



TO: Mayor and Councilmembers

SUBMITTED BY: Kelly Hoover, Community Relations Manager

PREPARED BY: Jaime Shaw, Management Assistant

SUBJECT: Award of Contract for Street Banner Services

RECOMMENDATION:

Approve and authorize the City Manager to execute a General Services Agreement with Wonderful Things Inc. (dba Main Street Banner USA) to provide citywide light post banner, A-frame sign and holiday light services in an amount not-to-exceed \$150,000, for an initial term through June 30, 2028, with two, one-year options to extend, subject to adoption of the Fiscal Year 2025/26 and Fiscal Year 2026/27 budget.

BACKGROUND:

Main Street Banner USA has provided the City of Goleta with street banner services since 2010. The vendor has installed and maintained light post banners and A-frame signs throughout Old Town, Calle Real, and the Storke/Hollister corridor. In 2019, Council approved Agreement No. 2019-082 for these services. That agreement has since been amended four times to extend the term, expand the scope, and increase the not-to-exceed amount to accommodate additional work and costs.

On April 17, 2025, the City issued a Request for Proposals (RFP) for citywide light post banners, A-frame signs and holiday lights to establish a new agreement in anticipation of the current agreement's expiration on June 30, 2025. The RFP was issued consistent with the Goleta Municipal Code requirements. The City received proposals from Main Street Banner USA, St. Nick's Christmas Lighting & Décor, Square Signs LLC dba Front Signs, and Décor IQ.

DISCUSSION:

After evaluating the proposals received, staff determined, based on qualifications and experience, questions/response to scope of services, and fees, that Main Street Banner USA (MSB) is best suited to continue providing these services. Additionally, MSB already provides quality services to the City of Goleta.

MSB has produced, stored, cleaned, serviced, installed, and rotated out the City light post banners since 2010. Since then, the City's needs have grown and MSB continues to be able to address new services including A-frame signs, stickers to update A-frame signs without having to print an entirely new sign, and most recently, holiday lights for Old Town. The banner bracket system is proprietary. Going with another vendor would require changing out the current bracket system. MSB is a local company, based in Carpinteria, and provides delivery of the A-frame signs and stickers to City Hall at no cost. Their experience and service in the field is unparalleled locally or even regionally. MSB is uniquely positioned to continue providing these services without disruption.

For these reasons, staff recommends MSB for the provision of light post banner, A-frame sign and holiday light services through a General Services agreement subject to budget approval.

FISCAL IMPACTS:

The proposed agreement is for a not-to-exceed amount of \$150,000 for an initial term through June 30, 2028, with two one-year optional extensions available at the City's discretion. As shown in the table below, sufficient funding to cover the first two fiscal years is included in the proposed Fiscal Year 2025/26 and 2026/27 budget within the Community Relations Division's Professional Services Account (Account No. 101-10-1500-51200).

Fund Type	Account	FY 25/26 Proposed Budget	FY 26/27 Proposed Budget	Total Available Budget
General Fund	101-10-1500-51200	\$75,000	\$75,000	\$150,000

ALTERNATIVES:

The City Council could choose not to award the agreement to Main Street Banner USA and direct staff to reopen the RFP process. This alternative would delay the execution of future light post banner and A-frame services and impact on the City's ability to maintain timely and effective community outreach.

LEGAL REVIEW BY: Isaac Rosen, City Attorney

APPROVED BY: Robert Nisbet, City Manager

ATTACHMENTS:

1. General Services Agreement with Main Street Banner

Attachment 1

General Services Agreement with Main Street Banner

**Project Name: Citywide Light Post Banners, A-
Frame Signs and Holiday Lights**

**AN AGREEMENT FOR GENERAL SERVICES
BETWEEN THE CITY OF GOLETA
AND
WONDERFUL THINGS INC. (dba Main Street Banner USA)**

THIS GENERAL SERVICES AGREEMENT ("Agreement"), made and entered into this 17th day of June, 2025, by and between the **CITY OF GOLETA**, a municipal corporation (hereinafter referred to as "City"), and **WONDERFUL THINGS INC.** (hereinafter referred to as "Service Provider").

SECTION A. RECITALS

1. This Service Provider will be providing light post banner, A-frame sign and holiday lights services; and
2. Service Provider represents that it is sufficiently experienced and capable of providing the services agreed to herein and are sufficiently familiar with the needs of the City; and
3. Service Provider was recommended for award of this Agreement in compliance with Goleta Municipal Code Section 3.05.080; and
4. The City Council, on this 17th day of June, 2025 approved this Agreement and authorized the City Manager to execute the Agreement.

SECTION B. TERMS

1. RETENTION OF SERVICE PROVIDER

City hereby retains Service Provider, and Service Provider hereby accepts such engagement, to provide street light banners and other equipment and perform street light banner installation and rotation, as requested by the City Project Manager, as more particularly described in the "Scope of Work and Schedule of Fees" attached herein as **Exhibit "A"**. Service Provider warrants it has the qualifications, experience and facilities to properly and timely perform said services.

2. COMPENSATION AND PAYMENT

(a) Maximum and Rate. The total compensation earned by or payable to the Service Provider, by the City, for any and all services under this Agreement

are estimated to be **\$150,000**, and **SHALL NOT EXCEED** the sum of **\$150,000** over the life of the Agreement, and shall be earned on the following basis:

At the rates and with reimbursement to the Service Provider for those expenses set forth in **Exhibit "A,"** attached and incorporated herein.

(b) Payment. All payments shall be made within 30 days after the Service Provider has provided the City with written verification of the actual compensation earned, which written verification shall be in a form satisfactory to the City's Project Manager.

3. CITY PROJECT MANAGER AND SERVICES BY CITY

The services to be performed by the Service Provider shall be accomplished under the general direction of, and coordinate with, the City's "Project Manager", as that staff person is designated by the City from time to time, and who presently is Kelly Hoover, Community Relations Manager.

4. PROGRESS AND COMPLETION

Project Manager shall assign, in writing, Service Provider with discrete small projects, which shall in no event exceed \$75,000 per project. Service Provider shall commence work on the services to be performed on each project as requested and authorized by the Project Manager.

For each discrete job requested by the Project Manager, Service Provider must respond to provide at least an initial assessment of the project. Service Provider will provide an estimate to the Project Manager and only start work upon written authorization from the Project Manager.

5. AGREEMENT PERFORMANCE

Non-Exclusivity. This Agreement is non-exclusive. City reserves the right to retain, employ, Agreement with other qualified providers of services during the term of this Agreement on such occasions and in such circumstances as City shall determine are appropriate.

Ability to Perform. The Service Provider warrants that it possesses, or has arranged through subcontracts, all capital and other equipment, labor, materials, and licenses necessary to carry out and complete the work hereunder in compliance with any and all federal, state, county, city, and special district laws, ordinances, and regulations.

Laws to be Observed. The Service Provider shall keep itself fully informed of and shall observe and comply with all applicable state and federal laws and county and

City of Goleta ordinances, regulations and adopted codes during its performance of the work.

Payment of Taxes. The Agreement prices shall include full compensation for all taxes which the Service Provider is required to pay.

Permits and Licenses. The Service Provider shall procure all permits and licenses, pay all charges and fees, and give all notices necessary.

Prevailing Wage. The Service Provider is obligated to pay prevailing wages under the California Labor Code. Service Provider agrees to indemnify, defend and hold City harmless from any claim that prevailing wages should have been paid, and shall be liable for the payment of the same and any penalties thereon. It is the responsibility of the Service Provider to be familiar with the California Labor Code, and failure or neglect of the Service Provider to understand the California Labor Code shall in no way relieve him from any obligations.

Safety Provisions. The Service Provider shall conform to the rules and regulations pertaining to safety established by OSHA and the California Division of Industrial Safety.

Preservation of City Property. The Service Provider shall provide and install suitable safeguards, approved by City, to protect City property from injury or damage. If City property is injured or damaged as a result of the Service Provider's operations, it shall be replaced or restored at the Service Provider's expense. The facilities shall be replaced or restored to a condition as good as when the Service Provider began work.

Immigration Act of 1986. The Service Provider warrants on behalf of itself and all subcontractor Providers engaged for the performance of this work that only persons authorized to work in the United States pursuant to the Immigration Reform and Control Act of 1986 and other applicable laws shall be employed in the performance of the work hereunder.

Nondiscrimination. The City reaffirms its ongoing commitment to equality in the conduct of City business, and prohibits any policy, plan, program, custom or practice, including harassment, in the conduct of City business. No discrimination or discriminatory practice shall occur in either employment of persons for, or completion of, the work contemplated by this Agreement, when such discrimination is based on race, color, national origin, or ancestry; religion; sex; gender, gender identity, gender expression, or gender transitioning status; physical disability, mental disability, medical condition, or genetic information; marital or domestic partner status; citizenship status; age; sexual orientation; exercising a legally protected right to an employment leave of absence; status as a victim of domestic violence, sexual assault, or stalking; reproductive health decision-making, or any

other classification protected under state or federal law. Among other possible violations of law, a violation of this section exposes Service Provider to the penalties provided for in Labor Code Section 1735.

Paper Products and Printing Requirements. To the extent this contract provides paper products, and printing and writing paper for the City, Service Provider must meet quality standards and criteria specified in [SB 1383, Sections 22150-22154 of the Public Contract Code](#) and [16 Code of Federal Regulations \(CFR\) Section 260.12](#) by:

- a. If fitness and quality are equal, provide recycled products, instead of nonrecycled products whenever recycled products are available at the same or a lesser total cost than nonrecycled items.
- b. Provide paper products and printing and writing paper that meet Federal Trade Commission recyclability standard as defined in 16 CFR Section 260.12.
- c. Certify in writing, under penalty of perjury, the minimum percentage of postconsumer material in the paper products and printing and writing paper offered or sold to the City. This certification requirement may be waived if the percentage of postconsumer material in the paper products, printing and writing paper, or both can be verified by a product label, catalog, invoice, or a manufacturer or vendor internet website.
- d. Certify in writing, on invoices or receipts provided, that the paper products and printing and writing paper offered or sold to the City is eligible to be labeled with an unqualified recyclable label as defined in 16 CFR Section 260.12.
- e. Comply with any other requirements in Goleta Municipal Code Section 8.10.900(B).

Organic Waste Use Requirements. To the extent this contract provides landscaping maintenance, renovation, and construction services, Service Provider must:

- a. Use compost and SB 1383 eligible mulch, as practicable, produced from recovered organic waste, for all landscaping renovations, construction, or maintenance performed for the City, whenever available, and capable of meeting quality standards and criteria specified. SB 1383 eligible mulch used for land application must comply with 14 CCR Section 18993.1 - 18993.4, and must meet or exceed the physical contamination, maximum metal concentration and pathogen density standards specified in 14 CCR Sections 17852(a)(24.5)(A)(1) through (3).

- b. Keep and provide records of procurement of recovered organic waste products (either through purchase or acquisition) to the City's Designated Representative, upon completion of projects. Information to be provided must include:
 - i. General description of how and where the product was used and if applicable, applied;
 - ii. Source of product, including name, physical location, and contact information for each entity, operation, or facility from whom the recovered organic waste products were procured;
 - iii. Type of product;
 - iv. Quantity of each product; and,
 - v. Invoice or other record demonstrating purchase or procurement.
- c. Comply with all requirements in Goleta Municipal Code Section 8.10.900(A).

Work Delays. Should the Service Provider be obstructed or delayed in the work required to be done hereunder by changes in the work or by any default, act, or omission of City, or by strikes, fire, earthquake, or any other Act of God, or by the inability to obtain materials, equipment, or labor due to federal government restrictions arising out of defense or war programs, then the time of completion may, at City's sole option, be extended for such periods as may be agreed upon by City and the Service Provider. In the event that there is insufficient time to grant such extensions prior to the completion date of the Agreement, City may, at the time of acceptance of the work, waive liquidated damages which may have accrued for failure to complete on time, due to any of the above, after hearing evidence as to the reasons for such delay, and making a finding as to the causes of same.

Inspection. The Service Provider shall furnish City with every reasonable opportunity for City to ascertain that the services of the Service Provider are being performed in accordance with the requirements and intentions of this Agreement. All work done and all materials furnished, if any, shall be subject to City's inspection and approval. The inspection of such work shall not relieve Service Provider of any of its obligations to fulfill its Agreement requirements.

Audit. City shall have the option of inspecting and/or auditing all records and other written materials used by Service Provider in preparing its invoices to City as a condition precedent to any payment to Service Provider.

Interests of Service Provider. The Service Provider covenants that it presently has no interest, and shall not acquire any interest, direct or indirect or otherwise, which would conflict in any manner or degree with the performance of the work hereunder. The Service Provider further covenants that, in the performance of this work, no subcontractor or person having such an interest shall be employed. The Service Provider certifies that no one who has or will have any financial interest in performing this work is an officer or employee of City. It is hereby expressly agreed that, in the performance of the work hereunder, the Service Provider shall at all times be deemed an independent Service Provider and not an agent or employee of City.

6. TERM

This Agreement shall expire on June 30, 2028.

7. OWNERSHIP OF DOCUMENTS

All drawings, designs, data, photographs, reports and other documentation (other than Service Provider's drafts, notes and internal memorandum), including duplication of same prepared by Service Provider in the performance of these services, shall become the property of the City upon termination of the consulting services pursuant to this Agreement and upon payment in full of all compensation then due Service Provider. If requested by the City, all, or the designated portions of such, shall be delivered to the City. The City agrees to hold the Service Provider harmless from all damages, claims, expenses and losses arising out of any reuse of the plans and specifications for purposes other than those described in this Agreement, unless written authorization of the Service Provider is first obtained.

8. PERSONAL SERVICES/NO ASSIGNMENT/SUBSERVICE PROVIDER

This Agreement is for general services which are personal to City. Jonathan Alburger is deemed to be specially experienced and is a key lead for services provided, and shall be directly involved in performing, supervising or assisting in the performance of this work. This key person shall communicate with, and periodically report to, City on the progress of the work. Should any such individual be removed from assisting in this contracted work for any reason, City may terminate this Agreement. Service Provider must ensure that subcontractors must adhere to all applicable provisions of this Agreement relating to providing services to City. This Agreement is not assignable by Service Provider without City's prior consent in writing.

9. HOLD HARMLESS AND INDEMNITY

(a) Hold Harmless for Service Provider's Damages. The Service

Provider holds the City, its elected officials, officers and employees, harmless from all of Service Provider's claims, demands, lawsuits, judgments, damages, losses, injuries or liability to the Service Provider, to the Service Provider's employees, to Service Provider's Service Providers or subcontractor, or to the owners of the Service Provider's firm, which damages, losses, injuries or liability occur during the work or services required under this Agreement, or occur while Service Provider is in a City building or on City property, or which are connected, directly or indirectly, with the Service Provider's performance of any activity or work required under this Agreement.

(b) Defense and Indemnity of Third-Party Claims/Liability. Service Provider shall investigate, defend, and indemnify the City, its elected officials, officers and employees, from any claims, lawsuits, demands, judgments and all liability including, but not limited to, monetary or property damage, lost profit, personal injury, wrongful death, general liability, automobile, infringement of copyright/patent/trademark, professional errors and omissions arising out of, directly or indirectly, an error, a negligent act or negligent omission of the Service Provider or of Service Provider's subcontractor, or the willful misconduct of the Service Provider or Service Provider's Service Providers/subcontractor, in performing the services described in, or normally associated with, this type of contracted work. The duty to defend shall include any suits or actions in law or equity concerning any activity, product or work required under this Agreement, and also include the payment of all court costs, attorney fees, expert witness costs, investigation costs, claims adjusting costs and any other costs required for and related to such litigation.

(c) Nonwaiver. The City does not waive, nor shall be deemed to have waived, any indemnity, defense or hold harmless rights under this section because of the acceptance by the City, or the deposit with the City, of any insurance certificates or policies described in section 10.

10. INSURANCE

Service Provider shall, at Service Provider's sole cost and expense, provide insurance as described herein. All insurance is to be placed with insurers authorized to do business in the State of California with an A.M. Best and Company rating of A- or better, Class VII or better, or as otherwise approved by City.

Insurance shall include the following (or broader) coverage:

- a) Insurance Services Office Commercial Liability coverage "occurrence" form CG 00 01 or its exact equivalent with an edition date prior to 2004 and with minimum limits of \$1,000,000 per occurrence and \$2,000,000 in the aggregate.

- b) Insurance Services Office form number CA 00 01 or equivalent covering Automobile Liability, including hired and non-owned automobile liability with a minimum limit of \$1,000,000 per accident. If the Service Provider owns no vehicles, this requirement may be satisfied by a non-owned and hired auto endorsement to Service Provider's commercial general liability policy.
- c) Workers' Compensation insurance complying with California worker's compensation laws, including statutory limits for workers' compensation and an Employer's Liability limit of \$1,000,000 per accident or disease.

Liability insurance policies required to be provided by Service Provider hereunder shall contain or be endorsed to contain the following provisions:

- a) Except for professional liability insurance, City, its employees, officials, agents and member agencies shall be covered as additional insureds. Coverage shall apply to any and all liability arising out of the work performed or related to the Agreement. Additional insured status under the general liability requirement shall be provided on Insurance Services Office Form CG 20 10, with an edition date prior to 2004, or its equivalent. Additional insured status for completed operations shall be provided either in the additional insured form or through another endorsement such as CG 20 37, or its equivalent.
- b) General and automobile liability insurance shall apply separately to each insured against whom a claim is made or suit is brought, except with respect to the limits of the insurer's liability. Coverage will not be limited to City's vicarious liability.
- c) Except for professional liability insurance, liability coverage shall be primary and non-contributing with any insurance maintained by City.
- d) Evidence of coverage (including the workers' compensation and employer's liability policies) shall provide that coverage shall not be suspended, voided, canceled or reduced in coverage or in limits except after 30 days' prior written notice has been given to City. Such provision shall not include any limitation of liability of the insurer for failure to provide such notice.
- e) No liability insurance coverage provided to comply with this Agreement shall prohibit Service Provider, or Service Provider's employees, or agents, from waiving the right of recovery prior to a loss. Service Provider waives its right of recovery against City.

- f) Service Provider agrees to deposit with City within fifteen days of Notice to Proceed of the Agreement certificates of insurance and required endorsements.
- g) There shall be no recourse against City for payment of premiums or other amounts with respect to the insurance required to be provided by Service Provider hereunder. Any failure, actual or alleged, on the part of City to monitor compliance with these requirements will not be deemed as a waiver of any rights on the part of City. City has no additional obligations by virtue of requiring the insurance set forth herein. In the event any policy of insurance required under this Agreement does not comply with these requirements or is canceled and not replaced, City has the right but not the duty to obtain the insurance it deems necessary and any premium paid by City will be promptly reimbursed by Service Provider or City will withhold amounts sufficient to pay premium from Service Provider payments.
- h) Service Provider agrees to provide immediate notice to City of any claim or loss against Service Provider arising out of the work performed under this Agreement. City assumes no obligation or liability by such notice, but has the right (but not the duty) to monitor the handling of any such claim or claims if they are likely to involve City.

11. RELATION OF THE PARTIES

The relationship of the parties to this Agreement shall be that of independent contractor and that in no event shall Service Provider be considered an officer, agent, servant or employee of City. The Service Provider shall be solely responsible for any workers compensation insurance, withholding taxes, unemployment insurance, and any other employer obligations associated with the described work.

12. TERMINATION BY CITY

The City, by notifying Service Provider in writing, may upon five (5) calendar days notice, terminate any portion or all of the services agreed to be performed under this Agreement. In the event of such termination, Service Provider shall have the right and obligation to immediately assemble work in progress for the purpose of closing out the job. All compensation for actual work performed and charges outstanding at the time of termination shall be payable by City to Service Provider within 30 days following submission of a final statement by Service Provider.

13. CORRECTIONS

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The Service Provider shall correct, at its expense, all errors in the work which may be disclosed during the City's review of the Service Provider's work. Should Service Provider fail to make such correction in a reasonably timely manner, such correction shall be made by the City, and the cost thereof shall be charged to Service Provider.

14. ACCEPTANCE OF FINAL PAYMENT CONSTITUTES RELEASE

The acceptance by Service Provider of the final payment made under this Agreement shall operate as and be a release of the City from all claims and liabilities for compensation to Service Provider for anything done, furnished or relating to Service Provider's work or services. Acceptance of payment shall be any negotiation of City's check or the failure to make a written extra compensation claim within five (5) calendar days of the receipt of that check, whichever occurs first. However, any approval or payment by the City shall not constitute, nor be deemed, a release of the responsibility and liability of Service Provider, its employees, subcontractors, agents and Service Providers for the accuracy and competency of the information provided and/or work performed; nor shall such approval or payment be deemed to be an assumption of such responsibility or liability by the City for any defect or error in the work prepared by Service Provider, its employees, subcontractor, agents and Service Providers.

15. WAIVER; REMEDIES CUMULATIVE

Failure by a party to insist upon the strict performance of any of the provisions of this Agreement by the other party, irrespective of the length of time for which such failure continues, shall not constitute a waiver of such party's right to demand strict compliance by such other party in the future. No waiver by a party of a default or breach of the other party shall be effective or binding upon such party unless made in writing by such party, and no such waiver shall be implied from any omissions by a party to take any action with respect to such default or breach. No express written waiver of a specified default or breach shall affect any other default or breach, or cover any other period of time, other than any default or breach and/or period of time specified.

16. CONFLICT OF INTEREST

Service Provider is unaware of any City employee or official that has a financial interest in Service Provider's business. During the term of this Agreement and/or as a result of being awarded this Agreement, the Service Provider shall not offer, encourage or accept any financial interest in Service Provider's business by any City employee or official. If a portion of Service Provider's services called for under this Agreement shall ultimately be paid for by reimbursement from and through an Agreement with a developer of any land within the City or with a City franchisee, the Service Provider warrants that it has not performed any work for such developer/franchisee within the last 12 months, and shall not negotiate, offer or accept any Agreement or request to perform services for that

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identified developer/franchisee during the term of this Agreement.

17. GOVERNING LAW

This Agreement, and the rights and obligations of the parties, shall be governed and interpreted in accordance with the laws of the State of California and, should litigation occur, venue shall be in the Superior Court of Santa Barbara.

18. CAPTIONS

The captions or headings in this Agreement are for convenience only and in no other way define, limit or describe the scope or intent of any provision or section of the Agreement.

19. ENTIRE AGREEMENT BETWEEN PARTIES

Except for Service Provider's proposals and submitted representations for obtaining this Agreement, this Agreement supersedes any other agreements, either oral or in writing, between the parties hereto with respect to the rendering of services, and contains all of the covenants and agreements between the parties with respect to said services.

20. NOTICES

Any notice required to be given hereunder shall be deemed to have been given by depositing said notice in the United States mail, postage prepaid, and addressed as follows:

TO CITY: Robert Nisbet, City Manager
City of Goleta
130 Cremona Drive, Suite B
Goleta, CA 93117

TO SERVICE PROVIDER: Janusz Zarczynski, President
Wonderful Things Inc.
5095 6th Street
Carpinteria, CA 93013

21. COUNTERPARTS AND ELECTRONIC/FACSIMILE SIGNATURES

This Agreement may be executed in several counterparts, which may be

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facsimile or electronic copies. Each counterpart is fully effective as an original, and together constitutes one and the same instrument.

In concurrence and witness whereof, this Agreement has been executed by the parties effective on the date and year first above written.

CITY OF GOLETA

SERVICE PROVIDER

Robert Nisbet, City Manager

Janusz Zarczynski , President

ATTEST:

Deborah Lopez, City Clerk

Maria Monica Romero Cloud,
Secretary/CFO

APPROVED AS TO FORM:
ISAAC ROSEN, CITY ATTORNEY

Signed by:


4365248AE5424CE...
Scott Shapses, Deputy City Attorney

Exhibit A – Fees
Addendum No. 1 by Main Street Banner (Holly Workshop Christmas division)
Wonderful Things, Inc. by Jonathan Alburger, G.M.

Include quantity minimums if applicable.

BANNERS

<i>Item</i>	<i>Quantity</i>	<i>Price</i>
Banner rotation	1 – 40	4,165.00 No tax
Banner rotation	41 – 60	4,945.00 No tax
Banner rotation	61 – 80	6,185.00 No tax
Printing of double-sided banners	1 – 20	149.50 each + tax
Printing of double-sided banners	21 –40	142.50 each + tax
Printing of double-sided banners	41 – 60	135.25 each + tax
Printing of double-sided banners	61 – 80	129.10 each + tax
Printing of single-sided banners (mainly used as proofs)	1 - 10	110.00 each + tax
Storage and maintenance of banners		Included: Sewing, Grommets, Cleaning, Mending & Storage.
Equipment (i.e. brackets, cables...)*		* Boom truck(s) and transport truck(s), manpower labor, insurance included. Turnkey. General routine Maintenance of brackets, strapping, arms, pins, tethering ties existing on poles is INCLUDED. If new Banner-Saver® Spring System or parts are required, @ \$220.35 each + tax plus \$195.00 labor install per position/banner set.

**Please list equipment out as needed.*

A-FRAMES

<i>Item</i>	<i>Quantity*</i>	<i>Price</i>
White or Black Large Profile Sign “A”- Frame double sided holder/displays	1 – 10	179.00 each + tax
White or Black Large Profile Sign “A”- Frame double sided holder/displays	11 – 20	167.00 each + tax
Printed coroplast sign inserts with full-color graphics 24” x 36” (single-sided)	1 – 10	64.00 each + tax qty 1-5 62.00 each + tax qty 6-10

Printed coroplast sign inserts with full-color graphics 24" x 36" (single-sided)	11 – 40	58.00 each + tax qty 11-20 56.00 each + tax qty 21-30 52.00 each + tax qty 31-40
Printed coroplast sign inserts with full-color graphics 24" x 36" (double-sided)*	1 – 10	84.00 each + tax (*1 pc, both sides)
Printed coroplast sign inserts with full-color graphics 24" x 36" (double-sided)*	11 – 40	68.75 each + tax (*1 pc, both sides)

**Quantity breakdowns can be updated. Shipping or Delivery FREE by Jonathan.*

STICKERS/DECALS FOR A-FRAME SIGNS

<i>Item</i>	<i>Quantity*</i>	<i>Price</i>
Circles approximately 7–9" diameter	1 – 10	12.50 each + tax (min 6)
Circles approximately 7–9" diameter	11 – 40	11.25 each + tax
Small Rectangle/Square (approximately 2-3" by 4-5")	1 – 10	Min. 11
Small Rectangle/Square (approximately 2-3" by 4-5")	11 – 40	6.60 each + tax
Medium Rectangle/Square (approximately 4-6" by 10-12")	1 – 10	16.00 each + tax
Medium Rectangle/Square (approximately 4-6" by 10-12")	11 – 40	13.50 each + tax
Large Rectangle/Square (approximately 6-9" x 20-24")	1 – 10	27.25 each + tax (min 3)
Large Rectangle/Square (approximately 6-9" x 20-24")	11 – 40	24.30 each + tax

**Quantity breakdowns can be updated. Shipping or Delivery FREE by Jonathan.*

HOLIDAY LIGHTS

<i>Item</i>	<i>Quantity*</i>	<i>Price</i>
Rotation • Up & Down Including side pole garland wraps that also have lights!	21	7,900.00
Storage and maintenance	21	Included FREE

Cords, Lights, Bulbs-Sockets, Extensions, Garlands Cleaned, Fixed (maintenance) Or REPLACED on existing lighted star units FREE for life of contract (3 years). Does Not include or apply to loss or damage due to Acts of God, car accidents, downed Poles, fire, or earthquakes. Holiday Lighted Stars and Lighted Garlands were Fabricated by The Holly Workshop (a wholly owned subsidiary of Wonderful Things). Managed by Main Street Banner USA (jonathan@MainStreetBanner.com) Annual COLA to be based on Consumer Price Index (CPI).