,175	71.9%	787.2%
Public Works Deposits Earned	33,465	3,438	17,900	4,935	27.6%	43.5%
PW/Engineering Fees	166,068	40,419	187,700	21,322	11.4%	-47.2%
Solid Waste Roll Off Fees	28,418	5,343	30,000	5,655	18.9%	5.8%
Business License	306,016	50,501	302,500	46,489	15.4%	-7.9%
Plan Check Fees	795,341	137,062	923,000	62,770	6.8%	-54.2%
Other Licenses & Charges	150,475	102,345	145,460	12,714	8.7%	-87.6%
<b>TOTAL</b>	<b>\$ 2,425,144</b>	<b>\$ 518,124</b>	<b>\$ 3,119,560</b>	<b>\$ 1,149,020</b>	<b>36.8%</b>	<b>121.8%</b>

Through the end of the first quarter, revenues were at \$1.1 million and are tracking as expected against the current budget of \$3.1 million at 36.8%. In comparison to the same period in the previous year, overall revenues are up by 121.8%, primarily due to building permit activity and plan check fees for Heritage Ridge one-time costs.

### Fines and Penalties:

The City collects various fines and penalties related to traffic, parking, towing, and lost item fees related to the library. Overall receipts of \$26,043 were at 12.9% of budget estimates of \$201,500. In comparison to the same period last year, overall revenues are down by -28.2%. Staff will continue to monitor activity levels and may recommend an adjustment at mid-year if warranted.



### **Interest and Rent Income:**

Interest and rent income accounts for rental income from property owned by the City as well as investment earnings generated from the City's investment program. Through the end of the first quarter, interest and rent income of \$141,052 were at 13.5% of the total budget. In comparison to the prior year for the same quarter, revenues were down -59.9%. Staff is recommending a decrease of \$(18,000) in this category to correct a duplicated budget entry related to cell tower revenue.

### **Reimbursements:**

This revenue category consists primarily of staff time reimbursements (cost recovery) related to CIP projects and administrative or direct costs associated with the Redevelopment Successor Agency. It also includes claim reimbursements or other one-time miscellaneous reimbursements.

Staff working directly on eligible projects or programs supported by special revenue funds may charge their time to the project budgets, which in turn reimburses the General Fund. The level of reimbursement varies annually depending on the use of contract services and overall project activity. When contract services are utilized, such as contract engineering services, those costs are paid directly from the CIP project budgets supported by the special revenue funds and, therefore, do not require General Fund reimbursement.

The revenues received through the end of the quarter totaled \$230,142 and were at 58.6% of the total budgeted amount of \$392,900. In comparison to the prior year for the same quarter, revenues increased by 113.6% or \$122,398 due to an increase in staff time worked on capital improvement projects and an increase in claims reimbursement for the quarter.

### **Other Revenues:**

This category accounts for all other remaining General Fund revenue amounts such as Motor Vehicle License Late Fees (MVLFF), Friends of the Library donations, one-time donations, and miscellaneous revenues. Revenues were at \$84,275 by the end of the quarter or approximately 29% of the total budgeted amount of \$291,000. In comparison to prior year for the same quarter, revenues increased by 0.9%.

### **Other Sources:**

This category accounts for other financing sources, including transfers from other funds or other fund resources received from transactions such as the sale of securities, or cash received from loans, or when bonds are issued. City staff primarily utilize this category to account for funds transferred in for staff time spent administering the Community Development Block Grants (CDBG) program.

Other sources received through the end of the quarter were at 3.4% or \$1,189 of the total budget amount of \$34,685.



## General Fund Expenditure Analysis:

The FY 2025/26 General Fund expenditure budget is \$77 million. As a benchmark, approximately 25% of the budget would typically be expended by the end of the first quarter, assuming spending occurs evenly throughout the year. By the end of the first quarter total expenditures were \$8.7 million, or 11.3% of the total annual budget. In comparison to prior year for the same quarter, expenditures were down by -12.1%.

Departments have reviewed their budgets and have determined there were various unanticipated costs experienced in the first quarter, along with savings in others. Based on this review, staff is recommending several appropriations, budget transfers, and personnel updates, which are described in the sections below.

Table 11 summarizes the General Fund expenditure activity by department, and is followed by a discussion of the key expenditure variances and recommended adjustments.

**Table 11 - General Fund FY 2025/26 Expenditures through Q1 (September 30)**

Expenditures	FY 2024/25		FY 2025/26			Prior Year
	Year End Actuals	Qtr YTD Actuals	Current Budget	QTR YTD Actuals	% Realized	Qtr YTD % Chg
General Government	\$ 6,965,331	\$ 1,914,735	\$ 7,319,062	\$ 2,019,585	27.6%	5.5%
General Services	3,330,193	1,099,272	4,491,953	1,371,736	30.5%	24.8%
Library	728,431	118,639	800,569	85,494	10.7%	-27.9%
Finance	1,904,988	432,780	2,164,400	457,991	21.2%	5.8%
Planning & Env. Review	4,964,490	1,242,029	5,931,004	1,184,284	20.0%	-4.6%
Public Works	10,364,439	2,054,130	21,304,810	1,785,018	8.4%	-13.1%
Neighborhood Services	2,780,345	920,936	3,383,250	579,368	17.1%	-37.1%
Public Safety	11,501,844	1,961,900	12,564,100	1,038,925	8.3%	-47.0%
Non-Departmental	1,028,564	14,550	1,407,500	30,246	2.1%	107.9%
Capital Improvement Projects	2,824,112	115,982	17,779,980	126,889	0.7%	9.4%
<b>Total Expenditures</b>	<b>\$ 46,392,738</b>	<b>\$ 9,874,952</b>	<b>\$ 77,146,627</b>	<b>\$ 8,679,536</b>	<b>11.3%</b>	<b>-12.1%</b>

All departments were within range of their allocated budgets as of September 30, 2025. A detailed “Budget to Actuals” comparison for each department’s divisions and programs is provided in Attachment 2.

At this time, staff recommends the following budget adjustments, which can be seen in further detail by line item in Exhibit A of Attachment 5.

### General Services:

Staff recommends an increase of \$34,000 in Professional Services – Temp Agency. The additional funding is needed to support departmental projects, assist with daily operational needs, and backfill work associated with the Management Assistant position, which was vacant for an extended period due to a leave of absence. While staff initially used salary savings to cover temporary staffing costs, an additional appropriation is needed to fund the remaining workload for the fiscal year.

## **Public Works:**

Staff is recommending an increase of \$399,200 in the following categories:

- \$11,500 in Services and Supplies for utility reimbursement costs associated with the 2023 Pavement Project. The corresponding reimbursement revenue was received in FY 2024/25.
- \$187,700 in Services and Supplies for consultant support related to encroachment permit processing. These costs are offset by revenue included in the adopted FY 2025/26 budget.
- \$200,000 in Professional Services support essential development engineering functions that are not reimbursable. These include development oversight, engineering standards updates, flood control coordination, City surveying, right-of-way appraisal support, encroachment permit traffic review, and review of County-led projects that affect City infrastructure.

## **Non-Departmental:**

Staff recommends a total increase of \$400,000 in Transfers Out, allocated as follows:

- \$100,000 in Transfers Out to the Section 115 Pension Trust (Fund 702) funded from CalPERS Pension Unfunded Accrued Liability (UAL) reserves.
- \$300,000 in Transfers Out to the Section 115 OPEB Trust- OPEB (Fund 703) funded from Other-Post Employee Benefits (OPEB) UAL reserves.

These transfers support long-term strategies to reduce the City's pension and OPEB liabilities and strengthen the City's financial position. Further updates and a more detailed discussion of the City's long-term liabilities will be included in the upcoming FY 2026/27 Mid-Cycle Budget Update.

## **Capital Improvement Projects (CIP) – General Services:**

Staff recommends an adjustment of \$12,074.39 for the Goleta Community Center (GCC) Seismic Retrofit Project (CIP No. 9067), which is now complete. The project incurred \$12,074.39 in costs above the grant revenues received. Staff recommends funding this final closeout amount from Public Facilities/Building Maintenance reserves.

## **General Fund - Fund Balance and Reserves:**

Table 12 provides a recap of the General Fund balance as of June 30, 2025, and the revised estimated fund balance as of June 30, 2026. These estimates have been updated to reflect actual FY 2024/25 revenues and expenditures, as well as final carryover amounts. Carryovers are reflected in the "CIP Project Funding (Prior Year)" and "Encumbrances" categories in the table below. In addition, reserve categories have been updated to policy levels consistent with the adopted FY 2025/26 budget.

**Table 12 – General Fund FY 2025/26 – Estimated Fund Balance and Reserves**

Classification	FY 2024/25 Ending Fund Balance	Increase	Decrease	FY 2025/26 Est. Ending Fund Balance	Recommended Budget/Reserve Adjustments	FY 2025/26 Revised Est. Ending Fund Balance
Prepays and Deposit	\$ 109,384		\$ (109,384)	-	\$ -	\$ -
City Hall Solar Removal	94,500		(94,500)	-		\$ -
Public Facilities/Building Maintenance	1,000,667		(135,931)	864,736	(12,074)	\$ 852,662
Capital Equipment	866,245		(270,000)	596,245		\$ 596,245
Compensated Leave	541,116	196,357		737,473		\$ 737,473
Risk Management	200,000			200,000		\$ 200,000
Litigation Defense Fund	600,000		(200,000)	400,000		\$ 400,000
Contingency	13,981,390	1,096,498		15,077,888		\$ 15,077,888
Allowance for Doubtful Accounts	-			-	300,000	\$ 300,000
OPEB UAL	-	300,000		300,000	(300,000)	\$ -
CalPERS Pension UAL	-	100,000		100,000	(100,000)	\$ -
Sherrif's Contract	150,000		(150,000)	-		\$ -
CIP Project Funding (Next Year)	2,373,700		(2,373,700)	-		\$ -
IT Reserve	166,574			166,574		\$ 166,574
CIP Project Funding (Prior Year)	15,229,089	(133,740)	(15,095,349)	-		\$ -
Encumbrances	8,031,800	60,153	(8,091,953)	-		\$ -
FMV Adjustment	148,220			148,220		\$ 148,220
Unassigned Fund Balance - Adjustment for FY 24/25	-	7,200,000		7,200,000		\$ 7,200,000
Unassigned Fund Balance	9,491,148		(7,905,733)	1,585,415	(751,200)	\$ 834,216
<b>Total Fund Balance</b>	<b>\$ 52,983,833</b>	<b>\$ 8,819,267</b>	<b>\$ (34,426,551)</b>	<b>\$ 27,376,551</b>	<b>\$ (863,274)</b>	<b>\$ 26,513,277</b>

As shown above, the revised estimate of the total fund balance for FY 2025/26 is projected to be \$26.5 million as of June 30, 2026. This figure includes all city fund balance categories. After incorporating final carryover amounts and recommended Q1 budget adjustments, the unassigned fund balance, which is not earmarked for any specific purpose, is projected at \$834,216 at June 30, 2026, with an additional \$7.2 million reserved for Shelby Litigation and high-priority must-do CIP projects listed in Table 13 further below.

**Table 13 – Priority CIP Projects (“The Big Six”)**

Project Number	Project	Total Project Cost	Unfunded	Project Phase	Funding Strategy
9002 / 9033	Project Connect	\$107.8 million	\$0	Construction	
9079	Goleta Train Depot	\$32 million	\$0	Construction	
9130	Goleta Valley Library Building, Safety, and ADA Improvement Project	\$7.5 million	\$457,300	Final Design	Pay-go from General Fund, Library Special Funds, and eligible DIFs
9006	San Jose Creek Multipurpose Path	\$48.6 million	\$0	Bidding	
9053	Cathedral Oaks Crib Wall Repair	\$19 million	\$0	Final Design	
9117	San Jose Creek Fish Passage Modification Project	\$7.3 million	\$5.7 million	Final Design	Pending grant of \$3.75 million. Pay-go from General Fund and interfund borrowing
	<b>Total</b>	<b>\$222.8 million</b>	<b>\$6.1 million</b>		

*Project cost information is from June 16, 2025, Two-Year Budget*

The unassigned fund balance consists of one-time funds that are essential for:

- Ensuring economic stability in periods of revenue shortfalls and volatility

- Managing liquidity and short-term cash flow needs
- Addressing various unanticipated one-time expenditures, such as emergency response or gap funding, without reducing the operating budget
- Meeting emerging priority needs as they arise.

Maintaining an adequate unassigned fund balance is vital for the City's fiscal health, as it also supports creditworthiness and offers a financial cushion against unforeseen one-time expenses or immediate revenue shortfalls. The City has utilized this balance when additional appropriations are needed for capital projects or major projects.

Staff has also been evaluating its reserve categories and amounts, specifically for city-owned facilities. A funding policy is currently under development to ensure sufficient ongoing funding is set aside for facility maintenance, repairs, and system replacements. Draft framework of this policy was presented to the Finance Committee for feedback and will be discussed further at a future City Council meeting.

### **Revenue Neutrality Agreement (RNA):**

The receipts and payments as a result of the RNA are not included in the budget. Under the RNA Agreement, the County is allocated 30% of the 1% Sales Tax revenues generated within the City of Goleta and shares equally in the Property Tax revenues of the City. The estimated cost for FY 2025/26 of the total RNA payments is \$8.17 million. The estimated total contribution since City incorporation in 2002 is approximately \$168 million through the end of FY 2025/26.

### **Capital Improvement Program and Other Funds:**

Staff has provided Attachment 3 to summarize all other Special Revenue Fund revenues and expenditures with budget-to-actual comparison. On a budget basis, the various grant-type funds are balanced with revenues matching expenditures. However, on an actual basis, funds are reimbursed after they are expended. The reimbursement requests for grant expenditures are submitted either on a monthly or quarterly basis by the department staff responsible for the project reimbursements. Any negative balances are due to the timing of revenues being received by the City. Revenue projections are reviewed on a quarterly basis and recommended adjustments are made when necessary. The Other Funds section below briefly describes the financial activity through the quarter. Attachment 4 provides a CIP Expenditure Summary on a budget to actual basis to ensure that projects do not exceed the appropriations allocated to the project.

### **Other Funds:**

#### **Gas Tax Fund (Fund 201)**

The state imposes sales taxes and per-gallon excise taxes on gasoline and diesel fuel. The local portion of these allocation flows through the Highway Users Tax Account (HUTA). State law requires that these funds be used exclusively for maintenance of the street and highway system. Gas tax revenues through the end of the quarter are at \$158,255 or 17.2%

of the \$922,360 revenue budget amount. Budgeted expenditures are programmed at \$1.1 million for the fiscal year and actual expenditures were at \$926,713 or 80.6% of budget.

### **SB1 Road Maintenance & Repair Act (RMRA) (Fund 203)**

Senate Bill 1 (SB 1) – Road Repair and Accountability Act of 2017 has been in effect since November 1, 2017. Revenues are generated from fuel and vehicle registration taxes. State law requires these funds be used exclusively for the transportation system. SB 1 revenues through the end of the quarter are at \$75,146 or 8.5% of the \$884,571 revenue budget amount. Budgeted expenditures are programmed at \$1.2 million. There has not been any activity this quarter. All budget is programmed towards the City's pavement rehabilitation program.

### **Measure A Fund (Fund 205)**

The Santa Barbara County Association of Governments (SBCAG) receives a half-cent sales tax for transportation improvements in Santa Barbara County. The City of Goleta receives a portion of those funds to use exclusively for transportation related purposes. Measure A revenues through the end of the quarter are at \$431,800 or 18.8% of the \$2.3 million revenue budget amount. Budgeted expenditures are programmed at \$6.28 million. Through the end of the quarter \$183,933 or 53.5% of budget have been expended.

### **Lease Revenue Bonds and Sales Tax Revenue Bonds – Update:**

On March 12, 2025, the City of Goleta successfully closed on two bond financings through the Goleta Facilities Financing Authority to advance key capital improvement projects:

- \$18.735 million in Lease Revenue Bonds, Series 2025A, with true interest cost of 3.97%, and
- \$14.655 million in Local Measure A Transportation Sales Tax Revenue Bonds, Series 2025, with true interest cost of 3.32%.

Together, these bond financings provide approximately \$35.7 million in total proceeds, net of issuance costs, to support shovel-ready infrastructure and transportation priorities. These were the City's first rated bond issuances, receiving strong market interest and high credit ratings from S&P Global Ratings:

- 'AA' rating for the Lease Revenue Bonds (implying a general credit rating of 'AA+'), and
- 'A+' rating for the Sales Tax Revenue Bonds.

These ratings reflect the City's strong financial management, healthy reserves, and conservative debt profile. Bond proceeds have been deposited into dedicated project funds held with the trustee. Below is a summary of project activity funded by these bond proceeds.

## **Project Connect**

The project is currently under construction. The Hollister Avenue Bridge has been completed, and crews are now working on roadway improvements along Hollister Avenue between Kellogg Avenue and Ward Drive. Work in the San Jose Creek channel will begin in spring 2026. On Ekwil Street, roadway, landscape, and drainage improvements are ongoing. Construction on Fowler Road is expected to begin in spring 2026.

## **San Jose Creek Multipurpose Path**

The project is anticipated to begin construction the week of December 15, 2025. This work will begin with tree removals and various other clearing and grubbing work. Work shall then be suspended temporarily until March in order to coordinate project timing with Caltrans' 217 bridge project.

## **Cathedral Oaks Road and Crib Wall**

The project is anticipated to achieve 90% design completion this month. An RFP for project management is also expected to be awarded early 2026, and the project is expected to be put out to bid around this time as well.

## **Section 115 Trust Update:**

In June 2020, the City Council approved the creation of a Section 115 Trust Agreement with U.S. Bank National Association, and Public Agency Retirement Services (PARS), Trust Administrator. The Section 115 Trust was established as a means to set aside monies to fund the City's pension and Other Post Employment Benefits (OPEB) obligations. Contributions to the Section 115 Trust are irrevocable, the assets are dedicated to providing benefits to plan members, and the assets are protected from creditors of the City. The purpose of the creation of the Section 115 Trust was to address the City's pension obligations by accumulating assets to reduce the net pension liability. The balance in the Trust for the fiscal year ended June 30, 2025, was \$586,397.94. During the Fiscal Year 2024/25, the Trust earned \$61,267.56 in interest income. The net OPEB liability currently resides at \$892,158, while the net Pension Liability is at \$5,494,711 as of Fiscal Year 2024/25. Staff is recommending a contribution of \$400,000 with a \$300,000 contribution towards the OPEB obligation and \$100,000 towards the pension obligation.

## **Allowance for Doubtful Accounts (Fairshare):**

In 2020, the City entered into a settlement agreement (Agreement 2020-41) with Santa Barbara Realty Development, LLC related to the construction of Storke Road improvements north of Hollister Avenue to the US-101 northbound ramps. Under Section H(1) of the agreement, the City was required to reimburse the developer \$272,980.02, which was paid in fiscal year 2020/21. At the time, it was understood that a portion of this cost could potentially be recovered from future adjacent development through fair share contributions.

Because the timing and likelihood of reimbursement depend on surrounding development activity, staff is recommending that the City continue to treat this amount as a contingent receivable and set aside General Fund reserves until the fair share obligations can be confirmed. A similar potential reimbursement related to the Rincon Palms development is also under review. Final reimbursable amounts for both projects will be determined once development timing and associated fair share calculations are finalized.

To reflect this uncertainty, the General Fund reserves include a \$300,000 set-aside as an allowance until reimbursement feasibility and amounts can be confirmed.

### **Recommended Budget Amendments – Special Revenue Funds:**

Staff is recommending various expenditure budget adjustments for various other Special Revenue Funds. Additional details and corresponding revenue adjustment (if applicable) are found in Attachment 5 – Exhibit A.

### **Recommended Fee Waiver and Reimbursement Request:**

At the December 2, 2025, City Council meeting, Mayor Pro Tempore Kasdin requested concurrence in support of a fee waiver for Girsh Park related to permitting fees associated with its soccer field lighting project. Councilmember Kyriaco concurred with this request. If the fee waiver is approved, the fiscal impact would be approximately \$7,342.47 and would need to be supported by the General Fund.

### **FINANCE COMMITTEE REVIEW:**

The Finance Committee met to review the Fiscal Year 2025/26 First Quarter Financial Review Report on December 9, 2025.

### **FISCAL IMPACTS:**

#### **General Fund**

The recommended adjustments result in a decrease of \$(18,000) in General Fund revenues and an increase of \$845,274 in General Fund expenditures. The combined impact is a net decrease of \$(863,274) to the General Fund's total fund balance.

After incorporating these adjustments, the revised ending fund balance for FY 2025/26 is projected at \$26.5 million. This includes an unassigned fund balance of approximately \$834,216, along with \$7.2 million reserved for Shelby housing project settlement and for the unfunded portions of priority "Big Six" Capital Improvement Projects. These unfunded portions include \$457,300 for Goleta Valley Library Building, Safety, and ADA Improvement Project (Project No. 9130) and \$5.7 million needed for the San Jose Creek Fish Passage Modification Project (Project No. 9117).

Detailed line-item adjustments for the General Fund are included in Attachment 5 - Exhibit A.

## **Other Funds**

Recommended amendments to Other Special Revenue Funds that were described above can be found in detail in Attachment 5 - Exhibit A. Council is asked to adopt the attached resolution (Attachment 5) approving the recommended budget adjustments.

## **City's Cash Flow and Position:**

The City's Finance Department monitors its cash flow and position daily. The cash funds are pooled and are considered very liquid, as most of its funds are invested in overnight pooled investment accounts such as LAIF or its money market account. The City's special revenue accounts have committed fund balance that is pooled all together with the General Fund. When pooled all together, the City's cash position on September 30<sup>th</sup> was approximately \$60 million.

## **ALTERNATIVES:**

Council may elect not to adopt the attached resolution, thereby leaving the budget as previously approved; however, certain budget recommendations are necessary to meet obligations and financial reporting requirements.

**LEGAL REVIEW BY:** Isaac Rosen, City Attorney

**APPROVED BY:** Robert Nisbet, City Manager

## **ATTACHMENTS:**

1. General Fund Statement of Revenues and Expenditures Budget to Actual Comparison
2. General Fund Interim Statement of Revenues and Expenditures by Department and Program Budget to Actual Comparison
3. Interim Statement of Revenues and Expenditures - Summary by Fund
4. Capital Improvement Program (CIP) Expenditure Summary
5. Resolution No. 25-\_\_ entitled, "A Resolution of the City Council of the City of Goleta, California, Amending the City of Goleta Operating and CIP Budget for Fiscal Year 2025/26, Amending the City of Goleta Schedule of Authorized Positions for Fiscal Year 2025/26, and Amending the City of Goleta Salary Schedule and Classification Plan for Fiscal Year 2025/26 (Effective December 27, 2025)."
6. Resolution No. 25-\_\_ entitled, "A Resolution of the City Council of the City of Goleta, California, Approving Side Letter Agreements with SEIU Local 620, Amending the City of Goleta Salary Schedule and Classification Plan for Fiscal Year 2025/26 (Effective January 10, 2026), and Approving Certain Future Salary Increases."
7. Fiscal Year 2025/26 First Quarter Financial Review Presentation



## **ATTACHMENT 1**

### **General Fund Statement of Revenue and Expenditures Budget to Actual Comparison**

**City of Goleta**  
**General Fund Statement of Revenue and Expenditures**  
**Budget to Actual Comparison**  
**For the Quarter Ended September 30, 2025**

Revenues	Original Budget	Prior Revisions	Current Budget	9/30/2025 Actuals	% of Budget	Recommended Revisions	Amended Budget
Property Taxes	\$ 10,296,800	\$ -	\$ 10,296,800	\$ 21,298	0%	\$ -	\$ 10,296,800
Sales Taxes	8,806,000	-	8,806,000	832,396	9%	-	8,806,000
Transaction and Use Tax	11,300,000	-	11,300,000	1,089,913	10%	-	11,300,000
Transient Occupancy Tax	13,800,000	-	13,800,000	2,084,155	15%	-	13,800,000
Cannabis Tax	650,000	-	650,000	-	0%	-	650,000
Franchise Fee	1,602,700	-	1,602,700	203,766	13%	-	1,602,700
License & Service Charges	3,119,560	-	3,119,560	1,149,020	37%	-	3,119,560
Fines & Penalties	201,500	-	201,500	26,043	13%	-	201,500
Interest & Rent Income	1,044,200	-	1,044,200	141,052	14%	(18,000)	1,026,200
Reimbursements	392,900	-	392,900	230,142	59%	-	392,900
Other Revenues	116,000	175,000	291,000	84,275	29%	-	291,000
Other Sources	34,685	-	34,685	1,189	3%	-	34,685
<b>Total Revenues</b>	<b>\$ 51,364,345</b>	<b>\$ 175,000</b>	<b>\$ 51,539,345</b>	<b>\$ 5,863,250</b>	<b>11%</b>	<b>\$ (18,000)</b>	<b>\$ 51,521,345</b>
Expenditures	Original Budget	Prior Revisions	Current Budget	9/30/2025 Actuals	% of Budget	Recommended Revisions	Amended Budget
General Government	\$ 7,158,500	\$ 160,562	\$ 7,319,062	\$ 2,019,585	28%	\$ -	\$ 7,319,062
General Services	4,029,500	462,453	4,491,953	1,371,736	31%	34,000	4,525,953
Library	419,494	381,074	800,569	85,494	11%	-	800,569
Finance	2,164,400	-	2,164,400	457,991	21%	-	2,164,400
Planning & Env. Review	5,781,450	149,554	5,931,004	1,184,284	20%	-	5,931,004
Public Works	14,366,500	6,938,310	21,304,810	1,785,018	8%	399,200	21,704,010
Neighborhood Services	3,383,250	-	3,383,250	579,368	17%	-	3,383,250
Public Safety	12,564,100	-	12,564,100	1,038,925	8%	-	12,564,100
Non-Departmental	1,293,100	114,400	1,407,500	30,246	2%	400,000	1,807,500
Capital Improvement Projects	2,373,700	15,406,280	17,779,980	126,889	1%	12,074	17,792,054
<b>Total Expenditures</b>	<b>\$ 53,533,994</b>	<b>\$ 23,612,633</b>	<b>\$ 77,146,627</b>	<b>\$ 8,679,536</b>	<b>11%</b>	<b>\$ 845,274</b>	<b>\$ 77,991,902</b>
<b>Net Change in Fund Balance</b>	<b>\$ (2,169,649)</b>	<b>\$ (23,437,633)</b>	<b>\$ (25,607,282)</b>	<b>\$ (2,816,286)</b>		<b>\$ (863,274)</b>	<b>\$ (26,470,557)</b>
<b>Beginning Fund Balance</b>	<b>\$ 52,983,833</b>		<b>\$ 52,983,833</b>	<b>\$ 52,983,833</b>			<b>\$ 52,983,833</b>
<b>Ending Fund Balance</b>	<b>\$ 50,814,184</b>		<b>\$ 27,376,551</b>	<b>\$ 50,167,548</b>			<b>\$ 26,513,277</b>

## **ATTACHMENT 2**

General Fund Interim Statements of Revenues and Expenditures by Department  
and Program Budget to Actual Comparison

**City of Goleta**  
**General Fund Interim Statement of Revenues and Expenditures by Department and Program**  
**Budget to Actual Comparison**  
**For the Quarter Ended September 30, 2025**

Attachment 2

	<b>Annual "Current" Budget</b>	<b>QTR YTD Actuals</b>	<b>Remaining Balance</b>	<b>Percent Received</b>	<b>Prior Year QTR YTD Actuals</b>
<b>Taxes</b>					
Property Taxes	\$ 10,296,800	\$ 21,298	\$ 10,275,502	0.2%	\$ 29,342
Sales Taxes	8,806,000	832,396	7,973,604	9.5%	1,167,585
Transaction and Use Tax	11,300,000	1,089,913	10,210,087	9.6%	1,016,238
Transient Occupancy Tax	13,800,000	2,084,155	11,715,845	15.1%	2,200,482
Cannabis Tax	650,000	-	650,000	0.0%	-
Franchise Fee	1,602,700	203,766	1,398,934	12.7%	199,419
Total	<u>\$ 46,455,500</u>	<u>\$ 4,231,529</u>	<u>\$ 42,223,971</u>	<u>9.1%</u>	<u>\$ 4,613,065</u>
<b>Licenses &amp; Service Charges</b>					
Legal Deposits Earned	\$ 1,000	\$ -	\$ 1,000	0.0%	\$ -
Planning Fees	124,200	48,817	75,383	39.3%	27,688
Planning Deposits Earned	217,800	105,144	112,656	48.3%	56,513
Building Permits	1,170,000	841,175	328,825	71.9%	94,815
Public Works Deposits Earned	17,900	4,935	12,965	27.6%	3,438
PW/Engineering Fees	187,700	21,322	166,378	11.4%	40,419
Solid Waste Roll Off Fees	30,000	5,655	24,345	18.9%	5,343
Business License	302,500	46,489	256,011	15.4%	50,501
Plan Check Fees	923,000	62,770	860,230	6.8%	137,062
Other Licenses & Charges	145,460	12,714	132,746	8.7%	102,345
Total	<u>\$ 3,119,560</u>	<u>\$ 1,149,020</u>	<u>\$ 1,970,540</u>	<u>36.8%</u>	<u>\$ 518,124</u>
<b>Fines and Forfeitures</b>					
Fines & Penalties	\$ 201,500	\$ 26,043	\$ 175,457	12.9%	\$ 36,268
Total	<u>\$ 201,500</u>	<u>\$ 26,043</u>	<u>\$ 175,457</u>	<u>12.9%</u>	<u>\$ 36,268</u>
<b>Investment Income</b>					
Interest & Rent Income	\$ 1,044,200	\$ 141,052	\$ 903,148	13.5%	\$ 351,725
Total	<u>\$ 1,044,200</u>	<u>\$ 141,052</u>	<u>\$ 903,148</u>	<u>13.5%</u>	<u>\$ 351,725</u>
<b>Reimbursements</b>					
Reimbursements	\$ 392,900	\$ 230,142	\$ 162,758	58.6%	\$ 107,744
Total	<u>\$ 392,900</u>	<u>\$ 230,142</u>	<u>\$ 162,758</u>	<u>58.6%</u>	<u>\$ 107,744</u>
<b>Other Revenues</b>					
Other Revenues	\$ 291,000	\$ 84,275	\$ 206,725	29.0%	\$ 83,555
Total	<u>\$ 291,000</u>	<u>\$ 84,275</u>	<u>\$ 206,725</u>	<u>29.0%</u>	<u>\$ 83,555</u>
<b>Other Financing Sources</b>					
Transfers In	\$ 34,685	\$ 1,189	\$ 33,496	3.4%	\$ 4,997
Total	<u>\$ 34,685</u>	<u>\$ 1,189</u>	<u>\$ 33,496</u>	<u>3.4%</u>	<u>\$ 4,997</u>
<b>TOTAL REVENUES</b>	<u>\$ 51,539,345</u>	<u>\$ 5,863,250</u>	<u>\$ 45,676,095</u>	<u>11.4%</u>	<u>\$ 5,715,478</u>

City of Goleta  
General Fund Interim Statement of Revenues by Department and Program

G/L Account	G/L Account Name	Original Budget	Budget Adjustments	Current Budget as of Qtr End	Current Actuals 9/30/2025	\$ Variance	% RECEIVED
101-80-8500-40000	Property Tax Secured	(4,119,500.00)	-	(4,119,500.00)	-	4,119,500	0%
101-80-8500-40001	Property Tax Unsecured	(157,800.00)	-	(157,800.00)	-	157,800	0%
101-80-8500-40002	Property Tax-Unitary	(36,500.00)	-	(36,500.00)	-	36,500	0%
101-80-8500-40003	Property Tax In-Lieu of VLF	(5,067,000.00)	-	(5,067,000.00)	-	5,067,000	0%
101-80-8500-40004	Property Tax Supplemental	(50,000.00)	-	(50,000.00)	-	50,000	0%
101-80-8500-40005	Property Tax HOX	(16,000.00)	-	(16,000.00)	-	16,000	0%
101-80-8500-40400	Real Property Transfer Tax	(150,000.00)	-	(150,000.00)	(21,298.45)	128,702	14%
101-80-8500-40006	RDA TI Pass-thru	(700,000.00)	-	(700,000.00)	-	700,000	0%
	Property Taxes	(10,296,800.00)	-	(10,296,800.00)	(21,298.45)	10,275,501.55	0%
101-80-8500-40100	Sales Tax	(8,806,000.00)	-	(8,806,000.00)	(832,396.02)	7,973,604	9.5%
101-80-8500-40101	Sales Tax In-Lieu	-	-	-	-	-	0%
	Sales Taxes	(8,806,000.00)	-	(8,806,000.00)	(832,396.02)	7,973,603.98	9%
101-80-8500-40150	Transaction and Use Tax	(11,300,000.00)	-	(11,300,000.00)	(1,089,913.00)	10,210,087	10%
	Transaction and Use Tax	(11,300,000.00)	-	(11,300,000.00)	(1,089,913.00)	10,210,087.00	10%
101-80-8500-40200	Transient Occupancy Tax	(13,636,000.00)	-	(13,636,000.00)	(2,031,158.90)	11,604,841	15%
101-80-8500-40201	Transient Occupancy Tax - STVR	(164,000.00)	-	(164,000.00)	(52,996.36)	111,004	32%
	Transient Occupancy Tax	(13,800,000.00)	-	(13,800,000.00)	(2,084,155.26)	11,715,844.74	15%
101-80-8500-40300	Cannabis Tax	(650,000.00)	-	(650,000.00)	-	650,000	0%
	Cannabis Tax	(650,000.00)	-	(650,000.00)	-	650,000.00	0%
101-80-8500-41200	Franchise Fee - Cable	(240,000.00)	-	(240,000.00)	-	240,000	0%
101-80-8500-41201	Franchise Fee - Electric	(594,600.00)	-	(594,600.00)	-	594,600	0%
101-80-8500-41202	Franchise Fee - Gas	(96,300.00)	-	(96,300.00)	-	96,300	0%
101-80-8500-41203	Franchise Fee - Solid Waste	(671,800.00)	-	(671,800.00)	(203,766.27)	468,034	30%
	Franchise Fee	(1,602,700.00)	-	(1,602,700.00)	(203,766.27)	1,398,933.73	13%

City of Goleta  
General Fund Interim Statement of Revenues by Department and Program

G/L Account	G/L Account Name	Original Budget	Budget Adjustments	Current Budget as of Qtr End	Current Actuals 9/30/2025	\$ Variance	% RECEIVED
101-10-1400-45300	Developer Deposits Earned	(1,000.00)	-	(1,000.00)	-	1,000	0%
101-40-4100-41101	Permits - Planning	(124,200.00)	-	(124,200.00)	(48,817.00)	75,383	39%
101-40-4100-45300	Developer Deposits Earned	(217,800.00)	-	(217,800.00)	(105,143.78)	112,656	48%
101-40-4200-41100	Permits - Building (E)	(1,170,000.00)	-	(1,170,000.00)	(841,174.86)	328,825	72%
101-50-5200-45300	Developer Deposits Earned	(17,900.00)	-	(17,900.00)	(4,934.90)	12,965	28%
101-40-4500-45203	EV Charging Stations	-	-	-	-	-	0%
101-50-5100-41209	Other Licenses and Permits	-	-	-	-	-	0%
101-50-5200-41208	Permits - Encroachment & Transportation (E)	(187,700.00)	-	(187,700.00)	(21,322.00)	166,378	11%
101-50-5900-41206	Roll Off Fees	(30,000.00)	-	(30,000.00)	(5,655.00)	24,345	19%
101-60-6100-41209	Other Licenses and Permits	-	-	-	(673.00)	(673)	0%
101-80-8500-41000	License - General & Misc	(180,000.00)	-	(180,000.00)	(43,574.00)	136,426	24%
101-80-8500-41001	License - Cannabis	(116,000.00)	-	(116,000.00)	-	116,000	0%
101-80-8500-41003	License - Marijuana Delivery	-	-	-	-	-	0%
101-80-8500-41002	License - Tobacco	(6,500.00)	-	(6,500.00)	(2,915.00)	3,585	45%
101-80-8500-45200	Plan Checking Services (E)	(923,000.00)	-	(923,000.00)	(62,769.77)	860,230	7%
101-80-8500-41209	Other Licenses and Permits	(13,000.00)	-	(13,000.00)	(4,827.00)	8,173	37%
101-80-8500-45100	Management Fee	(95,760.00)	-	(95,760.00)	-	95,760	0%
101-20-2100-45901	Copies	(1,500.00)	-	(1,500.00)	(256.00)	1,244	17%
101-80-8500-45901	Copies	(200.00)	-	(200.00)	-	200	0%
101-80-8500-45902	Merchant Card Service Fee	(35,000.00)	-	(35,000.00)	(6,958.18)	28,042	20%
	<b>License &amp; Service Charges</b>	<b>(3,119,560.00)</b>	<b>-</b>	<b>(3,119,560.00)</b>	<b>(1,149,020.49)</b>	<b>1,970,539.51</b>	<b>36.83%</b>
101-70-7100-42000	Towing Fines	(20,000.00)	-	(20,000.00)	-	20,000	0%
101-70-7100-42001	Civil Code Violations	(45,000.00)	-	(45,000.00)	(5,744.98)	39,255	13%
101-70-7100-42002	Parking Fines	(55,000.00)	-	(55,000.00)	(2,230.81)	52,769	4%
101-80-8500-42100	Criminal Code Violations	(21,500.00)	-	(21,500.00)	(2,027.95)	19,472	9%
101-20-2100-42101	Penalties and Costs on Delinquent Taxes	(7,500.00)	-	(7,500.00)	(688.82)	6,811	9%
101-80-8500-42101	Penalties and Costs on Delinquent Taxes	(20,000.00)	-	(20,000.00)	(14,070.00)	5,930	70%
101-40-4100-42110	Administrative Citations	(32,500.00)	-	(32,500.00)	(1,280.00)	31,220	4%
	<b>Fines &amp; Penalties</b>	<b>(201,500.00)</b>	<b>-</b>	<b>(201,500.00)</b>	<b>(26,042.56)</b>	<b>175,457.44</b>	<b>12.9%</b>
101-80-8500-43000	Interest Revenue	(950,000.00)	-	(950,000.00)	(171,208.10)	778,792	18%
101-80-8500-43001	Interest - Fair Market Value Adjustment	-	-	-	41,698.64	41,699	0%
101-20-2100-43100	Property Rental	(6,000.00)	-	(6,000.00)	-	6,000	0%
101-80-8500-43100	Property Rental	(30,000.00)	-	(30,000.00)	(150.00)	29,850	1%
101-80-8500-43101	Park Reservation	(40,200.00)	-	(40,200.00)	(11,393.00)	28,807	28%
101-80-8500-43102	Leases	(18,000.00)	-	(18,000.00)	-	18,000	0%
	<b>Interest &amp; Rent Income</b>	<b>(1,044,200.00)</b>	<b>-</b>	<b>(1,044,200.00)</b>	<b>(141,052.46)</b>	<b>903,147.54</b>	<b>13.5%</b>

City of Goleta  
General Fund Interim Statement of Revenues by Department and Program

G/L Account	G/L Account Name	Original Budget	Budget Adjustments	Current Budget as of Qtr End	Current Actuals 9/30/2025	\$ Variance	% RECEIVED
101-10-1400-45400	Interfund Reimbursements	-	-	-	-	-	0%
101-10-1500-45400	Interfund Reimbursements	-	-	-	-	-	0%
101-30-3100-45400	Interfund Reimbursements	(25,000.00)	-	(25,000.00)	(6,795.72)	18,204	27%
101-40-4100-45400	Interfund Reimbursements	-	-	-	-	-	0%
101-40-4500-45400	Interfund Reimbursements	-	-	-	-	-	0%
101-50-5100-45400	Interfund Reimbursements	-	-	-	-	-	0%
101-50-5200-45400	Interfund Reimbursements	-	-	-	(8,637.82)	(8,638)	0%
101-50-5400-45400	Interfund Reimbursements	(50,000.00)	-	(50,000.00)	(7,805.21)	42,195	16%
101-50-5500-45400	Interfund Reimbursements	(300,000.00)	-	(300,000.00)	(129,969.62)	170,030	43%
101-50-5600-45400	Interfund Reimbursements	-	-	-	(2,813.12)	(2,813)	0%
101-50-5800-45400	Interfund Reimbursements	-	-	-	(29,625.00)	(29,625)	0%
101-60-6100-45400	Interfund Reimbursements	-	-	-	-	-	0%
101-80-8500-45400	Interfund Reimbursements	(17,900.00)	-	(17,900.00)	(181.63)	17,718	1%
101-40-4300-45400	Interfund Reimbursements	-	-	-	-	-	0%
101-80-8500-46004	Claims Reimbursement	-	-	-	(44,313.66)	(44,314)	0%
101-80-8500-44601	Claims Reimbursement - FEMA	-	-	-	-	-	0%
	<b>Reimbursements</b>	<b>(392,900.00)</b>	<b>-</b>	<b>(392,900.00)</b>	<b>(230,141.78)</b>	<b>162,758.22</b>	<b>58.6%</b>
101-80-8500-44100	Motor Vehicle License Fees	(51,500.00)	-	(51,500.00)	(49,934.30)	1,566	97%
101-80-8500-44401	SB90 Reimbursements	-	-	-	-	-	0%
101-80-8500-46000	Miscellaneous Revenue	-	-	-	(392.31)	(392)	0%
101-20-2100-46008	Sale of Property & Goods	(500.00)	-	(500.00)	-	500	0%
101-40-4500-46002	Rebates	-	-	-	-	-	0%
101-80-8500-46002	Rebates	-	-	-	(1,360.38)	(1,360)	0%
101-20-2100-46007	Cash Over (Short)	-	-	-	-	-	0%
101-80-8500-46007	Cash Over (Short)	-	-	-	(128.90)	(129)	0%
101-20-2100-46003	Donations	(64,000.00)	-	(64,000.00)	(32,459.47)	31,541	51%
101-80-8500-46003	Donations	-	-	-	-	-	0%
101-18-1830-46008	Sale of Property & Goods	-	-	-	-	-	0%
101-90-9130-46003	Donations	-	(175,000.00)	(175,000.00)	-	175,000	0%
101-90-9042-46000	Miscellaneous Revenue	-	-	-	-	-	0%
	<b>Other Revenues</b>	<b>(116,000.00)</b>	<b>(175,000.00)</b>	<b>(291,000.00)</b>	<b>(84,275.36)</b>	<b>206,724.64</b>	<b>29%</b>
101-60-6510-49005	Transfers In from GCC Fund	-	-	-	-	-	0%
101-80-8500-49000	Transfers In from General Fund	-	-	-	-	-	0%
101-80-8500-49001	Transfers In from CDBG	(34,685.00)	-	(34,685.00)	(1,188.72)	33,496	3.4%
101-80-8500-49002	Transfers In from Public Admin DIF	-	-	-	-	-	0.0%
101-90-9056-49010	Transfers In from OBF-SCE Fund	-	-	-	-	-	0.0%
	<b>Other Sources</b>	<b>(34,685.00)</b>	<b>-</b>	<b>(34,685.00)</b>	<b>(1,188.72)</b>	<b>33,496.28</b>	<b>3%</b>
	<b>Total Revenues</b>	<b>(51,364,345.00)</b>	<b>(175,000.00)</b>	<b>(51,539,345.00)</b>	<b>(5,863,250.37)</b>	<b>45,676,094.63</b>	<b>11%</b>

**General Fund Interim Statement of Revenues and Expenditures by Department and Program**  
**Budget to Actual Comparison**  
**For the Quarter Ended September 30, 2025**

	<b>Annual "Current" Budget</b>	<b>QTR YTD Actuals</b>	<b>Encumbrances</b>	<b>Totals</b>	<b>Remaining Balance</b>	<b>%YTD Expended w/ Encumbr</b>
<b>General Government</b>						
City Council	\$ 471,300	\$ 103,221	\$ 217	\$ 103,438	\$ 367,862	21.9%
City Manager	2,254,296	369,646	141,032	510,679	1,743,618	22.7%
City Clerk	791,400	141,637	73,777	215,414	575,986	27.2%
Support Services	190,900	34,959	-	34,959	155,941	18.3%
City Attorney	1,085,300	172,220	618,493	790,713	294,587	72.9%
Community Relations	862,865	230,255	115,850	346,105	516,760	40.1%
Support Services	1,663,000	967,646	20,162	987,808	675,192	59.4%
<b>General Government</b>	<b>\$ 7,319,062</b>	<b>\$ 2,019,585</b>	<b>\$ 969,531</b>	<b>\$ 2,989,116</b>	<b>\$ 4,329,945</b>	<b>40.8%</b>
<b>General Services</b>						
General Services Admin	\$ 1,028,650	\$ 308,941	\$ 24,917	\$ 333,858	\$ 694,792	32.5%
Facilities	1,728,151	592,114	214,835	806,950	921,202	46.7%
Information Technology	1,120,881	402,831	335,929	738,760	382,121	65.9%
Fleet Management	614,270	67,850	145,130	212,980	401,290	34.7%
<b>General Services</b>	<b>\$ 4,491,953</b>	<b>\$ 1,371,736</b>	<b>\$ 720,811</b>	<b>\$ 2,092,547</b>	<b>\$ 2,399,405</b>	<b>46.6%</b>
<b>Library</b>						
Library Services	\$ 800,569	\$ 85,494	\$ 179,853	\$ 265,347	\$ 535,222	33.1%
Book Van	-	-	-	-	-	#DIV/0!
<b>Library</b>	<b>\$ 800,569</b>	<b>\$ 85,494</b>	<b>\$ 179,853</b>	<b>\$ 265,347</b>	<b>\$ 535,222</b>	<b>33.1%</b>
<b>Finance</b>						
Administration	\$ 2,164,400	\$ 457,991	\$ 160,462	\$ 618,453	\$ 1,545,947	28.6%
<b>Finance</b>	<b>\$ 2,164,400</b>	<b>\$ 457,991</b>	<b>\$ 160,462</b>	<b>\$ 618,453</b>	<b>\$ 1,545,947</b>	<b>28.6%</b>
<b>Planning &amp; Environmental Review</b>						
Current Planning	\$ 2,022,072	\$ 374,320	\$ 56,079	\$ 430,399	\$ 1,591,674	21.3%
Building & Safety	1,617,450	383,658	1,226,342	1,610,000	7,450	99.5%
Advanced Planning	1,046,682	142,171	133,909	276,080	770,601	26.4%
Planning Commission	39,100	3,830	-	3,830	35,270	9.8%
Sustainability Program	437,500	90,016	35,000	125,016	312,484	28.6%
Housing Program	243,950	56,632	21,000	77,632	166,318	31.8%
Administration	524,250	133,657	-	133,657	390,593	25.5%
<b>Planning &amp; Env. Review</b>	<b>\$ 5,931,004</b>	<b>\$ 1,184,284</b>	<b>\$ 1,472,330</b>	<b>\$ 2,656,614</b>	<b>\$ 3,274,390</b>	<b>44.8%</b>
<b>Public Works</b>						
Administration	\$ 1,203,663	\$ 288,523	\$ 1,793	\$ 290,316	\$ 913,346	24.1%
Engineering Services	2,936,256	226,170	670,971	897,141	2,039,116	30.6%
Facility Maintenance	-	-	-	-	-	
Parks & Open Spaces	3,671,762	476,224	1,124,763	1,600,986	2,070,775	43.6%
Capital Improvement Program	1,596,486	250,402	85,559	335,961	1,260,526	21.0%
Street Lighting	42,800	9,022	-	9,022	33,778	21.1%
Traffic Ops & Maintenance	-	-	-	-	-	
Street Maintenance	11,853,843	534,678	9,191,134	9,725,812	2,128,031	82.0%
Solid Waste and Environmental	-	-	-	-	-	
<b>Public Works</b>	<b>\$ 21,304,810</b>	<b>\$ 1,785,018</b>	<b>\$ 11,074,219</b>	<b>\$ 12,859,238</b>	<b>\$ 8,445,572</b>	<b>60.4%</b>
<b>Neighborhood Services</b>						
Neighborhood Services Admin	\$ 1,022,600	\$ 410,025	\$ 35,579	\$ 445,604	\$ 576,996	43.6%
Homelessness	911,100	79,027	522,340	601,368	309,732	66.0%
Economic Development	-	-	-	-	-	
Parks & Recreation	918,600	90,315	2,165	92,480	826,120	10.1%
Parks & Recreation	530,950	-	-	-	530,950	0.0%
<b>Neighborhood Services</b>	<b>\$ 3,383,250</b>	<b>\$ 579,368</b>	<b>\$ 560,084</b>	<b>\$ 1,139,452</b>	<b>\$ 2,243,798</b>	<b>33.7%</b>
<b>Public Safety</b>						
Public Safety	\$ 12,564,100	\$ 1,038,925	\$ 500	\$ 1,039,425	\$ 11,524,675	8.3%
<b>Public Safety</b>	<b>\$ 12,564,100</b>	<b>\$ 1,038,925</b>	<b>\$ 500</b>	<b>\$ 1,039,425</b>	<b>\$ 11,524,675</b>	<b>8.3%</b>



**General Fund Interim Statement of Revenues and Expenditures by Department and Program**  
**Budget to Actual Comparison**  
**For the Quarter Ended September 30, 2025**

	<b>Annual "Current" Budget</b>	<b>QTR YTD Actuals</b>	<b>Encumbrances</b>	<b>Totals</b>	<b>Remaining Balance</b>	<b>%YTD Expended w/ Encumbr</b>
<b>Non-Departmental</b>						
Debit Service	\$ 1,134,900	\$ -	\$ -	\$ -	\$ 1,134,900	0.0%
Non-Departmental	272,600	30,246	-	30,246	242,354	11.1%
<b>Non-Departmental</b>	<b>\$ 1,407,500</b>	<b>\$ 30,246</b>	<b>\$ -</b>	<b>\$ 30,246</b>	<b>\$ 1,377,254</b>	<b>2.1%</b>
<b>Capital Improvement Projects</b>						
improve Capital Improvement Projects	\$ 17,779,980	\$ 126,889	\$ 12,037,205	\$ 12,164,093	\$ 5,615,887	68.4%
<b>Capital Improvement Projects</b>	<b>\$ 17,779,980</b>	<b>\$ 126,889</b>	<b>\$ 12,037,205</b>	<b>\$ 12,164,093</b>	<b>\$ 5,615,887</b>	<b>68.4%</b>
<b>TOTAL EXPENDITURES</b>	<b>\$ 77,146,627</b>	<b>\$ 8,679,536</b>	<b>\$ 27,174,996</b>	<b>\$ 35,854,532</b>	<b>\$ 41,292,095</b>	<b>46.5%</b>
<b>NET REVENUES OVER</b>						
EXPENDITURES	(25,607,282)	(2,816,286)				
<b>BEGINNING FUND BALANCE</b>	<b>52,983,833</b>	<b>52,983,833</b>				
<b>ENDING FUND BALANCE</b>	<b>\$ 27,376,551</b>	<b>\$ 50,167,548</b>				

### **ATTACHMENT 3**

Interim Statement of Revenues and Expenditures - Summary by Fund

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>101 General Fund</b>									
Revenue	51,329,660.00	51,504,660.00	(18,000.00)	51,486,660.00	5,862,061.65	-	5,862,061.65	45,642,598	11.4%
Transfers In From Other Funds	34,685.00	34,685.00	-	34,685.00	1,188.72	-	1,188.72		3.4%
Total Revenue	51,364,345.00	51,539,345.00	(18,000.00)	51,521,345.00	5,863,250.37	-	5,863,250.37		11.4%
Expenditures	53,003,044.45	76,615,677.13	433,200.00	77,048,877.13	8,679,536.29	27,174,996.11	35,854,532.40	40,761,145	46.8%
Transfers Out to Other Funds	530,950.00	530,950.00	412,074.39	943,024.39	-	-	-		0.0%
Total Expenditures	53,533,994.45	77,146,627.13	845,274.39	77,991,901.52	8,679,536.29	27,174,996.11	35,854,532.40		46.5%
Addition to/(use of) reserves	(2,169,649.45)	(25,607,282.13)	(863,274.39)	(26,470,556.52)	(2,816,285.92)	(27,174,996.11)	(29,991,282.03)		
<b>Beginning Fund Balance</b>	52,983,833.44	52,983,833.44		52,983,833.44	52,983,833.44				
<b>Ending Fund Balance</b>	<b>50,814,183.99</b>	<b>27,376,551.31</b>		<b>26,513,276.92</b>	<b>50,167,547.52</b>				
<b>201 Gas Tax</b>									
Revenue	922,360.00	922,360.00	-	922,360.00	158,255.42	-	158,255.42	764,105	17.2%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	922,360.00	922,360.00	-	922,360.00	158,255.42	-	158,255.42		17.2%
Expenditures	1,040,000.00	1,149,585.23	-	1,149,585.23	926,713.89	263,404.19	1,190,118.08	(40,533)	103.5%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	1,040,000.00	1,149,585.23	-	1,149,585.23	926,713.89	263,404.19	1,190,118.08		103.5%
Addition to/(use of) reserves	(117,640.00)	(227,225.23)	-	(227,225.23)	(768,458.47)	(263,404.19)	(1,031,862.66)		
<b>Beginning Fund Balance</b>	227,225.23	227,225.23		227,225.23	227,225.23				
<b>Ending Fund Balance</b>	<b>109,585.23</b>	<b>-</b>		<b>-</b>	<b>(541,233.24)</b>				
<b>202 Local Transportation</b>									
Revenue	36,319.00	36,319.00	-	36,319.00	6,903.47	-	6,903.47	29,416	19.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	36,319.00	36,319.00	-	36,319.00	6,903.47	-	6,903.47		19.0%
Expenditures	-	109,484.51	-	109,484.51	-	80,916.82	80,916.82	28,568	73.9%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	109,484.51	-	109,484.51	-	80,916.82	80,916.82		73.9%
Addition to/(use of) reserves	36,319.00	(73,165.51)	-	(73,165.51)	6,903.47	(80,916.82)	(74,013.35)		
<b>Beginning Fund Balance</b>	168,559.66	168,559.66		168,559.66	168,559.66				
<b>Ending Fund Balance</b>	<b>204,878.66</b>	<b>95,394.15</b>		<b>95,394.15</b>	<b>175,463.13</b>				
<b>203 RMRA</b>									
Revenue	884,571.00	884,571.00	-	884,571.00	75,145.74	-	75,145.74	809,425	8.5%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	884,571.00	884,571.00	-	884,571.00	75,145.74	-	75,145.74		8.5%
Expenditures	850,000.00	1,233,602.69	-	1,233,602.69	-	1,233,602.69	1,233,602.69	-	100.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	850,000.00	1,233,602.69	-	1,233,602.69	-	1,233,602.69	1,233,602.69		100.0%
Addition to/(use of) reserves	34,571.00	(349,031.69)	-	(349,031.69)	75,145.74	(1,233,602.69)	(1,158,456.95)		
<b>Beginning Fund Balance</b>	836,936.24	836,936.24		836,936.24	836,936.24				
<b>Ending Fund Balance</b>	<b>871,507.24</b>	<b>487,904.55</b>		<b>487,904.55</b>	<b>912,081.98</b>				

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>205 Measure A</b>									
Revenue	2,293,324.00	2,293,324.00	-	2,293,324.00	431,799.89	-	431,799.89	1,861,524	18.8%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	2,293,324.00	2,293,324.00	-	2,293,324.00	431,799.89	-	431,799.89		18.8%
Expenditures	2,131,500.00	6,139,716.68	135,800.00	6,275,516.68	183,933.33	3,098,065.69	3,281,999.02	2,857,718	53.5%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	2,131,500.00	6,139,716.68	135,800.00	6,275,516.68	183,933.33	3,098,065.69	3,281,999.02		53.5%
Addition to/(use of) reserves	161,824.00	(3,846,392.68)	(135,800.00)	(3,982,192.68)	247,866.56	(3,098,065.69)	(2,850,199.13)		
<b>Beginning Fund Balance</b>	4,531,933.86	4,531,933.86		4,531,933.86	4,531,933.86				
<b>Ending Fund Balance</b>	<b>4,693,757.86</b>	<b>685,541.18</b>		<b>549,741.18</b>	<b>4,779,800.42</b>				
<b>206 Measure A-Other</b>									
Revenue	-	1,825,310.37	-	1,825,310.37	-	-	-	1,825,310	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	1,825,310.37	-	1,825,310.37	-	-	-		0.0%
Expenditures	-	1,713,903.84	-	1,713,903.84	15.40	52,416.15	52,431.55	1,661,472	3.1%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	1,713,903.84	-	1,713,903.84	15.40	52,416.15	52,431.55		3.1%
Addition to/(use of) reserves	-	111,406.53	-	111,406.53	(15.40)	(52,416.15)	(52,431.55)		
<b>Beginning Fund Balance</b>	(111,406.53)	(111,406.53)		(111,406.53)	(111,406.53)				
<b>Ending Fund Balance</b>	<b>(111,406.53)</b>	<b>0.00</b>		<b>0.00</b>	<b>(111,421.93)</b>				
<b>207 Measure A-Project Connect</b>									
Revenue	4,207,159.00	8,414,318.00	-	8,414,318.00	-	-	-	8,414,318	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	4,207,159.00	8,414,318.00	-	8,414,318.00	-	-	-		0.0%
Expenditures	4,207,159.00	8,414,318.00	-	8,414,318.00	-	7,018,055.59	7,018,055.59	1,396,262	83.4%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	4,207,159.00	8,414,318.00	-	8,414,318.00	-	7,018,055.59	7,018,055.59		83.4%
Addition to/(use of) reserves	-	-	-	-	-	(7,018,055.59)	(7,018,055.59)		
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>				
<b>208 County Per Capita - Goleta Library</b>									
Revenue	854,381.83	854,381.83	-	854,381.83	692.19	-	692.19	853,690	0.1%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	854,381.83	854,381.83	-	854,381.83	692.19	-	692.19		0.1%
Expenditures	906,777.65	1,086,777.65	-	1,086,777.65	186,980.12	219,737.53	406,717.65	680,060	37.4%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	906,777.65	1,086,777.65	-	1,086,777.65	186,980.12	219,737.53	406,717.65		37.4%
Addition to/(use of) reserves	(52,395.82)	(232,395.82)	-	(232,395.82)	(186,287.93)	(219,737.53)	(406,025.46)		
<b>Beginning Fund Balance</b>	414,890.28	414,890.28		414,890.28	414,890.28				
<b>Ending Fund Balance</b>	<b>362,494.46</b>	<b>182,494.46</b>		<b>182,494.46</b>	<b>228,602.35</b>				

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>209 County Per Capita - Buellton Library</b>									
Revenue	170,168.36	170,168.36	-	170,168.36	647.94	-	647.94	169,520	0.4%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	170,168.36	170,168.36	-	170,168.36	647.94	-	647.94		0.4%
Expenditures	171,065.00	171,065.00	-	171,065.00	20,487.42	97,199.47	117,686.89	53,378	68.8%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	171,065.00	171,065.00	-	171,065.00	20,487.42	97,199.47	117,686.89		68.8%
Addition to/(use of) reserves	(896.64)	(896.64)	-	(896.64)	(19,839.48)	(97,199.47)	(117,038.95)		
<b>Beginning Fund Balance</b>	229,022.89	229,022.89		229,022.89	229,022.89				
<b>Ending Fund Balance</b>	<b>228,126.25</b>	<b>228,126.25</b>		<b>228,126.25</b>	<b>209,183.41</b>				
<b>210 County Per Capita - Solvang Library</b>									
Revenue	195,273.58	195,273.58	-	195,273.58	399.84	-	399.84	194,874	0.2%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	195,273.58	195,273.58	-	195,273.58	399.84	-	399.84		0.2%
Expenditures	206,830.00	222,492.01	-	222,492.01	22,650.78	120,018.11	142,668.89	79,823	64.1%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	206,830.00	222,492.01	-	222,492.01	22,650.78	120,018.11	142,668.89		64.1%
Addition to/(use of) reserves	(11,556.42)	(27,218.43)	-	(27,218.43)	(22,250.94)	(120,018.11)	(142,269.05)		
<b>Beginning Fund Balance</b>	143,400.47	143,400.47		143,400.47	143,400.47				
<b>Ending Fund Balance</b>	<b>131,844.05</b>	<b>116,182.04</b>		<b>116,182.04</b>	<b>121,149.53</b>				
<b>211 Solid Waste</b>									
Revenue	1,495,300.00	1,495,300.00	-	1,495,300.00	283,496.84	-	283,496.84	1,211,803	19.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	1,495,300.00	1,495,300.00	-	1,495,300.00	283,496.84	-	283,496.84		19.0%
Expenditures	1,933,600.00	2,185,303.00	-	2,185,303.00	133,751.79	469,450.86	603,202.65	1,582,100	27.6%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	1,933,600.00	2,185,303.00	-	2,185,303.00	133,751.79	469,450.86	603,202.65		27.6%
Addition to/(use of) reserves	(438,300.00)	(690,003.00)	-	(690,003.00)	149,745.05	(469,450.86)	(319,705.81)		
<b>Beginning Fund Balance</b>	1,620,786.92	1,620,786.92		1,620,786.92	1,620,786.92				
<b>Ending Fund Balance</b>	<b>1,182,486.92</b>	<b>930,783.92</b>		<b>930,783.92</b>	<b>1,770,531.97</b>				
<b>212 Public Safety Donations</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	-	-	-	-	-	-		0.0%
Expenditures	-	-	-	-	-	-	-	-	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	-	-	-	-	-	-		0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-		
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>				

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>213 Buellton Library</b>									
Revenue	295,479.00	295,479.00	-	295,479.00	290,024.91	-	290,024.91	5,454	98.2%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	295,479.00	295,479.00	-	295,479.00	290,024.91	-	290,024.91		98.2%
Expenditures	289,815.00	289,815.00	-	289,815.00	53,030.49	-	53,030.49	236,785	18.3%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	289,815.00	289,815.00	-	289,815.00	53,030.49	-	53,030.49		18.3%
Addition to/(use of) reserves	5,664.00	5,664.00	-	5,664.00	236,994.42	-	236,994.42		
<b>Beginning Fund Balance</b>	32,896.96	32,896.96		32,896.96	32,896.96				
<b>Ending Fund Balance</b>	<b>38,560.96</b>	<b>38,560.96</b>		<b>38,560.96</b>	<b>269,891.38</b>				
<b>214 Solvang Library</b>									
Revenue	297,555.00	297,555.00	-	297,555.00	285,859.12	-	285,859.12	11,696	96.1%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	297,555.00	297,555.00	-	297,555.00	285,859.12	-	285,859.12		96.1%
Expenditures	270,100.00	270,100.00	-	270,100.00	64,749.46	-	64,749.46	205,351	24.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	270,100.00	270,100.00	-	270,100.00	64,749.46	-	64,749.46		24.0%
Addition to/(use of) reserves	27,455.00	27,455.00	-	27,455.00	221,109.66	-	221,109.66		
<b>Beginning Fund Balance</b>	530.77	530.77		530.77	530.77				
<b>Ending Fund Balance</b>	<b>27,985.77</b>	<b>27,985.77</b>		<b>27,985.77</b>	<b>221,640.43</b>				
<b>217 Community Center</b>									
Revenue	363,000.00	363,000.00	-	363,000.00	102,779.98	-	102,779.98	260,220	28.3%
Transfers In From Other Funds	530,950.00	530,950.00	-	530,950.00	-	-	-		0.0%
Total Revenue	893,950.00	893,950.00	-	893,950.00	102,779.98	-	102,779.98		11.5%
Expenditures	915,650.00	1,035,642.04	-	1,035,642.04	118,955.73	36,354.07	155,309.80	880,332	15.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	915,650.00	1,035,642.04	-	1,035,642.04	118,955.73	36,354.07	155,309.80		15.0%
Addition to/(use of) reserves	(21,700.00)	(141,692.04)	-	(141,692.04)	(16,175.75)	(36,354.07)	(52,529.82)		
<b>Beginning Fund Balance</b>	145,262.04	145,262.04		145,262.04	145,262.04				
<b>Ending Fund Balance</b>	<b>123,562.04</b>	<b>3,570.00</b>		<b>3,570.00</b>	<b>129,086.29</b>				
<b>220 GTIP</b>									
Revenue	223,300.00	223,300.00	-	223,300.00	4,197.11	-	4,197.11	219,103	1.9%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	223,300.00	223,300.00	-	223,300.00	4,197.11	-	4,197.11		1.9%
Expenditures	1,235,000.00	5,262,393.04	-	5,262,393.04	99,254.23	3,560,834.25	3,660,088.48	1,602,305	69.6%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	1,235,000.00	5,262,393.04	-	5,262,393.04	99,254.23	3,560,834.25	3,660,088.48		69.6%
Addition to/(use of) reserves	(1,011,700.00)	(5,039,093.04)	-	(5,039,093.04)	(95,057.12)	(3,560,834.25)	(3,655,891.37)		
<b>Beginning Fund Balance</b>	1,296,204.81	1,296,204.81		1,296,204.81	1,296,204.81				
<b>Ending Fund Balance</b>	<b>284,504.81</b>	<b>(3,742,888.23)</b>		<b>(3,742,888.23)</b>	<b>1,201,147.69</b>				

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>221 Parks DIF</b>									
Revenue	30,000.00	30,000.00	-	30,000.00	5,148.11	-	5,148.11	24,852	17.2%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	30,000.00	30,000.00	-	30,000.00	5,148.11	-	5,148.11		17.2%
Expenditures	300,000.00	4,295,635.22	-	4,295,635.22	3,952.00	1,348,311.07	1,352,263.07	2,943,372	31.5%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	300,000.00	4,295,635.22	-	4,295,635.22	3,952.00	1,348,311.07	1,352,263.07		31.5%
Addition to/(use of) reserves	(270,000.00)	(4,265,635.22)	-	(4,265,635.22)	1,196.11	(1,348,311.07)	(1,347,114.96)		
<b>Beginning Fund Balance</b>	2,320,688.20	2,320,688.20		2,320,688.20	2,320,688.20				
<b>Ending Fund Balance</b>	<b>2,050,688.20</b>	<b>(1,944,947.02)</b>		<b>(1,944,947.02)</b>	<b>2,321,884.31</b>				
<b>222 Public Facilities DIF</b>									
Revenue	7,800.00	7,800.00	-	7,800.00	2,165.56	-	2,165.56	5,634	27.8%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	7,800.00	7,800.00	-	7,800.00	2,165.56	-	2,165.56		27.8%
Expenditures	-	812,634.67	-	812,634.67	-	770,355.67	770,355.67	42,279	94.8%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	812,634.67	-	812,634.67	-	770,355.67	770,355.67		94.8%
Addition to/(use of) reserves	7,800.00	(804,834.67)	-	(804,834.67)	2,165.56	(770,355.67)	(768,190.11)		
<b>Beginning Fund Balance</b>	683,204.85	683,204.85		683,204.85	683,204.85				
<b>Ending Fund Balance</b>	<b>691,004.85</b>	<b>(121,629.82)</b>		<b>(121,629.82)</b>	<b>685,370.41</b>				
<b>223 Library DIF</b>									
Revenue	2,400.00	2,400.00	-	2,400.00	957.90	-	957.90	1,442	39.9%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	2,400.00	2,400.00	-	2,400.00	957.90	-	957.90		39.9%
Expenditures	-	50,000.00	-	50,000.00	-	14,832.00	14,832.00	35,168	29.7%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	50,000.00	-	50,000.00	-	14,832.00	14,832.00		29.7%
Addition to/(use of) reserves	2,400.00	(47,600.00)	-	(47,600.00)	957.90	(14,832.00)	(13,874.10)		
<b>Beginning Fund Balance</b>	282,954.16	282,954.16		282,954.16	282,954.16				
<b>Ending Fund Balance</b>	<b>285,354.16</b>	<b>235,354.16</b>		<b>235,354.16</b>	<b>283,912.06</b>				
<b>224 Sheriff Facilities DIF</b>									
Revenue	-	-	-	-	494.09	-	494.09	(494)	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	-	-	-	494.09	-	494.09		0.0%
Expenditures	-	168,002.48	-	168,002.48	-	-	-	168,002	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	168,002.48	-	168,002.48	-	-	-		0.0%
Addition to/(use of) reserves	-	(168,002.48)	-	(168,002.48)	494.09	-	494.09		
<b>Beginning Fund Balance</b>	156,465.54	156,465.54		156,465.54	156,465.54				
<b>Ending Fund Balance</b>	<b>156,465.54</b>	<b>(11,536.94)</b>		<b>(11,536.94)</b>	<b>156,959.63</b>				

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>225 Housing in Lieu</b>									
Revenue	-	-	-	-	5,859.11	-	5,859.11	(5,859)	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	-	-	-	5,859.11	-	5,859.11		0.0%
Expenditures	1,025,000.00	1,240,600.00	-	1,240,600.00	-	25,000.00	25,000.00	1,215,600	2.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	1,025,000.00	1,240,600.00	-	1,240,600.00	-	25,000.00	25,000.00		2.0%
Addition to/(use of) reserves	(1,025,000.00)	(1,240,600.00)	-	(1,240,600.00)	5,859.11	(25,000.00)	(19,140.89)		
<b>Beginning Fund Balance</b>	<u>1,782,759.17</u>	<u>1,782,759.17</u>		<u>1,782,759.17</u>	<u>1,782,759.17</u>				
<b>Ending Fund Balance</b>	<u><u>757,759.17</u></u>	<u><u>542,159.17</u></u>		<u><u>542,159.17</u></u>	<u><u>1,788,618.28</u></u>				
<b>226 Environmental Programs</b>									
Revenue	-	-	-	-	608.20	-	608.20	(608)	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	-	-	-	608.20	-	608.20		0.0%
Expenditures	9,400.00	9,400.00	-	9,400.00	-	-	-	9,400	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	9,400.00	9,400.00	-	9,400.00	-	-	-		0.0%
Addition to/(use of) reserves	(9,400.00)	(9,400.00)	-	(9,400.00)	608.20	-	608.20		
<b>Beginning Fund Balance</b>	<u>192,603.17</u>	<u>192,603.17</u>		<u>192,603.17</u>	<u>192,603.17</u>				
<b>Ending Fund Balance</b>	<u><u>183,203.17</u></u>	<u><u>183,203.17</u></u>		<u><u>183,203.17</u></u>	<u><u>193,211.37</u></u>				
<b>229 Fire DIF</b>									
Revenue	13,700.00	13,700.00	-	13,700.00	12,997.61	-	12,997.61	702	94.9%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	13,700.00	13,700.00	-	13,700.00	12,997.61	-	12,997.61		94.9%
Expenditures	-	4,188,009.70	-	4,188,009.70	919.80	567,115.56	568,035.36	3,619,974	13.6%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	4,188,009.70	-	4,188,009.70	919.80	567,115.56	568,035.36		13.6%
Addition to/(use of) reserves	13,700.00	(4,174,309.70)	-	(4,174,309.70)	12,077.81	(567,115.56)	(555,037.75)		
<b>Beginning Fund Balance</b>	<u>4,117,478.10</u>	<u>4,117,478.10</u>		<u>4,117,478.10</u>	<u>4,117,478.10</u>				
<b>Ending Fund Balance</b>	<u><u>4,131,178.10</u></u>	<u><u>(56,831.60)</u></u>		<u><u>(56,831.60)</u></u>	<u><u>4,129,555.91</u></u>				
<b>230 Long Range Development Plan (LRDP)</b>									
Revenue	2,300,000.00	6,189,883.09	-	6,189,883.09	-	-	-	6,189,883	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	2,300,000.00	6,189,883.09	-	6,189,883.09	-	-	-		0.0%
Expenditures	-	6,247,285.57	-	6,247,285.57	6,171.86	5,747,955.48	5,754,127.34	493,158	92.1%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	6,247,285.57	-	6,247,285.57	6,171.86	5,747,955.48	5,754,127.34		92.1%
Addition to/(use of) reserves	2,300,000.00	(57,402.48)	-	(57,402.48)	(6,171.86)	(5,747,955.48)	(5,754,127.34)		
<b>Beginning Fund Balance</b>	<u>57,402.48</u>	<u>57,402.48</u>		<u>57,402.48</u>	<u>57,402.48</u>				
<b>Ending Fund Balance</b>	<u><u>2,357,402.48</u></u>	<u><u>(0.00)</u></u>		<u><u>(0.00)</u></u>	<u><u>51,230.62</u></u>				



**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>231 Developer Agreements</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	-	-	-	-	-	-	-	-	0.0%
Expenditures	-	1,179,855.52	-	1,179,855.52	-	909,855.52	909,855.52	270,000	77.1%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	-	1,179,855.52	-	1,179,855.52	-	909,855.52	909,855.52	-	77.1%
Addition to/(use of) reserves	-	(1,179,855.52)	-	(1,179,855.52)	-	(909,855.52)	(909,855.52)	-	-
<b>Beginning Fund Balance</b>	<u>1,525,018.90</u>	<u>1,525,018.90</u>		<u>1,525,018.90</u>	<u>1,525,018.90</u>				
<b>Ending Fund Balance</b>	<u><u>1,525,018.90</u></u>	<u><u>345,163.38</u></u>		<u><u>345,163.38</u></u>	<u><u>1,525,018.90</u></u>				
<b>232 County Fire DIF</b>									
Revenue	-	849,514.34	-	849,514.34	-	-	-	849,514	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	-	849,514.34	-	849,514.34	-	-	-	-	0.0%
Expenditures	-	550,097.40	-	550,097.40	-	-	-	550,097	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	-	550,097.40	-	550,097.40	-	-	-	-	0.0%
Addition to/(use of) reserves	-	299,416.94	-	299,416.94	-	-	-	-	-
<b>Beginning Fund Balance</b>	<u>(299,416.94)</u>	<u>(299,416.94)</u>		<u>(299,416.94)</u>	<u>(299,416.94)</u>				
<b>Ending Fund Balance</b>	<u><u>(299,416.94)</u></u>	<u><u>-</u></u>		<u><u>-</u></u>	<u><u>(299,416.94)</u></u>				
<b>234 Storm Drain Facilities</b>									
Revenue	31,700.00	31,700.00	-	31,700.00	1,724.19	-	1,724.19	29,976	5.4%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	31,700.00	31,700.00	-	31,700.00	1,724.19	-	1,724.19	-	5.4%
Expenditures	-	723,783.60	-	723,783.60	21,467.75	66,950.93	88,418.68	635,365	12.2%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	-	723,783.60	-	723,783.60	21,467.75	66,950.93	88,418.68	-	12.2%
Addition to/(use of) reserves	31,700.00	(692,083.60)	-	(692,083.60)	(19,743.56)	(66,950.93)	(86,694.49)	-	-
<b>Beginning Fund Balance</b>	<u>564,780.75</u>	<u>564,780.75</u>		<u>564,780.75</u>	<u>564,780.75</u>				
<b>Ending Fund Balance</b>	<u><u>596,480.75</u></u>	<u><u>(127,302.85)</u></u>		<u><u>(127,302.85)</u></u>	<u><u>545,037.19</u></u>				
<b>235 Bicycle &amp; Pedestrian Facilities</b>									
Revenue	7,800.00	7,800.00	-	7,800.00	928.46	-	928.46	6,872	11.9%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	7,800.00	7,800.00	-	7,800.00	928.46	-	928.46	-	11.9%
Expenditures	-	411,204.00	-	411,204.00	-	411,204.00	411,204.00	-	100.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	-	411,204.00	-	411,204.00	-	411,204.00	411,204.00	-	100.0%
Addition to/(use of) reserves	7,800.00	(403,404.00)	-	(403,404.00)	928.46	(411,204.00)	(410,275.54)	-	-
<b>Beginning Fund Balance</b>	<u>290,916.87</u>	<u>290,916.87</u>		<u>290,916.87</u>	<u>290,916.87</u>				
<b>Ending Fund Balance</b>	<u><u>298,716.87</u></u>	<u><u>(112,487.13)</u></u>		<u><u>(112,487.13)</u></u>	<u><u>291,845.33</u></u>				

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>236 Misc Grants Library</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	-	-	-	-	-	-	-	-	0.0%
Expenditures	-	28,467.18	-	28,467.18	-	-	-	28,467	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	-	28,467.18	-	28,467.18	-	-	-	-	0.0%
Addition to/(use of) reserves	-	(28,467.18)	-	(28,467.18)	-	-	-	-	
<b>Beginning Fund Balance</b>	28,467.18	28,467.18		28,467.18	28,467.18				
<b>Ending Fund Balance</b>	<b>28,467.18</b>	<b>-</b>		<b>-</b>	<b>28,467.18</b>				
<b>237 Local Grants</b>									
Revenue	-	7,500.00	-	7,500.00	-	-	-	7,500	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	-	7,500.00	-	7,500.00	-	-	-	-	0.0%
Expenditures	-	-	-	-	-	-	-	-	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	-	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	7,500.00	-	7,500.00	-	-	-	-	
<b>Beginning Fund Balance</b>	(7,500.00)	(7,500.00)		(7,500.00)	(7,500.00)				
<b>Ending Fund Balance</b>	<b>(7,500.00)</b>	<b>-</b>		<b>-</b>	<b>(7,500.00)</b>				
<b>238 Non-Residential Affordable Housing DIF</b>									
Revenue	38,000.00	38,000.00	-	38,000.00	22.06	-	22.06	37,978	0.1%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	38,000.00	38,000.00	-	38,000.00	22.06	-	22.06	-	0.1%
Expenditures	-	54,000.00	-	54,000.00	-	54,000.00	54,000.00	-	100.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	-	54,000.00	-	54,000.00	-	54,000.00	54,000.00	-	100.0%
Addition to/(use of) reserves	38,000.00	(16,000.00)	-	(16,000.00)	22.06	(54,000.00)	(53,977.94)	-	
<b>Beginning Fund Balance</b>	6,986.01	6,986.01		6,986.01	6,986.01				
<b>Ending Fund Balance</b>	<b>44,986.01</b>	<b>(9,013.99)</b>		<b>(9,013.99)</b>	<b>7,008.07</b>				
<b>239 QUIMBY</b>									
Revenue	1,751,000.00	1,751,000.00	-	1,751,000.00	23,206.03	-	23,206.03	1,727,794	1.3%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	1,751,000.00	1,751,000.00	-	1,751,000.00	23,206.03	-	23,206.03	-	1.3%
Expenditures	3,500,000.00	3,500,000.00	-	3,500,000.00	-	-	-	3,500,000	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	3,500,000.00	3,500,000.00	-	3,500,000.00	-	-	-	-	0.0%
Addition to/(use of) reserves	(1,749,000.00)	(1,749,000.00)	-	(1,749,000.00)	23,206.03	-	23,206.03	-	
<b>Beginning Fund Balance</b>	6,433,905.43	6,433,905.43		6,433,905.43	6,433,905.43				
<b>Ending Fund Balance</b>	<b>4,684,905.43</b>	<b>4,684,905.43</b>		<b>4,684,905.43</b>	<b>6,457,111.46</b>				

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>301 State Dept of Parks and Recreation</b>									
Revenue	-	927,952.00	-	927,952.00	-	-	-	927,952	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	927,952.00	-	927,952.00	-	-	-		0.0%
Expenditures	-	927,952.00	-	927,952.00	-	-	-	927,952	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	927,952.00	-	927,952.00	-	-	-		0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-		
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	-	-		-	-				
<b>302 Public Safety Fund COPS</b>									
Revenue	150,000.00	150,000.00	-	150,000.00	-	-	-	150,000	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	150,000.00	150,000.00	-	150,000.00	-	-	-		0.0%
Expenditures	150,000.00	150,000.00	-	150,000.00	-	-	-	150,000	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	150,000.00	150,000.00	-	150,000.00	-	-	-		0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-		
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	-	-		-	-				
<b>304 Solid Waste Fund Recycle</b>									
Revenue	-	-	250,000.00	250,000.00	(5,456.00)	-	(5,456.00)	5,456	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	-	250,000.00	250,000.00	(5,456.00)	-	(5,456.00)		0.0%
Expenditures	-	95,048.23	250,000.00	345,048.23	6,972.25	-	6,972.25	88,076	7.3%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	95,048.23	250,000.00	345,048.23	6,972.25	-	6,972.25		7.3%
Addition to/(use of) reserves	-	(95,048.23)	-	(95,048.23)	(12,428.25)	-	(12,428.25)		
<b>Beginning Fund Balance</b>	134,381.83	134,381.83		134,381.83	134,381.83				
<b>Ending Fund Balance</b>	<b>134,381.83</b>	<b>39,333.60</b>		<b>39,333.60</b>	<b>121,953.58</b>				
<b>305 RSTP State Grant</b>									
Revenue	-	565,314.79	-	565,314.79	-	-	-	565,315	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	565,314.79	-	565,314.79	-	-	-		0.0%
Expenditures	-	10,150.46	-	10,150.46	-	-	-	10,150	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	10,150.46	-	10,150.46	-	-	-		0.0%
Addition to/(use of) reserves	-	555,164.33	-	555,164.33	-	-	-		
<b>Beginning Fund Balance</b>	(420,350.11)	(420,350.11)		(420,350.11)	(420,350.11)				
<b>Ending Fund Balance</b>	<b>(420,350.11)</b>	<b>134,814.22</b>		<b>134,814.22</b>	<b>(420,350.11)</b>				

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>306 LSTP</b>									
Revenue	-	-	255,582.00	255,582.00	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	-	-	255,582.00	255,582.00	-	-	-	-	0.0%
Expenditures	125,267.00	277,553.82	130,315.00	407,868.82	277,553.82	-	277,553.82	-	100.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	125,267.00	277,553.82	130,315.00	407,868.82	277,553.82	-	277,553.82	-	100.0%
Addition to/(use of) reserves	(125,267.00)	(277,553.82)	125,267.00	(152,286.82)	(277,553.82)	-	(277,553.82)	-	
<b>Beginning Fund Balance</b>	154,165.50	154,165.50		154,165.50	154,165.50				
<b>Ending Fund Balance</b>	<b>28,898.50</b>	<b>(123,388.32)</b>		<b>1,878.68</b>	<b>(123,388.32)</b>				
<b>308 STIP</b>									
Revenue	-	5,975,136.73	-	5,975,136.73	-	-	-	5,975,137	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	-	5,975,136.73	-	5,975,136.73	-	-	-	-	0.0%
Expenditures	-	4,765,967.53	-	4,765,967.53	2,401,207.88	2,854,484.65	5,255,692.53	(489,725)	110.3%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	-	4,765,967.53	-	4,765,967.53	2,401,207.88	2,854,484.65	5,255,692.53	-	110.3%
Addition to/(use of) reserves	-	1,209,169.20	-	1,209,169.20	(2,401,207.88)	(2,854,484.65)	(5,255,692.53)	-	
<b>Beginning Fund Balance</b>	(1,198,784.54)	(1,198,784.54)		(1,198,784.54)	(1,198,784.54)				
<b>Ending Fund Balance</b>	<b>(1,198,784.54)</b>	<b>10,384.66</b>		<b>10,384.66</b>	<b>(3,599,992.42)</b>				
<b>310 CAL FIRE GRANT</b>									
Revenue	-	760,451.35	-	760,451.35	-	-	-	760,451	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	-	760,451.35	-	760,451.35	-	-	-	-	0.0%
Expenditures	-	760,216.79	-	760,216.79	55,192.30	622,544.10	677,736.40	82,480	89.2%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	-	760,216.79	-	760,216.79	55,192.30	622,544.10	677,736.40	-	89.2%
Addition to/(use of) reserves	-	234.56	-	234.56	(55,192.30)	(622,544.10)	(677,736.40)	-	
<b>Beginning Fund Balance</b>	(234.56)	(234.56)		(234.56)	(234.56)				
<b>Ending Fund Balance</b>	<b>(234.56)</b>	<b>(0.00)</b>		<b>(0.00)</b>	<b>(55,426.86)</b>				
<b>311 Misc. Grants</b>									
Revenue	-	235,507.79	-	235,507.79	-	-	-	235,508	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	-	235,507.79	-	235,507.79	-	-	-	-	0.0%
Expenditures	-	112,439.68	-	112,439.68	-	80,223.54	80,223.54	32,216	71.3%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	-	112,439.68	-	112,439.68	-	80,223.54	80,223.54	-	71.3%
Addition to/(use of) reserves	-	123,068.11	-	123,068.11	-	(80,223.54)	(80,223.54)	-	
<b>Beginning Fund Balance</b>	(123,037.92)	(123,037.92)		(123,037.92)	(123,037.92)				
<b>Ending Fund Balance</b>	<b>(123,037.92)</b>	<b>30.19</b>		<b>30.19</b>	<b>(123,037.92)</b>				

City of Goleta  
Interim Statement of Revenues and Expenditures - Summary by Fund  
For the Quarter Ended September 30, 2025

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>317 SSARP Grant</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	-	-	-	-	-	-	-	-	0.0%
Expenditures	-	-	-	-	-	-	-	-	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	-	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	-	
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	-	-		-	-				
<b>318 Active Transportation Program - State</b>									
Revenue	-	1,847,042.52	-	1,847,042.52	-	-	-	1,847,043	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	-	1,847,042.52	-	1,847,042.52	-	-	-	-	0.0%
Expenditures	-	83,499.25	-	83,499.25	-	-	-	83,499	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	-	83,499.25	-	83,499.25	-	-	-	-	0.0%
Addition to/(use of) reserves	-	1,763,543.27	-	1,763,543.27	-	-	-	-	
<b>Beginning Fund Balance</b>	(1,763,543.27)	(1,763,543.27)		(1,763,543.27)	(1,763,543.27)				
<b>Ending Fund Balance</b>	(1,763,543.27)	-		-	(1,763,543.27)				
<b>319 Housing &amp; Community Development State Fund</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	-	-	-	-	-	-	-	-	0.0%
Expenditures	-	-	-	-	-	-	-	-	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	-	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	-	
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	-	-		-	-				
<b>320 Cal OES</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	-	-	-	-	-	-	-	-	0.0%
Expenditures	-	-	-	-	-	-	-	-	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	-	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	-	
<b>Beginning Fund Balance</b>	14,231.00	14,231.00		14,231.00	14,231.00				
<b>Ending Fund Balance</b>	14,231.00	14,231.00		14,231.00	14,231.00				

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>321 TIRCP</b>									
Revenue	-	9,430,657.77	-	9,430,657.77	-	-	-	9,430,658	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	9,430,657.77	-	9,430,657.77	-	-	-		0.0%
Expenditures	-	9,182,606.19	-	9,182,606.19	807,693.33	8,374,468.95	9,182,162.28	444	100.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	9,182,606.19	-	9,182,606.19	807,693.33	8,374,468.95	9,182,162.28		100.0%
Addition to/(use of) reserves	-	248,051.58	-	248,051.58	(807,693.33)	(8,374,468.95)	(9,182,162.28)		
<b>Beginning Fund Balance</b>	(248,051.58)	(248,051.58)		(248,051.58)	(248,051.58)				
<b>Ending Fund Balance</b>	<u>(248,051.58)</u>	<u>-</u>		<u>-</u>	<u>(1,055,744.91)</u>				
<b>322 MBHMP</b>									
Revenue	-	0.36	(0.36)	-	-	-	-	0	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	0.36	(0.36)	-	-	-	-		0.0%
Expenditures	-	0.36	(0.36)	-	1,623.77	0.80	1,624.57	(1,624)	451269.4%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	0.36	(0.36)	-	1,623.77	0.80	1,624.57		451269.4%
Addition to/(use of) reserves	-	-	-	-	(1,623.77)	(0.80)	(1,624.57)		
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	<u>-</u>	<u>-</u>		<u>-</u>	<u>(1,623.77)</u>				
<b>323 Cal OES PSPS Grant</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	-	-	-	-	-	-		0.0%
Expenditures	-	-	-	-	-	-	-	-	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	-	-	-	-	-	-		0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-		
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	<u>-</u>	<u>-</u>		<u>-</u>	<u>-</u>				
<b>324 California Planning Program Grant</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	-	-	-	-	-	-		0.0%
Expenditures	-	-	-	-	-	-	-	-	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	-	-	-	-	-	-		0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-		
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	<u>-</u>	<u>-</u>		<u>-</u>	<u>-</u>				

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>325 California State Library Grant</b>									
Revenue	-	3,885,374.00	-	3,885,374.00	-	-	-	3,885,374	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	3,885,374.00	-	3,885,374.00	-	-	-		0.0%
Expenditures	-	3,885,374.00	-	3,885,374.00	-	671,098.52	671,098.52	3,214,275	17.3%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	3,885,374.00	-	3,885,374.00	-	671,098.52	671,098.52		17.3%
Addition to/(use of) reserves	-	-	-	-	-	(671,098.52)	(671,098.52)		
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	-	-		-	-				
<b>401 HBP</b>									
Revenue	5,454,234.00	20,718,401.49	-	20,718,401.49	-	-	-	20,718,401	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	5,454,234.00	20,718,401.49	-	20,718,401.49	-	-	-		0.0%
Expenditures	28,305.72	13,702,420.63	-	13,702,420.63	2,846,184.52	10,124,987.97	12,971,172.49	731,248	94.7%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	28,305.72	13,702,420.63	-	13,702,420.63	2,846,184.52	10,124,987.97	12,971,172.49		94.7%
Addition to/(use of) reserves	5,425,928.28	7,015,980.86	-	7,015,980.86	(2,846,184.52)	(10,124,987.97)	(12,971,172.49)		
<b>Beginning Fund Balance</b>	(1,590,052.52)	(1,590,052.52)		(1,590,052.52)	(1,590,052.52)				
<b>Ending Fund Balance</b>	<b>3,835,875.76</b>	<b>5,425,928.34</b>		<b>5,425,928.34</b>	<b>(4,436,237.04)</b>				
<b>402 CDBG</b>									
Revenue	320,925.00	740,373.75	-	740,373.75	-	-	-	740,374	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	320,925.00	740,373.75	-	740,373.75	-	-	-		0.0%
Expenditures	77,638.00	705,688.75	-	705,688.75	16,170.48	85,361.93	101,532.41	604,156	14.4%
Transfers Out to Other Funds	34,685.00	34,685.00	-	34,685.00	1,188.72	-	1,188.72		3.4%
Total Expenditures	112,323.00	740,373.75	-	740,373.75	17,359.20	85,361.93	102,721.13		13.9%
Addition to/(use of) reserves	208,602.00	-	-	-	(17,359.20)	(85,361.93)	(102,721.13)		
<b>Beginning Fund Balance</b>	3,509.19	3,509.19		3,509.19	3,509.19				
<b>Ending Fund Balance</b>	<b>212,111.19</b>	<b>3,509.19</b>		<b>3,509.19</b>	<b>(13,850.01)</b>				
<b>409 OTS</b>									
Revenue	-	70,769.81	(6,340.81)	64,429.00	-	-	-	70,770	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	70,769.81	(6,340.81)	64,429.00	-	-	-		0.0%
Expenditures	-	70,769.81	(6,340.81)	64,429.00	-	-	-	70,770	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	70,769.81	(6,340.81)	64,429.00	-	-	-		0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-		
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	-	-		-	-				

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>417 HSIP Hwy Safety Imp.</b>									
Revenue	-	2,748,855.63	-	2,748,855.63	-	-	-	2,748,856	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	2,748,855.63	-	2,748,855.63	-	-	-		0.0%
Expenditures	-	2,739,500.00	-	2,739,500.00	-	-	-	2,739,500	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	2,739,500.00	-	2,739,500.00	-	-	-		0.0%
Addition to/(use of) reserves	-	9,355.63	-	9,355.63	-	-	-		
<b>Beginning Fund Balance</b>	<b>(3,719.63)</b>	<b>(3,719.63)</b>		<b>(3,719.63)</b>	<b>(3,719.63)</b>				
<b>Ending Fund Balance</b>	<b>(3,719.63)</b>	<b>5,636.00</b>		<b>5,636.00</b>	<b>(3,719.63)</b>				
<b>418 Active Trans Prog-Federal</b>									
Revenue	-	15,282,565.50	-	15,282,565.50	-	-	-	15,282,566	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	15,282,565.50	-	15,282,565.50	-	-	-		0.0%
Expenditures	-	15,258,985.96	-	15,258,985.96	3,124.05	12,608,985.96	12,612,110.01	2,646,876	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	15,258,985.96	-	15,258,985.96	3,124.05	12,608,985.96	12,612,110.01		0.0%
Addition to/(use of) reserves	-	23,579.54	-	23,579.54	(3,124.05)	(12,608,985.96)	(12,612,110.01)		
<b>Beginning Fund Balance</b>	<b>(23,579.54)</b>	<b>(23,579.54)</b>		<b>(23,579.54)</b>	<b>(23,579.54)</b>				
<b>Ending Fund Balance</b>	<b>(23,579.54)</b>	<b>(0.00)</b>		<b>(0.00)</b>	<b>(26,703.59)</b>				
<b>419 TIGER</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	-	-	-	-	-	-		0.0%
Expenditures	-	-	-	-	-	-	-	-	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	-	-	-	-	-	-		0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-		
<b>Beginning Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>				
<b>Ending Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>				
<b>420 FHWA - FEMA Reimb</b>									
Revenue	-	87,746.00	187,500.00	275,246.00	-	-	-	87,746	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	87,746.00	187,500.00	275,246.00	-	-	-		0.0%
Expenditures	-	87,746.00	187,500.00	275,246.00	-	-	-	87,746	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	87,746.00	187,500.00	275,246.00	-	-	-		0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-		
<b>Beginning Fund Balance</b>	<b>58,107.00</b>	<b>58,107.00</b>		<b>58,107.00</b>	<b>58,107.00</b>				
<b>Ending Fund Balance</b>	<b>58,107.00</b>	<b>58,107.00</b>		<b>58,107.00</b>	<b>58,107.00</b>				



**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>421 Hazard Mitigation Grant Program</b>									
Revenue	-	562,090.55	562,090.55	1,124,181.10	-	-	-	562,091	0.0%
Transfers In From Other Funds	-	-	12,074.39	12,074.39	-	-	-		0.0%
Total Revenue	-	562,090.55	574,164.94	1,136,255.49	-	-	-		0.0%
Expenditures	-	550,016.16	550,016.16	1,100,032.32	-	-	-	550,016	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	550,016.16	550,016.16	1,100,032.32	-	-	-		0.0%
Addition to/(use of) reserves	-	12,074.39	24,148.78	36,223.17	-	-	-		
<b>Beginning Fund Balance</b>	(12,074.39)	(12,074.39)		(12,074.39)	(12,074.39)				
<b>Ending Fund Balance</b>	<b>(12,074.39)</b>	<b>0.00</b>		<b>24,148.78</b>	<b>(12,074.39)</b>				
<b>423 Coronavirus State &amp; Local Fiscal Recovery Funds</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	-	-	-	-	-	-		0.0%
Expenditures	-	-	-	-	-	-	-	-	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	-	-	-	-	-	-		0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-		
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	-	-		-	-				
<b>424 Community Project Funding HMGP</b>									
Revenue	-	3,000,000.00	-	3,000,000.00	-	-	-	3,000,000	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	3,000,000.00	-	3,000,000.00	-	-	-		0.0%
Expenditures	-	3,000,000.00	-	3,000,000.00	-	-	-	3,000,000	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	3,000,000.00	-	3,000,000.00	-	-	-		0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-		
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	-	-		-	-				
<b>425 United State Dept of Agriculture</b>									
Revenue	-	998,206.36	-	998,206.36	-	-	-	998,206	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	998,206.36	-	998,206.36	-	-	-		0.0%
Expenditures	-	998,206.36	-	998,206.36	7,771.37	-	7,771.37	990,435	0.8%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	998,206.36	-	998,206.36	7,771.37	-	7,771.37		0.8%
Addition to/(use of) reserves	-	-	-	-	(7,771.37)	-	(7,771.37)		
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	-	-		-	<b>(7,771.37)</b>				

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>501 Library Services</b>									
Revenue	651,800.00	651,800.00	-	651,800.00	1,010.03	-	1,010.03	650,790	0.2%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	651,800.00	651,800.00	-	651,800.00	1,010.03	-	1,010.03		0.2%
Expenditures	927,227.90	1,107,227.90	-	1,107,227.90	213,921.19	11,558.99	225,480.18	881,748	20.4%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	927,227.90	1,107,227.90	-	1,107,227.90	213,921.19	11,558.99	225,480.18		20.4%
Addition to/(use of) reserves	(275,427.90)	(455,427.90)	-	(455,427.90)	(212,911.16)	(11,558.99)	(224,470.15)		
<b>Beginning Fund Balance</b>	551,480.20	551,480.20		551,480.20	551,480.20				
<b>Ending Fund Balance</b>	<b>276,052.30</b>	<b>96,052.30</b>		<b>96,052.30</b>	<b>338,569.04</b>				
<b>502 Street Lighting</b>									
Revenue	311,800.00	311,800.00	-	311,800.00	967.79	-	967.79	310,832	0.3%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	311,800.00	311,800.00	-	311,800.00	967.79	-	967.79		0.3%
Expenditures	550,500.00	550,500.00	-	550,500.00	51,567.21	82,738.62	134,305.83	416,194	24.4%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	550,500.00	550,500.00	-	550,500.00	51,567.21	82,738.62	134,305.83		24.4%
Addition to/(use of) reserves	(238,700.00)	(238,700.00)	-	(238,700.00)	(50,599.42)	(82,738.62)	(133,338.04)		
<b>Beginning Fund Balance</b>	343,430.39	343,430.39		343,430.39	343,430.39				
<b>Ending Fund Balance</b>	<b>104,730.39</b>	<b>104,730.39</b>		<b>104,730.39</b>	<b>292,830.97</b>				
<b>503 PEG</b>									
Revenue	60,000.00	60,000.00	-	60,000.00	929.58	-	929.58	59,070	1.5%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	60,000.00	60,000.00	-	60,000.00	929.58	-	929.58		1.5%
Expenditures	60,000.00	60,000.00	-	60,000.00	17,594.01	14,416.56	32,010.57	27,989	53.4%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	60,000.00	60,000.00	-	60,000.00	17,594.01	14,416.56	32,010.57		53.4%
Addition to/(use of) reserves	-	-	-	-	(16,664.43)	(14,416.56)	(31,080.99)		
<b>Beginning Fund Balance</b>	300,371.32	300,371.32		300,371.32	300,371.32				
<b>Ending Fund Balance</b>	<b>300,371.32</b>	<b>300,371.32</b>		<b>300,371.32</b>	<b>283,706.89</b>				
<b>504 CASp Cert and Training</b>									
Revenue	-	-	-	-	1,901.94	-	1,901.94	(1,902)	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	-	-	-	1,901.94	-	1,901.94		0.0%
Expenditures	-	-	-	-	-	-	-	-	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	-	-	-	-	-	-		0.0%
Addition to/(use of) reserves	-	-	-	-	1,901.94	-	1,901.94		
<b>Beginning Fund Balance</b>	59,052.01	59,052.01		59,052.01	59,052.01				
<b>Ending Fund Balance</b>	<b>59,052.01</b>	<b>59,052.01</b>		<b>59,052.01</b>	<b>60,953.95</b>				

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>605 RDA Successor-NonHousing</b>									
Revenue	1,061,826.00	1,061,826.00	-	1,061,826.00	483,843.78	-	483,843.78	577,982	45.6%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	1,061,826.00	1,061,826.00	-	1,061,826.00	483,843.78	-	483,843.78		45.6%
Expenditures	1,148,355.00	1,148,355.00	-	1,148,355.00	-	-	-	1,148,355	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	1,148,355.00	1,148,355.00	-	1,148,355.00	-	-	-		0.0%
Addition to/(use of) reserves	(86,529.00)	(86,529.00)	-	(86,529.00)	483,843.78	-	483,843.78		
<b>Beginning Fund Balance</b>	<b>(10,272,399.44)</b>	<b>(10,272,399.44)</b>		<b>(10,272,399.44)</b>	<b>(10,272,399.44)</b>				
<b>Ending Fund Balance</b>	<b>(10,358,928.44)</b>	<b>(10,358,928.44)</b>		<b>(10,358,928.44)</b>	<b>(9,788,555.66)</b>				
<b>608 iBank</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	-	-	-	-	-	-		0.0%
Expenditures	-	-	-	-	-	-	-	-	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	-	-	-	-	-	-		0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-		
<b>Beginning Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>				
<b>Ending Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>				
<b>609 Lease Revenue Bond Proceeds</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	-	-	-	-	-	-		0.0%
Expenditures	8,928,755.00	28,377,110.25	(8,928,755.00)	19,448,355.25	189,062.96	1,353,637.04	1,542,700.00	26,834,410	5.4%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	8,928,755.00	28,377,110.25	(8,928,755.00)	19,448,355.25	189,062.96	1,353,637.04	1,542,700.00		5.4%
Addition to/(use of) reserves	(8,928,755.00)	(28,377,110.25)	8,928,755.00	(19,448,355.25)	(189,062.96)	(1,353,637.04)	(1,542,700.00)		
<b>Beginning Fund Balance</b>	<b>19,649,343.39</b>	<b>19,649,343.39</b>		<b>19,649,343.39</b>	<b>19,649,343.39</b>				
<b>Ending Fund Balance</b>	<b>10,720,588.39</b>	<b>(8,727,766.86)</b>		<b>200,988.14</b>	<b>19,460,280.43</b>				
<b>610 Sales Tax Revenue Bond Proceeds</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	-	-	-	-	-	-	-		0.0%
Expenditures	16,270,202.76	31,897,366.13	(16,270,202.76)	15,627,163.37	-	13,355,604.26	13,355,604.26	18,541,762	41.9%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	16,270,202.76	31,897,366.13	(16,270,202.76)	15,627,163.37	-	13,355,604.26	13,355,604.26		41.9%
Addition to/(use of) reserves	(16,270,202.76)	(31,897,366.13)	16,270,202.76	(15,627,163.37)	-	(13,355,604.26)	(13,355,604.26)		
<b>Beginning Fund Balance</b>	<b>15,795,458.42</b>	<b>15,795,458.42</b>		<b>15,795,458.42</b>	<b>15,795,458.42</b>				
<b>Ending Fund Balance</b>	<b>(474,744.34)</b>	<b>(16,101,907.71)</b>		<b>168,295.05</b>	<b>15,795,458.42</b>				

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>701 Comstock Plover Endmnt</b>									
Revenue	7,000.00	7,000.00	-	7,000.00	628.97	-	628.97	6,371	9.0%
Transfers In From Other Funds	-	-	-	-	-	-	-		0.0%
Total Revenue	7,000.00	7,000.00	-	7,000.00	628.97	-	628.97		9.0%
Expenditures	7,000.00	7,000.00	-	7,000.00	-	-	-	7,000	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	7,000.00	7,000.00	-	7,000.00	-	-	-		0.0%
Addition to/(use of) reserves	-	-	-	-	628.97	-	628.97		
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	-	-		-	<b>628.97</b>				
<b>702 Section 115 Trust - Pension</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	100,000.00	100,000.00	-	-	-		0.0%
Total Revenue	-	-	100,000.00	100,000.00	-	-	-		0.0%
Expenditures	-	-	-	-	-	-	-	-	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	-	-	-	-	-	-		0.0%
Addition to/(use of) reserves	-	-	100,000.00	100,000.00	-	-	-		
<b>Beginning Fund Balance</b>	197,989.38	197,989.38		197,989.38	197,989.38				
<b>Ending Fund Balance</b>	<b>197,989.38</b>	<b>197,989.38</b>		<b>297,989.38</b>	<b>197,989.38</b>				
<b>703 Section 115 Trust - OPEB</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	300,000.00	300,000.00	-	-	-		0.0%
Total Revenue	-	-	300,000.00	300,000.00	-	-	-		0.0%
Expenditures	-	-	-	-	-	-	-	-	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-		0.0%
Total Expenditures	-	-	-	-	-	-	-		0.0%
Addition to/(use of) reserves	-	-	300,000.00	300,000.00	-	-	-		
<b>Beginning Fund Balance</b>	388,408.56	388,408.56		388,408.56	388,408.56				
<b>Ending Fund Balance</b>	<b>388,408.56</b>	<b>388,408.56</b>		<b>688,408.56</b>	<b>388,408.56</b>				

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended September 30, 2025**

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Remaining Budget Balance	Percent of Current Budget
<b>801 Developer Deposit</b>									
Revenue	-	-	-	-	-	-	-	-	0.0%
Transfers In From Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Revenue	-	-	-	-	-	-	-	-	0.0%
Expenditures	-	-	-	-	-	-	-	-	0.0%
Transfers Out to Other Funds	-	-	-	-	-	-	-	-	0.0%
Total Expenditures	-	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	-	
<b>Beginning Fund Balance</b>	-	-		-	-				
<b>Ending Fund Balance</b>	-	-		-	-				
<b>TOTAL FOR ALL FUNDS</b>									
Revenue	75,767,835.77	148,783,489.97	1,230,831.38	150,014,321.35	8,040,201.51		8,040,201.51	84,258,179	5.4%
Transfers In From Other Funds	565,635.00	565,635.00	412,074.39	977,709.39	1,188.72		1,188.72		0.2%
Total Revenue	76,333,470.77	149,349,124.97	1,642,905.77	150,992,030.74	8,041,390.23		8,041,390.23		5.4%
Expenditures	100,268,192.48	249,870,552.42	(23,518,467.77)	226,352,084.65	17,418,209.48	103,580,743.65	120,998,953.13	62,798,489	48.4%
Transfers Out to Other Funds	565,635.00	565,635.00	412,074.39	977,709.39	1,188.72	-	1,188.72		0.2%
Total Expenditures	100,833,827.48	250,436,187.42	(23,106,393.38)	227,329,794.04	17,419,398.20	103,580,743.65	121,000,141.85		48.3%
Addition to/(use of) reserves	(24,500,356.71)	(101,087,062.45)	24,749,299.15	(76,337,763.30)	(9,378,007.97)	103,580,743.65	(112,958,751.62)		
<b>Beginning Fund Balance</b>	102,650,891.60	102,650,891.60		102,650,891.60	102,650,891.60				
<b>Ending Fund Balance</b>	<b>78,150,534.89</b>	<b>1,563,829.15</b>		<b>26,313,128.30</b>	<b>93,272,883.63</b>				

## **ATTACHMENT 4**

### Capital Improvement Program (CIP) Expenditure Summary

City of Goleta  
Capital Improvement Program (CIP) Expenditure Summary  
For the Quarter Ended September 30, 2025

Attachment 4

Project No. & Description	Current Budget	Activity	Encumbrances	Remaining Budget
9002 Ekwill Street & Fowler Extension	\$ 27,664,414	\$2,478,952	\$ 23,835,831	\$ 1,349,631
9006 Capital Improvement Projects - Neighborhood	\$ 51,438,672	\$ 18,453	\$ 28,985,844	\$ 22,434,375
9007 San Jose Creek Bike Path - Middle Segment	\$ 56,071	\$ -	\$ 17,579	\$ 38,493
9024 Ellwood Mesa	\$ 1,547	\$ -	\$ -	\$ 1,547
9025 Fire Station No. 10	\$ 5,008,107	\$ 920	\$ 567,116	\$ 4,440,072
9027 101 Overpass	\$ 47,803	\$ -	\$ 6,904	\$ 40,899
9031 Old Town Sidewalk Improvement	\$ 25,245	\$ -	\$ -	\$ 25,245
9033 Hollister Avenue Bridge Replacement (SJC Phase	\$ 19,008,363	\$3,081,198	\$ 12,571,461	\$ 3,355,704
9042 Storke Road Widening Phelps Road to City Limits	\$ 383,716	\$ -	\$ -	\$ 383,716
9053 Cathedral Oaks Cribwall Interim Repair	\$ 26,234,564	\$ 41,792	\$ 85,572	\$ 26,107,200
9062 Storke Road Medians	\$ 646,074	\$ -	\$ -	\$ 646,074
9063 Evergreen Park Restroom	\$ 258,506	\$ -	\$ -	\$ 258,506
9065 Reclaimed Water Service to Bella Vista Park	\$ 204,141	\$ -	\$ -	\$ 204,141
9067 Goleta Community Center Seismic Upgrades	\$ 550,016	\$ -	\$ -	\$ 550,016
9071 Improvements to Athletic Field @ GCC	\$ 27,918	\$ -	\$ -	\$ 27,918
9074 Stow Grove Park Master Plan & Renovation	\$ 5,272,461	\$ 3,470	\$ 318,465	\$ 4,950,527
9078 Rancho La Patera Improvements	\$ 648,304	\$ -	\$ -	\$ 648,304
9079 Goleta Train Depot & S. La Patera Improvements	\$ 15,454,345	\$ 884,456	\$ 14,596,634	\$ (26,745)
9083 Signal Upgrades	\$ 3,162,632	\$ 9,452	\$ 27,169	\$ 3,126,011
9084 Community Garden	\$ 413,020	\$ -	\$ 397,713	\$ 15,307
9085 Old Town Goleta Drainage Study	\$ 419,000	\$ -	\$ -	\$ 419,000
9086 Vision Zero Plan	\$ 104,398	\$ -	\$ -	\$ 104,398
9093 San Miguel Park Improvements	\$ 575,000	\$ -	\$ -	\$ 575,000
9094 Santa Barbara Shores Park Improvements	\$ 305,000	\$ -	\$ -	\$ 305,000
9099 Crosswalk at Calle Real @ Fairview	\$ 6,346	\$ -	\$ 464	\$ 5,882
9101 City Hall Purchase & Improvements	\$ 539,878	\$ -	\$ 125,390	\$ 414,488
9106 Phelps Ditch Flood Control Channel Trash Control	\$ 50,000	\$ -	\$ -	\$ 50,000
9107 Old Town S Fairview Av High Flow Trash Capture D	\$ 658,500	\$ 21,468	\$ 51,667	\$ 585,365
9108 Winchester II Park	\$ 81,929	\$ -	\$ -	\$ 81,929
9110 Hollister Ave Class 1 Bike Path Lighting	\$ 386,043	\$ -	\$ -	\$ 386,043
9111 Jonny D. Wallis Park Phase 2 - Splash Pad	\$ 605,276	\$ 483	\$ 578,133	\$ 26,660
9112 Ellwood Mesa/Sperling Preserve Open Space Plan	\$ 316,332	\$ 1,624	\$ 61,311	\$ 253,397
9113 Mathilda Park Improvements	\$ 660,909	\$ 1,728	\$ 9,647	\$ 649,534
9114 Hollister Ave Old Town Interim Striping Project	\$ 25,564	\$ -	\$ 2,935	\$ 22,629
9115 Public Works Corp Yard Repairs	\$ 70,321	\$ -	\$ -	\$ 70,321
9116 Pickleball Courts	\$ 100,000	\$ -	\$ -	\$ 100,000
9117 San Jose Creek Channel Fish Passage Modification	\$ 974,752	\$ -	\$ 247,313	\$ 727,439
9118 Ellwood Coastal Trails & Habitat Restoration	\$ 85,511	\$ -	\$ 80,224	\$ 5,287
9119 Ellwood Beach Drive Drainage	\$ 133,553	\$ -	\$ 116,666	\$ 16,887
9121 Goleta Community Center ADA Improvements	\$ 4,443,840	\$ -	\$ 669,667	\$ 3,774,173
9126 Pickleball Entry/Waiting Area at GCC	\$ 171,651	\$ -	\$ 14,537	\$ 157,114
9127 Goleta Community Center Campus Renovation	\$ 364,032	\$ 10,731	\$ 186,125	\$ 167,176
9130 Goleta Library ADA and Building Refresh	\$ 7,039,760	\$ -	\$ 932,338	\$ 6,107,422
9131 Historic Train Station Preservation	\$ 49,200	\$ -	\$ -	\$ 49,200
9901 MIS/ERP System Implementation	\$ 235,370	\$ -	\$ -	\$ 235,370
<b>Grand Total</b>	<b>\$ 174,908,082</b>	<b>\$6,554,725</b>	<b>\$ 84,486,703</b>	<b>\$ 83,866,654</b>

## **ATTACHMENT 5**

Resolution No. 25 \_\_ entitled “A Resolution of the City Council of the City of Goleta, California, Amending the City of Goleta Operating and CIP Budget for Fiscal Year 2025/26, Amending the City of Goleta Schedule of Authorized Positions for Fiscal Year 2025/26, and Amending the City of Goleta Salary Schedule and Classification Plan for Fiscal Year 2025/26 (Effective December 27, 2025).”



**RESOLUTION NO. 25-\_\_\_\_**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF GOLETA, CALIFORNIA, AMENDING THE CITY OF GOLETA OPERATING AND CIP BUDGET FOR FISCAL YEAR 2025/26, AMENDING THE CITY OF GOLETA SCHEDULE OF AUTHORIZED POSITIONS FOR FISCAL YEAR 2025/26, AND AMENDING THE CITY OF GOLETA SALARY SCHEDULE AND CLASSIFICATION PLAN FOR FISCAL YEAR 2025/26 (EFFECTIVE DECEMBER 27, 2025).**

**WHEREAS**, the City Council of the City of Goleta adopted the Operating Budget and Capital Improvement Program (CIP) for Fiscal Year 2025/26 on June 17, 2025; and

**WHEREAS**, the City Manager has proposed a budget adjustment as described in the Council report dated December 16, 2025, for Fiscal Year 2025/26 based on the determination by the City Manager that this adjustment is essential to the City's operations; and

**WHEREAS**, the City Council has reviewed the proposed budget adjustments for the First Quarter Ended September 30, 2025, and does hereby find the recommendation to be necessary and in the City's best interest; and

**WHEREAS**, Section 2.1 of the City of Goleta Personnel Rules specifies that the Personnel Officer shall recommend and maintain a classification/compensation plan for all positions in the City service; and

**WHEREAS**, on June 17, 2025, the City Council adopted the most recent recommended authorized positions, salary schedule, and appropriations for the City of Goleta Operating and CIP Budget for Fiscal Year 2025/26; and

**WHEREAS**, the City Council has reviewed the proposed amended authorized positions, amended salary schedule adjustments, and budget adjustments for Fiscal Year 2025/26, and does hereby find the recommendation to be necessary for the City's best interest.

**NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GOLETA AS FOLLOWS:**

**SECTION 1.**

The City of Goleta Operating and CIP Budget for Fiscal Year 2025/26 is hereby amended as follows as per Exhibit A to this resolution.

**SECTION 2.**

The City of Goleta Schedule of Authorized Positions for Fiscal Year 2025/26 included herein as Exhibit B, is hereby amended and adopted to supersede any prior schedule. Specific amendments include:

- Planning and Environmental Review Department: Reclassifying the Assistant Planner position to an Assistant/Associate Planner Flex position;
- Public Works Department: Reclassifying Associate Engineer positions in Transportation and Development Engineering and the Capital Improvement Program to Assistant/Associate Engineer Flex positions;
- Reclassification: Reclassifying the Public Works Department Capital Improvement Program "Senior Project Engineer (Grade 153, Grandfathered)" to "Senior Engineer (Grade 149)"; and
- Reallocation: Reallocating the Intern II position from Solid Waste and Environmental Services (Solid Waste Fund, Fund 211, Program 5900) to the Capital Improvement Program (General Fund, Fund 101, Program 5500).

**SECTION 3.**

The City of Goleta Salary Schedule and Classification Plan for Fiscal Year 2025/26 is amended effective December 27, 2025, as set forth in Exhibit C attached hereto, to remove the Senior Project Engineer, establish a comprehensive salary range for the Extra Help Retired Annuitant classification applicable to all eligible City positions, and update the Schedule of Hourly Position Rates.

**SECTION 4.**

The City Clerk shall certify to the passage and adoption of this resolution and enter it into the book of original resolutions.

**PASSED, APPROVED, AND ADOPTED** this 16<sup>th</sup> day of December, 2025.

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PAULA PEROTTE  
MAYOR

ATTEST:

APPROVED AS TO FORM:

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DEBORAH S. LOPEZ  
CITY CLERK

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ISAAC ROSEN  
CITY ATTORNEY

STATE OF CALIFORNIA            )  
COUNTY OF SANTA BARBARA    )     ss.  
CITY OF GOLETA                 )

I, DEBORAH S. LOPEZ, City Clerk of the City of Goleta, California, DO  
HEREBY CERTIFY that the foregoing Resolution No. 25-\_\_\_\_ was duly adopted by  
the City Council of the City of Goleta at a regular meeting held on the 16<sup>th</sup> day of  
December, 2025, by the following vote of the Council:

AYES:

NOES:

ABSENT:

(SEAL)

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DEBORAH S. LOPEZ  
CITY CLERK

Schedule of FY 2025/26  
1st QTR Adjustments - Revenues

Attachment 5 - Exhibit A

<u>Program/Project Name</u>	<u>Fund</u>	<u>Proj</u>	<u>Account Code</u>	<u>Requests</u>	<u>Account Name</u>	<u>FY 2025/26 Current Budget</u>	<u>FY 2025/26 Actuals</u>	<u>FY 2025/26 Budget Balance</u>	<u>Type of Request</u>	<u>FY 2025/26 Amended Budget</u>	<u>FY 2025/26 Adjusted Budget Balance</u>
Non-Departmental	101	8500	101-80-8500-43100	(18,000.00)	Property Rental	30,000.00	150.00	29,850.00	Cleanup	12,000.00	11,850.00
Street Maintenance	304	5800	304-50-5800-44400	250,000.00	Grant Proceeds - State	-	-	-	New	250,000.00	250,000.00
Non-Departmental	306	8500	306-80-8500-44400	255,582.00	Grant Proceeds - State	-	-	-	New	255,582.00	255,582.00
Ellwood Mesa/Sperling Preserve Open Space Plan	322	9112	322-90-9112-44400	(0.36)	Grant Proceeds - State	0.36	-	0.36	Cleanup	-	-
Capital Improvement Projects	409	5500	409-50-5500-44600	(6,340.81)	Grant Proceeds - Federal	70,769.81	-	70,769.81	Cleanup	64,429.00	64,429.00
Cathedral Oaks Cribwall Interim Repair	420	9053	420-90-9053-44600	187,500.00	Grant Proceeds - Federal	87,746.00	-	87,746.00	New	275,246.00	275,246.00
Goleta Valley Community Center	421	9067	421-90-9067-49000	12,074.39	Transfers In from General Fund	-	-	-	Cleanup	12,074.39	12,074.39
Goleta Valley Community Center	421	9067	421-90-9067-44600	562,090.55	Grant Proceeds - Federal	562,090.55	-	562,090.55	Cleanup	1,124,181.10	1,124,181.10
Non-Departmental	702	8500	702-80-8500-49000	100,000.00	Transfers In from General Fund	-	-	-	Transfer	100,000.00	100,000.00
Non-Departmental	703	8500	703-80-8500-49000	300,000.00	Transfers In from General Fund	-	-	-	Transfer	300,000.00	300,000.00
Total				\$ 1,642,905.77							

Program/Project Name	Fund	Department	Program	Account Code	Appropriation/ Transfer Requests	Account Name	FY 2025/26 Current Budget	FY 2025/26 Actuals	FY 2025/26 Encumbrance	FY 2025/26 Budget Balance	Type of Request	FY 2025/26 Amended Budget	FY 2025/26 Adjusted Budget Balance	Frequency
General Services Administration	101	18 General Services	1800 General Services Administration	101-18-1800-51202	34,000.00	Professional Services - Temp Agency	18,000.00	9,849.60	15,150.40	(7,000.00)	New	52,000.00	27,000.00	One-Time
Engineering Services	101	50 Public Works	5200 Transportation and Development Engineering	101-50-5200-51200	200,000.00	Professional Services	552,940.00	26,147.25	484,389.51	42,403.24	New	752,940.00	242,403.24	One-Time
Engineering Services	101	50 Public Works	5200 Transportation and Development Engineering	101-50-5200-51312	187,700.00	Contract Services - Encroachment Permits (R)	-	-	-	-	New	187,700.00	187,700.00	One-Time
Street Maintenance	101	50 Public Works	5800 Street Maintenance	101-50-5800-51073	11,500.00	Maintenance-Pavement Rehab	9,660,603.10	13,110.00	8,699,241.14	948,251.96	New	9,672,103.10	959,751.96	One-Time
Non-Departmental	101	80 Non-Departmental	8500 Non-Departmental	101-80-8500-59020	100,000.00	Transfers Out to Section 115 Trust - Pension (702)	-	-	-	-	Transfer	100,000.00	100,000.00	One-Time
Non-Departmental	101	80 Non-Departmental	8500 Non-Departmental	101-80-8500-59021	300,000.00	Transfers Out to Section 115 Trust- OPEB (703)	-	-	-	-	Transfer	300,000.00	300,000.00	One-Time
Goleta Valley Community Center	101	90 Capital Improvement	9067 Goleta Community Center Seismic Upgrades	101-90-9067-59019	12,074.39	Transfers Out to HMGP - Hazard Mit Grant (421)	-	-	-	-	Cleanup	12,074.39	12,074.39	One-Time
Engineering Services	205	50 Public Works	5200 Transportation and Development Engineering	205-50-5200-51076	100,000.00	Maintenance-Traffic Signals	-	-	5,000.00	(5,000.00)	Cleanup	100,000.00	95,000.00	One-Time
Ekwill Street & Fowler Extension	205	90 Capital Improvement	9002 Ekwill Street & Fowler Extension	205-90-9002-57071	58,428.52	Construction	310,994.41	-	310,994.41	-	New	369,422.93	58,428.52	One-Time
Hollister Ave Old Town Interim Striping Project	205	90 Capital Improvement	9114 Hollister Ave Old Town Interim Striping Project	205-90-9114-57070	(29.73)	Design	29.73	-	-	29.73	Transfer	-	-	One-Time
Hollister Ave Old Town Interim Striping Project	205	90 Capital Improvement	9114 Hollister Ave Old Town Interim Striping Project	205-90-9114-57071	(22,598.79)	Construction	25,534.17	-	2,935.38	22,598.79	Transfer	2,935.38	-	One-Time
Street Maintenance	304	50 Public Works	5800 Street Maintenance	304-50-5800-51062	250,000.00	Maintenance-Streets	-	-	-	-	New	250,000.00	250,000.00	One-Time
Street Maintenance	306	50 Public Works	5800 Street Maintenance	306-50-5800-51062	130,315.00	Maintenance-Streets	277,553.82	277,553.82	-	-	New	407,868.82	130,315.00	One-Time
Ellwood Mesa/Sperling Preserve Open Space Plan	322	90 Capital Improvement	9112 Ellwood Mesa/Sperling Preserve Open Space Plan	322-90-9112-57071	(0.36)	Construction	0.36	1,623.77	0.78	(1,624.19)	Cleanup	-	(1,624.55)	One-Time
Capital Improvement Projects	409	50 Public Works	5500 Capital Improvement Projects	409-50-5500-51300	(1,194.84)	Contract Services	58,936.84	-	-	58,936.84	Cleanup	57,742.00	57,742.00	One-Time
Capital Improvement Projects	409	50 Public Works	5500 Capital Improvement Projects	409-50-5500-54010	(4,342.56)	Administrative Charges	11,029.56	-	-	11,029.56	Cleanup	6,687.00	6,687.00	One-Time
Capital Improvement Projects	409	50 Public Works	5500 Capital Improvement Projects	409-50-5500-57010	(803.41)	Machinery & Equipment	803.41	-	-	803.41	Cleanup	-	-	One-Time
Cathedral Oaks Cribwall Interim Repair	420	90 Capital Improvement	9053 Cathedral Oaks Cribwall Interim Repair	420-90-9053-57071	187,500.00	Construction	-	-	-	-	New	187,500.00	187,500.00	One-Time
Goleta Valley Community Center	421	90 Capital Improvement	9067 Goleta Community Center Seismic Upgrades	421-90-9067-57070	1,148.09	Design	1,148.09	-	-	1,148.09	Cleanup	2,296.18	2,296.18	One-Time
Goleta Valley Community Center	421	90 Capital Improvement	9067 Goleta Community Center Seismic Upgrades	421-90-9067-57071	548,868.07	Construction	548,868.07	-	-	548,868.07	Cleanup	1,097,736.14	1,097,736.14	One-Time
Hollister Avenue Bridge Replacement (SJC Phase II)	609	90 Capital Improvement	9033 Hollister Avenue Bridge Replacement (SJC Phase II)	609-90-9033-57071	(1,542,700.00)	Construction	3,085,400.00	189,062.96	1,353,637.04	1,542,700.00	Cleanup	1,542,700.00	-	One-Time
Cathedral Oaks Cribwall Interim Repair	609	90 Capital Improvement	9053 Cathedral Oaks Cribwall Interim Repair	609-90-9053-57071	(7,386,055.00)	Construction	25,273,152.24	-	-	25,273,152.24	Cleanup	17,887,097.24	17,887,097.24	One-Time
Capital Improvement Projects - Neighborhood Srvs	610	90 Capital Improvement	9006 Capital Improvement Projects - Neighborhood Srvs	610-90-9006-57071	(16,270,202.76)	Construction	31,882,616.13	-	13,355,604.26	18,527,011.87	Cleanup	15,612,413.37	2,256,809.11	One-Time

Total \$ (23,106,393.38)

## Carryover Amounts from FY 2024/25

<u>General Leger Account Number</u>	<u>General Leger Account Name</u>	<u>Amount</u>
101-10-1200-51200	Professional Services	48,446.31
101-10-1200-54012	Support to Other Agencies - Grants	1,250.00
101-10-1500-51200	Professional Services	95,865.39
101-10-1600-51200	Professional Services	15,000.00
101-18-1800-51200	Professional Services	9,250.00
101-18-1810-51064	Maintenance-Facilities	58,180.00
101-18-1810-51200	Professional Services	14,471.25
101-18-1820-51068	Maintenance-Software License & Subscriptions	44,783.00
101-18-1820-51200	Professional Services	25,750.00
101-18-1820-57020	Computer Hardware & Peripherals	3,748.00
101-18-1830-51060	Maintenance-Vehicles	7,730.00
101-18-1830-57000	Vehicles	298,540.46
101-20-2100-54014	Other Charges	381,074.09
101-40-4100-51200	Professional Services	4,750.00
101-40-4100-51300	Contract Services	38,922.12
101-40-4300-51010	Printing & Copying	9,731.77
101-40-4300-51200	Professional Services	6,368.19
101-40-4300-51205	Professional Services - General Plan	9,761.75
101-40-4300-51207	Professional Services - Zoning Code	80,020.16
101-50-5100-51031	Special Department Supplies	1,662.50
101-50-5200-51031	Special Department Supplies	1,425.00
101-50-5200-51200	Professional Services	200,033.00
101-50-5200-51300	Contract Services	14,407.23
101-50-5200-54004	Emergency Response	1,040,684.20
101-50-5400-51200	Professional Services	11,561.80
101-50-5500-51031	Special Department Supplies	1,425.00
101-50-5500-51300	Contract Services	19,561.44
101-50-5800-51031	Special Department Supplies	237.50
101-50-5800-51071	Maintenance-Concrete	86,709.51
101-50-5800-51073	Maintenance-Pavement Rehab	5,560,603.10
101-90-9002-57071	Construction	8,511,160.47
101-90-9024-57050	Land Acquisition	1,466.56
101-90-9033-57071	Construction	29,735.20
101-90-9053-57070	Design	352,665.39
101-90-9079-57071	Construction	1,864,664.93
101-90-9083-57070	Design	164,249.00
101-90-9083-57071	Construction	218,099.68
101-90-9101-57050	Land Acquisition	9.23
101-90-9101-57070	Design	125,389.83
101-90-9101-57071	Construction	204,197.47
101-90-9112-57070	Design	0.01
101-90-9112-57071	Construction	316,331.45
101-90-9113-57071	Construction	199,698.00
101-90-9115-57070	Design	70,321.27
101-90-9117-57070	Design	224,751.54
101-90-9119-57070	Design	133,552.78
101-90-9121-57070	Design	491,185.26
101-90-9121-57071	Construction	871,655.04
101-90-9127-57070	Design	4,960.00
101-90-9130-57040	Furniture & Fixtures	78,633.00
101-90-9130-57070	Design	311,343.50
101-90-9130-57071	Construction	636,709.19
101-90-9131-57070	Design	200.00

## Carryover Amounts from FY 2024/25

<u>General Leger Account Number</u>	<u>General Leger Account Name</u>	<u>Amount</u>
101-90-9131-57071	Construction	49,000.00
101-90-9901-57020	Computer Hardware & Peripherals	235,370.11
201-50-5800-51073	Maintenance-Pavement Rehab	69,669.15
201-90-9002-57071	Construction	39,916.08
202-90-9006-57070	Design	109,484.46
202-90-9007-57071	Construction	0.05
203-50-5800-51073	Maintenance-Pavement Rehab	383,602.69
205-50-5800-51071	Maintenance-Concrete	91,373.75
205-50-5800-51073	Maintenance-Pavement Rehab	85,549.31
205-90-9002-57071	Construction	310,994.41
205-90-9006-57070	Design	187,917.11
205-90-9006-57071	Construction	2,261,142.37
205-90-9007-57071	Construction	0.25
205-90-9033-57070	Design	0.01
205-90-9033-57071	Construction	279,030.40
205-90-9053-57070	Design	521,000.00
205-90-9083-57070	Design	40,783.48
205-90-9085-57070	Design	100,000.00
205-90-9086-57070	Design	104,397.94
205-90-9099-57071	Construction	463.75
205-90-9114-57070	Design	29.73
205-90-9114-57071	Construction	25,534.17
206-90-9002-44701	Grant Proceeds - Other Agencies	(835.01)
206-90-9006-44701	Grant Proceeds - Other Agencies	(438,378.00)
206-90-9006-57071	Construction	437,409.15
206-90-9062-44701	Grant Proceeds - Other Agencies	(355,834.00)
206-90-9062-57071	Construction	284,570.00
206-90-9099-44701	Grant Proceeds - Other Agencies	(5,866.36)
206-90-9099-57070	Design	5,881.76
206-90-9110-44701	Grant Proceeds - Other Agencies	(424,397.00)
206-90-9110-57070	Design	49,370.93
206-90-9110-57071	Construction	336,672.00
207-90-9002-44701	Grant Proceeds - Other Agencies	(4,207,159.00)
207-90-9002-57071	Construction	3,207,159.00
207-90-9033-57071	Construction	1,000,000.00
208-90-9130-57071	Construction	180,000.00
210-20-2300-57040	Furniture & Fixtures	15,662.01
211-50-5900-51200	Professional Services	29,703.00
211-90-9085-57070	Design	122,000.00
211-90-9107-57070	Design	100,000.00
217-60-6510-51200	Professional Services	69,992.04
217-90-9126-57071	Construction	50,000.00
220-50-5200-51200	Professional Services	54,000.00
220-50-5500-51200	Professional Services	62,200.00
220-90-9002-57050	Land Acquisition	6,076.98
220-90-9002-57070	Design	300,693.11
220-90-9002-57071	Construction	1,456,304.55
220-90-9006-57050	Land Acquisition	83,047.19
220-90-9006-57070	Design	252,215.92
220-90-9007-57070	Design	40,469.64
220-90-9007-57071	Construction	15,601.55
220-90-9027-57070	Design	47,802.90
220-90-9031-57070	Design	25,244.80



## Carryover Amounts from FY 2024/25

<u>General Leger Account Number</u>	<u>General Leger Account Name</u>	<u>Amount</u>
220-90-9033-57050	Land Acquisition	18,967.01
220-90-9033-57070	Design	5,400.00
220-90-9033-57071	Construction	107,306.93
220-90-9062-57070	Design	20,922.46
220-90-9062-57071	Construction	231,140.00
220-90-9079-57071	Construction	1,300,000.00
221-50-5200-51200	Professional Services	54,000.00
221-90-9024-57050	Land Acquisition	80.31
221-90-9063-57070	Design	108,505.80
221-90-9063-57071	Construction	150,000.00
221-90-9065-57070	Design	120,141.47
221-90-9065-57071	Construction	84,000.00
221-90-9071-57070	Design	5,869.99
221-90-9071-57071	Construction	22,047.95
221-90-9074-57070	Design	312,461.25
221-90-9074-57071	Construction	710,000.00
221-90-9078-57070	Design	563,303.75
221-90-9078-57071	Construction	85,000.00
221-90-9084-57070	Design	24,326.10
221-90-9084-57071	Construction	388,694.02
221-90-9093-57070	Design	75,000.00
221-90-9093-57071	Construction	200,000.00
221-90-9094-57070	Design	55,000.00
221-90-9094-57071	Construction	250,000.00
221-90-9108-57071	Construction	81,928.88
221-90-9111-57070	Design	981.52
221-90-9111-57071	Construction	604,294.18
221-90-9116-57070	Design	25,000.00
221-90-9116-57071	Construction	75,000.00
222-50-5200-51200	Professional Services	48,282.00
222-90-9079-57071	Construction	722,073.67
222-90-9101-57071	Construction	42,279.00
223-90-9130-57040	Furniture & Fixtures	50,000.00
224-90-9101-57050	Land Acquisition	70,281.48
224-90-9101-57071	Construction	97,721.00
229-90-9025-57070	Design	599,003.70
229-90-9025-57071	Construction	3,589,006.00
230-80-8500-40601	LRDP Agreement Payments	(3,889,883.09)
230-90-9002-57071	Construction	3,454,127.34
230-90-9042-57070	Design	383,716.33
230-90-9062-57050	Land Acquisition	40,136.00
230-90-9062-57070	Design	69,305.90
230-90-9079-57071	Construction	2,300,000.00
231-90-9002-57071	Construction	909,855.52
231-90-9025-57071	Construction	270,000.00
232-90-9025-44701	Grant Proceeds - Other Agencies	(849,514.34)
232-90-9025-57070	Design	5,324.68
232-90-9025-57071	Construction	544,772.72
234-50-5200-51200	Professional Services	15,181.45
234-90-9033-57071	Construction	102.40
234-90-9085-57070	Design	100,000.00
234-90-9106-57070	Design	50,000.00
234-90-9107-57070	Design	258,499.75

## Carryover Amounts from FY 2024/25

<u>General Leger Account Number</u>	<u>General Leger Account Name</u>	<u>Amount</u>
234-90-9107-57071	Construction	300,000.00
235-50-5200-51200	Professional Services	54,000.00
235-90-9006-57071	Construction	272,204.00
235-90-9079-57071	Construction	85,000.00
236-20-2100-51012	Advertising	483.15
236-20-2100-51031	Special Department Supplies	1,568.28
236-20-2100-51035	Books & Subscriptions	8.86
236-20-2100-54010	Administrative Charges	20,476.59
236-20-2100-57020	Computer Hardware & Peripherals	5,930.30
237-60-6510-44701	Grant Proceeds - Other Agencies	(7,500.00)
238-50-5200-51200	Professional Services	54,000.00
301-90-9074-44400	Grant Proceeds - State	(750,000.00)
301-90-9074-57071	Construction	750,000.00
301-90-9113-44400	Grant Proceeds - State	(177,952.00)
301-90-9113-57071	Construction	177,952.00
304-50-5900-51031	Special Department Supplies	8,448.00
304-50-5900-51200	Professional Services	86,600.23
305-90-9006-44400	Grant Proceeds - State	(10,150.46)
305-90-9006-57070	Design	10,150.46
305-90-9007-44400	Grant Proceeds - State	(555,164.33)
306-50-5800-51062	Maintenance-Streets	152,286.82
308-90-9002-44400	Grant Proceeds - State	(5,960,442.99)
308-90-9002-57071	Construction	4,765,967.53
308-90-9029-44400	Grant Proceeds - State	(14,693.74)
310-50-5400-44400	Grant Proceeds - State	(760,451.35)
310-50-5400-51200	Professional Services	680,789.79
310-50-5400-54010	Administrative Charges	79,427.00
311-50-5900-44701	Grant Proceeds - Other Agencies	(27,007.79)
311-50-5900-51200	Professional Services	21,997.50
311-50-5900-54010	Administrative Charges	4,931.64
311-90-9118-44701	Grant Proceeds - Other Agencies	(208,500.00)
311-90-9118-57070	Design	85,510.54
318-90-9006-44400	Grant Proceeds - State	(1,847,042.52)
318-90-9006-57050	Land Acquisition	74,558.00
318-90-9006-57070	Design	8,941.25
321-90-9079-44400	Grant Proceeds - State	(9,430,657.77)
321-90-9079-57070	Design	443.91
321-90-9079-57071	Construction	9,182,162.28
322-90-9112-44400	Grant Proceeds - State	(0.36)
322-90-9112-57071	Construction	0.36
325-90-9130-44400	Grant Proceeds - State	(3,885,374.00)
325-90-9130-57070	Design	209,044.00
325-90-9130-57071	Construction	3,676,330.00
401-90-9033-44600	Grant Proceeds - Federal	(15,264,167.49)
401-90-9033-57071	Construction	13,674,114.91
402-80-8500-44600	Grant Proceeds - Federal	(419,448.75)
402-90-9113-57070	Design	55,592.47
402-90-9113-57071	Construction	19,064.28
402-90-9126-57070	Design	14,751.25
402-90-9126-57071	Construction	106,900.00
402-90-9127-57070	Design	223,140.75
409-50-5500-44600	Grant Proceeds - Federal	(6,340.81)
409-50-5500-51300	Contract Services	1,194.84

## Carryover Amounts from FY 2024/25

<u>General Leger Account Number</u>	<u>General Leger Account Name</u>	<u>Amount</u>
409-50-5500-54010	Administrative Charges	4,342.56
409-50-5500-57010	Machinery & Equipment	803.41
417-90-9083-44600	Grant Proceeds - Federal	(2,748,855.63)
417-90-9083-57071	Construction	2,739,500.00
418-90-9006-44600	Grant Proceeds - Federal	(15,282,565.50)
418-90-9006-57071	Construction	15,258,985.96
420-90-9053-44600	Grant Proceeds - Federal	(87,746.00)
420-90-9053-57070	Design	87,746.00
421-90-9067-44600	Grant Proceeds - Federal	(562,090.55)
421-90-9067-57070	Design	1,148.09
421-90-9067-57071	Construction	548,868.07
424-90-9121-44600	Grant Proceeds - Federal	(3,000,000.00)
424-90-9121-57071	Construction	3,000,000.00
425-50-5400-44600	Grant Proceeds - Federal	(998,206.36)
425-50-5400-51065	Maintenance-Parks/OS Supplies & Materials	39,980.00
425-50-5400-51068	Maintenance-Software License & Subscriptions	24,769.00
425-50-5400-51200	Professional Services	905,109.00
425-50-5400-54010	Administrative Charges	28,348.36
501-90-9130-57071	Construction	180,000.00
609-80-8100-58005	Issuance Costs	18,558.01
609-90-9033-57071	Construction	1,542,700.00
609-90-9053-57071	Construction	17,887,097.24
610-80-8100-58005	Issuance Costs	14,750.00
610-90-9006-57071	Construction	15,612,413.37
	<b>Total*</b>	<b>75,912,172.74</b>

*\*Revenue amounts are listed as negative due to accounting terminology.  
Increase to revenues are displayed as (credits).*



## SCHEDULE OF AUTHORIZED POSITIONS FISCAL YEAR 2025/26

Department/Program/Positions <i>Note: FTE counts summarized by majority time spent. See below for detailed allocation</i>	FY 2025/26 Adopted June 17, 2025	Program Reallocation	Reclass	Additions/ Deletions	FY 2025/26 Proposed December 16, 2025
<b>General Government</b>	<b>18.000</b>				<b>18.000</b>
City Manager	5.000				5.000
City Manager	1.000				1.000
Management Assistant	1.000				1.000
Assistant City Manager	1.000				1.000
Assistant to the City Manager	1.000				1.000
Management Analyst	1.000				1.000
City Clerk	5.000				5.000
City Clerk	1.000				1.000
Senior Deputy City Clerk	1.000				1.000
Deputy City Clerk	2.000				2.000
Office Specialist	1.000				1.000
City Attorney	1.000				1.000
Assistant City Attorney	1.000				1.000
Community Relations	3.000				3.000
Management Assistant	2.000				2.000
Community Relations Manager	1.000				1.000
Human Resources/Risk Management	4.000				4.000
Human Resources/Risk Manager	1.000				1.000
Human Resources Analyst	1.000				1.000
Human Resources Analyst/DEI Officer	1.000				1.000
Human Resources Technician	1.000				1.000
<b>General Services</b>	<b>7.000</b>				<b>7.000</b>
General Services Administration	4.000				4.000
Project Manager	1.000				1.000
Management Assistant	1.000				1.000
General Services Director	1.000				1.000
Senior Management Analyst	1.000				1.000
City Facilities and Fleet Management	2.000				2.000
Facilities and Fleet Coordinator	1.000				1.000
Facilities Maintenance Technician	1.000				1.000
Information and Communications	1.000				1.000
Management Analyst	1.000				1.000
<b>Finance</b>	<b>12.000</b>				<b>12.000</b>
Finance Administration	12.000				12.000
Finance Director	1.000				1.000
Accounting Manager	1.000				1.000
Accounting Supervisor	1.000				1.000
Accountant	2.000				2.000
Budget Analyst	1.000				1.000
Management Assistant	1.000				1.000
Accounting Specialist	4.000				4.000
Senior Office Specialist	1.000				1.000



## SCHEDULE OF AUTHORIZED POSITIONS FISCAL YEAR 2025/26

Department/Program/Positions <i>Note: FTE counts summarized by majority time spent. See below for detailed allocation</i>	FY 2025/26 Adopted June 17, 2025	Program Reallocation	Reclass	Additions/ Deletions	FY 2025/26 Proposed December 16, 2025
Planning Environmental Review	19.500		-		19.500
Current Planning	10.500				10.500
Planning Manager	1.000				1.000
Senior Planner	1.000				1.000
Planning Technician	1.000				1.000
Code Compliance Officer	2.000				2.000
Office Specialist	0.500				0.500
Supervising Planner	2.000				2.000
Assistant/Associate Planner*	3.000				3.000
Advance Planning	4.000		-		4.000
Planning Manager	1.000				1.000
Senior Planner	1.000				1.000
Assistant Planner	1.000		(1.000)		-
Supervising Planner	1.000				1.000
Assistant/Associate Planner*	-		1.000		1.000
Sustainability Program	2.000				2.000
Sustainability Manager	1.000				1.000
Management Analyst	1.000				1.000
Housing Program	1.000				1.000
Senior Housing Analyst	1.000				1.000
Planning Administration	2.000				2.000
Planning and Environmental Review Director	1.000				1.000
Management Assistant	1.000				1.000



## SCHEDULE OF AUTHORIZED POSITIONS FISCAL YEAR 2025/26

Department/Program/Positions <i>Note: FTE counts summarized by majority time spent. See below for detailed allocation</i>	FY 2025/26 Adopted June 17, 2025	Program Reallocation	Reclass	Additions/ Deletions	FY 2025/26 Proposed December 16, 2025
<b>Public Works</b>	<b>39.000</b>		-		<b>39.000</b>
Public Works Administration	5.000				5.000
Public Works Director	1.000				1.000
Public Works Business and Administration Manager	1.000				1.000
Management Assistant	1.000				1.000
Assistant Public Works Director	1.000				1.000
Management Analyst	1.000				1.000
<b>Parks and Open Spaces</b>	<b>9.000</b>				<b>9.000</b>
Parks and Open Spaces Manager	1.000				1.000
Public Works Supervisor	1.000				1.000
Lead Maintenance Worker	1.000				1.000
Management Analyst	1.000				1.000
Administrative Assistant	1.000				1.000
Maintenance Worker II*	2.000				2.000
Maintenance Worker I*	2.000				2.000
<b>Capital Improvement</b>	<b>7.000</b>		-		<b>7.000</b>
Project Manager	2.000				2.000
Principal Civil Engineer / Engineering Manager	2.000				2.000
Senior Engineer	-		1.000		1.000
Senior Project Engineer	1.000		(1.000)		-
Senior Office Specialist	1.000				1.000
Assistant/Associate Engineer*	1.000				1.000
<b>Street Maintenance</b>	<b>8.000</b>				<b>8.000</b>
Street Maintenance Manager	1.000				1.000
Public Works Supervisor	1.000				1.000
Lead Maintenance Worker	1.000				1.000
Administrative Assistant	1.000				1.000
Maintenance Worker II*	3.000				3.000
Maintenance Worker I*	1.000				1.000
<b>Environmental Services</b>	<b>4.000</b>				<b>4.000</b>
Environmental Services Manager	1.000				1.000
Project Manager	1.000				1.000
Environmental Services Specialist	1.000				1.000
Administrative Assistant	1.000				1.000
<b>Transportation and Development Engineering</b>	<b>6.000</b>				<b>6.000</b>
Project Manager	1.000				1.000
Principal Civil Engineer / Engineering Manager	1.000				1.000
Public Works Inspector	1.000				1.000
Senior Engineer	1.000				1.000
Senior Engineering Technician	1.000				1.000
Assistant/Associate Engineer*	1.000				1.000



## SCHEDULE OF AUTHORIZED POSITIONS FISCAL YEAR 2025/26

Department/Program/Positions <i>Note: FTE counts summarized by majority time spent. See below for detailed allocation</i>	FY 2025/26 Adopted June 17, 2025	Program Reallocation	Reclass	Additions/ Deletions	FY 2025/26 Proposed December 16, 2025
<b>Neighborhood Services</b>	<b>28.125</b>				<b>28.125</b>
Neighborhood Services Administration	4.500				4.500
Program Technician	0.500				0.500
Neighborhood Services Director	1.000				1.000
Emergency Services Coordinator	1.000				1.000
Senior Management Analyst	1.000				1.000
Management Assistant	1.000				1.000
Homelessness	1.000				1.000
Homelessness Services Coordinator	1.000				1.000
<b>Parks and Recreation</b>	<b>2.000</b>				<b>2.000</b>
Recreation Supervisor	1.000				1.000
Parks and Recreation Manager	1.000				1.000
<b>Community Center</b>	<b>3.500</b>				<b>3.500</b>
Recreation Supervisor	1.000				1.000
Program Technician	0.500				0.500
Administrative Assistant	1.000				1.000
Maintenance Worker I*	1.000				1.000
<b>Library - Goleta</b>	<b>12.125</b>				<b>12.125</b>
Management Assistant	1.000				1.000
City Librarian (Library Director)	1.000				1.000
Supervising Librarian	1.000				1.000
Librarian II/Children's Librarian	1.000				1.000
Library Technician	2.875				2.875
Library Assistant	5.250				5.250
<b>Library - Buellton</b>	<b>2.500</b>				<b>2.500</b>
Supervising Library Technician	1.000				1.000
Library Technician	0.750				0.750
Library Assistant	0.750				0.750
<b>Library - Solvang</b>	<b>2.500</b>				<b>2.500</b>
Supervising Library Technician	1.000				1.000
Library Technician	1.500				1.500
<b>Grand Total</b>	<b>123.625</b>		-		<b>123.625</b>

\*Per Section 2.6 Flexible Staffing on the Personnel Rules adopted April, 16, 2025, the flex position may change from Assistant to Associate or Associate to Assistant and Maintenance Worker I to Maintenance Worker II or Maintenance Worker II to Maintenance Worker I



## SCHEDULE OF AUTHORIZED POSITIONS FISCAL YEAR 2025/26

Department/Program/Positions <i>(Note: FTE counts summarized by budgeted time spent.)</i>	FY 2025/26 Adopted June 17, 2025	Program Reallocation	Reclass	Additions/ Deletions	FY 2025/26 Proposed December 16, 2025
<b>General Government</b>	<b>18.000</b>				<b>18.000</b>
City Manager	5.000				5.000
City Manager	1.000				1.000
Assistant City Manager	1.000				1.000
Assistant to the City Manager	1.000				1.000
Management Assistant	1.000				1.000
Management Analyst	1.000				1.000
City Attorney	1.000				1.000
Assistant City Attorney	1.000				1.000
City Clerk	5.000				5.000
Senior Deputy City Clerk	1.000				1.000
Deputy City Clerk	2.000				2.000
Office Specialist	1.000				1.000
Community Relations	3.000				3.000
Community Relations Manager	1.000				1.000
Management Assistant	2.000				2.000
Human Resources/Risk Management	4.000				4.000
Human Resources/Risk Manager	1.000				1.000
Human Resources Analyst	1.000				1.000
Human Resources Analyst/DEI Officer	1.000				1.000
Human Resources Technician	1.000				1.000
<b>General Services</b>	<b>7.000</b>				<b>7.000</b>
General Services Administration	4.000				4.000
Project Manager	0.500				0.500
General Services Director	1.000				1.000
Management Assistant	1.000				1.000
Senior Management Analyst	1.000				1.000
Management Analyst	0.500				0.500
City Facilities	2.250				2.250
Project Manager	0.500				0.500
Facilities and Fleet Coordinator	0.750				0.750
Facilities Maintenance Technician	1.000				1.000
Information and Communications	0.500				0.500
Management Analyst	0.500				0.500
Fleet Management	0.250				0.250
Facilities and Fleet Coordinator	0.250				0.250
<b>Finance</b>	<b>12.000</b>				<b>12.000</b>
Finance Administration	12.000				12.000
Finance Director	1.000				1.000
Accounting Manager	1.000				1.000
Accounting Supervisor	1.000				1.000
Accountant	2.000				2.000
Budget Analyst	1.000				1.000
Accounting Specialist	4.000				4.000
Management Assistant	1.000				1.000
Senior Office Specialist	1.000				1.000





## SCHEDULE OF AUTHORIZED POSITIONS FISCAL YEAR 2025/26

Department/Program/Positions <i>(Note: FTE counts summarized by budgeted time spent.)</i>	FY 2025/26 Adopted June 17, 2025	Program Reallocation	Reclass	Additions/ Deletions	FY 2025/26 Proposed December 16, 2025
<b>Planning Environmental Review</b>	<b>19.500</b>		<b>0.000</b>		<b>19.500</b>
Current Planning	10.500				10.500
Planning Manager	1.000				1.000
Supervising Planner	2.000				2.000
Senior Planner	1.000				1.000
Code Compliance Officer	2.000				2.000
Planning Technician	1.000				1.000
Office Specialist	0.500				0.500
Assistant/Associate Planner*	3.000				3.000
Advance Planning	4.000		0.000		4.000
Planning Manager	1.000				1.000
Supervising Planner	1.000				1.000
Senior Planner	1.000				1.000
Assistant Planner	1.000		-1.000		0.000
Assistant/Associate Planner*	0.000		1.000		1.000
Sustainability Program	2.000				2.000
Sustainability Manager	1.000				1.000
Management Analyst	1.000				1.000
Housing Program	1.000				1.000
Senior Housing Analyst	1.000				1.000
Planning Administration	2.000				2.000
Planning and Environmental Review Director	1.000				1.000
Management Assistant	1.000				1.000



## SCHEDULE OF AUTHORIZED POSITIONS FISCAL YEAR 2025/26

Department/Program/Positions <i>(Note: FTE counts summarized by budgeted time spent.)</i>	FY 2025/26 Adopted June 17, 2025	Program Reallocation	Reclass	Additions/ Deletions	FY 2025/26 Proposed December 16, 2025
<b>Public Works</b>	39.000		0.000		39.000
Public Works Administration	5.000				5.000
Public Works Director	1.000				1.000
Assistant Public Works Director	1.000				1.000
Public Works Business and Administration Manager	1.000				1.000
Management Assistant	1.000				1.000
Management Analyst	1.000				1.000
<b>Parks and Open Spaces</b>	9.000				9.000
Parks and Open Spaces Manager	1.000				1.000
Public Works Supervisor	1.000				1.000
Lead Maintenance Worker	1.000				1.000
Management Analyst	1.000				1.000
Administrative Assistant	1.000				1.000
Maintenance Worker II*	2.000				2.000
Maintenance Worker I*	2.000				2.000
<b>Capital Improvement</b>	6.750		0.000		6.750
Principal Civil Engineer / Engineering Manager	2.000				2.000
Senior Project Engineer	1.000		-1.000		0.000
Project Manager	1.750				1.750
Assistant Engineer	0.000				0.000
Senior Office Specialist	1.000				1.000
Assistant/Associate Engineer*	1.000				1.000
Senior Engineer	0.000		1.000		1.000
<b>Street Lighting</b>	0.250				0.250
Project Manager	0.250				0.250
Assistant Engineer	0.000				0.000
<b>Street Maintenance</b>	8.000				8.000
Street Maintenance Manager	1.000				1.000
Public Works Supervisor	1.000				1.000
Lead Maintenance Worker	1.000				1.000
Administrative Assistant	1.000				1.000
Maintenance Worker II*	3.000				3.000
Maintenance Worker I*	1.000				1.000
<b>Environmental Services</b>	4.000				4.000
Project Manager	1.000				1.000
Environmental Services Manager	1.000				1.000
Environmental Services Specialist	1.000				1.000
Administrative Assistant	1.000				1.000
<b>Transportation and Development Engineering</b>	6.000				6.000
Principal Civil Engineer / Engineering Manager	1.000				1.000
Project Manager	1.000				1.000
Senior Engineer	1.000				1.000
Public Works Inspector	1.000				1.000
Senior Engineering Technician	1.000				1.000
Assistant/Associate Engineer*	1.000				1.000



## SCHEDULE OF AUTHORIZED POSITIONS FISCAL YEAR 2025/26

Department/Program/Positions <i>(Note: FTE counts summarized by budgeted time spent.)</i>	FY 2025/26 Adopted June 17, 2025	Program Reallocation	Reclass	Additions/ Deletions	FY 2025/26 Proposed December 16, 2025
<b>Neighborhood Services</b>	<b>28.125</b>				<b>28.125</b>
Neighborhood Services Administration	4.100				4.100
Neighborhood Services Director	0.900				0.900
Management Assistant	0.800				0.800
Program Technician	0.500				0.500
Senior Management Analyst	0.900				0.900
Emergency Services Coordinator	1.000				1.000
Homelessness	1.000				1.000
Homelessness Services Coordinator	1.000				1.000
Parks and Recreation	2.400				2.400
Recreation Supervisor	1.000				1.000
Neighborhood Services Director	0.100				0.100
Parks and Recreation Manager	1.000				1.000
Management Assistant	0.200				0.200
Senior Management Analyst	0.100				0.100
Community Center	3.500				3.500
Recreation Supervisor	1.000				1.000
Administrative Assistant	1.000				1.000
Program Technician	0.500				0.500
Maintenance Worker I*	1.000				1.000
Library - Goleta	12.125				12.125
City Librarian (Library Director)	1.000				1.000
Supervising Librarian	1.000				1.000
Librarian II/Children's Librarian	1.000				1.000
Management Assistant	1.000				1.000
Library Technician	2.875				2.875
Library Assistant	5.250				5.250
Library - Buellton	2.500				2.500
Supervising Library Technician	1.000				1.000
Library Technician	0.750				0.750
Library Assistant	0.750				0.750
Library - Solvang	2.500				2.500
Supervising Library Technician	1.000				1.000
Library Technician	1.500				1.500
<b>Grand Total</b>	<b>123.625</b>		<b>0.000</b>		<b>123.625</b>

\*Per Section 2.6 Flexible Staffing on the Personnel Rules adopted April, 16, 2025, the flex position may change from Assistant to Associate or Associate to Assistant and Maintenance Worker I to Maintenance Worker II or Maintenance Worker II to Maintenance Worker I



## SCHEDULE OF HOURLY POSITIONS AND INTERN ASSIGNMENTS FISCAL YEAR 2025/26

Department/Program/Positions	FY 2025/26 Adopted June 17, 2025	Program Reallocation	Reclass	Additions/ Deletions	FY 2025/26 Proposed December 16, 2025
<b>City Council</b>	<b>2.000</b>				<b>2.000</b>
1100-City Council	2.000				2.000
Intern I*	2.000				2.000
<b>City Manager</b>	<b>1.000</b>				<b>1.000</b>
1200-City Manager	1.000				1.000
Intern II	1.000				1.000
<b>General Services</b>	<b>1.000</b>				<b>1.000</b>
1810-City Facilities	1.000				1.000
Department Aide	1.000				1.000
<b>Library - Goleta</b>	<b>9.000</b>				<b>9.000</b>
2100-Library	7.000				7.000
Library Page	7.000				7.000
2110-Library - Isla Vista Book Van	2.000				2.000
Department Aide	2.000				2.000
<b>Library - Buellton</b>	<b>1.000</b>				<b>1.000</b>
2200-Library - Buellton	1.000				1.000
Department Aide	1.000				1.000
<b>Finance</b>	<b>1.000</b>				<b>1.000</b>
3100-Administration	1.000				1.000
Department Aide	1.000				1.000
<b>Planning &amp; Environmental Review</b>	<b>2.000</b>				<b>2.000</b>
4100-Current Planning	1.000				1.000
Intern II	1.000				1.000
4300-Advance Planning	1.000				1.000
Intern II	1.000				1.000
<b>Public Works</b>	<b>3.000</b>	<b>0.000</b>		<b>1.000</b>	<b>4.000</b>
5100-Administration	1.000				1.000
Intern III	1.000				1.000
5900-Solid Waste & Environmental	1.000	-1.000			0.000
Intern II	1.000	-1.000			0.000
5400-Parks and Open Spaces	0.500			0.500	1.000
Maintenance Assistant*	0.500			0.500	1.000
5800-Street Maintenance	0.500			0.500	1.000
Maintenance Assistant*	0.500			0.500	1.000
5500-CIP	0.000	1.000			1.000
Intern II	0.000	1.000			1.000
<b>Neighborhood Services &amp; Public Safety</b>	<b>6.000</b>				<b>6.000</b>
6500-Parks & Recreation	1.000				1.000
Department Aide	1.000				1.000
6510-Community Center	5.000				5.000
Custodian/Building Attendant	5.000				5.000
<b>Grand Total</b>	<b>26.000</b>	<b>0.000</b>		<b>1.000</b>	<b>27.000</b>

**CITY OF GOLETA, CALIFORNIA**  
**SALARY SCHEDULE AND CLASSIFICATION PLAN**  
**FY 2025/26 AND FY 2026/27**

Attachment 5 - Exhibit C  
 Adopted: 12/16/2025  
 Effective: 12/27/2025

**SECTION 1: CLASSIFICATION AND SALARY RANGES -- BY GRADE**

					STEP DETAILS ARE INCLUDED IN SECTION 2 OF THIS DOCUMENT								SPECIAL	
CLASSIFICATION	Classified? C/U	BARG. UNIT	FLSA E/N	EEO FUNCT	NEW GRADE	HOURLY		BIWEEKLY		MONTHLY		ANNUAL		PAY CODE
						MIN	MAX	MIN	MAX	MIN	MAX	MIN	MAX	
City Hall Receptionist	C	G	N		108	\$ 23.53	\$ 30.03	\$ 1,882.55	\$ 2,402.67	\$ 4,078.87	\$ 5,205.79	\$ 48,946.43	\$ 62,469.42	
Maintenance Worker I	C	G	N		112	\$ 25.97	\$ 33.15	\$ 2,077.99	\$ 2,652.10	\$ 4,502.31	\$ 5,746.21	\$ 54,027.70	\$ 68,954.55	
Office Specialist	C	G	N		112	\$ 25.97	\$ 33.15	\$ 2,077.99	\$ 2,652.10	\$ 4,502.31	\$ 5,746.21	\$ 54,027.70	\$ 68,954.55	
Program Technician	C	G	N		112	\$ 25.97	\$ 33.15	\$ 2,077.99	\$ 2,652.10	\$ 4,502.31	\$ 5,746.21	\$ 54,027.70	\$ 68,954.55	
Library Assistant	C	G	N		113	\$ 26.62	\$ 33.98	\$ 2,129.94	\$ 2,718.40	\$ 4,614.87	\$ 5,889.87	\$ 55,378.39	\$ 70,678.42	
Maintenance Worker II	C	G	N		115	\$ 27.97	\$ 35.70	\$ 2,237.77	\$ 2,856.02	\$ 4,848.49	\$ 6,188.04	\$ 58,181.92	\$ 74,256.51	
Senior Office Specialist	C	G	N		115	\$ 27.97	\$ 35.70	\$ 2,237.77	\$ 2,856.02	\$ 4,848.49	\$ 6,188.04	\$ 58,181.92	\$ 74,256.51	
Library Technician	C	G	N		115	\$ 27.97	\$ 35.70	\$ 2,237.77	\$ 2,856.02	\$ 4,848.49	\$ 6,188.04	\$ 58,181.92	\$ 74,256.51	
Facilities Maintenance Technician	C	G	N		118	\$ 30.12	\$ 38.45	\$ 2,409.83	\$ 3,075.62	\$ 5,221.30	\$ 6,663.85	\$ 62,655.57	\$ 79,966.14	
Senior Library Technician	C	G	E		118	\$ 30.12	\$ 38.45	\$ 2,409.83	\$ 3,075.62	\$ 5,221.30	\$ 6,663.85	\$ 62,655.57	\$ 79,966.14	
Accounting Specialist	C	G	N		120	\$ 31.65	\$ 40.39	\$ 2,531.83	\$ 3,231.32	\$ 5,485.63	\$ 7,001.20	\$ 65,827.50	\$ 84,014.43	
Lead Maintenance Worker	C	G	N		121	\$ 32.44	\$ 41.40	\$ 2,595.12	\$ 3,312.11	\$ 5,622.77	\$ 7,176.23	\$ 67,473.19	\$ 86,114.79	
Administrative Assistant	C	G	N		121	\$ 32.44	\$ 41.40	\$ 2,595.12	\$ 3,312.11	\$ 5,622.77	\$ 7,176.23	\$ 67,473.19	\$ 86,114.79	
Administrative Assistant, Confidential	C	C	N		121	\$ 32.44	\$ 41.40	\$ 2,595.12	\$ 3,312.11	\$ 5,622.77	\$ 7,176.23	\$ 67,473.19	\$ 86,114.79	
Assistant Engineering Technician	C	G	N		121	\$ 32.44	\$ 41.40	\$ 2,595.12	\$ 3,312.11	\$ 5,622.77	\$ 7,176.23	\$ 67,473.19	\$ 86,114.79	
Supervising Library Technician	C	M	E		121	\$ 32.44	\$ 41.40	\$ 2,595.12	\$ 3,312.11	\$ 5,622.77	\$ 7,176.23	\$ 67,473.19	\$ 86,114.79	
Planning Technician	C	G	N		122	\$ 33.25	\$ 42.44	\$ 2,660.00	\$ 3,394.91	\$ 5,763.34	\$ 7,355.64	\$ 69,160.02	\$ 88,267.66	
Librarian I	C	M	N		123	\$ 34.08	\$ 43.50	\$ 2,726.50	\$ 3,479.78	\$ 5,907.42	\$ 7,539.53	\$ 70,889.02	\$ 90,474.35	
Associate Engineering Technician	C	G	N		124	\$ 34.93	\$ 44.58	\$ 2,794.66	\$ 3,566.78	\$ 6,055.10	\$ 7,728.02	\$ 72,661.25	\$ 92,736.21	
Librarian II	C	M	N		126	\$ 36.70	\$ 46.84	\$ 2,936.14	\$ 3,747.35	\$ 6,361.64	\$ 8,119.25	\$ 76,339.72	\$ 97,430.98	
Senior Engineering Technician	C	G	N		127	\$ 37.62	\$ 48.01	\$ 3,009.55	\$ 3,841.03	\$ 6,520.68	\$ 8,322.23	\$ 78,248.22	\$ 99,866.76	
Planning Commission Clerk	C	G	N		127	\$ 37.62	\$ 48.01	\$ 3,009.55	\$ 3,841.03	\$ 6,520.68	\$ 8,322.23	\$ 78,248.22	\$ 99,866.76	
Public Records Specialist	C	G	N		127	\$ 37.62	\$ 48.01	\$ 3,009.55	\$ 3,841.03	\$ 6,520.68	\$ 8,322.23	\$ 78,248.22	\$ 99,866.76	
Code Compliance Officer	C	G	N		130	\$ 40.51	\$ 51.70	\$ 3,240.95	\$ 4,136.37	\$ 7,022.06	\$ 8,962.13	\$ 84,264.77	\$ 107,545.57	
Deputy City Clerk	C	M	E		130	\$ 40.51	\$ 51.70	\$ 3,240.95	\$ 4,136.37	\$ 7,022.06	\$ 8,962.13	\$ 84,264.77	\$ 107,545.57	
Public Works Inspector	C	G	N		130	\$ 40.51	\$ 51.70	\$ 3,240.95	\$ 4,136.37	\$ 7,022.06	\$ 8,962.13	\$ 84,264.77	\$ 107,545.57	
Assistant Planner	C	G	N		130	\$ 40.51	\$ 51.70	\$ 3,240.95	\$ 4,136.37	\$ 7,022.06	\$ 8,962.13	\$ 84,264.77	\$ 107,545.57	
Executive Assistant	C	C	N		133	\$ 43.63	\$ 55.68	\$ 3,490.15	\$ 4,454.42	\$ 7,562.00	\$ 9,651.23	\$ 90,743.94	\$ 115,814.82	
Public Works Supervisor	C	M	N		133	\$ 43.63	\$ 55.68	\$ 3,490.15	\$ 4,454.42	\$ 7,562.00	\$ 9,651.23	\$ 90,743.94	\$ 115,814.82	
Legal Office Assistant	C	G	N		133	\$ 43.63	\$ 55.68	\$ 3,490.15	\$ 4,454.42	\$ 7,562.00	\$ 9,651.23	\$ 90,743.94	\$ 115,814.82	
Management Assistant	C	G	N		133	\$ 43.63	\$ 55.68	\$ 3,490.15	\$ 4,454.42	\$ 7,562.00	\$ 9,651.23	\$ 90,743.94	\$ 115,814.82	
Management Assistant, Confidential	C	C	N		133	\$ 43.63	\$ 55.68	\$ 3,490.15	\$ 4,454.42	\$ 7,562.00	\$ 9,651.23	\$ 90,743.94	\$ 115,814.82	
Accountant	C	G	N		134	\$ 44.72	\$ 57.07	\$ 3,577.41	\$ 4,565.78	\$ 7,751.04	\$ 9,892.52	\$ 93,012.54	\$ 118,710.19	
Accountant, Confidential	C	C	N		134	\$ 44.72	\$ 57.07	\$ 3,577.41	\$ 4,565.78	\$ 7,751.04	\$ 9,892.52	\$ 93,012.54	\$ 118,710.19	
Budget Analyst	C	C	N		134	\$ 44.72	\$ 57.07	\$ 3,577.41	\$ 4,565.78	\$ 7,751.04	\$ 9,892.52	\$ 93,012.54	\$ 118,710.19	
Facilities and Fleet Coordinator	C	G	N		134	\$ 44.72	\$ 57.07	\$ 3,577.41	\$ 4,565.78	\$ 7,751.04	\$ 9,892.52	\$ 93,012.54	\$ 118,710.19	
Human Resources Technician	C	C	N		134	\$ 44.72	\$ 57.07	\$ 3,577.41	\$ 4,565.78	\$ 7,751.04	\$ 9,892.52	\$ 93,012.54	\$ 118,710.19	
Assistant Engineer	C	G	N		134	\$ 44.72	\$ 57.07	\$ 3,577.41	\$ 4,565.78	\$ 7,751.04	\$ 9,892.52	\$ 93,012.54	\$ 118,710.19	Spec 1
Recreation Supervisor	C	M	E		134	\$ 44.72	\$ 57.07	\$ 3,577.41	\$ 4,565.78	\$ 7,751.04	\$ 9,892.52	\$ 93,012.54	\$ 118,710.19	
Senior Deputy City Clerk	C	M	E		134	\$ 44.72	\$ 57.07	\$ 3,577.41	\$ 4,565.78	\$ 7,751.04	\$ 9,892.52	\$ 93,012.54	\$ 118,710.19	
Associate Planner	C	G	N		136	\$ 46.98	\$ 59.96	\$ 3,758.51	\$ 4,796.92	\$ 8,143.44	\$ 10,393.32	\$ 97,721.30	\$ 124,719.89	
Emergency Services Coordinator	C	G	E		137	\$ 48.16	\$ 61.46	\$ 3,852.47	\$ 4,916.84	\$ 8,347.03	\$ 10,653.16	\$ 100,164.33	\$ 127,837.89	
Human Resources Analyst	C	C	E		137	\$ 48.16	\$ 61.46	\$ 3,852.47	\$ 4,916.84	\$ 8,347.03	\$ 10,653.16	\$ 100,164.33	\$ 127,837.89	
Human Resources Analyst/DEI Officer	C	C	E		137	\$ 48.16	\$ 61.46	\$ 3,852.47	\$ 4,916.84	\$ 8,347.03	\$ 10,653.16	\$ 100,164.33	\$ 127,837.89	
Management Analyst	C	M	E		137	\$ 48.16	\$ 61.46	\$ 3,852.47	\$ 4,916.84	\$ 8,347.03	\$ 10,653.16	\$ 100,164.33	\$ 127,837.89	
Management Analyst, Confidential	C	C	E		137	\$ 48.16	\$ 61.46	\$ 3,852.47	\$ 4,916.84	\$ 8,347.03	\$ 10,653.16	\$ 100,164.33	\$ 127,837.89	
Environmental Services Specialist	C	M	N		137	\$ 48.16	\$ 61.46	\$ 3,852.47	\$ 4,916.84	\$ 8,347.03	\$ 10,653.16	\$ 100,164.33	\$ 127,837.89	
Associate Engineer	C	G	N		140	\$ 51.86	\$ 66.19	\$ 4,148.69	\$ 5,294.90	\$ 8,988.84	\$ 11,472.29	\$ 107,866.03	\$ 137,667.42	Spec 2
Supervising Librarian	C	M	E		140	\$ 51.86	\$ 66.19	\$ 4,148.69	\$ 5,294.90	\$ 8,988.84	\$ 11,472.29	\$ 107,866.03	\$ 137,667.42	
Accounting Supervisor	C	C	E		142	\$ 54.48	\$ 69.54	\$ 4,358.72	\$ 5,562.96	\$ 9,443.90	\$ 12,053.07	\$ 113,326.75	\$ 144,636.84	
Senior Management Analyst	C	C	E		143	\$ 55.85	\$ 71.28	\$ 4,467.69	\$ 5,702.03	\$ 9,679.99	\$ 12,354.40	\$ 116,159.92	\$ 148,252.76	

**CITY OF GOLETA, CALIFORNIA**  
**SALARY SCHEDULE AND CLASSIFICATION PLAN**  
**FY 2025/26 AND FY 2026/27**

Attachment 5 - Exhibit C  
 Adopted: 12/16/2025  
 Effective: 12/27/2025

**SECTION 1: CLASSIFICATION AND SALARY RANGES -- BY GRADE**

					STEP DETAILS ARE INCLUDED IN SECTION 2 OF THIS DOCUMENT										SPECIAL
CLASSIFICATION	Classified? C/U	BARG. UNIT	FLSA E/N	EEO FUNCT	NEW GRADE	HOURLY		BIWEEKLY		MONTHLY		ANNUAL		PAY CODE	
						MIN	MAX	MIN	MAX	MIN	MAX	MIN	MAX		
Homelessness Services Coordinator	C	M	E		143	\$ 55.85	\$ 71.28	\$ 4,467.69	\$ 5,702.03	\$ 9,679.99	\$ 12,354.40	\$ 116,159.92	\$ 148,252.76		
Senior Housing Analyst	C	M	E		143	\$ 55.85	\$ 71.28	\$ 4,467.69	\$ 5,702.03	\$ 9,679.99	\$ 12,354.40	\$ 116,159.92	\$ 148,252.76		
Senior Planner	C	M	E		143	\$ 55.85	\$ 71.28	\$ 4,467.69	\$ 5,702.03	\$ 9,679.99	\$ 12,354.40	\$ 116,159.92	\$ 148,252.76		
Project Manager	C	M	E		143	\$ 55.85	\$ 71.28	\$ 4,467.69	\$ 5,702.03	\$ 9,679.99	\$ 12,354.40	\$ 116,159.92	\$ 148,252.76		
Public Works Business and Administration Manager	C	MM	E		147	\$ 61.64	\$ 78.67	\$ 4,931.49	\$ 6,293.97	\$ 10,684.90	\$ 13,636.94	\$ 128,218.81	\$ 163,643.31		
Community Relations Manager	C	MM	E		147	\$ 61.64	\$ 78.67	\$ 4,931.49	\$ 6,293.97	\$ 10,684.90	\$ 13,636.94	\$ 128,218.81	\$ 163,643.31		
Assistant to the City Manager	C	MM	E		147	\$ 61.64	\$ 78.67	\$ 4,931.49	\$ 6,293.97	\$ 10,684.90	\$ 13,636.94	\$ 128,218.81	\$ 163,643.31		
Senior Engineer	C	M	E		149	\$ 64.76	\$ 82.66	\$ 5,181.15	\$ 6,612.61	\$ 11,225.82	\$ 14,327.31	\$ 134,709.89	\$ 171,927.75		
Sustainability Manager	C	MM	E		150	\$ 66.38	\$ 84.72	\$ 5,310.68	\$ 6,777.92	\$ 11,506.47	\$ 14,685.50	\$ 138,077.64	\$ 176,225.94		
Accounting Manager	C	MM	E		150	\$ 66.38	\$ 84.72	\$ 5,310.68	\$ 6,777.92	\$ 11,506.47	\$ 14,685.50	\$ 138,077.64	\$ 176,225.94		
Street Maintenance Manager	C	MM	E		150	\$ 66.38	\$ 84.72	\$ 5,310.68	\$ 6,777.92	\$ 11,506.47	\$ 14,685.50	\$ 138,077.64	\$ 176,225.94		
Parks and Open Space Manager	C	MM	E		150	\$ 66.38	\$ 84.72	\$ 5,310.68	\$ 6,777.92	\$ 11,506.47	\$ 14,685.50	\$ 138,077.64	\$ 176,225.94		
Supervising Planner	C	M	E		150	\$ 66.38	\$ 84.72	\$ 5,310.68	\$ 6,777.92	\$ 11,506.47	\$ 14,685.50	\$ 138,077.64	\$ 176,225.94		
Parks and Recreation Manager	C	MM	E		150	\$ 66.38	\$ 84.72	\$ 5,310.68	\$ 6,777.92	\$ 11,506.47	\$ 14,685.50	\$ 138,077.64	\$ 176,225.94		
Environmental Services Manager	C	MM	E		150	\$ 66.38	\$ 84.72	\$ 5,310.68	\$ 6,777.92	\$ 11,506.47	\$ 14,685.50	\$ 138,077.64	\$ 176,225.94		
Deputy City Attorney	C	C	E		152	\$ 69.74	\$ 89.01	\$ 5,579.53	\$ 7,121.05	\$ 12,088.98	\$ 15,428.95	\$ 145,067.82	\$ 185,147.38		
City Librarian (Library Director)	C	MM	E		152	\$ 69.74	\$ 89.01	\$ 5,579.53	\$ 7,121.05	\$ 12,088.98	\$ 15,428.95	\$ 145,067.82	\$ 185,147.38		
Human Resources/Risk Manager	C	MM	E		153	\$ 71.49	\$ 91.24	\$ 5,719.02	\$ 7,299.08	\$ 12,391.21	\$ 15,814.67	\$ 148,694.51	\$ 189,776.07		
Planning Manager	C	MM	E		153	\$ 71.49	\$ 91.24	\$ 5,719.02	\$ 7,299.08	\$ 12,391.21	\$ 15,814.67	\$ 148,694.51	\$ 189,776.07		
Principal Civil Engineer	C	MM	E		155	\$ 75.11	\$ 95.86	\$ 6,008.55	\$ 7,668.60	\$ 13,018.51	\$ 16,615.29	\$ 156,222.17	\$ 199,383.48		
City Clerk	C	E	E		157	\$ 78.91	\$ 100.71	\$ 6,312.73	\$ 8,056.82	\$ 13,677.58	\$ 17,456.44	\$ 164,130.92	\$ 209,477.27		
Assistant Public Works Director	C	MM	E		161	\$ 87.10	\$ 111.17	\$ 6,968.07	\$ 8,893.22	\$ 15,097.49	\$ 19,268.64	\$ 181,169.83	\$ 231,223.71		
Assistant City Attorney	U	E	E		163	\$ 91.51	\$ 116.79	\$ 7,320.83	\$ 9,343.44	\$ 15,861.80	\$ 20,244.12	\$ 190,341.55	\$ 242,929.41		
Neighborhood Services Director	U	E	E		164	\$ 93.80	\$ 119.71	\$ 7,503.85	\$ 9,577.02	\$ 16,258.34	\$ 20,750.22	\$ 195,100.09	\$ 249,002.64		
General Services Director	U	E	E		164	\$ 93.80	\$ 119.71	\$ 7,503.85	\$ 9,577.02	\$ 16,258.34	\$ 20,750.22	\$ 195,100.09	\$ 249,002.64		
Finance Director	U	E	E		167	\$ 101.01	\$ 128.92	\$ 8,080.83	\$ 10,313.41	\$ 17,508.45	\$ 22,345.72	\$ 210,101.45	\$ 268,148.61		
Public Works Director	U	E	E		167	\$ 101.01	\$ 128.92	\$ 8,080.83	\$ 10,313.41	\$ 17,508.45	\$ 22,345.72	\$ 210,101.45	\$ 268,148.61		
Planning and Environmental Review Director	U	E	E		167	\$ 101.01	\$ 128.92	\$ 8,080.83	\$ 10,313.41	\$ 17,508.45	\$ 22,345.72	\$ 210,101.45	\$ 268,148.61		
Assistant City Manager	U	E	E		170	\$ 108.78	\$ 138.83	\$ 8,702.16	\$ 11,106.41	\$ 18,854.69	\$ 24,063.89	\$ 226,256.29	\$ 288,766.73		
Street Maintenance Manager, Y-Rated	C	MM	E	N/A	N/A	N/A	\$ 87.93	N/A	\$ 7,034.40	N/A	\$ 15,241.20	N/A	\$ 182,894.40		
Parks and Open Space Manager, Y-Rated	C	MM	E	N/A	N/A	N/A	\$ 87.93	N/A	\$ 7,034.40	N/A	\$ 15,241.20	N/A	\$ 182,894.40		
Extra Help Retired Annuitant	N/A	N/A	N/A	N/A	N/A	\$ 23.53	\$ 138.83	\$ 1,882.55	\$ 11,106.41	\$ 4,078.87	\$ 24,063.89	\$ 48,946.43	\$ 288,766.73		
City Manager (effective 9/06/2025)	U	E	E		K		\$ 164.44		\$ 13,155.20		\$ 28,502.93		\$ 342,035.20		
City Councilmember (effective 12/13/2025)	N/A	N/A	N/A	N/A	N/A		\$ 29.62		\$ 2,369.37		\$ 5,133.63		\$ 61,603.50		
Mayor (effective 12/13/2025)	N/A	N/A	N/A	N/A	N/A		\$ 35.54		\$ 2,843.24		\$ 6,160.35		\$ 73,924.20		

**Bargaining Unit/Employment Group**

C = Confidential  
 G = General Unit  
 M = Miscellaneous Unit  
 MM = Mid-Management  
 MM/C = Confidential Middle Management  
 E = Executive Management

**Classified**

C = Classified  
 U = Unclassified

**FLSA**

N = Non Exempt from overtime  
 E = Exempt from overtime

**Special Pay**

Spec 1: If certified as an Engineer-in-Training (EIT) in the State of California, this position will receive a 5% pay differential at each step.  
 Spec 2: If registered as Civil Engineer in the State of California, this position will receive a 5% pay differential at each step.

CITY OF GOLETA, CALIFORNIA  
SALARY SCHEDULE AND CLASSIFICATION PLAN  
FY 2025/26 AND FY 2026/27

Attachment 5 - Exhibit C  
Adopted: 12/16/2025  
Effective: 12/27/2025

SECTION 2: DETAIL OF SALARY RANGES AND STEPS

Salary ranges are based on Grade 101, Step 1 hourly rate, set 2.5% apart. Each step within a range is a 5% (ROUNDUP,2) increase. Biweekly rates are hourly rates \* 80. Monthly rates are hourly rate \*2080 hours/12months (ROUND,2). Annual rates are hourly rate times 2080 (ROUND).

**Note:** Future salary adjustments will be calculated on "Grade 101, Step 1" hourly rate (e.g., \$19.22 x 3%). All rates will automatically adjust accordingly.

Grade	HOURLY						BIWEEKLY						MONTHLY (ROUNDED)						ANNUAL					
No.	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6
101	\$ 19.80	\$ 20.79	\$ 21.83	\$ 22.92	\$ 24.06	\$ 25.27	\$ 1,583.73	\$ 1,662.91	\$ 1,746.06	\$ 1,833.36	\$ 1,925.03	\$ 2,021.28	\$ 3,431.41	\$ 3,602.98	\$ 3,783.13	\$ 3,972.29	\$ 4,170.90	\$ 4,379.45	\$ 41,176.93	\$ 43,235.77	\$ 45,397.56	\$ 47,667.44	\$ 50,050.81	\$ 52,553.35
102	\$ 20.29	\$ 21.31	\$ 22.37	\$ 23.49	\$ 24.66	\$ 25.90	\$ 1,623.32	\$ 1,704.49	\$ 1,789.71	\$ 1,879.20	\$ 1,973.16	\$ 2,071.81	\$ 3,517.20	\$ 3,693.06	\$ 3,877.71	\$ 4,071.59	\$ 4,275.17	\$ 4,488.93	\$ 42,206.35	\$ 44,316.67	\$ 46,532.50	\$ 48,859.13	\$ 51,302.08	\$ 53,867.19
103	\$ 20.80	\$ 21.84	\$ 22.93	\$ 24.08	\$ 25.28	\$ 26.55	\$ 1,663.90	\$ 1,747.10	\$ 1,834.45	\$ 1,926.18	\$ 2,022.49	\$ 2,123.61	\$ 3,605.13	\$ 3,785.38	\$ 3,974.65	\$ 4,173.38	\$ 4,382.05	\$ 4,601.16	\$ 43,261.51	\$ 45,424.59	\$ 47,695.81	\$ 50,080.61	\$ 52,584.64	\$ 55,213.87
104	\$ 21.32	\$ 22.38	\$ 23.50	\$ 24.68	\$ 25.91	\$ 27.21	\$ 1,705.50	\$ 1,790.78	\$ 1,880.32	\$ 1,974.33	\$ 2,073.05	\$ 2,176.70	\$ 3,695.25	\$ 3,880.02	\$ 4,074.02	\$ 4,277.72	\$ 4,491.60	\$ 4,716.18	\$ 44,343.05	\$ 46,560.20	\$ 48,888.21	\$ 51,332.62	\$ 53,899.25	\$ 56,594.21
105	\$ 21.85	\$ 22.94	\$ 24.09	\$ 25.30	\$ 26.56	\$ 27.89	\$ 1,748.14	\$ 1,835.55	\$ 1,927.32	\$ 2,023.69	\$ 2,124.87	\$ 2,231.12	\$ 3,787.64	\$ 3,977.02	\$ 4,175.87	\$ 4,384.66	\$ 4,603.89	\$ 4,834.09	\$ 45,451.62	\$ 47,724.21	\$ 50,110.42	\$ 52,615.94	\$ 55,246.73	\$ 58,009.07
106	\$ 22.40	\$ 23.52	\$ 24.69	\$ 25.93	\$ 27.22	\$ 28.59	\$ 1,791.84	\$ 1,881.44	\$ 1,975.51	\$ 2,074.28	\$ 2,178.00	\$ 2,286.90	\$ 3,882.33	\$ 4,076.44	\$ 4,280.26	\$ 4,494.28	\$ 4,718.99	\$ 4,954.94	\$ 46,587.91	\$ 48,917.31	\$ 51,363.18	\$ 53,931.33	\$ 56,627.90	\$ 59,459.30
107	\$ 22.96	\$ 24.11	\$ 25.31	\$ 26.58	\$ 27.91	\$ 29.30	\$ 1,836.64	\$ 1,928.47	\$ 2,024.89	\$ 2,126.14	\$ 2,232.45	\$ 2,344.07	\$ 3,979.38	\$ 4,178.35	\$ 4,387.27	\$ 4,606.63	\$ 4,836.97	\$ 5,078.81	\$ 47,752.61	\$ 50,140.24	\$ 52,647.26	\$ 55,279.62	\$ 58,043.60	\$ 60,945.78
108	\$ 23.53	\$ 24.71	\$ 25.94	\$ 27.24	\$ 28.60	\$ 30.03	\$ 1,882.55	\$ 1,976.68	\$ 2,075.52	\$ 2,179.29	\$ 2,288.26	\$ 2,402.67	\$ 4,078.87	\$ 4,282.81	\$ 4,496.95	\$ 4,721.80	\$ 4,957.89	\$ 5,205.79	\$ 48,946.43	\$ 51,393.75	\$ 53,963.44	\$ 56,661.61	\$ 59,494.69	\$ 62,469.42
109	\$ 24.12	\$ 25.33	\$ 26.59	\$ 27.92	\$ 29.32	\$ 30.78	\$ 1,929.62	\$ 2,026.10	\$ 2,127.40	\$ 2,233.77	\$ 2,345.46	\$ 2,462.74	\$ 4,180.84	\$ 4,389.88	\$ 4,609.38	\$ 4,839.85	\$ 5,081.84	\$ 5,335.93	\$ 50,170.09	\$ 52,678.59	\$ 55,312.52	\$ 58,078.15	\$ 60,982.06	\$ 64,031.16
110	\$ 24.72	\$ 25.96	\$ 27.26	\$ 28.62	\$ 30.05	\$ 31.55	\$ 1,977.86	\$ 2,076.75	\$ 2,180.59	\$ 2,289.62	\$ 2,404.10	\$ 2,524.31	\$ 4,285.36	\$ 4,499.63	\$ 4,724.61	\$ 4,960.84	\$ 5,208.88	\$ 5,469.33	\$ 51,424.34	\$ 53,995.56	\$ 56,695.34	\$ 59,530.10	\$ 62,506.61	\$ 65,631.94
111	\$ 25.34	\$ 26.61	\$ 27.94	\$ 29.34	\$ 30.80	\$ 32.34	\$ 2,027.31	\$ 2,128.67	\$ 2,235.10	\$ 2,346.86	\$ 2,464.20	\$ 2,587.41	\$ 4,392.50	\$ 4,612.12	\$ 4,842.73	\$ 5,084.86	\$ 5,339.11	\$ 5,606.06	\$ 52,709.95	\$ 55,345.45	\$ 58,112.72	\$ 61,018.35	\$ 64,069.27	\$ 67,272.74
112	\$ 25.97	\$ 27.27	\$ 28.64	\$ 30.07	\$ 31.57	\$ 33.15	\$ 2,077.99	\$ 2,181.89	\$ 2,290.98	\$ 2,405.53	\$ 2,525.81	\$ 2,652.10	\$ 4,502.31	\$ 4,727.42	\$ 4,963.79	\$ 5,211.98	\$ 5,472.58	\$ 5,746.21	\$ 54,027.70	\$ 56,729.08	\$ 59,565.54	\$ 62,543.81	\$ 65,671.00	\$ 68,954.55
113	\$ 26.62	\$ 27.96	\$ 29.35	\$ 30.82	\$ 32.36	\$ 33.98	\$ 2,129.94	\$ 2,236.43	\$ 2,348.26	\$ 2,465.67	\$ 2,588.95	\$ 2,718.40	\$ 4,614.87	\$ 4,845.61	\$ 5,087.89	\$ 5,342.28	\$ 5,609.40	\$ 5,889.87	\$ 55,378.39	\$ 58,147.31	\$ 61,054.68	\$ 64,107.41	\$ 67,312.78	\$ 70,678.42
114	\$ 27.29	\$ 28.65	\$ 30.09	\$ 31.59	\$ 33.17	\$ 34.83	\$ 2,183.19	\$ 2,292.35	\$ 2,406.96	\$ 2,527.31	\$ 2,653.68	\$ 2,786.36	\$ 4,730.24	\$ 4,966.75	\$ 5,215.09	\$ 5,475.84	\$ 5,749.63	\$ 6,037.11	\$ 56,762.85	\$ 59,600.99	\$ 62,581.04	\$ 65,710.09	\$ 68,995.60	\$ 72,445.38
115	\$ 27.97	\$ 29.37	\$ 30.84	\$ 32.38	\$ 34.00	\$ 35.70	\$ 2,237.77	\$ 2,349.65	\$ 2,467.14	\$ 2,590.49	\$ 2,720.02	\$ 2,856.02	\$ 4,848.49	\$ 5,090.92	\$ 5,345.46	\$ 5,612.74	\$ 5,893.37	\$ 6,188.04	\$ 58,181.92	\$ 61,091.02	\$ 64,145.57	\$ 67,352.85	\$ 70,720.49	\$ 74,256.51
116	\$ 28.67	\$ 30.10	\$ 31.61	\$ 33.19	\$ 34.85	\$ 36.59	\$ 2,293.71	\$ 2,408.40	\$ 2,528.82	\$ 2,655.26	\$ 2,788.02	\$ 2,927.42	\$ 4,969.71	\$ 5,218.19	\$ 5,479.10	\$ 5,753.06	\$ 6,040.71	\$ 6,342.74	\$ 59,636.47	\$ 62,618.29	\$ 65,749.21	\$ 69,036.67	\$ 72,488.50	\$ 76,112.93
117	\$ 29.39	\$ 30.86	\$ 32.40	\$ 34.02	\$ 35.72	\$ 37.51	\$ 2,351.05	\$ 2,468.61	\$ 2,592.04	\$ 2,721.64	\$ 2,857.72	\$ 3,000.61	\$ 5,093.95	\$ 5,348.65	\$ 5,616.08	\$ 5,896.88	\$ 6,191.73	\$ 6,501.31	\$ 61,127.38	\$ 64,183.75	\$ 67,392.94	\$ 70,762.58	\$ 74,300.71	\$ 78,015.75
118	\$ 30.12	\$ 31.63	\$ 33.21	\$ 34.87	\$ 36.61	\$ 38.45	\$ 2,409.83	\$ 2,530.32	\$ 2,656.84	\$ 2,789.68	\$ 2,929.16	\$ 3,075.62	\$ 5,221.30	\$ 5,482.36	\$ 5,756.48	\$ 6,044.30	\$ 6,346.52	\$ 6,663.85	\$ 62,655.57	\$ 65,788.34	\$ 69,077.76	\$ 72,531.65	\$ 76,158.23	\$ 79,966.14
119	\$ 30.88	\$ 32.42	\$ 34.04	\$ 35.74	\$ 37.53	\$ 39.41	\$ 2,470.08	\$ 2,593.58	\$ 2,723.26	\$ 2,859.42	\$ 3,002.39	\$ 3,152.51	\$ 5,351.83	\$ 5,619.42	\$ 5,900.39	\$ 6,195.41	\$ 6,505.18	\$ 6,830.44	\$ 64,221.95	\$ 67,433.05	\$ 70,804.71	\$ 74,344.94	\$ 78,062.19	\$ 81,965.30
120	\$ 31.65	\$ 33.23	\$ 34.89	\$ 36.64	\$ 38.47	\$ 40.39	\$ 2,531.83	\$ 2,658.42	\$ 2,791.34	\$ 2,930.91	\$ 3,077.45	\$ 3,231.32	\$ 5,485.63	\$ 5,759.91	\$ 6,047.90	\$ 6,350.30	\$ 6,667.81	\$ 7,001.20	\$ 65,827.50	\$ 69,118.88	\$ 72,574.82	\$ 76,203.56	\$ 80,013.74	\$ 84,014.43
121	\$ 32.44	\$ 34.06	\$ 35.76	\$ 37.55	\$ 39.43	\$ 41.40	\$ 2,595.12	\$ 2,724.88	\$ 2,861.12	\$ 3,004.18	\$ 3,154.39	\$ 3,312.11	\$ 5,622.77	\$ 5,903.90	\$ 6,199.10	\$ 6,509.05	\$ 6,834.51	\$ 7,176.23	\$ 67,473.19	\$ 70,846.85	\$ 74,389.19	\$ 78,108.65	\$ 82,014.09	\$ 86,114.79
122	\$ 33.25	\$ 34.91	\$ 36.66	\$ 38.49	\$ 40.42	\$ 42.44	\$ 2,660.00	\$ 2,793.00	\$ 2,932.65	\$ 3,079.28	\$ 3,233.25	\$ 3,394.91	\$ 5,763.34	\$ 6,051.50	\$ 6,354.08	\$ 6,671.78	\$ 7,005.37	\$ 7,355.64	\$ 69,160.02	\$ 72,618.02	\$ 76,248.92	\$ 80,061.37	\$ 84,064.44	\$ 88,267.66
123	\$ 34.08	\$ 35.79	\$ 37.57	\$ 39.45	\$ 41.43	\$ 43.50	\$ 2,726.50	\$ 2,862.83	\$ 3,005.97	\$ 3,156.27	\$ 3,314.08	\$ 3,479.78	\$ 5,907.42	\$ 6,202.79	\$ 6,512.93	\$ 6,838.58	\$ 7,180.50	\$ 7,539.53	\$ 70,889.02	\$ 74,433.47	\$ 78,155.15	\$ 82,062.90	\$ 86,166.05	\$ 90,474.35

CITY OF GOLETA, CALIFORNIA  
SALARY SCHEDULE AND CLASSIFICATION PLAN  
FY 2025/26 AND FY 2026/27

Attachment 5 - Exhibit C  
Adopted: 12/16/2025  
Effective: 12/27/2025

Grade No.	HOURLY						BIWEEKLY						MONTHLY (ROUNDED)						ANNUAL					
	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6
149	\$ 64.76	\$ 68.00	\$ 71.40	\$ 74.97	\$ 78.72	\$ 82.66	\$ 5,181.15	\$ 5,440.21	\$ 5,712.22	\$ 5,997.83	\$ 6,297.72	\$ 6,612.61	\$ 11,225.82	\$ 11,787.12	\$ 12,376.47	\$ 12,995.29	\$ 13,645.06	\$ 14,327.31	\$ 134,709.89	\$ 141,445.38	\$ 148,517.65	\$ 155,943.54	\$ 163,740.71	\$ 171,927.75
150	\$ 66.38	\$ 69.70	\$ 73.19	\$ 76.85	\$ 80.69	\$ 84.72	\$ 5,310.68	\$ 5,576.21	\$ 5,855.02	\$ 6,147.77	\$ 6,455.16	\$ 6,777.92	\$ 11,506.47	\$ 12,081.79	\$ 12,685.88	\$ 13,320.18	\$ 13,986.19	\$ 14,685.50	\$ 138,077.64	\$ 144,981.52	\$ 152,230.60	\$ 159,842.12	\$ 167,834.23	\$ 176,225.94
151	\$ 68.04	\$ 71.45	\$ 75.02	\$ 78.77	\$ 82.71	\$ 86.84	\$ 5,443.45	\$ 5,715.62	\$ 6,001.40	\$ 6,301.47	\$ 6,616.54	\$ 6,947.37	\$ 11,794.13	\$ 12,383.84	\$ 13,003.03	\$ 13,653.18	\$ 14,335.84	\$ 15,052.63	\$ 141,529.58	\$ 148,606.06	\$ 156,036.36	\$ 163,838.18	\$ 172,030.09	\$ 180,631.59
152	\$ 69.74	\$ 73.23	\$ 76.89	\$ 80.74	\$ 84.77	\$ 89.01	\$ 5,579.53	\$ 5,858.51	\$ 6,151.43	\$ 6,459.01	\$ 6,781.96	\$ 7,121.05	\$ 12,088.98	\$ 12,693.43	\$ 13,328.11	\$ 13,994.51	\$ 14,694.24	\$ 15,428.95	\$ 145,067.82	\$ 152,321.21	\$ 159,937.27	\$ 167,934.13	\$ 176,330.84	\$ 185,147.38
153	\$ 71.49	\$ 75.06	\$ 78.82	\$ 82.76	\$ 86.89	\$ 91.24	\$ 5,719.02	\$ 6,004.97	\$ 6,305.22	\$ 6,620.48	\$ 6,951.50	\$ 7,299.08	\$ 12,391.21	\$ 13,010.77	\$ 13,661.31	\$ 14,344.37	\$ 15,061.59	\$ 15,814.67	\$ 148,694.51	\$ 156,129.24	\$ 163,935.70	\$ 172,132.49	\$ 180,739.11	\$ 189,776.07
154	\$ 73.27	\$ 76.94	\$ 80.79	\$ 84.82	\$ 89.07	\$ 93.52	\$ 5,862.00	\$ 6,155.09	\$ 6,462.85	\$ 6,785.99	\$ 7,125.29	\$ 7,481.56	\$ 12,700.99	\$ 13,336.04	\$ 14,002.84	\$ 14,702.98	\$ 15,438.13	\$ 16,210.04	\$ 152,411.88	\$ 160,032.47	\$ 168,034.09	\$ 176,435.80	\$ 185,257.59	\$ 194,520.47
155	\$ 75.11	\$ 78.86	\$ 82.81	\$ 86.95	\$ 91.29	\$ 95.86	\$ 6,008.55	\$ 6,308.97	\$ 6,624.42	\$ 6,955.64	\$ 7,303.42	\$ 7,668.60	\$ 13,018.51	\$ 13,669.44	\$ 14,352.91	\$ 15,070.56	\$ 15,824.09	\$ 16,615.29	\$ 156,222.17	\$ 164,033.28	\$ 172,234.95	\$ 180,846.69	\$ 189,889.03	\$ 199,383.48
156	\$ 76.98	\$ 80.83	\$ 84.88	\$ 89.12	\$ 93.58	\$ 98.25	\$ 6,158.76	\$ 6,466.70	\$ 6,790.03	\$ 7,129.53	\$ 7,486.01	\$ 7,860.31	\$ 13,343.98	\$ 14,011.18	\$ 14,711.73	\$ 15,447.32	\$ 16,219.69	\$ 17,030.67	\$ 160,127.73	\$ 168,134.11	\$ 176,540.82	\$ 185,367.86	\$ 194,636.25	\$ 204,368.07
157	\$ 78.91	\$ 82.85	\$ 87.00	\$ 91.35	\$ 95.91	\$ 100.71	\$ 6,312.73	\$ 6,628.36	\$ 6,959.78	\$ 7,307.77	\$ 7,673.16	\$ 8,056.82	\$ 13,677.58	\$ 14,361.46	\$ 15,079.53	\$ 15,833.50	\$ 16,625.18	\$ 17,456.44	\$ 164,130.92	\$ 172,337.47	\$ 180,954.34	\$ 190,002.06	\$ 199,502.16	\$ 209,477.27
158	\$ 80.88	\$ 84.93	\$ 89.17	\$ 93.63	\$ 98.31	\$ 103.23	\$ 6,470.55	\$ 6,794.07	\$ 7,133.78	\$ 7,490.47	\$ 7,864.99	\$ 8,258.24	\$ 14,019.52	\$ 14,720.49	\$ 15,456.52	\$ 16,229.34	\$ 17,040.81	\$ 17,892.85	\$ 168,234.19	\$ 176,645.90	\$ 185,478.20	\$ 194,752.11	\$ 204,489.71	\$ 214,714.20
159	\$ 82.90	\$ 87.05	\$ 91.40	\$ 95.97	\$ 100.77	\$ 105.81	\$ 6,632.31	\$ 6,963.93	\$ 7,312.12	\$ 7,677.73	\$ 8,061.61	\$ 8,464.69	\$ 14,370.00	\$ 15,088.50	\$ 15,842.93	\$ 16,635.08	\$ 17,466.83	\$ 18,340.17	\$ 172,440.05	\$ 181,062.05	\$ 190,115.15	\$ 199,620.91	\$ 209,601.96	\$ 220,082.05
160	\$ 84.98	\$ 89.23	\$ 93.69	\$ 98.37	\$ 103.29	\$ 108.45	\$ 6,798.12	\$ 7,138.02	\$ 7,494.92	\$ 7,869.67	\$ 8,263.15	\$ 8,676.31	\$ 14,729.25	\$ 15,465.72	\$ 16,239.00	\$ 17,050.95	\$ 17,903.50	\$ 18,798.68	\$ 176,751.05	\$ 185,588.60	\$ 194,868.03	\$ 204,611.43	\$ 214,842.01	\$ 225,584.11
161	\$ 87.10	\$ 91.46	\$ 96.03	\$ 100.83	\$ 105.87	\$ 111.17	\$ 6,968.07	\$ 7,316.47	\$ 7,682.30	\$ 8,066.41	\$ 8,469.73	\$ 8,893.22	\$ 15,097.49	\$ 15,852.36	\$ 16,644.98	\$ 17,477.23	\$ 18,351.09	\$ 19,268.64	\$ 181,169.83	\$ 190,228.32	\$ 199,739.73	\$ 209,726.72	\$ 220,213.06	\$ 231,223.71
162	\$ 89.28	\$ 93.74	\$ 98.43	\$ 103.35	\$ 108.52	\$ 113.94	\$ 7,142.27	\$ 7,499.39	\$ 7,874.35	\$ 8,268.07	\$ 8,681.48	\$ 9,115.55	\$ 15,474.92	\$ 16,248.67	\$ 17,061.10	\$ 17,914.16	\$ 18,809.87	\$ 19,750.36	\$ 185,699.07	\$ 194,984.02	\$ 204,733.23	\$ 214,969.89	\$ 225,718.38	\$ 237,004.30
163	\$ 91.51	\$ 96.09	\$ 100.89	\$ 105.93	\$ 111.23	\$ 116.79	\$ 7,320.83	\$ 7,686.87	\$ 8,071.21	\$ 8,474.77	\$ 8,898.51	\$ 9,343.44	\$ 15,861.80	\$ 16,654.89	\$ 17,487.63	\$ 18,362.01	\$ 19,280.11	\$ 20,244.12	\$ 190,341.55	\$ 199,858.63	\$ 209,851.56	\$ 220,344.13	\$ 231,361.34	\$ 242,929.41
164	\$ 93.80	\$ 98.49	\$ 103.41	\$ 108.58	\$ 114.01	\$ 119.71	\$ 7,503.85	\$ 7,879.04	\$ 8,272.99	\$ 8,686.64	\$ 9,120.98	\$ 9,577.02	\$ 16,258.34	\$ 17,071.26	\$ 17,924.82	\$ 18,821.06	\$ 19,762.11	\$ 20,750.22	\$ 195,100.09	\$ 204,855.09	\$ 215,097.85	\$ 225,852.74	\$ 237,145.37	\$ 249,002.64
165	\$ 96.14	\$ 100.95	\$ 106.00	\$ 111.30	\$ 116.86	\$ 122.71	\$ 7,691.45	\$ 8,076.02	\$ 8,479.82	\$ 8,903.81	\$ 9,349.00	\$ 9,816.45	\$ 16,664.80	\$ 17,498.04	\$ 18,372.94	\$ 19,291.59	\$ 20,256.17	\$ 21,268.98	\$ 199,977.59	\$ 209,976.47	\$ 220,475.29	\$ 231,499.06	\$ 243,074.01	\$ 255,227.71
166	\$ 98.55	\$ 103.47	\$ 108.65	\$ 114.08	\$ 119.78	\$ 125.77	\$ 7,883.73	\$ 8,277.92	\$ 8,691.81	\$ 9,126.41	\$ 9,582.73	\$ 10,061.86	\$ 17,081.42	\$ 17,935.49	\$ 18,832.26	\$ 19,773.88	\$ 20,762.57	\$ 21,800.70	\$ 204,977.03	\$ 215,225.88	\$ 225,987.17	\$ 237,286.53	\$ 249,150.86	\$ 261,608.40
167	\$ 101.01	\$ 106.06	\$ 111.36	\$ 116.93	\$ 122.78	\$ 128.92	\$ 8,080.83	\$ 8,484.87	\$ 8,909.11	\$ 9,354.57	\$ 9,822.29	\$ 10,313.41	\$ 17,508.45	\$ 18,383.88	\$ 19,303.07	\$ 20,268.22	\$ 21,281.64	\$ 22,345.72	\$ 210,101.45	\$ 220,606.53	\$ 231,636.85	\$ 243,218.70	\$ 255,379.63	\$ 268,148.61
168	\$ 103.54	\$ 108.71	\$ 114.15	\$ 119.86	\$ 125.85	\$ 132.14	\$ 8,282.85	\$ 8,696.99	\$ 9,131.84	\$ 9,588.43	\$ 10,067.85	\$ 10,571.24	\$ 17,946.17	\$ 18,843.47	\$ 19,785.65	\$ 20,774.93	\$ 21,813.68	\$ 22,904.36	\$ 215,353.99	\$ 226,121.69	\$ 237,427.77	\$ 249,299.16	\$ 261,764.12	\$ 274,852.33
169	\$ 106.12	\$ 111.43	\$ 117.00	\$ 122.85	\$ 128.99	\$ 135.44	\$ 8,489.92	\$ 8,914.41	\$ 9,360.13	\$ 9,828.14	\$ 10,319.55	\$ 10,835.52	\$ 18,394.82	\$ 19,314.56	\$ 20,280.29	\$ 21,294.30	\$ 22,359.02	\$ 23,476.97	\$ 220,737.84	\$ 231,774.73	\$ 243,363.47	\$ 255,531.64	\$ 268,308.22	\$ 281,723.64
170	\$ 108.78	\$ 114.22	\$ 119.93	\$ 125.92	\$ 132.22	\$ 138.83	\$ 8,702.16	\$ 9,137.27	\$ 9,594.14	\$ 10,073.84	\$ 10,577.54	\$ 11,106.41	\$ 18,854.69	\$ 19,797.43	\$ 20,787.30	\$ 21,826.66	\$ 22,917.99	\$ 24,063.89	\$ 226,256.29	\$ 237,569.10	\$ 249,447.56	\$ 261,919.93	\$ 275,015.93	\$ 288,766.73
171	\$ 111.50	\$ 117.07	\$ 122.92	\$ 129.07	\$ 135.52	\$ 142.30	\$ 8,919.72	\$ 9,365.70	\$ 9,833.99	\$ 10,325.69	\$ 10,841.97	\$ 11,384.07	\$ 19,326.06	\$ 20,292.36	\$ 21,306.98	\$ 22,372.33	\$ 23,490.94	\$ 24,665.49	\$ 231,912.69	\$ 243,508.33	\$ 255,683.74	\$ 268,467.93	\$ 281,891.33	\$ 295,985.90
172	\$ 114.28	\$ 120.00	\$ 126.00	\$ 132.30	\$ 138.91	\$ 145.86	\$ 9,142.71	\$ 9,599.85	\$ 10,079.84	\$ 10,583.83	\$ 11,113.02	\$ 11,668.67	\$ 19,809.21	\$ 20,799.67	\$ 21,839.65	\$ 22,931.64	\$ 24,078.22	\$ 25,282.13	\$ 237,710.51	\$ 249,596.04	\$ 262,075.84	\$ 275,179.63	\$ 288,938.61	\$ 303,385.54
173	\$ 117.14	\$ 123.00	\$ 129.15	\$ 135.61	\$ 142.39	\$ 149.50	\$ 9,371.28	\$ 9,839.84	\$ 10,331.84	\$ 10,848.43	\$ 11,390.85	\$ 11,960.39	\$ 20,304.44	\$ 21,319.66	\$ 22,385.64	\$ 23,504.93	\$ 24,680.17	\$ 25,914.18	\$ 243,653.27	\$ 255,835.94	\$ 268,627.73	\$ 282,059.12	\$ 296,162.08	\$ 310,970.18
174	\$ 120.07	\$ 126.07	\$ 132.38	\$ 139.00	\$ 145.95	\$ 153.24	\$ 9,605.56	\$ 10,085.84	\$ 10,590.13	\$ 11,119.64	\$ 11,675.62	\$ 12,259.40	\$ 20,812.05	\$ 21,852.65	\$ 22,945.29	\$ 24,092.55	\$ 25,297.18	\$ 26,562.04	\$ 249,744.61	\$ 262,231.84	\$ 275,343.43	\$ 289,110.60	\$ 303,566.13	\$ 318,744.44
175	\$ 123.07	\$ 129.22	\$ 135.69	\$ 142.47	\$ 149.59	\$ 157.07	\$ 9,845.70	\$ 10,337.99	\$ 10,854.89	\$ 11,397.63	\$ 11,967.51	\$ 12,565.89	\$ 21,332.35	\$ 22,398.97	\$ 23,518.92	\$ 24,694.86	\$ 25,929.61	\$ 27,226.09	\$ 255,988.22	\$ 268,787.63	\$ 282,227.01	\$ 296,338.36	\$ 311,155.28	\$ 326,713.05
176	\$ 126.15	\$ 132.46	\$ 139.08	\$ 146.03	\$ 153.33	\$ 161.00	\$ 10,091.84	\$ 10,596.44	\$ 11,126.26	\$ 11,682.57	\$ 12,266.70	\$ 12,880.03	\$ 21,865.66	\$ 22,958.94	\$ 24,106.89	\$ 25,312.24	\$ 26,577.85	\$ 27,906.74	\$ 262,387.93	\$ 275,507.32	\$ 289,282.69	\$ 303,746.82	\$ 318,934.16	\$ 334,880.87
177	\$ 129.30	\$ 135.77	\$ 142.56	\$ 149.68	\$ 157.17	\$ 165.03	\$ 10,344.14	\$ 10,861.35	\$ 11,404.41	\$ 11,974.63	\$ 12,573.37	\$ 13,202.03	\$ 22,412.30	\$ 23,532.92	\$ 24,709.56	\$ 25,945.04	\$ 27,242.29	\$ 28,604.41	\$ 268,947.62	\$ 282,395.01	\$ 296,514.76	\$ 311,340.49	\$ 326,907.52	\$ 343,252.89
178	\$ 132.53	\$ 139.16	\$ 146.12	\$ 153.43	\$ 161.10	\$ 169.15	\$ 10,602.74	\$ 11,132.88	\$ 11,689.52	\$ 12,274.00	\$ 12,887.70	\$ 13,532.09	\$ 22,972.61	\$ 24,121.24	\$ 25,327.30	\$ 26,593.67	\$ 27,923.35	\$ 29,319.52	\$ 275,671.32	\$ 289,454.88	\$ 303,927.62	\$ 319,124.01	\$ 335,080.21	\$ 351,834.22
179	\$ 135.85	\$ 142.64	\$ 149.77	\$ 157.26	\$ 165.12	\$ 173.38	\$ 10,867.81	\$ 11,411.20	\$ 11,981.76	\$ 12,580.85	\$ 13,209.89	\$ 13,870.39	\$ 23,546.92	\$ 24,724.27	\$ 25,960.48	\$ 27,258.51	\$ 28,621.43	\$ 30,052.51	\$ 282,563.10	\$ 296,691.25	\$ 311,525.82	\$ 327,102.11	\$ 343,457.21	\$ 360,630.07
180	\$ 139.24	\$ 146.21	\$ 153.52	\$ 161.19	\$ 169.25	\$ 177.71	\$ 11,139.51	\$ 11,696.48	\$ 12,281.31	\$ 12,895.37	\$ 13,540.14	\$ 14,217.15	\$ 24,135.60	\$ 25,342.38	\$ 26,609.50	\$ 27,939.97	\$ 29,336.97	\$ 30,803.82	\$ 289,627.18	\$ 304,108.53	\$ 319,313.96	\$ 335,279.66	\$ 352,043.64	\$ 369,645.82



CITY OF GOLETA, CALIFORNIA  
SALARY SCHEDULE AND CLASSIFICATION PLAN  
FY 2025/26 AND FY 2026/27

Attachment 5 - Exhibit C  
Adopted: 12/16/2025  
Effective: 12/27/2025

SECTION 3: SCHEDULE OF HOURLY POSITION RATES

These are the hourly rates for Seasonal, Temporary, Part-Time Positions.

Position Title	Entry Hourly Rate	Maximum Hourly Rate
Custodian, Community Center	\$ 20.40	\$ 24.40
Event Monitor/Building Attendant, Community Center	\$ 17.20	\$ 22.75
Library Page	\$ 17.20	N/A
Department Aide	\$ 17.20	\$ 21.20
Intern I	\$ 16.90	N/A
Intern II	\$ 17.20	\$ 21.20
Intern III	\$ 22.20	N/A
Legal Intern I	\$ 22.20	N/A
Legal Intern II	\$ 23.20	\$ 26.20
Maintenance Assistant	\$ 16.90	N/A

## **ATTACHMENT 6**

Resolution No. 25 \_\_ entitled “A Resolution of the City Council of the City of Goleta, California, Approving Side Letter Agreements with SEIU Local 620, Amending the City of Goleta Salary Schedule and Classification Plan for Fiscal Year 2025/26 (Effective January 10, 2026), and Approving Certain Future Salary Increases.”

**RESOLUTION NO. 25-\_\_\_\_**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF GOLETA, CALIFORNIA, APPROVING A SIDE LETTER AGREEMENTS WITH SEIU LOCAL 620, AMENDING THE CITY OF GOLETA SALARY SCHEDULE AND CLASSIFICATION PLAN FOR FISCAL YEAR 2025/26 (EFFECTIVE JANUARY 10, 2026), AND APPROVING CERTAIN FUTURE SALARY INCREASES.**

(TO BE DISTRIBUTED AT MEETING)

Note: The final text of this Resolution, including specific salary adjustment percentages, is contingent upon direction provided by the City Council during the Closed Session scheduled for December 16, 2025. Copies of the proposed Resolution will be available for public review at the City Council meeting following direction taken in Closed Session.

## **ATTACHMENT 7**

Fiscal Year 2025/26 First Quarter Financial Review Presentation

# Fiscal Year 2025/26 First Quarter Financial Review

City Council Meeting  
December 16, 2025

Presentation by:  
Luke Rioux, Finance Director



# General Fund Budget Summary

Category	2024/25 Actuals	2025/26 Adopted Budget	2025/26 Current Budget	Recommended Amendments	2025/26 Amended Budget
<b>Revenues and Other Sources</b>	<b>\$ 45,613,120</b>	<b>\$ 51,364,345</b>	<b>\$ 51,539,345</b>	<b>\$ (18,000)</b>	<b>\$ 51,521,345</b>
Operating Expenditures	\$ 38,289,351	\$ 51,160,294	\$ 59,366,647	\$ 833,200	\$ 60,199,847
Capital Expenditures	\$ 2,077,239	\$ 2,373,700	\$ 17,779,980	\$ 12,074	\$ 17,792,054
<b>Total Expenditures</b>	<b>\$ 40,366,590</b>	<b>\$ 53,533,994</b>	<b>\$ 77,146,627</b>	<b>\$ 845,274</b>	<b>\$ 77,991,902</b>
<b>Net Change to Fund Balance</b>	<b>\$ 5,246,530</b>	<b>\$ (2,169,649)</b>	<b>\$ (25,607,282)</b>	<b>\$ (863,274)</b>	<b>\$ (26,470,557)</b>
<b>Beginning Fund Balance</b>	<b>\$ 39,483,690</b>	<b>\$ 52,983,833</b>	<b>\$ 52,983,833</b>	<b>\$ -</b>	<b>\$ 52,983,833</b>
<b>Ending Fund Balance</b>	<b>\$ 44,730,221</b>	<b>\$ 50,814,184</b>	<b>\$ 27,376,551</b>	<b>\$ (863,274)</b>	<b>\$ 26,513,277</b>

- ▶ FY 25/26 Adopted Budget at **\$53.5 Million**
- ▶ FY 25/26 Current Budget at **\$77.1 Million**
- ▶ Includes FY 24/25 final carryover of \$23.2 million
- ▶ New appropriations since July 1, approximately \$400,000
- ▶ Recommending revenue adjustments of **\$(18) K**
- ▶ Recommending expenditure adjustments of **\$845 K**

# Summary of Revenue Adjustments

**City of Goleta**  
**General Fund Statement of Revenue and Expenditures**  
**Budget to Actual Comparison**  
**For the Quarter Ended September 30, 2025**

Revenues	Original Budget	Prior Revisions	Current Budget	9/30/2025 Actuals	% of Budget	Recommended Revisions	Amended Budget
Property Taxes	\$ 10,296,800	\$ -	\$ 10,296,800	\$ 21,298	0%	\$ -	\$ 10,296,800
Sales Taxes	8,806,000	-	8,806,000	832,396	9%	-	8,806,000
Transaction and Use Tax	11,300,000	-	11,300,000	1,089,913	10%	-	11,300,000
Transient Occupancy Tax	13,800,000	-	13,800,000	2,084,155	15%	-	13,800,000
Cannabis Tax	650,000	-	650,000	-	0%	-	650,000
Franchise Fee	1,602,700	-	1,602,700	203,766	13%	-	1,602,700
License & Service Charges	3,119,560	-	3,119,560	1,149,020	37%	-	3,119,560
Fines & Penalties	201,500	-	201,500	26,043	13%	-	201,500
Interest & Rent Income	1,044,200	-	1,044,200	141,052	14%	(18,000)	1,026,200
Reimbursements	392,900	-	392,900	230,142	59%	-	392,900
Other Revenues	116,000	(1) 175,000	291,000	84,275	29%	-	291,000
Other Sources	34,685	-	34,685	1,189	3%	-	34,685
<b>Total Revenues</b>	<b>\$ 51,364,345</b>	<b>\$ 175,000</b>	<b>\$ 51,539,345</b>	<b>\$ 5,863,250</b>	<b>11%</b>	<b>\$ (18,000)</b>	<b>\$ 51,521,345</b>

# Summary of Expenditure Adjustments

**General Fund Statement of Revenue and Expenditures  
Budget to Actual Comparison  
For the Quarter Ended September 30, 2025**

Expenditures	Original Budget	Prior Revisions	Current Budget	9/30/2025 Actuals	% of Budget	Recommended Revisions	Amended Budget
General Government	\$ 7,158,500	\$ 160,562	\$ 7,319,062	\$ 2,019,585	28%	\$ -	\$ 7,319,062
General Services	4,029,500	462,453	4,491,953	1,371,736	31%	34,000	4,525,953
Library	419,494	381,074	800,569	85,494	11%	-	800,569
Finance	2,164,400	-	2,164,400	457,991	21%	-	2,164,400
Planning & Env. Review	5,781,450	149,554	5,931,004	1,184,284	20%	-	5,931,004
Public Works	14,366,500	6,938,310	21,304,810	1,785,018	8%	399,200	21,704,010
Neighborhood Services	3,383,250	-	3,383,250	579,368	17%	-	3,383,250
Public Safety	12,564,100	-	12,564,100	1,038,925	8%	-	12,564,100
Non-Departmental	1,293,100	114,400	1,407,500	30,246	2%	400,000	1,807,500
Capital Improvement Projects	2,373,700	15,406,280	17,779,980	126,889	1%	12,074	17,792,054
<b>Total Expenditures</b>	<b>\$ 53,533,994</b>	<b>\$ 23,612,633</b>	<b>\$ 77,146,627</b>	<b>\$ 8,679,536</b>	<b>11%</b>	<b>\$ 845,274</b>	<b>\$ 77,991,902</b>



# Personnel Updates

Department	Program	Title and Description	FY 25/26 Proposed	FTE
Planning & Environmental Review	Advanced Planning	Assistant Planner Flex position be reclassified to Assistant/Associate Flex position	-	-
Public Works	Transportation and Development Engineering	Associate Engineer Flex positions be reclassified to Assistant/Associate Engineer Flex positions	-	-
Public Works	Capital Improvement Program	Associate Engineer Flex positions be reclassified to Assistant/Associate Engineer Flex positions	-	-
Public Works	Capital Improvement Program	Senior Project Engineer (Grandfathered) reclassified to Senior Engineer	\$(19,400)	-
Public Works	Capital Improvement Program	Reclass Intern II from Fund 211 Solid Waste 5900 Program to General Fund Capital Improvement 5500 Program	\$21,900	-
Total			\$2,500	-

# Other Personnel Updates

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- Hourly Wage Schedule (Effective Dec. 27, 2025)
  - Adjusting entry rates to match CA Minimum Wage (\$16.90/hr)
  - Maintaining \$0.40 spread across hourly classifications
- SEIU & Unrepresented COLA (Effective Jan. 10, 2026)
  - October CPI-U no longer available, due to government shutdown
  - Contingent on Closed Session direction. To be discussed at City Council meeting
- City Council Compensation
  - Census data delayed to Jan 29, 2026 due to Government shutdown
  - Will return in Feb 2026 for ratification of schedule

# Fund Balance and Reserves

Classification	FY 2024/25 Ending Fund Balance	Increase	Decrease	FY 2025/26 Est. Ending Fund Balance	Recommended Budget/Reserve Adjustments	FY 2025/26 Revised Est. Ending Fund Balance
Prepays and Deposit	\$ 109,384		\$ (109,384)	-	\$ -	\$ -
City Hall Solar Removal	94,500		(94,500)	-		\$ -
Public Facilities/Building Maintenance	1,000,667		(135,931)	864,736	(12,074)	\$ 852,662
Capital Equipment	866,245		(270,000)	596,245		\$ 596,245
Compensated Leave	541,116	196,357		737,473		\$ 737,473
Risk Management	200,000			200,000		\$ 200,000
Litigation Defense Fund	600,000		(200,000)	400,000		\$ 400,000
Contingency	13,981,390	1,096,498		15,077,888		\$ 15,077,888
Allowance for Doubtful Accounts	-			-	300,000	\$ 300,000
OPEB UAL	-	300,000		300,000	(300,000)	\$ -
CalPERS Pension UAL	-	100,000		100,000	(100,000)	\$ -
Sherrif's Contract	150,000		(150,000)	-		\$ -
CIP Project Funding (Next Year)	2,373,700		(2,373,700)	-		\$ -
IT Reserve	166,574			166,574		\$ 166,574
CIP Project Funding (Prior Year)	15,229,089	(133,740)	(15,095,349)	-		\$ -
Encumbrances	8,031,800	60,153	(8,091,953)	-		\$ -
FMV Adjustment	148,220			148,220		\$ 148,220
Unassigned Fund Balance - Adjustment for FY 24/25	-	7,200,000		7,200,000		\$ 7,200,000
Unassigned Fund Balance	9,491,148		(7,905,733)	1,585,415	(751,200)	\$ 834,216
<b>Total Fund Balance</b>	<b>\$ 52,983,833</b>	<b>\$ 8,819,267</b>	<b>\$ (34,426,551)</b>	<b>\$ 27,376,551</b>	<b>\$ (863,274)</b>	<b>\$ 26,513,277</b>

# Priority CIP Projects ("The Big Six")

Project Number	Project	Total Project Cost	Unfunded	Project Phase	Funding Strategy
9002 / 9033	Project Connect	\$107.8 million	\$0	Construction	
9079	Goleta Train Depot	\$32 million	\$0	Construction	
9130	Goleta Valley Library Building, Safety, and ADA Improvement Project	\$7.5 million	\$457,300	Final Design	Pay-go from General Fund, Library Special Funds, and eligible DIFs
9006	San Jose Creek Multipurpose Path	\$48.6 million	\$0	Bidding	
9053	Cathedral Oaks Crib Wall Repair	\$19 million	\$0	Final Design	
9117	San Jose Creek Fish Passage Modification Project	\$7.3 million	\$5.7 million	Final Design	Pending grant of \$3.75 million. Pay-go from General Fund and interfund borrowing
	<b>Total</b>	<b>\$222.8 million</b>	<b>\$6.1 million</b>		

# Capital Improvement Program (CIP) and Other Special Revenue Funds

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- Special revenue funds evaluated and provided in summary (Attachment 3)
- CIP Summary by project reviewed for adequate funds (Attachment 4)
- CIP budget balances for all funds have been reviewed for carryovers and posted
- Various recommended adjustments to special revenue funds, details can be seen in Attachment 5 – Exhibit A.

# Looking Ahead

Tentative Dates	Description
February 17, 2026 Council Meeting	FY 25/26 Second Quarter (Mid-Year) Financial Review
May 12, 2026 Council Meeting	FY 25/26 Third Quarter Financial Review
September 8, 2026 Council Meeting	FY 25/26 Fourth Quarter Financial Review

# Staff Recommendations

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## A. Girsh Park Fee Waiver

- Approve waiver/refund of \$7,342.47 for soccer field lighting permits.
- Finding: Project provides community benefit & serves a public purpose.

## B. Budget & Position Amendments (Resolution)

- Amend FY 2025/26 Operating & CIP Budget.
- Update Authorized Positions & Salary Schedule (Effective Dec. 27, 2025).

(Contingent Upon December 16, 2025, Closed Session):

## C. Executive Compensation Oral Report

- Receive report summarizing salary adjustments for Executive Management.
- Required by law prior to final vote on compensation.

## D. Side Letter Labor Agreements & COLA (Resolution)

- Approve SEIU Side Letters.
- Adopt Amended Salary Schedule (Effective Jan. 10, 2026) and approve updates to future salary increase formulas (2027).