



Agenda Item B.10
CONSENT CALENDAR
Meeting Date: September 20, 2022

TO: Mayor and Councilmembers

FROM: Luke Rioux, Finance Director

CONTACT: Tony Gonzalez, Accounting Manager

SUBJECT: Fiscal Year 2021/22 Fourth Quarter (Year-End) Financial Review (Unaudited)

RECOMMENDATION:

Adopt Resolution No. 22-__ entitled, "A Resolution of the City Council of the City of Goleta, California, Amending the City of Goleta's Operating and CIP Budget for Fiscal Year 2021/22."

BACKGROUND:

This report provides a financial update on the City's preliminary actual revenue and expenditure activity through the fourth quarter (Q4) for the FY 2021/22 Operating and Capital Improvement Program (CIP) Budget, which was adopted on June 15, 2021 as part of the two-year FY 2021/22 and FY 2022/23 budget plan. The information in this report is preliminary and provides a review of the revenue and expenditure activity from July 1 through June 30, 2022 and other relevant financial information. Additionally, this report recommends various adjustments to the adopted budget.

All numbers presented in this report are unaudited and may change upon the conclusion of the independent year-end audit that is currently underway. Staff expects modifications, if any, to be minor and therefore immaterial. The auditors and staff will present the City's final audited FY 2021/22 Annual Comprehensive Financial Report (ACFR) at the completion of the audit and financial statement preparation targeted in December 2022.

DISCUSSION:

General Fund Budget Summary:

Table 1 summarizes the General Fund's past three fiscal year activity, current FY 21/22 budget and year to date actuals.

Table 1 - General Fund Budget Summary

Category	FY 2018/19 Year End Actuals	FY 2019/20 Year End Actuals	FY 2020/21 Year End Actuals	FY 2021/22 Current Budget	FY 2021/22 Year End Actuals	% Realized	Prior Year Year End % Chg
Revenues and Other Sources	\$ 30,024,330	\$ 28,687,014	\$ 41,007,446	\$ 35,846,500	\$ 37,849,466	105.6%	-7.7%
Operating Expenditures	\$ 24,603,776	\$ 24,819,277	\$ 24,225,764	\$ 39,527,414	\$ 30,650,400	77.5%	26.5%
Capital Expenditures	\$ 830,931	\$ 10,681,884	\$ 1,266,975	\$ 3,417,402	\$ 251,642	7.4%	-80.1%
Total Expenditures	\$ 25,434,707	\$ 35,501,161	\$ 25,492,739	\$ 42,944,816	\$ 30,902,042	72.0%	21.2%
Net Change to Fund Balance	\$ 4,589,623	\$ (6,814,147)	\$ 15,514,707	\$ (7,098,316)	\$ 6,947,424		
Beginning Fund Balance	\$ 19,502,475	\$ 24,092,098	\$ 17,277,951	\$ 32,792,658	\$ 32,792,658		
Ending Fund Balance	\$ 24,092,098	\$ 17,277,951	\$ 32,792,658	\$ 25,694,342	\$ 39,740,082		

In summary, the overall revenue and expenditure activity in FY 2021/22 resulted an increase of approximately \$6.9 million to the City's Fund Balance on an actual basis for a total of \$39.7 million. There are no new expenditure appropriations being recommended, only internal budget adjustments that include reprogramming of \$26,705 to the newly created General Services Department, which are described in the General Fund Expenditure Analysis section below. Staff is needing Council authority to make this adjustment since it is transferring budgets from other departments.

The FY 2021/22 Budget was adopted on June 15, 2021 with total expenditures at \$32.2 million. The budget reflected a gradual restoration of revenues that were impacted by the pandemic. The budget also included increasing expenditures to restore staffing levels, projects that were deferred and addressing deficiencies and workload capacity issues.

Since July 1, 2021, the City Council has approved various new expenditure budget appropriations totaling approximately \$10.8 million. Of that amount, \$3.9 million was programmed for the FY 2020/21 Pavement Rehabilitation Project and \$1.9 million was FY 2020/21 carryover budget that was finalized in Q1 for one-time programmed budget for active City projects. When combining the approved appropriations with the carryovers of \$1.9 million, this increased the expenditure budget to a total of \$42.9 million. The following table summarizes and recaps the budget appropriations Council had approved in FY 21/22.

Table 2 – General Fund Budget Appropriations (Since July 1, 2021)

Date	Amount	Description
6/15/2021	\$ 32,182,400	FY 21/22 Budget adopted on June 15, 2021
7/20/2021	\$ 120,000	LED Street Lighting Project
8/17/2021	\$ 106,000	Homelessness Services (CityNet and Encampments)
9/21/2021	\$ 3,900,000	FY 20/21 Pavement Rehabilitation Project
10/5/2021	\$ 45,000	Project Labor Agreement Update
10/19/2021	\$ 309,770	City Hall Solar PV Project - Promissory Note
11/16/2021	\$ 21,012	Broadband Strategic Plan - MOU
12/7/2021	\$ 39,800	City Hall Solar PV Project - Contract Amendment with Optony, Inc

12/7/2021	\$ 800,200	Update MOU - Salary and Benefit Accounts
12/21/2021	\$ 62,000	Mathilda Parcel Acquisition APN 079-553-013
12/22/2021	\$ 210,531	Q1 Expenditure Appropriations and Adjustments (See Q1 Report for details)
12/23/2021	\$ 1,935,082	Q1 - One-time CIP and Special Project Carryovers from FY 19/20
12/24/2021	\$ 174,055	Economic Development Strategic Plan Update
1/18/2022	\$ 665,000	San Jose Creek Fish-Passage Modification Project
1/18/2022	\$ 40,000	HdL Tax Revenue Enhancement Analysis
2/15/2022	\$ 108,743	Q2 Expenditure Appropriations and Adjustments (See Q2 Report for details)
2/24/2022	\$ 100,000	Goleta Community Center Strategic Plan
3/1/2022	\$ 20,000	RRM Design Group Contract Amendment - objective design standards services
3/15/2022	\$ 120,905	Goleta Community Center - Gas Line Replacement
4/5/2022	\$ 34,290	Russ Branson Consulting Contract Amendment - County contracts analysis
5/17/2022	\$ 1,950,028	Q3 Expenditure Appropriations and Adjustments (See Q3 Report for details)
Total New Appropriations	\$ 10,762,416	Total Expenditure Budget Appropriations
Total Budget	\$ 42,944,816	FY 21/22 Final Budget

General Fund Revenue Analysis:

The tables presented in this section include budget-to-actual comparisons between the current fiscal year and compare the previous fiscal year quarter-to-date actuals.

Property tax, sales tax and transient occupancy tax are the City's major tax revenues. They account for over 80% of total General Fund revenues. Table 3 summarizes fourth quarter budget-to-actual activity, which is followed by a brief discussion of the key revenue variances and where the City is trending

Table 3 – General Fund FY 2021/22 Revenues through Q4 (June 30)

Revenues	FY 2018/19 Year End Actuals	FY 2019/20 Year End Actuals	FY 2020/21 Year End Actuals	Current Budget	FY 2021/22 Year End Actuals	% Realized	Prior Year Year End % Chg
Property Taxes	7,431,595	7,684,647	8,237,033	8,194,000	8,655,521	105.6%	5.1%
Sales Taxes	6,994,204	6,735,609	7,585,649	8,100,000	8,572,807	105.8%	13.0%
Transient Occupancy Tax	11,564,512	9,197,440	9,239,079	13,000,000	14,341,129	110.3%	55.2%
Cannabis Tax	-	391,342	2,083,171	2,000,000	1,738,534	86.9%	-16.5%
Franchise Fee Tax	1,337,267	1,361,348	1,410,787	1,491,400	1,513,730	101.5%	7.3%
License & Service Charges	1,466,477	1,823,082	1,645,798	1,870,300	1,929,169	103.1%	17.2%
Fines & Penalties	211,003	165,935	118,873	140,500	167,745	119.4%	41.1%
Interest & Rent Income	460,481	565,849	209,018	355,500	324,195	91.2%	55.1%
Reimbursements	393,331	471,326	359,354	326,000	247,041	75.8%	-31.3%
Other Revenues	142,279	260,453	10,085,368	325,000	334,891	103.0%	-96.7%
Other Sources	23,182	29,983	33,316	43,800	24,704	56.4%	-25.8%
Total Revenues	\$ 30,024,330	\$ 28,687,014	\$ 41,007,446	\$ 35,846,500	\$ 37,849,466	105.6%	-7.7%

Overall preliminary actual revenues through the end of Q4 are at \$37.8 million, which is approximately \$2 million higher than anticipated or 105.6% of budget. When comparing to prior year FY 20/21 actuals, total revenues decreased \$3.2 million or 7.7%. The decrease in actuals is due to the large one-time reimbursement of \$10 million lease proceeds received in FY 20/21 related to the City Hall purchase. When removing the \$10 million, total revenues are actually trending higher through Q4 at \$6.8 million or 22.1%.

Property Tax

Property tax is the second largest revenue source for the City and accounts for 22.9% of total General Fund revenues and is considered to be the most stable. This category is composed of three payment types – (1) the “Traditional” Property Tax, which is received in large part during the months of December and April, (2) the Property Tax in Lieu of Motor Vehicle License Fees (MVLFF), which is received in two payments during January and May, and (3) the monthly Documentary Transfer Tax revenue, which is derived from changes in ownership of real property and assessed value.

Overall property tax revenues received of \$8.7 million exceeded budget projections by \$461,521 or 5.6%. On an actual basis, overall property tax revenues increased by \$418,487 at 5.1%. The increase is due to higher than anticipated assessed valuations, RDA pass-through payments and documentary transfer tax received.

The City shares half (50%) of its property tax allocation with the County of Santa Barbara, per the Revenue Neutrality Agreement (RNA). The amount shared with the County is estimated to be approximately \$3.7 million for FY 21/22.

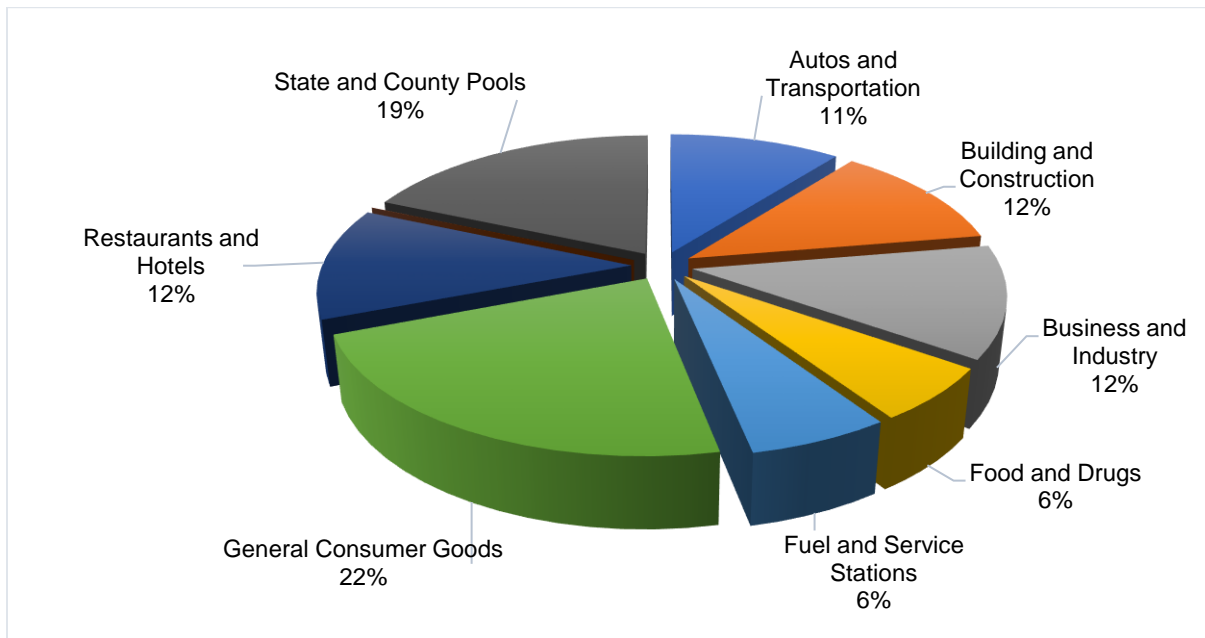
Sales Tax

Sales tax collections are projected to be the third largest revenue source for the City at \$8.6 million and accounts for 22.6% of total General Fund revenues. Sales tax is considered one of the most volatile revenue sources given the dependency on consumer behavior and business activity. The City does not receive its full 1% sales tax allocation of the 7.75% sales tax rate that is normally allocated to cities. The City shares 30% of the 1% sales tax

revenues with the County of Santa Barbara, per the RNA. The amount projected to be shared this fiscal year is approximately \$3.6 million.

The City's sales tax base is generated from various main industry categories, including General Consumer Goods with a dominant share at an average of 22%. General Consumer Goods is represented by a multitude of retail stores that provide various consumer goods. The businesses in this category include large discount department stores, electronics stores, home furnishing stores and other retailers. The next largest industry categories are the State and County Pools (primarily online sales) now at 19% (normally 14%), and Business and Industry (manufacturers and industrial), Restaurants and Hotels (dining establishments, fast food, and bars), Building and Construction at 12%, and Autos and Transportation at 11%. The percentage share by the eight major industry groups for the City is seen in Figure 1 below:

Figure 1 – Sales Tax Revenue from Major Industry Groups



The sales tax receipts received this fiscal year of \$8.6 million exceeded its revised budget projections of \$8.1 million by \$472,807 or 5.8%. In comparison to prior year, sales tax revenues were up \$987,158 or 13%. The sales tax growth is driven across all industries, and specifically those impacted by the shutdown orders during the pandemic, such as fuel and service stations and restaurants and hotels.

Transient Occupancy Tax (TOT)

The City's TOT was the largest General Fund revenue source at 37.9% this fiscal year. TOT has historically been the largest revenue source for the City since FY 2012/13. TOT is the most volatile and was severely impacted by the pandemic due to heavy reliance on overnight stays and has continued to recover over the course of the fiscal year. Based on actual receipts, TOT revenues of \$14.3 million exceeded the revised budgeted projections of \$13 million by \$1.3 million or 10.3%. When compared to prior year of \$9.2 million, TOT

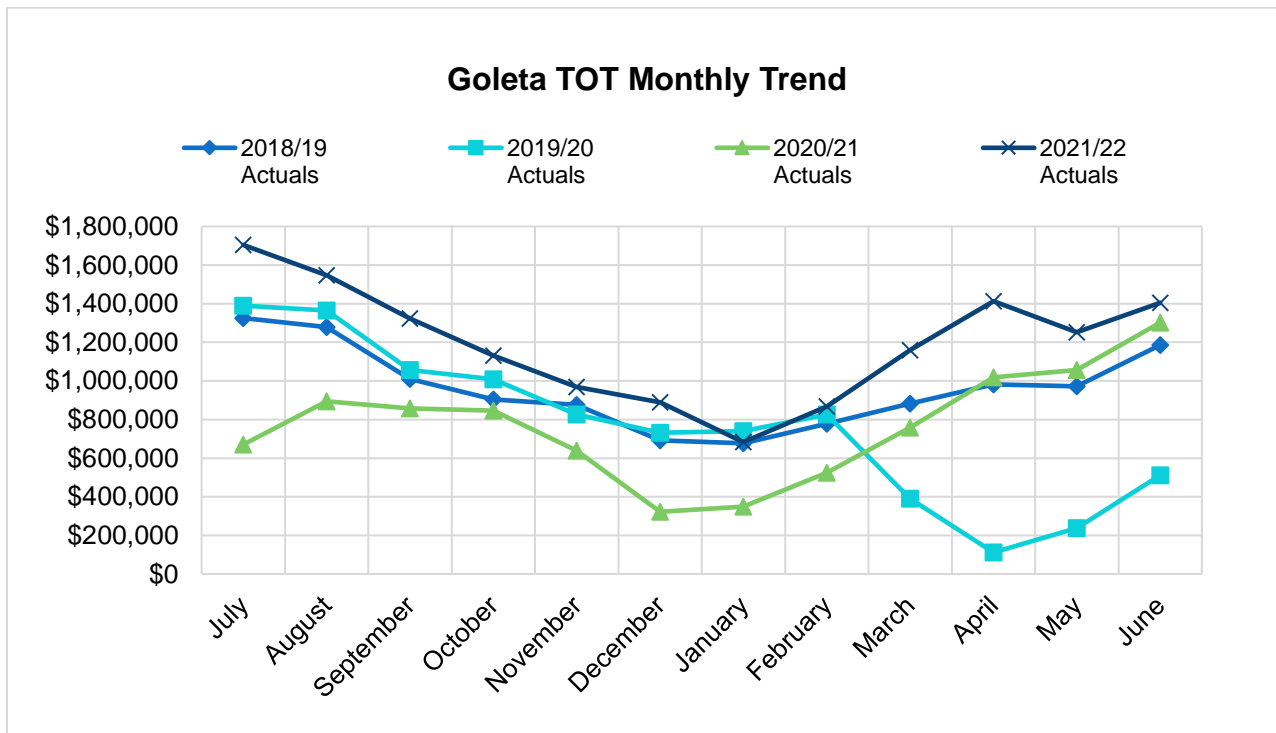
revenues were up \$5.1 million or 55.2%. The increase is largely due to higher average daily rates and average occupancy levels returning to pre-pandemic levels. Pre-pandemic occupancy rates were on average around 78% with the average daily rate (ADR) around \$245. For FY 21/22 occupancy rates were on average around 76% with ADR around \$333.

Table 4 and Figure 2 summarize the actual TOT revenues received by month in comparison to the prior three fiscal years.

Table 4 – TOT Revenues for the Twelve Months of FY 2021/22

Month	2018/19 Actuals	2019/20 Actuals	2020/21 Actuals	2021/22 Actuals	\$ Chg from Prior Year	% Chg from Prior Year
July	\$ 1,325,613	\$ 1,389,695	\$ 669,922	\$ 1,704,247	\$ 1,034,326	154.4%
August	1,278,046	1,365,353	894,806	1,546,744	\$ 651,938	72.9%
September	1,010,472	1,057,156	858,289	1,322,884	\$ 464,595	54.1%
October	904,428	1,008,713	845,369	1,130,339	\$ 284,970	33.7%
November	875,203	826,170	639,146	969,235	\$ 330,089	51.6%
December	692,371	731,050	322,282	889,565	\$ 567,283	176.0%
January	677,067	740,150	348,766	683,128	\$ 334,362	95.9%
February	777,694	826,479	524,788	867,652	\$ 342,864	65.3%
March	883,099	391,077	758,298	1,159,034	\$ 400,737	52.8%
April	982,306	111,640	1,018,359	1,412,193	\$ 393,833	38.7%
May	972,262	238,349	1,057,257	1,251,448	\$ 194,191	18.4%
June	1,185,351	511,608	1,301,798	1,404,659	\$ 102,862	7.9%
Total	\$ 11,563,912	\$ 9,197,440	\$ 9,239,079	\$ 14,341,129	\$ 5,102,050	55.2%
18/19 Baseline \$ Change		\$ (2,366,473)	\$ (2,324,833)	\$ 2,777,216		
18/19 Baseline % Change		-20.5%	-20.1%	24.0%		

Figure 2 – TOT Monthly Trend



During budget adoption, staff assumed a gradual rise to continue, along with the return of faculty and students at UCSB for fall quarter and the possibility of increased airport passengers over the summer months. Projections assume that all ten hotels remain operating in the fiscal year and no changes occur in the overall supply of rooms in Goleta.

Since the middle of September through March, UCSB has contracted with local hotels to provide temporary accommodations to students due to housing shortages. This has impacted the City's TOT revenue due to long term stay exemptions. Staff had originally estimated about \$230,000 to \$290,000 of estimated TOT impacts through March 2022. Staff has communicated with UCSB about current and future impacts. UCSB staff has indicated it is planning to offset TOT impacts with a payment in lieu of taxes based on what the actual TOT would have been if no exemption were applicable. By the end of the second quarter, City staff received payment of \$224,031 from UCSB which represents an equivalent amount to the TOT that might have otherwise been collected by six City of Goleta hotels for the period from September 19, 2021, to November 30, 2021. Staff has recently received the final in lieu payment of \$63,478 for the period from December 1, 2021, to March 20, 2022. In total, the City received \$287,509. Due to the classification of how this revenue is received, staff will account for these funds as part of miscellaneous one-time revenues, since it is not a TOT tax payment and are funds outside of what is collected and remitted by hotels.

Cannabis Business Tax

On November 6, 2018, the voters passed Measure Z2018, establishing a tax on cannabis business operations within the City of Goleta. The passing of this ballot measure subjects cannabis businesses to taxation on gross receipts of cannabis based on classifications up to a maximum of 10 percent. The current tax rates are seen in Table 5:

Table 5 – Current Cannabis Tax Rates

Cannabis Business Classification	Activities Taxed	Tax Rate
Adult Use Cannabis Retailing	Gross Receipts	5%
Medicinal-Use Cannabis Retailing	Gross Receipts	0%
Manufacturing	Gross Receipts	2%
Cultivation	Gross Receipts	4%
Distribution	Gross Receipts	1%
Testing	Gross Receipts	0%
Nurseries	Gross Receipts	1%
Maximum Tax Limit	Gross Receipts	10%
Maximum Cap for Multiple Operations	Gross Receipts	10%

The City of Goleta currently has 14 active licenses and 2 applications in the review process. When excluding businesses with multiple locations, there are 11 business operators, with 9 operators reporting cannabis business tax revenues. Cannabis business tax payments are due quarterly by the end of the following month (e.g., July through September, is due by October 30).

Total cannabis business tax revenues received through end of June 30 were approximately \$1.7 million and fell short of the \$2.0 million budget projection by (\$261,466) or -13.1%. When compared to prior year revenues of \$2.08 million, cannabis revenues decreased \$344,637 or 16.5%. This decrease was anticipated due to the ongoing volatility and uncertainty around this new revenue source and revenues were revised down during Q3. Based on current activity and ongoing discussions with cannabis operators and other jurisdictions, increased competition and shifting of demand is resulting in lower than anticipated total cannabis tax revenues.

Cannabis tax revenues will continue to experience ongoing volatility as uncertainty surrounds the cannabis industry. Staff will continue to evaluate the cannabis tax activity and potential fiscal impacts as new operators begin to collect and remit taxes. In addition, staff plans to conduct financial audits with its consultants for proper reporting later this fiscal year. Should revenues fall short of the revised estimates of \$2.1 million in FY 22/23, the unassigned fund balance is available to serve as a revenue stabilizer and absorb the impact.

Table 6 summarizes the approved Cannabis Business License Operators as of the date this report was prepared and the pending applicants in process.

Table 6 – Cannabis Business License Application Summary

#	Status	Business Application Name	Location	Primary License Type	Notes
1	Approved	CalGreen (Legal Non-Conforming)	164 Aero Camino	Storefront Retail	
2	Approved	Santa Barbara Care Center (Legal Non-Conforming)	5814 Gaviota Street	Microbusiness	Storefront Retail Cultivation Distribution
3	Approved	Organic Greens Collective (Legal Non-Conforming)	5902 Daley Street	Storefront Retail	
4	Approved	Green Rush Alliances LLC	6332 Lindmar Ave	Manufacturing	Distribution
5	Approved	Greenbridge Patient Collective	5940 Matthews St	Microbusiness	Distribution Manufacturing Non-Storefront Retail (Delivery)
6	Approved	Sublime Processing	123 Aero Camino Unit A	Microbusiness	Manufacturer Distribution Non-Storefront Retail (Delivery)
7	Approved	HERBL	759 Ward Drive	Distribution	
9	Approved	HERBL	839 Ward Drive	Distribution	
10	Approved	HERBL	749 Ward Drive	Distribution	
11	Approved	Thornwood Distribution LLC	5756 Thornwood Drive	Cultivation (Processor)	Nursery
12	Approved	One Plant	290 Storke Road	Storefront Retail	
13	Approved	Ocean Grown Farms	176 Aero Camino	Microbusiness	Distribution Manufacturing Non-Storefront Retail (Delivery)
14	Approved	Firefly Delivery, LLC	5775 Dawson Ave	Non-Store Front Retail (Delivery)	Delivery only
15	Pending	AGQ Green Nature	859 Ward Drive. Suite 103	Testing	Preliminary approved with City, waiting on State license
16	Pending	Hollister Distribution, Inc.	5631 Calle Real	Storefront Retail	Application review in process

Other potential applicants not shown on this list include one other storefront retail location that have yet to submit a Cannabis Business License Application to Finance and an outside city limits delivery operator. The potential storefront retail location is 5999 Hollister. Finance staff anticipates the 5999 Hollister location to submit an application once zoning is confirmed and approved.

In March 2022, staff completed work with its cannabis consultants, HDL, and performed an analysis on the current tax rates and types of businesses. A report was prepared with recommendations and was discussed with the Finance Committee in October 2021 and at a City Council workshop in March 2022. City Council provided direction to staff in support of adjusting the medicinal retail tax to be set at the retail rate of 5% and was also supportive of updating the cannabis ordinance extending the allowable hours of operation for cannabis retailers to 10:00 p.m., rather than the current 8:00 p.m. Extending these hours could allow the City's retailers to recapture sales (and related sales tax revenue) that are likely being lost to retailers in nearby jurisdiction during these hours. These changes will require a resolution and ordinance update that is planned to be brought back in October, pending staff workload.

Franchise Fees

The City collects franchise fees from four main service provider sources (Cable, Electric, Gas, Solid Waste). Each provider of these services has a different payment schedule. Electric and Gas providers make annual payments in April. The Cable provider is on a quarterly payment plan, while Solid Waste fees are collected monthly, with a one-time annual base fee of \$100,000 paid at the beginning of the fiscal year. Total franchise fees collected by year-end totaled \$1.5 million, which exceeded budget estimates by approximately \$22,330 or 1.5%. In comparison to prior year, franchise fees increased by \$102,493 or 7.3%.

Licenses and Service Charges

This revenue category reflects the user fees and charges as they relate to business license processing, planning and building permit fees, staff time charges related to development activity, and library management service charges. The revenue amounts received depend upon the activity being charged and will fluctuate. Table 7 summarizes the primary revenue accounts within the Licenses and Service Charges category.

Table 7 – Licenses and Service Charges Summary

Licenses and Service Charges	FY 2018/19 Year End Actuals	FY 2019/20 Year End Actuals	FY 2020/21 Year End Actuals	Current Budget	FY 2021/22 Year End Actuals	% Realized	Prior Year Year End % Chg
Legal Deposits Earned	1,502	1,750	398	1,000	15,982	1598.2%	3912.9%
Planning Fees	143,074	98,430	110,688	117,000	134,161	114.7%	21.2%
Planning Deposits Earned	174,002	254,711	282,665	200,000	255,513	127.8%	-9.6%
Building Permits	414,345	627,244	416,490	500,000	422,776	84.6%	1.5%
Public Works Deposits Earned	42,958	69,413	56,564	28,000	44,588	159.2%	-21.2%
PW/Engineering Fees	53,108	63,314	89,753	116,300	134,593	115.7%	50.0%
Solid Waste Roll Off Fees	31,291	32,942	28,041	35,000	29,120	83.2%	3.8%
Business License	345,158	340,718	374,896	475,900	515,712	108.4%	37.6%
Plan Check Fees	238,613	259,137	210,843	285,000	290,934	102.1%	38.0%
Other Licenses & Charges	22,426	75,422	75,461	112,100	85,791	76.5%	13.7%
TOTAL	\$ 1,466,477	\$ 1,823,082	\$ 1,645,798	\$ 1,870,300	\$ 1,929,169	103.1%	17.2%

Actual year-end activity resulted in revenues of \$1.87 million or 103.1% of budget. In comparison to prior year, overall revenues increased by \$283,371 or 17.2%. This increase was largely due to business license processing activity and development related activity.

Fines and Penalties

The City collects various fines and penalties related to traffic, parking, towing, and lost item fees related to the library. In addition, late fees for tax payments and any administrative citations are also accounted for in this category. Overall receipts of \$167,745 were at 119.4% of budget. In comparison to prior year, overall revenues increased by \$48,873 or 41.1%. Increases were experienced in all line items except library, as they only reflect lost items. Pre-pandemic this category averaged closer to \$200,000.

Interest and Rent Income

Interest and rent income accounts for rental income from property owned by the City as well as investment earnings generated from the City's investment program. Through the end of the quarter, interest and rent income of \$324,195 was at 91.2% of the total budget. In comparison to prior year, revenues were up by \$48,873 or 41.1%, led by increases with investment earnings.

Reimbursements

This revenue category primarily accounts for all staff time reimbursements (cost recovery) related to the CIP and Redevelopment Successor Agency administrative and direct costs. Additionally, it includes claim reimbursements or other one-time miscellaneous reimbursements. Staff that work directly on projects or programs supported by special revenue funds can charge staff time against the CIP project budgets supported by special revenue funds (if eligible) and reimburse the General Fund. The overall amounts vary year to year, depending on the use of contract engineering services. Contract engineering services are paid directly from the CIP project budgets supported by the special revenue funds, and therefore do not require payments from the General Fund. The revenues

received through the end of the quarter totaled \$247,041 and were at 75.8% of the total budgeted amount of \$326,000. In comparison to prior year, revenues decreased by \$112,313 or -31.3%. Staff is further reviewing and will have an adjusting entry to reflect the reimbursement associated with the administration and direct costs with the Redevelopment Successor Agency of approximately \$100,000.

Other Revenues

This category accounts for all other remaining General Fund revenue amounts such as Motor Vehicle License Late Fees (MVLF), Friends of the Library donations, one-time donations, and miscellaneous revenues. Revenues were at \$334,891 by the end of the quarter or approximately 103.0% of the budgeted amount of \$326,000. Revenues in this category were primarily driven by the one-time payment in lieu of TOT received from UCSB in the amount of \$287,509. In comparison to prior year, revenues decreased by \$9.8 million or -96.7%. This decrease in revenue activity is primarily due to one-time revenue reimbursement of \$10 million related to the IBank financing for the City Hall purchase.

Other Sources

This category accounts for other financing sources such as funds transferred in from other funds or other fund resources received from transactions such as sale of securities or cash received from loans or when bonds are issued. City staff primarily utilizes this category to account for funds transferred in for staff time spent in administering the Community Development Block Grants (CDBG) program. Total other sources received through the end of the quarter were at 56.4% or \$24,704 of the total budget amount of \$43,800, due to less than anticipated staff time charge activity.

General Fund Expenditure Analysis:

The overall General Fund preliminary actual expenditures at year-end were \$30.9 million or 72.0% of budget. Staff is still finalizing carryovers, though based on preliminary numbers approximately \$6.4 million of these expenditure savings will be carried forward into FY 22/23. When factoring the estimated carryovers, this adjusts expenditure savings at approximately \$5.6 million. Carryovers are the result of encumbered funds not paid until after the end of the fiscal year and required to be reported in the new fiscal year and one-time programmed budget for active and ongoing CIP projects and special departmental projects that were not completed in previous year. Final carryovers and details will be reported back in the FY 22/23 Q1 Financial Review.

Table 8 summarizes the General Fund expenditure budget activity by department, which is followed by a brief discussion of the key expenditure variances and recommended adjustments.

Table 8 – General Fund FY 2021/22 Expenditures through Q4 (June 30)

Expenditures	FY 2018/19	FY 2019/20	FY 2020/21	FY 2021/22			Prior Year
	Year End Actuals	Year End Actuals	Year End Actuals	Current Budget	Year End Actuals	% Realized	Year End % Chg
General Government	5,718,918	5,150,183	5,195,252	7,018,689	6,395,362	91.1%	23.1%
General Services	0	0	0	881,681	452,670	51.3%	-
Library	378,791	352,834	320,760	365,877	251,077	68.6%	-21.7%
Finance	803,863	978,992	955,919	1,334,150	1,193,925	89.5%	24.9%
Planning & Env. Review	3,234,159	3,635,871	3,174,574	4,967,521	3,382,657	68.1%	6.6%
Public Works	4,102,933	4,427,725	4,435,670	11,996,117	7,285,068	60.7%	64.2%
Neighborhood Services	1,356,625	1,975,908	2,347,229	2,833,760	1,761,892	62.2%	-24.9%
Public Safety	7,676,138	7,452,279	6,959,079	8,639,819	8,475,352	98.1%	21.8%
Non-Departmental	1,332,349	845,484	837,282	1,489,800	1,452,398	97.5%	73.5%
Capital Improvement Projects	830,931	10,681,884	1,266,975	3,417,402	251,642	7.4%	-80.1%
Total Expenditures	\$ 25,434,707	\$ 35,501,161	\$ 25,492,739	\$ 42,944,816	\$ 30,902,042	72.0%	21.2%

All departments were within range of their overall allocated budgets as of June 30, 2022. When comparing total expenditures to prior fiscal year, the City spent approximately \$5.4 million or 21.2% more than FY 20/21. This is primarily due to pavement maintenance program expenditures in FY 21/22 that was deferred during the pandemic and the increased costs associated with police services contract with the County of Santa Barbara's Sheriff's Office. Provided in Attachment 2 of this report is a "Budget to Actuals" comparison of the Department's divisions and programs. Some of the significant variances for the department's programs are noted below.

General Government

General Government is comprised of City Council, City Manager, City Clerk, City Attorney, Community Relations and Support Services (now HR and Risk Management). Expenditure savings were experienced across all divisions/programs for a total of \$623,327. Significant savings were experienced with services and supplies across all departments.

General Services

General Services is the newly created department that has been in process of taking on oversight of facilities management, fleet management, purchasing, information and communications technology as the department is further developed. At this time, staff is recommending various budget transfers totaling \$26,705 from Support Services (HR and Risk Management) and Public Works. This includes the \$5,006 from Support Services and \$21,699 from Public Works – Facilities Maintenance program that previously existed. The budget transfer is needed to cover facility maintenance and utility costs that are now under General Services - Facilities. This adjustment does not increase the budget and adjusts at the Department level which requires Council authority. Overall expenditure activity was at 51.3% of budget with estimated savings of \$429,011.

Library

The General Fund portion of the library budget experienced savings of approximately \$114,800 and was at 68.6% of total General Fund budget of \$365,877 and related to various services and supplies accounts.

Finance

Finance was 89.5% of total budget and experienced savings of approximately \$140,225 due to staff vacancies throughout the first half of FY 21/22 and on-call consultant costs.

Planning and Environment Review (PER)

PER was at 68.1% of total budget and experienced savings of approximately \$1.6 million. Of this amount, \$371,530 were due to staff vacancies and \$1.2 million for various services and supplies accounts across all divisions and programs. It should be noted that \$309,700 that was appropriated for the promissory note (loan) for the City Hall Solar PV Project is part of this overall savings. Due to the type of transaction Finance staff has reclassified this amount as a long-term asset and liability, as principal and interest payments will be made back to the City on a quarterly basis over the next 20 years. The loan was recently transacted on 9/1/2022 and first payment is due on December 30th.

Public Works

Public Works was at 60.7% of total budget and experienced savings of approximately \$4.7 million. Of this amount \$776,695 was related to staff vacancies and \$3.9 million for various services and supplies accounts across all divisions and programs. It is estimated that approximately \$2.0 million will be carried over for the pavement rehabilitation project (\$1.9 million) and concrete project (\$192,000).

Neighborhood Services

Neighborhood Services was at 62.2% of total budget and experienced savings of \$1.07 million. Of this amount, \$114,373.40 was due to staff vacancies and \$957,494 for various supplies and services across programs and other charges related to support to other agencies for economic development and homelessness service activities.

Public Safety

The Public Safety budget was at 98.1% of total budget and experienced savings of approximately \$164,466. This is primarily due to the Citizens' Option for Public Safety (COPS) program funds of \$161,285 received from the State that go towards the Sheriff Contract costs of \$8.6 million in FY 21/22 and reduces the General Fund.

Capital Improvement Program– General Fund

Total savings in the CIP supported by the General Fund are the result of active projects budgeted but not yet completed. Total CIP project budget balance of approximately \$3.2 million will be carried over into FY 22/23.

General Fund – Fund Balance and Reserves:

Table 9 shows a recap of Fund Balance as of June 30, 2021 and revised for June 30, 2022. The revised ending fund balance reflects actual revenues and expenditures, and factors in estimated carryover amounts related to FY 21/22 and includes adjusting certain reserve categories at policy level, such as compensated leave balances to be reset at 50% of the value on June 30th and capital equipment at replacement at accumulated depreciation. The amounts are subject to change after the audit is complete and final numbers will be reported in the First Quarter Financial Review for FY 22/23.

Table 9 – Estimated Fund Balance and Reserves

Classification	FY 20/21 Ending Fund Balance	Increase	Decrease	FY 21/22 Est. Ending Fund Balance	Reserve Adjustments	FY 21/22 Revised Est. Ending Fund Balance
Prepays and Deposit	25,674			25,674	502	26,176
City Hall Solar Removal	94,500			94,500		94,500
Public Facilities	830,108			830,108		830,108
Capital Equipment	658,579			658,579	133,074	791,653
Compensated Leave	404,111			404,111	3,495	407,606
Building Maintenance	-			-		-
Risk Management	200,000			200,000		200,000
Litigation Defense Fund	300,000			300,000		300,000
Contingency	10,129,713	-		10,129,713	-	10,129,713
Street Maintenance	-			-		-
Sustainability	-			-		-
OPEB UAL	333,500			333,500	(333,500)	-
CalPERS Pension UAL	170,000			170,000	(170,000)	-
CIP Project - GCC FEMA Match	-	1,296,312	(1,296,312)	-	-	-
CIP Project Funding	757,489		(757,489)	-	3,165,761	3,165,761
Encumbrances	1,049,208		(1,049,208)	-	3,213,730	3,213,730
FMV Adjustment	78,720			78,720		78,720
Unassigned Fund Balance	17,761,056		8,754,121	26,515,177	(6,013,061)	20,502,116
Total	32,792,658	\$ 1,296,312	\$ 5,651,112	\$ 39,740,082	\$ -	\$ 39,740,082

As shown above, the revised estimated FY 21/22 total ending fund balance is projected at \$39.7 million as of June 30, 2022. After factoring in additional revenues, expenditure savings, and adjusting for estimated carryovers and reserves, the unassigned fund balance is projected at \$20.5 million, which is \$2.7 million higher than prior year fund balance. This amount is a snapshot in time as of June 30, 2022. Unassigned fund balance are funds that are not committed for any specific purpose and is used for economic stability should revenues fall short, liquidity/cash flow needs, and for various one-time costs. During the FY 22/23 Mid-Cycle Budget update and adoption, the City Council authorized \$2.2 million of the unassigned fund balance to be set aside for the pavement program, \$7.3 million towards underfunded priority CIP projects and \$2.8 million for other one-time special projects and capital asset purchases. When factoring in those FY 22/23 budgetary one-time amounts the adjusted unassigned fund balance for FY 22/23 is projected to be approximately \$8.2 million. Updated fund balance information will be provided in the Q1 Financial Review and will be adjusted as the City's closes their books and completes their audit.

Revenue Neutrality Agreement (RNA):

The receipts and payments as a result of the RNA are not included in the budget. Under the RNA Agreement, the County is allocated 30% of the 1% Sales Tax revenues generated

within the City of Goleta and shares equally in the Property Tax revenues of the City. The updated estimated cost for FY 2021/22 of the total RNA payments is \$7.3 million. The estimated total contribution since City incorporation in 2002 is approximately \$136.6 million through the end of FY 2021/22.

Capital Improvement Program and Other Funds:

Staff has provided Attachment 3 to summarize all other Special Revenue Fund revenues and expenditures with budget-to-actual comparison. On a budget basis, the various grant-type funds are balanced with revenues matching expenditures. However, on an actual basis, funds are reimbursed after they are expended. The reimbursement requests for grant expenditures are submitted either on a monthly or quarterly basis by the department staff responsible for the project reimbursements. Any negative balances are due to the timing of revenues being received by the City. When there is a negative balance the General Fund's unassigned fund balance temporarily supports the fund until revenues are received. Revenue projections are reviewed on a quarterly basis and recommended adjustments are made when necessary. The Other Funds section below briefly describes the financial activity through the quarter for other major operating funds of the City. Attachment 4 provides a CIP Expenditure Summary on a budget to actual basis to ensure that projects do not exceed the appropriations allocated to the project. Any active CIP project budget balances will be carried over into FY 22/23.

Other Funds:

Gas Tax Fund (Fund 201)

The state imposes sales taxes and per-gallon excise taxes on gasoline and diesel fuel. The local portion of these allocation flows through the Highway Users Tax Account (HUTA). State law requires that these funds be used exclusively for maintenance of the street and highway system. Gas tax revenues through the end of the quarter are at \$765,672 or 91.2% of the \$839,100 revenue budget amount. Budgeted expenditures are programmed at \$2.97 million for the fiscal year and includes carryover budget of approximately \$2.2 million. Through the end of the quarter \$1.15 million or 38.7% of budget have been expended. The large variance is the result of the pavement rehabilitation project expenditure activity, and budget will be carried out for that purpose.

SB1 Road Maintenance & Repair Act (RMRA) (Fund 203)

Senate Bill 1 (SB 1) – Road Repair and Accountability Act of 2017 has been in effect since November 1, 2017. Revenues are generated from fuel and vehicle registration taxes. State law requires these funds be used exclusively for the transportation system. SB 1 revenues through the end of the quarter are at \$607,833 or 90.2% of the \$673,800 revenue budget amount. Budgeted expenditures are programmed at \$1.7 million and include carryover budget of approximately \$1.1 million. Through the end of the quarter \$852,012 have been expended. All budget is programmed towards the City's pavement rehabilitation program and budget balances will continue to carry over for that purpose.

Measure A Fund (Fund 205)

The Santa Barbara County Association of Governments (SBCAG) receives a half-cent sales tax (transaction and use tax) for transportation improvements in Santa Barbara County. The City of Goleta receives a portion of those funds to use exclusively for transportation related purposes. Measure A revenues through the end of the quarter are at \$2.1 million or 105.7% of the \$2.06 million revenue budget amount. Budgeted expenditures are programmed at \$4.7 million and include a carryover budget of approximately \$2.4 million. Through the end of the quarter \$748,175 or 16.1% have been expended. The variance in expenditures were a result of projects that were not completed or started and budget balances will be carried over into FY 22/23.

Recommended Budget Amendments – Special Revenue Funds:

Staff is recommending revenue and expenditure budget adjustments for other various Special Revenue Funds. Table 10 summarizes the recommended adjustment by fund and program and includes a brief description. Additional details and corresponding revenue adjustment (if applicable) is described below and found in Attachment 5 – Exhibit A

Table 10 – Summary of Recommended Budget Adjustments

Fund	Program/Project Name	Apopropriation Requests	Description/Notes (Department Comments)
222 Public Facilities DIF	9096 Orange Avenue Parking Lot	\$ (11,072)	Transfer unused Public Admin DIF budget previously used for land acquisition to Train Depot project to cover SBCAG underestimated staff time of \$14,908.09
222 Public Facilities DIF	9079 Amtrak Depot	\$ 11,072	Transfer unused Public Admin DIF budget previously used for land acquisition to Train Depot project to cover SBCAG underestimated staff time of \$14,908.09
236 Misc. Grants Library	2100 Goleta Library	\$ 2,000	To purchase books via Amazon for the Zip Books Grant 2021/22 program at GVL

Other special fund adjustments include a revenue increase of \$2,000 for Miscellaneous Grants Library – Fund 206 and a cleanup revenue adjustment of \$2.7 million related Fire Facilities DIF – Fund 229 to match expenditures. Additional details of the special revenue budget adjustments can be seen in further detail in Attachment 5-Exhibit A.

Other Information:**Recap on American Rescue Plan Act of 2021 (ARPA) – State and Local Fiscal Recovery Funds (SLFRF)**

On January 5, 2022 the City held its ARPA Spending Plan workshop. At the workshop the City Council received an update on ARPA funds and approved accepting the entirety of the American Rescue Plan Act dollars as lost revenue replacement and gave staff direction to allocate the funding of \$5.9 million into three primary categories outlined in Table 11.

Table 11 – Summary of ARPA Spending Plan and Budget Appropriation Dates

ARPA Funding Summary and Spending Plan				
ARPA Category	FY 21/22	FY 22/23	FY 23/24	Total
Revenue Loss	\$ 5,933,990			\$ 5,933,990
Recommended Uses after Revenue Loss Claim				
Priority Capital Improvement Projects		\$ 4,933,990		\$ 4,933,990
Other Organization/Non-Profit Grant Support		\$ 150,000	\$ 150,000	\$ 300,000
Support to Other Government Agencies for Regional Projects		\$ 700,000		\$ 700,000
Total		\$ 5,783,990	\$ 150,000	\$ 5,933,990

It should be noted that the full ARPA allocation, the first and second tranche for a total of \$5.9 million has been fully received as of late July 2022. The ARPA funds are accounted for in a separate special revenue fund for transparency and tracking purposes in Fund 423 – Coronavirus State & Local Fiscal Recovery Funds.

Priority Capital Improvement Projects

The \$4.9 million allocated to priority capital improvement projects was adopted to be programmed in its entirety towards the Cathedral Oaks Crib Wall Interim Repair Project (Project 9053) and help offset the unfunded amount of \$7.15 million. The balance of the unfunded was then approved to be supplemented by the General Fund's unassigned fund balance of \$2.2 million.

Other Organization/Non-Profit Grant Support

The ARPA allocation has been programmed as part of the Goleta City Grant Program Process. Due to timing and publication of the Notice of Funding Availability, the first \$150,000 will be a part of FY 22/23 and the other \$150,000 will be programmed in FY 23/24.

Support to Other Government Agencies for Regional Projects

On January 5, 2022, City Council directed staff to set aside \$600,000 for support to the Housing Authority of the County of Santa Barbara's application for the State of California's Homekey 2.0 Program and is appropriated in the FY 22/23 budget. On February 15, 2022, the City Council authorized the County's one-time request of \$75,000 for the Emergency Housing Voucher Program and is programmed in the FY 22/23 budget. This ARPA allocation category currently has a \$25,000 balance and is currently left as a placeholder in the Homelessness Program for FY 22/23

FINANCE COMMITTEE REVIEW:

The Finance Committee met to review the Fiscal Year 2021/22 Fourth Quarter Financial Review Report on September 12, 2022.

FISCAL IMPACTS:

General Fund

Total General Fund revenues are estimated at \$37.8 million, which was \$6.8 million or 22.1% more than prior year of \$31.0 million (does not include the \$10 million reimbursement). On a budgetary basis, revenues exceeded revised projections by \$2.0 million or 5.6%. Total General Fund expenditures are estimated at \$30.9 million, which was approximately \$5.4 million or 21.2% more than prior year. On a budgetary basis, expenditures were less than projected by \$12.04 million or 28.0%. Based on the preliminary year-end numbers, the overall General Fund experienced a net increase to fund balance of approximately \$6.9 million. Staff is still finalizing budget carryovers and finalized numbers and details will be reported in the First Quarter Financial Review for FY 22/23.

In addition, after closing out year-end and completing the audit and receiving its updated OPEB (retiree health) actuarial report, staff plans on further analyzing the one-time salary and benefit savings experienced and will be recommending allocating that amount towards the Section 115 Trust for Pensions and OPEB. A separate report will be brought back first to the Finance Committee and then the City Council for authorization. Preliminary projections have total salary and benefit savings of \$1.5 million.

Other Funds

Recommended amendments to Other Special Revenue Funds that were described above can be found in detail in Attachment 5 - Exhibit A. The additional appropriations can be supported by the fund balances of the Special Revenue Funds, as shown in Attachment 3. Council is asked to adopt the attached resolution (Attachment 5) approving the recommended budget adjustments.


City's Cash Flow and Position:

The City's Finance Department monitors its cash flow and liquidity position daily. The cash funds are pooled and are considered very liquid, as most of its funds are invested in overnight pooled investment accounts such as LAIF or its money market account. The City's special revenue accounts have committed fund balance that is pooled all together with the General Fund. When pooled all together, the City's cash position on June 30th was approximately \$80 million.

ALTERNATIVES:

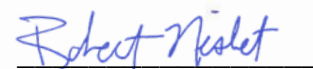
Council may elect not to adopt the attached resolution, thereby leaving the budget as previously approved; however, certain budget recommendations are necessary to meet obligations and financial reporting requirements.

Reviewed By:



Kristine Schmidt
Assistant City Manager

Approved By:



Robert Nisbet
City Manager

ATTACHMENTS:

1. General Fund Statement of Revenues & Expenditures
2. General Fund Interim Statements by Department
3. Interim Revenue and Expenditure Summary by Fund
4. CIP Expenditure Summary by Project
5. Resolution No. 22-__ entitled, "A Resolution of the City Council of the City of Goleta, California, Amending the City of Goleta's Operating and CIP Budget for Fiscal Year 2021/22
6. Fiscal Year 2021/22 Fourth Quarter Financial Review Presentation

ATTACHMENT 1:

General Fund Statement of Revenue and Expenditures
Budget to Actual Comparison

City of Goleta
General Fund Statement of Revenue and Expenditures
Budget to Actual Comparison
For the Quarter Ended June 30, 2022

Revenues	Original Budget	Prior Revisions	Current Budget	6/30/2022 Actuals	% of Budget	Recommended Revisions	Amended Budget
Property Taxes	7,989,300	204,700	8,194,000	8,655,521	106%	-	8,194,000
Sales Taxes	7,335,300	764,700	8,100,000	8,572,807	106%	-	8,100,000
Transient Occupancy Tax	10,000,000	3,000,000	13,000,000	14,341,129	110%	-	13,000,000
Cannabis Tax	2,600,000	(600,000)	2,000,000	1,738,534	87%	-	2,000,000
Franchise Fee Tax	1,333,400	158,000	1,491,400	1,513,730	101%	-	1,491,400
License & Service Charges	1,587,300	283,000	1,870,300	1,929,169	103%	-	1,870,300
Fines & Penalties	140,500	-	140,500	167,745	119%	-	140,500
Interest & Rent Income	147,500	208,000	355,500	324,195	91%	-	355,500
Reimbursements	306,000	20,000	326,000	247,041	76%	-	326,000
Other Revenues	67,000	258,000	325,000	334,891	103%	-	325,000
Other Sources	43,800	-	43,800	24,704	56%	-	43,800
Total Revenues	31,550,100	4,296,400	35,846,500	37,849,466	106%	-	35,846,500
Expenditures	Original Budget	Prior Revisions	Current Budget	6/30/2022 Actuals	% of Budget	Recommended Revisions	Amended Budget
General Government	6,621,700	396,989	7,018,689	6,395,362	91%	(5,006)	7,013,683
General Services	0	881,681	881,681	452,670	51%	26,705	908,386
Library	347,900	17,977	365,877	251,077	69%	-	365,877
Finance	1,229,000	105,150	1,334,150	1,193,925	89%	-	1,334,150
Planning & Env. Review	3,718,000	1,249,521	4,967,521	3,382,657	68%	-	4,967,521
Public Works	7,619,600	4,376,517	11,996,117	7,285,068	61%	(21,699)	11,974,418
Neighborhood Services	2,533,300	300,460	2,833,760	1,761,892	62%	-	2,833,760
Public Safety	8,626,600	13,219	8,639,819	8,475,352	98%	-	8,639,819
Non-Departmental	986,300	503,500	1,489,800	1,452,398	97%	-	1,489,800
Capital Improvement Projects	500,000	2,917,402	3,417,402	251,642	7%	-	3,417,402
Total Expenditures	32,182,400	10,762,416	42,944,816	30,902,042	72%	-	42,944,816
Net Change in Fund Balance	(632,300)	(6,466,016)	(7,098,316.2)	6,947,424		-	(7,098,316)
Beginning Fund Balance	32,792,658		32,792,658	32,792,658			32,792,658
Ending Fund Balance	32,160,358		25,694,342	39,740,082			25,694,342

ATTACHMENT 2:

General Fund Interim Statements by Department

General Fund

Interim Statement of Revenues and Expenditures
For the Quarter Ended June 30, 2022

	Annual "Current" Budget	QTR YTD Actuals	Remaining Balance	Percent Received	Prior Year QTR YTD Actuals
Taxes					
Property Taxes	8,194,000	8,655,521	(461,521)	105.6%	8,237,033
Sales Taxes	8,100,000	8,572,807	(472,807)	105.8%	7,585,649
Transient Occupancy Tax	13,000,000	14,341,129	(1,341,129)	110.3%	9,239,079
Cannabis Tax	2,000,000	1,738,534	261,466	86.9%	2,083,171
Franchise Fee Tax	1,491,400	1,513,730	(22,330)	101.5%	1,410,787
Total	32,785,400	34,821,719	(2,036,319)	106.2%	28,555,719
Licenses & Service Charges					
Legal Deposits Earned	1,000	15,982	(14,982)	1598.2%	398
Planning Fees	117,000	134,161	(17,161)	114.7%	110,688
Planning Deposits Earned	200,000	255,513	(55,513)	127.8%	282,665
Building Permits	500,000	422,776	77,224	84.6%	416,490
Public Works Deposits Earned	28,000	44,588	(16,588)	159.2%	56,564
PW/Engineering Fees	116,300	134,593	(18,293)	115.7%	89,753
Solid Waste Roll Off Fees	35,000	29,120	5,880	83.2%	28,041
Business License	475,900	515,712	(39,812)	108.4%	374,896
Plan Check Fees	285,000	290,934	(5,934)	102.1%	210,843
Other Licenses & Charges	112,100	85,791	26,309	76.5%	75,461
Total	1,870,300	1,929,169	(58,869)	103.1%	1,645,798
Fines and Forfeitures					
Fines & Penalties	140,500	167,745	(27,245)	119.4%	118,873
Total	140,500	167,745	(27,245)	119.4%	118,873
Investment Income					
Interest & Rent Income	355,500	324,195	31,305	91.2%	209,018
Total	355,500	324,195	31,305	91.2%	209,018
Reimbursements					
Reimbursements	326,000	247,041	78,959	75.8%	359,354
Total	326,000	247,041	78,959	75.8%	359,354
Other Revenues					
Other Revenues	325,000	334,891	(9,891)	103.0%	10,085,368
Total	325,000	334,891	(9,891)	103.0%	10,085,368
Other Financing Sources					
Transfers In	43,800	24,704	19,096	56.4%	33,316
Total	43,800	24,704	19,096	56.4%	33,316
TOTAL REVENUES	35,846,500	37,849,466	(2,002,966)	105.6%	41,007,446

City of Goleta
General Fund
Interim Statement of Revenues and Expenditures
For the Quarter Ended June 30, 2022

	Annual "Current" Budget	QTR YTD Actuals	Encumbrances	Totals	Remaining Balance	%YTD Expended w/ Encumbr
General Government						
City Council	452,200	429,071	-	429,071	23,129	94.9%
City Manager	2,215,290	1,927,725	-	1,927,725	287,565	87.0%
City Clerk	624,550	592,745	-	592,745	31,805	94.9%
City Attorney	986,800	968,462	-	968,462	18,339	98.1%
Community Relations	350,445	347,577	-	347,577	2,868	99.2%
Support Services	2,389,404	2,129,783	-	2,129,783	259,621	89.1%
Total	7,018,689	6,395,362	-	6,395,362	623,327	91.1%
General Services						
General Services	129,100	104,983	-	104,983	24,117	81.3%
Facilities	341,481	290,605	-	290,605	50,876	85.1%
Information Technology	138,100	55,396	-	55,396	82,704	40.1%
Fleet Management	273,000	1,686	-	1,686	271,314	0.6%
Total	881,681	452,670	-	452,670	429,011	51.3%
Library						
Library Services	365,877	251,077	-	251,077	114,801	68.6%
Total	365,877	251,077	-	251,077	114,801	68.6%
Finance						
Administration	1,334,150	1,193,925	-	1,193,925	140,225	89.5%
Total	1,334,150	1,193,925	-	1,193,925	140,225	89.5%
Planning & Environmental Review						
Administration	400,100	385,464	-	385,464	14,636	96.3%
Current Planning	1,772,599	1,380,918	-	1,380,918	391,681	77.9%
Building & Safety	620,600	529,794	-	529,794	90,806	85.4%
Advanced Planning	1,226,471	683,488	-	683,488	542,983	55.7%
Planning Commission	37,000	17,051	-	17,051	19,949	46.1%
Sustainability Program	723,851	277,222	-	277,222	446,629	38.3%
Housing Program	186,900	108,719	-	108,719	78,181	58.2%
Total	4,967,521	3,382,657	-	3,382,657	1,584,864	68.1%
Public Works						
Administration	741,146	631,915	-	631,915	109,231	85.3%
Engineering Services	1,491,221	818,696	-	818,696	672,524	54.9%
Facility Maintenance	339,149	163,028	-	163,028	176,121	48.1%
Parks & Open Spaces	1,830,666	1,276,657	-	1,276,657	554,009	69.7%
Capital Improvement Program	1,109,290	696,077	-	696,077	413,213	62.7%
Street Lighting	32,500	31,441	-	31,441	1,059	96.7%
Street Maintenance	6,452,145	3,667,253	-	3,667,253	2,784,892	56.8%
Solid Waste and Environment	-	-	-	-	-	-
Total	11,996,117	7,285,068	-	7,285,068	4,711,049	60.7%
Neighborhood Services						
Neighborhood Services	1,661,682	1,125,380	-	1,125,380	536,302	67.7%
Economic Development	483,178	106,184	-	106,184	376,993	22.0%
Parks & Recreation	588,900	530,219	-	530,219	58,681	90.0%
Parks & Recreation	100,000	108	-	108	99,892	0.1%
Total	2,833,760	1,761,892	-	1,761,892	1,071,868	62.2%
Public Safety						
Public Safety	8,639,819	8,475,352	-	8,475,352	164,467	98.1%
Total	8,639,819	8,475,352	-	8,475,352	164,467	98.1%
Non-Departmental						
Debit Service	853,000	843,092	-	843,092	9,908	98.8%
Non-Departmental	636,800	609,306	-	609,306	27,494	95.7%
Total	1,489,800	1,452,398	-	1,452,398	37,402	97.5%
Capital Improvement Projects						
Capital Improvement Project	3,417,402	251,642	-	251,642	3,165,761	7.4%
Total	3,417,402	251,642	-	251,642	3,165,761	7.4%
TOTAL EXPENDITURES	42,944,816	30,902,042	-	30,902,042	12,042,774	72.0%
NET REVENUES OVER						
EXPENDITURES	(7,098,316)	6,947,424				
BEGINNING FUND BALANCE	32,792,658	32,792,658				
ENDING FUND BALANCE	25,694,342	39,740,082				

ATTACHMENT 3:

Interim Revenue and Expenditure Summary By Fund

City of Goleta
Interim Statement of Revenues and Expenditures - Summary by Fund
For the Quarter Ended June 30, 2022

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Percent of Current Budget
101 General Fund								
Revenue	31,550,100	35,846,500	-	35,846,500	37,849,466	-	37,849,466	105.6%
Expenditures	32,182,400	42,944,816	0	42,944,816	30,902,042	-	30,902,042	72.0%
Addition to/(use of) reserves	(632,300)	(7,098,316)	(0)	(7,098,316)	6,947,424	-	6,947,424	
Beginning Fund Balance	32,792,658	32,792,658		32,792,658	32,792,658			
Ending Fund Balance	32,160,358	25,694,342		25,694,342	39,740,082			
201 Gas Tax								
Revenue	772,600	839,100	-	839,100	765,672	-	765,672	91.2%
Expenditures	765,600	2,969,227	-	2,969,227	1,148,441	-	1,148,441	38.7%
Addition to/(use of) reserves	7,000	(2,130,127)	-	(2,130,127)	(382,769)	-	(382,769)	
Beginning Fund Balance	2,273,715	2,273,715		2,273,715	2,273,715			
Ending Fund Balance	2,280,715	143,588		143,588	1,890,946			
202 Local Transportation								
Revenue	28,100	28,100	-	28,100	35,062	-	35,062	124.8%
Expenditures	27,135	55,232	-	55,232	-	-	-	0.0%
Addition to/(use of) reserves	965	(27,132)	-	(27,132)	35,062	-	35,062	
Beginning Fund Balance	179,807	179,807		179,807	179,807			
Ending Fund Balance	180,772	152,675		152,675	214,868			
203 RMRA								
Revenue	623,100	673,800	-	673,800	607,833	-	607,833	90.2%
Expenditures	619,000	1,717,000	-	1,717,000	852,012	-	852,012	49.6%
Addition to/(use of) reserves	4,100	(1,043,200)	-	(1,043,200)	(244,179)	-	(244,179)	
Beginning Fund Balance	1,266,631	1,266,631		1,266,631	1,266,631			
Ending Fund Balance	1,270,731	223,431		223,431	1,022,452			
205 Measure A								
Revenue	1,715,200	2,065,200	-	2,065,200	2,183,835	-	2,183,835	105.7%
Expenditures	1,778,328	4,657,955	-	4,657,955	748,175	-	748,175	16.1%
Addition to/(use of) reserves	(63,128)	(2,592,755)	-	(2,592,755)	1,435,659	-	1,435,659	
Beginning Fund Balance	3,218,845	3,218,845		3,218,845	3,218,845			
Ending Fund Balance	3,155,717	626,089		626,089	4,654,504			
206 Measure A-Other								
Revenue	870,037	1,827,154	-	1,827,154	-	-	-	0.0%
Expenditures	870,037	1,732,418	-	1,732,418	495,895	-	495,895	28.6%
Addition to/(use of) reserves	-	94,736	-	94,736	(495,895)	-	(495,895)	
Beginning Fund Balance	(94,736)	(94,736)		(94,736)	(94,736)			
Ending Fund Balance	(94,736)	-		-	(590,631)			
208 County Per Capita - Goleta Library								
Revenue	721,080	742,697	-	742,697	745,357	-	745,357	100.4%
Expenditures	924,700	1,000,288	-	1,000,288	850,837	-	850,837	85.1%
Addition to/(use of) reserves	(203,620)	(257,591)	-	(257,591)	(105,481)	-	(105,481)	
Beginning Fund Balance	271,401	271,401		271,401	271,401			
Ending Fund Balance	67,781	13,810		13,810	165,920			
209 County Per Capita - Buellton Library								
Revenue	151,499	156,044	-	156,044	156,552	-	156,552	100.3%
Expenditures	132,600	153,860	-	153,860	96,300	-	96,300	62.6%
Addition to/(use of) reserves	18,899	2,184	-	2,184	60,252	-	60,252	
Beginning Fund Balance	91,360	91,360		91,360	91,360			
Ending Fund Balance	110,259	93,544		93,544	151,611			
210 County Per Capita - Solvang Library								
Revenue	174,712	179,954	-	179,954	180,383	-	180,383	100.2%
Expenditures	157,600	172,842	-	172,842	124,493	-	124,493	72.0%
Addition to/(use of) reserves	17,112	7,112	-	7,112	55,890	-	55,890	
Beginning Fund Balance	77,499	77,499		77,499	77,499			
Ending Fund Balance	94,611	84,611		84,611	133,389			
211 Solid Waste								
Revenue	1,229,000	1,548,095	-	1,548,095	1,708,025	-	1,708,025	110.3%
Expenditures	1,196,200	1,214,454	-	1,214,454	663,948	-	663,948	54.7%
Addition to/(use of) reserves	32,800	333,641	-	333,641	1,044,078	-	1,044,078	
Beginning Fund Balance	504,669	504,669		504,669	504,669			
Ending Fund Balance	537,469	838,310		838,310	1,548,747			
212 Public Safety Donations								
Revenue	-	-	-	-	135	-	135	0.0%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	135	-	135	
Beginning Fund Balance	29,796	29,796		29,796	29,796			
Ending Fund Balance	29,796	29,796		29,796	29,931			

City of Goleta
Interim Statement of Revenues and Expenditures - Summary by Fund
For the Quarter Ended June 30, 2022

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Percent of Current Budget
213 Buellton Library								
Revenue	194,479	194,479	-	194,479	196,883	-	196,883	101.2%
Expenditures	201,500	218,473	-	218,473	197,329	-	197,329	90.3%
Addition to/(use of) reserves	(7,021)	(23,994)	-	(23,994)	(445)	-	(445)	
Beginning Fund Balance	44,002	44,002		44,002	44,002			
Ending Fund Balance	36,981	20,008		20,008	43,557			
214 Solvang Library								
Revenue	205,855	205,855	-	205,855	202,420	-	202,420	98.3%
Expenditures	211,500	230,386	-	230,386	216,679	-	216,679	94.1%
Addition to/(use of) reserves	(5,645)	(24,531)	-	(24,531)	(14,259)	-	(14,259)	
Beginning Fund Balance	36,394	36,394		36,394	36,394			
Ending Fund Balance	30,749	11,863		11,863	22,134			
220 GTIP								
Revenue	3,075,100	3,075,100	-	3,075,100	1,287,971	-	1,287,971	41.9%
Expenditures	2,812,865	16,864,557	-	16,864,557	1,228,908	-	1,228,908	7.3%
Addition to/(use of) reserves	262,235	(13,789,457)	-	(13,789,457)	59,063	-	59,063	
Beginning Fund Balance	14,149,823	14,149,823		14,149,823	14,149,823			
Ending Fund Balance	14,412,058	360,366		360,366	14,208,886			
221 Parks DIF								
Revenue	846,000	846,000	-	846,000	39,857	-	39,857	4.7%
Expenditures	455,000	5,508,972	-	5,508,972	619,979	-	619,979	11.3%
Addition to/(use of) reserves	391,000	(4,662,972)	-	(4,662,972)	(580,122)	-	(580,122)	
Beginning Fund Balance	9,107,024	9,107,024		9,107,024	9,107,024			
Ending Fund Balance	9,498,024	4,444,052		4,444,052	8,526,901			
222 Public Facilities DIF								
Revenue	226,300	226,300	-	226,300	2,439	-	2,439	1.1%
Expenditures	-	261,146	-	261,146	244,116	-	244,116	93.5%
Addition to/(use of) reserves	226,300	(34,846)	-	(34,846)	(241,677)	-	(241,677)	
Beginning Fund Balance	255,468	255,468		255,468	255,468			
Ending Fund Balance	481,768	220,622		220,622	13,791			
223 Library DIF								
Revenue	90,200	90,200	-	90,200	16,796	-	16,796	18.6%
Expenditures	89,000	89,000	-	89,000	15,851	-	15,851	17.8%
Addition to/(use of) reserves	1,200	1,200	-	1,200	945	-	945	
Beginning Fund Balance	222,111	222,111		222,111	222,111			
Ending Fund Balance	223,311	223,311		223,311	223,056			
224 Sheriff Facilities DIF								
Revenue	29,100	29,100	-	29,100	31,390	-	31,390	107.9%
Expenditures	-	70,281	-	70,281	-	-	-	0.0%
Addition to/(use of) reserves	29,100	(41,181)	-	(41,181)	31,390	-	31,390	
Beginning Fund Balance	109,589	109,589		109,589	109,589			
Ending Fund Balance	138,689	68,407		68,407	140,979			
225 Housing in Lieu								
Revenue	6,000	6,000	-	6,000	5,769	-	5,769	96.1%
Expenditures	25,000	25,000	-	25,000	25,000	-	25,000	100.0%
Addition to/(use of) reserves	(19,000)	(19,000)	-	(19,000)	(19,231)	-	(19,231)	
Beginning Fund Balance	1,282,468	1,282,468		1,282,468	1,282,468			
Ending Fund Balance	1,263,468	1,263,468		1,263,468	1,263,236			
226 Environmental Programs								
Revenue	500	500	-	500	782	-	782	156.5%
Expenditures	9,400	9,400	-	9,400	-	-	-	0.0%
Addition to/(use of) reserves	(8,900)	(8,900)	-	(8,900)	782	-	782	
Beginning Fund Balance	172,232	172,232		172,232	172,232			
Ending Fund Balance	163,332	163,332		163,332	173,014			
229 Fire DIF								
Revenue	240,800	240,800	2,679,894	2,920,694	73,992	-	73,992	30.7%
Expenditures	1,532,791	4,856,012	-	4,856,012	13,645	-	13,645	0.3%
Addition to/(use of) reserves	(1,291,991)	(4,615,212)	2,679,894	(1,935,318)	60,347	-	60,347	
Beginning Fund Balance	3,363,184	3,363,184		3,363,184	3,363,184			
Ending Fund Balance	2,071,193	(1,252,027)		1,427,867	3,423,532			
230 Long Range Development Plan (LRDP)								
Revenue	1,821,577	3,861,177	-	3,861,177	1,387	-	1,387	0.0%
Expenditures	1,821,577	3,350,883	-	3,350,883	32,369	-	32,369	1.0%
Addition to/(use of) reserves	-	510,294	-	510,294	(30,982)	-	(30,982)	
Beginning Fund Balance	191,178	191,178		191,178	191,178			
Ending Fund Balance	191,178	701,472		701,472	160,196			

City of Goleta
Interim Statement of Revenues and Expenditures - Summary by Fund
For the Quarter Ended June 30, 2022

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Percent of Current Budget
231 Developer Agreements								
Revenue	1,500	1,500	-	1,500	-	-	-	0.0%
Expenditures	-	270,000	-	270,000	-	-	-	0.0%
Addition to/(use of) reserves	1,500	(268,500)	-	(268,500)	-	-	-	
Beginning Fund Balance	615,163	615,163		615,163	615,163			
Ending Fund Balance	616,663	346,663		346,663	615,163			
232 County Fire DIF								
Revenue	-	931,126	-	931,126	181,611	-	181,611	19.5%
Expenditures	-	931,126	-	931,126	307,175	-	307,175	33.0%
Addition to/(use of) reserves	-	-	-	-	(125,563)	-	(125,563)	
Beginning Fund Balance	-	-		-	-			
Ending Fund Balance	-	-		-	(125,563)			
233 OBF-SCE								
Revenue	285,000	785,000	-	785,000	281,799	-	281,799	185.6%
Expenditures	285,000	153,589	-	153,589	285,000	-	285,000	-0.5%
Addition to/(use of) reserves	-	631,411	-	631,411	(3,201)	-	(3,201)	
Beginning Fund Balance	-	-		-	-			
Ending Fund Balance	-	631,411		631,411	(3,201)			
234 Storm Drain Facilities								
Revenue	345,400	345,400	-	345,400	10,880	-	10,880	3.1%
Expenditures	50,000	50,000	-	50,000	-	-	-	0.0%
Addition to/(use of) reserves	295,400	295,400	-	295,400	10,880	-	10,880	
Beginning Fund Balance	526,825	526,825		526,825	526,825			
Ending Fund Balance	822,225	822,225		822,225	537,705			
235 Bicycle & Pedestrian Facilities								
Revenue	260,000	260,000	-	260,000	4,171	-	4,171	0.0%
Expenditures	-	200,000	-	200,000	200,000	-	200,000	1.6%
Addition to/(use of) reserves	260,000	60,000	-	60,000	(195,829)	-	(195,829)	
Beginning Fund Balance	419,826	419,826		419,826	419,826			
Ending Fund Balance	679,826	479,826		479,826	223,997			
236 Misc Grants Library								
Revenue	-	15,000	2,000	17,000	14,950	-	14,950	99.7%
Expenditures	-	59,706	2,000	61,706	19,354	-	19,354	32.4%
Addition to/(use of) reserves	-	(44,706)	-	(44,706)	(4,404)	-	(4,404)	
Beginning Fund Balance	45,256	45,256		45,256	45,256			
Ending Fund Balance	45,256	550		550	40,852			
237 Local Grants								
Revenue	-	61,333	-	61,333	-	-	-	0.0%
Expenditures	-	61,333	-	61,333	60,778	-	60,778	99.1%
Addition to/(use of) reserves	-	-	-	-	(60,778)	-	(60,778)	
Beginning Fund Balance	-	-		-	-			
Ending Fund Balance	-	-		-	(60,778)			
302 Public Safety Fund COPS								
Revenue	125,000	161,285	-	161,285	161,288	-	161,288	100.0%
Expenditures	156,700	161,411	-	161,411	156,700	-	156,700	97.1%
Addition to/(use of) reserves	(31,700)	(126)	-	(126)	4,588	-	4,588	
Beginning Fund Balance	126	126		126	126			
Ending Fund Balance	(31,574)	0		0	4,714			
304 Solid Waste Fund Recycle								
Revenue	8,000	8,000	-	8,000	8,334	-	8,334	104.2%
Expenditures	8,200	8,200	-	8,200	-	-	-	0.0%
Addition to/(use of) reserves	(200)	(200)	-	(200)	8,334	-	8,334	
Beginning Fund Balance	31,000	31,000		31,000	31,000			
Ending Fund Balance	30,800	30,800		30,800	39,334			
305 RSTP State Grant								
Revenue	-	565,315	-	565,315	-	-	-	0.0%
Expenditures	-	214,988	-	214,988	279,982	-	279,982	130.2%
Addition to/(use of) reserves	-	350,327	-	350,327	(279,982)	-	(279,982)	
Beginning Fund Balance	(215,512)	(215,512)		(215,512)	(215,512)			
Ending Fund Balance	(215,512)	134,814		134,814	(495,495)			
306 LSTP								
Revenue	116,500	483,992	-	483,992	-	-	-	0.0%
Expenditures	249,222	483,992	-	483,992	170,403	-	170,403	35.2%
Addition to/(use of) reserves	(132,722)	-	-	-	(170,403)	-	(170,403)	
Beginning Fund Balance	444	444		444	444			
Ending Fund Balance	(132,278)	444		444	(169,959)			

City of Goleta
Interim Statement of Revenues and Expenditures - Summary by Fund
For the Quarter Ended June 30, 2022

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Percent of Current Budget
308 STIP								
Revenue	-	11,386,694	-	11,386,694	-	-	-	0.0%
Expenditures	-	11,372,000	-	11,372,000	-	-	-	0.0%
Addition to/(use of) reserves	-	14,694	-	14,694	-	-	-	
Beginning Fund Balance	(4,309)	(4,309)		(4,309)	(4,309)			
Ending Fund Balance	(4,309)	10,385		10,385	(4,309)			
311 Misc. Grants								
Revenue	-	-	-	-	-	-	-	0.0%
Expenditures	-	9,839	-	9,839	944	-	944	9.6%
Addition to/(use of) reserves	-	(9,839)	-	(9,839)	(944)	-	(944)	
Beginning Fund Balance	10,409	10,409		10,409	10,409			
Ending Fund Balance	10,409	570		570	9,465			
317 SSARP Grant								
Revenue	-	53,000	-	53,000	-	-	-	0.0%
Expenditures	-	6,277	-	6,277	2,682	-	2,682	42.7%
Addition to/(use of) reserves	-	46,723	-	46,723	(2,682)	-	(2,682)	
Beginning Fund Balance	(46,723)	(46,723)		(46,723)	(46,723)			
Ending Fund Balance	(46,723)	-		-	(49,404)			
318 Active Transportation Program - State								
Revenue	-	4,524,379	-	4,524,379	1,815,379	-	1,815,379	40.1%
Expenditures	-	2,694,245	-	2,694,245	-	-	-	0.0%
Addition to/(use of) reserves	-	1,830,134	-	1,830,134	1,815,379	-	1,815,379	
Beginning Fund Balance	(1,830,134)	(1,830,134)		(1,830,134)	(1,830,134)			
Ending Fund Balance	(1,830,134)	-		-	(14,755)			
319 Housing & Community Development State Fund								
Revenue	-	345,386	-	345,386	92,308	-	92,308	26.7%
Expenditures	-	343,558	-	343,558	163,236	-	163,236	47.5%
Addition to/(use of) reserves	-	1,828	-	1,828	(70,929)	-	(70,929)	
Beginning Fund Balance	(1,828)	(1,828)		(1,828)	(1,828)			
Ending Fund Balance	(1,828)	(0)		(0)	(72,756)			
320 Cal OES								
Revenue	-	-	-	-	-	-	-	0.0%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	
Beginning Fund Balance	14,231	14,231		14,231	14,231			
Ending Fund Balance	14,231	14,231		14,231	14,231			
321 TIRCP								
Revenue	900,000	1,286,673	-	1,286,673	228,777	-	228,777	
Expenditures	900,000	1,286,723	-	1,286,723	474,587	-	474,587	36.9%
Addition to/(use of) reserves	-	(50)	-	(50)	(245,810)	-	(245,810)	491619.8%
Beginning Fund Balance	50	50		50	50			
Ending Fund Balance	50	-		-	(245,760)			
322 MBHMP								
Revenue	-	3,900,000	-	3,900,000	-	-	-	
Expenditures	-	3,785,350	-	3,785,350	461,226	-	461,226	12.2%
Addition to/(use of) reserves	-	114,650	-	114,650	(461,226)	-	(461,226)	-402.3%
Beginning Fund Balance	(114,650)	(114,650)		(114,650)	(114,650)			
Ending Fund Balance	(114,650)	(0)		(0)	(575,876)			
323 Cal OES PSPS Grant								
Revenue	-	-	-	-	-	-	-	
Expenditures	-	93,945	-	93,945	64,175	-	64,175	68.3%
Addition to/(use of) reserves	-	(93,945)	-	(93,945)	(64,175)	-	(64,175)	68.3%
Beginning Fund Balance	93,945	93,945		93,945	93,945			
Ending Fund Balance	93,945	-		-	29,770			
324 California Planning Program Grant								
Revenue	-	114,881	-	114,881	-	-	-	
Expenditures	-	42,995	-	42,995	35,904	-	35,904	83.5%
Addition to/(use of) reserves	-	71,886	-	71,886	(35,904)	-	(35,904)	-49.9%
Beginning Fund Balance	(71,886)	(71,886)		(71,886)	(71,886)			
Ending Fund Balance	(71,886)	-		-	(107,790)			

City of Goleta
Interim Statement of Revenues and Expenditures - Summary by Fund
For the Quarter Ended June 30, 2022

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Percent of Current Budget
325 Isla Vista Library Grant								
Revenue	-	-	-	-	-	-	-	
Expenditures	-	144,235	-	144,235	92,364	-	92,364	64.0%
Addition to/(use of) reserves	-	(144,235)	-	(144,235)	(92,364)	-	(92,364)	64.0%
Beginning Fund Balance	144,235	144,235		144,235	144,235			
Ending Fund Balance	144,235	-		-	51,870			
401 HBP								
Revenue	290,000	14,064,123	-	14,064,123	254,067	-	254,067	1.8%
Expenditures	290,000	13,959,503	-	13,959,503	252,860	-	252,860	1.8%
Addition to/(use of) reserves	-	104,619	-	104,619	1,207	-	1,207	
Beginning Fund Balance	(104,619)	(104,619)		(104,619)	(104,619)			
Ending Fund Balance	(104,619)	0		0	(103,412)			
402 CDBG								
Revenue	233,955	701,081	-	701,081	298,779	-	298,779	42.6%
Expenditures	233,955	701,081	-	701,081	298,746	-	298,746	42.6%
Addition to/(use of) reserves	-	-	-	-	33	-	33	
Beginning Fund Balance	(33)	(33)		(33)	(33)			
Ending Fund Balance	(33)	(33)		(33)	(0)			
409 OTS								
Revenue	-	40,000	-	40,000	36,028	-	36,028	90.1%
Expenditures	-	35,668	-	35,668	36,233	-	36,233	101.6%
Addition to/(use of) reserves	-	4,332	-	4,332	(205)	-	(205)	
Beginning Fund Balance	(4,332)	(4,332)		(4,332)	(4,332)			
Ending Fund Balance	(4,332)	-		-	(4,537)			
417 HSIP Hwy Safety Imp.								
Revenue	380,600	401,007	-	401,007	14,771	-	14,771	3.7%
Expenditures	380,600	380,600	-	380,600	-	-	-	0.0%
Addition to/(use of) reserves	-	20,407	-	20,407	14,771	-	14,771	
Beginning Fund Balance	(9,135)	(9,135)		(9,135)	(9,135)			
Ending Fund Balance	(9,135)	11,272		11,272	5,636			
419 TIGER								
Revenue	-	-	-	-	-	-	-	0.0%
Expenditures	-	(27,645) *	-	(27,645)	(27,645)	-	(27,645)	100.0%
Addition to/(use of) reserves	-	27,645	-	27,645	27,645	-	27,645	
Beginning Fund Balance	(27,645)	(27,645)		(27,645)	(27,645)			
Ending Fund Balance	(27,645)	-		-	-			
420 FHWA - FEMA Reimb								
Revenue	-	87,746	-	87,746	-	-	-	0.0%
Expenditures	-	87,746	-	87,746	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	
Beginning Fund Balance	58,107	58,107		58,107	58,107			
Ending Fund Balance	58,107	58,107		58,107	58,107			
421 Hazard Mitigation Grant Program								
Revenue	432,501	3,858,620	-	3,858,620	-	-	-	0.0%
Expenditures	432,501	3,853,060	-	3,853,060	-	-	-	0.0%
Addition to/(use of) reserves	-	5,560	-	5,560	-	-	-	
Beginning Fund Balance	(5,560)	(5,560)		(5,560)	(5,560)			
Ending Fund Balance	(5,560)	0		0	(5,560)			
423 Coronavirus State & Local Fiscal Recovery Funds								
Revenue	-	2,966,995	-	2,966,995	-	-	-	0.0%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	2,966,995	-	2,966,995	-	-	-	
Beginning Fund Balance	-	-		-	-			
Ending Fund Balance	-	2,966,995		2,966,995	-			
501 Library Services								
Revenue	542,300	541,600	-	541,600	544,156	-	544,156	100.5%
Expenditures	520,900	553,712	-	553,712	467,846	-	467,846	84.5%
Addition to/(use of) reserves	21,400	(12,112)	-	(12,112)	76,310	-	76,310	
Beginning Fund Balance	827,764	827,764		827,764	827,764			
Ending Fund Balance	849,164	815,652		815,652	904,074			
502 Street Lighting								
Revenue	307,800	306,000	-	306,000	305,921	-	305,921	100.0%
Expenditures	305,500	357,844	-	357,844	239,582	-	239,582	67.0%
Addition to/(use of) reserves	2,300	(51,844)	-	(51,844)	66,338	-	66,338	
Beginning Fund Balance	126,450	126,450		126,450	126,450			
Ending Fund Balance	128,750	74,606		74,606	192,788			

City of Goleta
Interim Statement of Revenues and Expenditures - Summary by Fund
For the Quarter Ended June 30, 2022

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Percent of Current Budget
503 PEG								
Revenue	77,000	77,000	-	77,000	65,130	-	65,130	84.6%
Expenditures	200,000	215,000	-	215,000	209,655	-	209,655	97.5%
Addition to/(use of) reserves	(123,000)	(138,000)	-	(138,000)	(144,524)	-	(144,524)	
Beginning Fund Balance	323,809	323,809		323,809	323,809			
Ending Fund Balance	200,809	185,809		185,809	179,285			
504 CASp Cert and Training								
Revenue	100	100	-	100	131	-	131	130.5%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	100	100	-	100	131	-	131	
Beginning Fund Balance	714	714		714	714			
Ending Fund Balance	814	814		814	845			
605 RDA Successor-NonHousing								
Revenue	1,234,960	1,234,960	-	1,234,960	1,296,750	-	1,296,750	105.0%
Expenditures	1,235,269	1,235,269	-	1,235,269	1,100,444	-	1,100,444	89.1%
Addition to/(use of) reserves	(309)	(309)	-	(309)	196,306	-	196,306	
Beginning Fund Balance	(8,388,347)	(8,388,347)		(8,388,347)	(8,388,347)			
Ending Fund Balance	(8,388,656)	(8,388,656)		(8,388,656)	(8,192,041)			
608 iBank								
Revenue	-	-	-	-	-	-	-	0.0%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	
Beginning Fund Balance	-	-		-	-			
Ending Fund Balance	-	-		-	-			
701 Comstock Plover Endmnt								
Revenue	2,000	2,000	-	2,000	1,913	-	1,913	95.7%
Expenditures	2,000	2,000	-	2,000	1,114	-	1,114	55.7%
Addition to/(use of) reserves	-	-	-	-	799	-	799	
Beginning Fund Balance	(799)	(799)		(799)	(799)			
Ending Fund Balance	(799)	(799)		(799)	-			
702 Section 115 Trust - Pension								
Revenue	-	170,000	-	170,000	170,000	-	170,000	100.0%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	170,000	-	170,000	170,000	-	170,000	
Beginning Fund Balance	-	-		-	-			
Ending Fund Balance	-	170,000		170,000	170,000			
703 Section 115 Trust - OPEB								
Revenue	-	333,500	-	333,500	333,500	-	333,500	100.0%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	333,500	-	333,500	333,500	-	333,500	
Beginning Fund Balance	-	-		-	-			
Ending Fund Balance	-	333,500		333,500	333,500			
801 Developer Deposit								
Revenue	-	-	-	-	-	-	-	0.0%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	
Beginning Fund Balance	-	-		-	-			
Ending Fund Balance	-	-		-	-			
TOTAL FOR ALL FUNDS								
Revenue	50,113,955	102,695,850	2,681,894	105,377,744	52,212,650	-	52,212,650	50.8%
Expenditures	51,062,080	131,829,553	2,000	131,831,553	43,829,364	-	43,829,364	33.2%
Addition to/(use of) reserves	(948,125)	(29,133,703)	2,679,894	(26,453,809)	8,383,286	-	8,383,286	
Beginning Fund Balance	61,957,957	61,957,957		61,957,957	61,957,957			
Ending Fund Balance	61,009,832	32,824,254		35,504,148	70,341,243			

ATTACHMENT 4:

Capital Improvement Program (CIP) Expenditure Summary

City of Goleta
Capital Improvement Program (CIP) Expenditure Summary
For the Quarter Ended June 30, 2022

Attachment 4

Project No. & Description	Current	Activity	Encumbrances	Remaining
9001 Hollister Avenue Redesign	\$ 631,090	\$ 28,159	\$ -	\$ 602,931
9002 Ekwil Street & Fowler Extension	\$ 20,661,676	\$ 616,331	\$ -	\$ 20,045,344
9006 Capital Improvement Projects - Neighborhood Srvs	\$ 2,339,211	\$ 468,526	\$ -	\$ 1,870,685
9007 San Jose Creek Bike Path - Middle Segment	\$ 1,295,940	\$ 297,302	\$ -	\$ 998,637
9009 San Jose Creek Channel Repair	\$ 3,011	\$ 761	\$ -	\$ 2,250
9024 Ellwood Mesa	\$ 62,080	\$ 60,320	\$ -	\$ 1,760
9025 Fire Station No. 10	\$ 6,057,137	\$ 320,820	\$ -	\$ 5,736,318
9027 101 Overpass	\$ 1,186,012	\$ 3,098	\$ -	\$ 1,182,914
9031 Old Town Sidewalk Improvement	\$ 585,884	\$ 21,523	\$ -	\$ 564,361
9033 Hollister Avenue Bridge Replacement (SJC Phase II)	\$ 3,311,407	\$ 95,680	\$ -	\$ 3,215,727
9042 Storke Road Widening Phelps Road to City Limits	\$ 383,716	\$ -	\$ -	\$ 383,716
9044 Hollister Widen Storke to 280 Ft W of S Glen Annie	\$ 941,122	\$ 171	\$ -	\$ 940,951
9045 Los Carneros Rd Interchange SB 101 Onramp	\$ 8,885	\$ -	\$ -	\$ 8,885
9053 Cathedral Oaks Cribwall Interim Repair	\$ 65,526	\$ 114	\$ -	\$ 65,412
9056 LED Street Lighting Project	\$ 492,374	\$ 414,215	\$ -	\$ 78,159
9058 Hollister Avenue Crosswalk Enhancement-Chapel Str	\$ 98,462	\$ 5,674	\$ -	\$ 92,787
9062 Storke Road Medians	\$ 849,424	\$ 103,177	\$ -	\$ 746,247
9063 Evergreen Park Restroom	\$ 258,506	\$ -	\$ -	\$ 258,506
9065 Reclaimed Water Service to Bella Vista Park	\$ 204,141	\$ -	\$ -	\$ 204,141
9066 Miscellaneous Park Improvements	\$ 344,990	\$ 309,259	\$ -	\$ 35,731
9067 Goleta Valley Community Center	\$ 1,551,006	\$ 1,362	\$ -	\$ 1,549,644
9069 Miscellaneous Facilities Improvements	\$ 10	\$ -	\$ -	\$ 10
9070 Fairview Ave at Calle Real/101 Sidewalk Infill	\$ 24,001	\$ -	\$ -	\$ 24,001
9071 Athletic Field & Parking Lot @ GVCC	\$ 25,799	\$ (5,364)	\$ -	\$ 31,163
9072 La Patera Road Overcrossing/Undercrossing	\$ 218,644	\$ -	\$ -	\$ 218,644
9073 La Patera Rd Sidewalk Infill & Class II Bike Lanes	\$ 129,805	\$ -	\$ -	\$ 129,805
9074 Stow Grove Park Master Plan & Renovation	\$ 620,000	\$ 62,175	\$ -	\$ 557,825
9078 Rancho La Patera Improvements	\$ 648,304	\$ -	\$ -	\$ 648,304
9079 Amtrak Depot	\$ 450,173	\$ 444,116	\$ -	\$ 6,057
9080 Electrical Utility Undergrounding	\$ 9	\$ -	\$ -	\$ 9
9083 Signal Upgrades	\$ 95,000	\$ -	\$ -	\$ 95,000
9084 Community Garden	\$ 1,321,266	\$ 9,160	\$ -	\$ 1,312,105
9086 Vision Zero Plan	\$ 10,000	\$ -	\$ -	\$ 10,000
9087 Mid-Block Crossing on Calle Real/Encina (HAWK)	\$ 314,445	\$ 207,890	\$ -	\$ 106,555
9088 RRFB Improvements at School Crosswalks	\$ 641,187	\$ 513,580	\$ -	\$ 127,608
9089 Goleta Traffic Safety Study (GTSS)	\$ 46,413	\$ 114	\$ -	\$ 46,299
9093 San Miguel Park Improvements	\$ 175,000	\$ -	\$ -	\$ 175,000
9094 Santa Barbara Shores Park Improvements	\$ 55,000	\$ -	\$ -	\$ 55,000
9096 Orange Avenue Parking Lot	\$ 11,072	\$ -	\$ -	\$ 11,072
9097 Fairview Corridor Study (Fowler to Calle Real)	\$ 140,100	\$ -	\$ -	\$ 140,100
9098 Crosswalk at S. Kellogg Avenue	\$ 29,983	\$ -	\$ -	\$ 29,983
9099 Crosswalk at Calle Real @ Fairview	\$ 428,224	\$ 41,313	\$ -	\$ 386,911
9100 Fairview Ave and Hollister Ave Roundabout	\$ 520,000	\$ -	\$ -	\$ 520,000
9101 City Hall Purchase & Improvements	\$ 70,291	\$ -	\$ -	\$ 70,291
9102 Storke Road Corridor Study	\$ 138,775	\$ -	\$ -	\$ 138,775
9103 Citywide School Zone Signage & Striping Evaluation	\$ 19,950	\$ -	\$ -	\$ 19,950
9104 Citywide Evaluation of Existing Traffic Signals	\$ 68,800	\$ -	\$ -	\$ 68,800
9107 Old Town S Fairview Av High Flow Trash Capture D	\$ 50,000	\$ -	\$ -	\$ 50,000
9108 Winchester II Park	\$ 266,900	\$ 227,259	\$ -	\$ 39,641
9110 Hollister Ave Class 1 Bike Path Lighting	\$ 688,725	\$ 29,110	\$ -	\$ 659,615
9111 Jonny D. Wallis Park Phase 2 - Splash Pad	\$ 1,488,987	\$ 17,489	\$ -	\$ 1,471,497
9114 Hollister Ave Old Town Interim Striping Project	\$ 150,028	\$ 71,582	\$ -	\$ 78,446
9115 Public Works Corp Yard Repairs	\$ 100,000	\$ -	\$ -	\$ 100,000
9116 Pickleball Courts	\$ 100,000	\$ -	\$ -	\$ 100,000
9117 San Jose Creek Channel Fish Passage Modification	\$ 665,000	\$ 50,653	\$ -	\$ 614,347

City of Goleta
Capital Improvement Program (CIP) Expenditure Summary
For the Quarter Ended June 30, 2022

Attachment 4

Project No. & Description	Current	Activity	Encumbrances	Remaining
9807 Goleta Prepare Now Grant	\$ 9,839	\$ 404	\$ -	\$ 9,435
9901 MIS/ERP System Implementation	\$ 358,602	\$ 9,330	\$ -	\$ 349,272
Grand Total	\$ 51,411,933	\$4,425,304	\$ -	\$ 46,986,629

ATTACHMENT 5:

Resolution Amending the City's Operating & CIP Budget for
Fiscal Year 2021/22

RESOLUTION NO. 22-____

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF GOLETA, CALIFORNIA, AMENDING THE CITY'S OPERATING AND CIP BUDGET FOR FISCAL YEAR 2021/22

WHEREAS, the City Council of the City of Goleta adopted the Operating Budget and Capital Improvement Program for Fiscal Year 2021/22 on June 15, 2021; and

WHEREAS, the City Manager has proposed a budget adjustment as described in the Council report dated September 20, 2022 for Fiscal Year 2021/22 based on the determination by the City Manager that this adjustment is essential to the City's operations; and

WHEREAS, the City Council has reviewed the proposed budget adjustments for the Fourth Quarter Ended June 30, 2022 and does hereby find the recommendation to be necessary and in the City's best interest;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GOLETA AS FOLLOWS:

SECTION 1.

The City of Goleta Operating and CIP Budget for Fiscal Year 2021/22 is hereby amended as follows as per Exhibit A to this resolution.

SECTION 2.

The City Clerk shall certify to the passage and adoption of this resolution and enter it into the book of original resolutions.

PASSED, APPROVED, AND ADOPTED this 20th day of September, 2022.

PAULA PEROTTE, MAYOR

ATTEST:

APPROVED AS TO FORM:

DEBORAH S. LOPEZ
CITY CLERK

MEGAN GARIBALDI
CITY ATTORNEY

STATE OF CALIFORNIA)
COUNTY OF SANTA BARBARA)
CITY OF GOLETA) ss.

I, DEBORAH S. LOPEZ, City Clerk of the City of Goleta, California, DO HEREBY CERTIFY that the foregoing Resolution No. 22-___ was duly adopted by the City Council of the City of Goleta at a regular meeting held on the 20th day of September, 2022, by the following vote of the Council:

AYES: COUNCILMEMBERS

NOES: COUNCILMEMBERS

ABSENT: COUNCILMEMBERS

(SEAL)

DEBORAH S. LOPEZ
CITY CLERK

Schedule of FY 2021/22
4th QTR Adjustments - Revenues

Exhibit A

<u>Program/Project Name</u>	<u>Fund</u>	<u>Account Code</u>	<u>Requests</u>	<u>Account Name</u>	<u>FY 2021/22 Current Budget</u>	<u>FY 2021/22 Actuals</u>	<u>FY 2021/22 Budget Balance</u>	<u>Type of Request</u>	<u>FY 2021/22 Amended Budget</u>	<u>FY 2021/22 Adjusted Budget Balance</u>
Non-Departmental	229	229-80-8500-40512	2,679,894.20	DIF - Facilities - Fire	225,800.00	58,620.58	167,179.42	Cleanup	2,905,694.20	2,847,073.62
Goleta Library	236	236-20-2100-44701	2,000.00	Grant Proceeds - Other Agencies	15,000.00	15,500.00	(500.00)	New	17,000.00	1,500.00
Total			\$ 2,681,894.20							

Program/Project Name	Fund	Program	Object	Department	Program	Category	Subcategory	Account Code	Appropriation/ Transfer Requests	Account Name	FY 2021/22 Current Budget	FY 2021/22 Actuals	FY 2021/22 Encumbrance	FY 2021/22 Budget Balance	Type of Request	FY 2021/22 Amended Budget	FY 2021/22 Adjusted Budget Balance	Frequency
Support Services	101	1600	51050	10 General Government	1600 Support Services	510 Service	5105 Utilities	101-10-1600-51050	(3,154.90)	Utilities - Telephone	45,350.00	42,195.10	-	3,154.90	Cleanup	42,195.10	-	One-Time
Support Services	101	1600	57020	10 General Government	1600 Support Services	570 Capital	5702 Computer Hardware & Peripherals	101-10-1600-57020	(1,851.07)	Computer Hardware & Peripherals	28,000.00	26,148.93	-	1,851.07	Cleanup	26,148.93	-	One-Time
Facilities	101	1810	51050	18 General Services	1810 Facilities	510 Service	5105 Utilities	101-18-1810-51050	14,846.11	Utilities-Telephone	15,000.00	29,846.11	-	(14,846.11)	Cleanup	29,846.11	-	One-Time
Facilities	101	1810	51300	18 General Services	1810 Facilities	510 Service	5120 Professional & Contract Services	101-18-1810-51300	11,859.00	Contract Services	120,905.00	132,764.00	-	(11,859.00)	Cleanup	132,764.00	-	One-Time
Facilities Maintenance	101	5300	51031	50 Public Works	5300 Facilities Maintenance	510 Service	5103 Supplies	101-50-5300-51031	(689.62)	Special Department Supplies	20,000.00	2,371.73	-	17,628.27	Cleanup	19,310.38	16,938.65	One-Time
Facilities Maintenance	101	5300	51064	50 Public Works	5300 Facilities Maintenance	510 Service	5106 Maintenance and Repairs	101-50-5300-51064	(20,576.55)	Maintenance-Facilities	140,500.00	98,077.17	-	42,422.83	Cleanup	119,923.45	21,846.28	One-Time
Facilities Maintenance	101	5300	51070	50 Public Works	5300 Facilities Maintenance	510 Service	5106 Maintenance and Repairs	101-50-5300-51070	(35.47)	Maintenance-Other Equipment	5,000.00	2,414.53	-	2,585.47	Cleanup	4,964.53	2,550.00	One-Time
Facilities Maintenance	101	5300	51300	50 Public Works	5300 Facilities Maintenance	510 Service	5120 Professional & Contract Services	101-50-5300-51300	(397.50)	Contract Services	95,458.00	54,243.48	-	41,214.52	Cleanup	95,060.50	40,817.02	One-Time
Orange Avenue Parking Lot	222	9096	57050	90 Capital Improvement	9096 Orange Avenue Parkin	570 Capital	5705 Land	222-90-9096-57050	(11,072.00)	Land Acquisition	11,072.00	-	-	11,072.00	Cleanup	-	-	One-Time
Amtrak Depot	222	9079	57070	90 Capital Improvement	9079 Amtrak Depot	570 Capital	5707 Capital Project	222-90-9079-57070	11,072.00	Design	250,000.00	244,116.16	-	5,883.84	Cleanup	261,072.00	16,955.84	One-Time
Goleta Library	236	2100	51035	20 Library Services	2100 Goleta Library	510 Service	5103 Supplies	236-20-2100-51035	2,000.00	Books & Subscriptions	16,554.35	8,376.37	-	8,177.98	New	18,554.35	10,177.98	One-Time

Total \$ 2,000.00

ATTACHMENT 6:

Fiscal Year 2021/22 Fourth Quarter Financial
Review Presentation

Fiscal Year 2021/22 Fourth Quarter Financial Review (Unaudited)

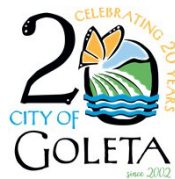
City of Goleta
City Council Meeting
September 20, 2022



General Fund Budget Summary

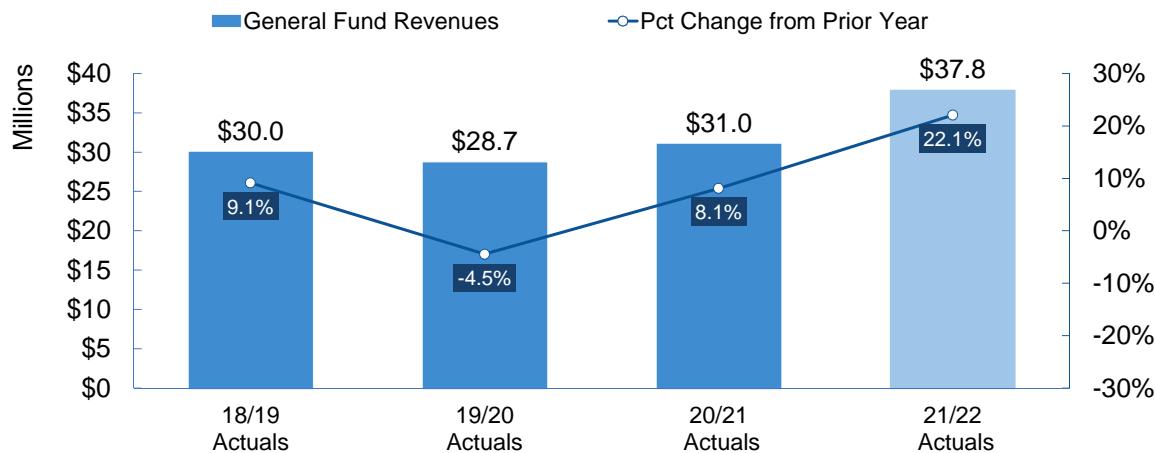
Category	FY 2018/19	FY 2019/20	FY 2020/21	FY 2021/22			Prior Year
	Year End Actuals	Year End Actuals	Year End Actuals	Current Budget	Year End Actuals	% Realized	Year End % Chg
Revenues and Other Sources	\$ 30,024,330	\$ 28,687,014	\$ 41,007,446	\$ 35,846,500	\$ 37,849,466	105.6%	-7.7%
Operating Expenditures	\$ 24,603,776	\$ 24,819,277	\$ 24,225,764	\$ 39,527,414	\$ 30,650,400	77.5%	26.5%
Capital Expenditures	\$ 830,931	\$ 10,681,884	\$ 1,266,975	\$ 3,417,402	\$ 251,642	7.4%	-80.1%
Total Expenditures	\$ 25,434,707	\$ 35,501,161	\$ 25,492,739	\$ 42,944,816	\$ 30,902,042	72.0%	21.2%
Net Change to Fund Balance	\$ 4,589,623	\$ (6,814,147)	\$ 15,514,707	\$ (7,098,316)	\$ 6,947,424		
Beginning Fund Balance	\$ 19,502,475	\$ 24,092,098	\$ 17,277,951	\$ 32,792,658	\$ 32,792,658		
Ending Fund Balance	\$ 24,092,098	\$ 17,277,951	\$ 32,792,658	\$ 25,694,342	\$ 39,740,082		

- ▶ FY 21/22 Budget was adopted June 15, 2021 at \$32.2 million
- ▶ FY 21/22 new appropriations since July 1, approximately \$10.8 million
- ▶ FY 21/22 current budget at approximately \$42.99 million
- ▶ FY 21/22 operating expenditures increased by 26.5% compared to FY 20/21, primarily due to street maintenance program expenditures and increased police services costs.
- ▶ No new appropriations, however, staff is recommending budget transfer of \$26,705 from Public Works Facilities Maintenance and Support Services (HR/Risk Management) to General Services Department



How did General Fund Revenues do?

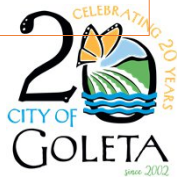
General Fund Operating Revenues – Comparison to Prior Year Actuals



FY 20/21 of \$31.0 million reflects only the General Fund Operating Revenues. The one-time \$10 million General Fund reimbursement related to IBank financing for the City Hall purchase that was received in October 2020 was removed for comparison purposes.

General Fund Summary

- ▶ Actual revenues at \$37.8 million
- ▶ Property tax related revenues at \$8.7 million, increased assessed valuations, RDA pass-through residual balances and documentary transfer tax related to sales activity
- ▶ Hotel tax (TOT) reached \$14.3 million, driven by increased ADR and occupancy levels returning to pre-pandemic levels
- ▶ Cannabis tax at \$1.7 million, ongoing volatility, facing increased competition and shifting demand (statewide issue)
- ▶ Sales tax higher at \$8.6 million, continued recovery with those impacted by the shutdown orders during the pandemic, such as fuel and service stations and restaurants and hotels.
- ▶ The City's General Fund does not account for the \$5.9 million of ARPA funds received and is accounted for in Fund 423 for tracking and transparency purposes.

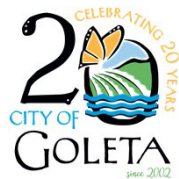
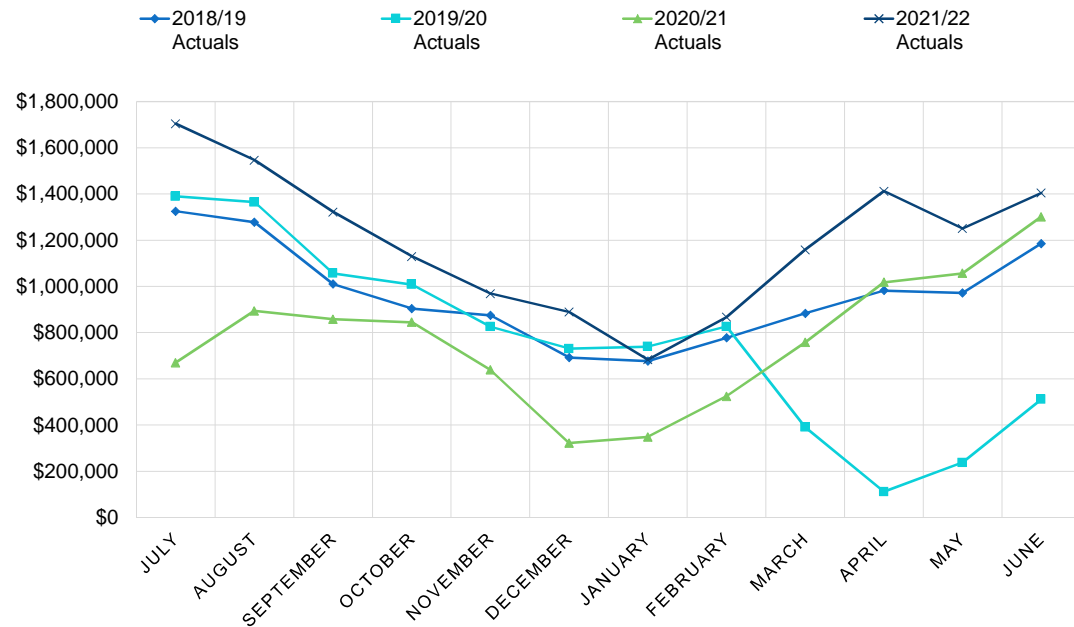


Transient Occupancy Tax

Transient Occupancy Tax Summary

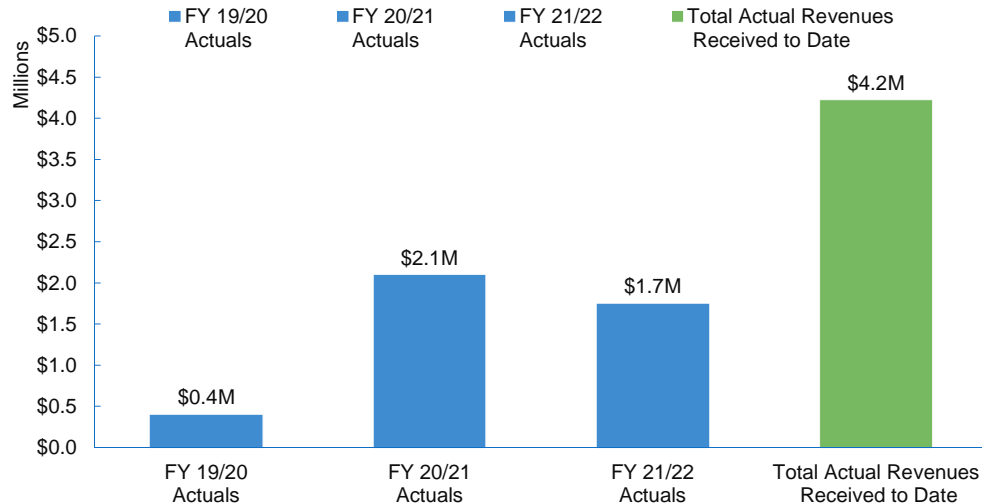
- ▶ TOT at \$14.3 million, exceeded budget estimates by \$1.3 million or 10.3%
- ▶ TOT up \$5.1 million or 55.2% compared to prior year FY 20/21
- ▶ TOT up \$2.8 million or 24.0% when compared to pre-pandemic FY 18/19
- ▶ Elevated ADR rate around \$333 and average occupancy rate at 76% in FY 21/22
- ▶ Pre-pandemic FY 18/19, ADR rates were around \$245 and average occupancy rate at 78%
- ▶ Current trending data shows ADR to remain at elevated levels and occupancy returning to pre-pandemic levels
- ▶ Does not include the one-time \$287,509 payment in-lieu of TOT received from UCSB for students temporary occupying hotel rooms from September 19, 2021 - March 20, 2022. Accounted for in the Other Revenues category as part of one-time miscellaneous revenues.

Goleta TOT Monthly Trend



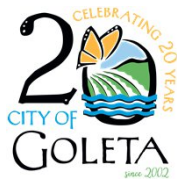
Cannabis Business Tax

Cannabis Business Tax Revenues



Cannabis Business Tax Summary

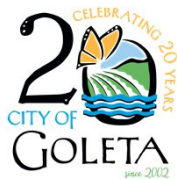
- ▶ Cannabis tax were at \$1.7 million and fell short of budget estimates of \$2.0 million by \$261,466 or -13.1%
- ▶ Cannabis tax decreased \$344,637 or -16.5% when compared to prior year FY 20/21 actuals.
- ▶ Ongoing volatility due to increasing competition and shifting demand.
- ▶ 14 active licenses (11 if excluding operators with multiple locations) with 2 others in the review process at June 30th
- ▶ 9 operators reporting cannabis business tax revenues . Other potential applications include one storefront retail and delivery from outside of City limits
- ▶ Cannabis tax audit to be scheduled this upcoming fiscal year
- ▶ City Council supported staff and consultant recommendations adjusting the medicinal retail rate from 0% to 5%and updating ordinance for allowable operation hours from 8:00pm to 10:00pm
- ▶ Resolution and ordinance update to Finance Committee in October and City Council in November



General Fund Expenditures

Expenditures	FY 2018/19	FY 2019/20	FY 2020/21	FY 2021/22			Prior Year
	Year End Actuals	Year End Actuals	Year End Actuals	Current Budget	Year End Actuals	% Realized	Year End % Chg
General Government	5,718,918	5,150,183	5,195,252	7,018,689	6,395,362	91.1%	23.1%
General Services	0	0	0	881,681	452,670	51.3%	-
Library	378,791	352,834	320,760	365,877	251,077	68.6%	-21.7%
Finance	803,863	978,992	955,919	1,334,150	1,193,925	89.5%	24.9%
Planning & Env. Review	3,234,159	3,635,871	3,174,574	4,967,521	3,382,657	68.1%	6.6%
Public Works	4,102,933	4,427,725	4,435,670	11,996,117	7,285,068	60.7%	64.2%
Neighborhood Services	1,356,625	1,975,908	2,347,229	2,833,760	1,761,892	62.2%	-24.9%
Public Safety	7,676,138	7,452,279	6,959,079	8,639,819	8,475,352	98.1%	21.8%
Non-Departmental	1,332,349	845,484	837,282	1,489,800	1,452,398	97.5%	73.5%
Capital Improvement Projects	830,931	10,681,884	1,266,975	3,417,402	251,642	7.4%	-80.1%
Total Expenditures	\$ 25,434,707	\$ 35,501,161	\$ 25,492,739	\$ 42,944,816	\$ 30,902,042	72.0%	21.2%

- ▶ Carryover budget estimated at \$6.4 million and are being finalized. Final amounts to be reported in the First Quarter Financial Review for FY 22/23 in December
 - ▶ Special Project Encumbrances: \$3.2 million (includes approximately \$1.9 million carried over for the pavement rehabilitation project, to help meet Council's pavement condition index (PCI) average of 67.
 - ▶ CIP Projects: \$3.2 million
- ▶ When including carryovers, expenditure savings at approximately \$5.6 million
 - ▶ Preliminary estimates of \$1.5 million related one-time salary and benefit savings
 - ▶ Salary and benefit savings to recommended to go towards funding the City's Section 115 Trust for Pensions and OPEB, to be further discussed in a future report as part of the policy and funding strategy of the Section 115 Trusts



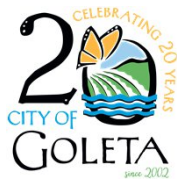
General Fund – Fund Balance and Reserves

Classification	FY 20/21 Ending Fund Balance	Increase	Decrease	FY 21/22 Est. Ending Fund Balance	Reserve Adjustments	FY 21/22 Revised Est. Ending Fund Balance
Prepays and Deposit	25,674			25,674	502	26,176
City Hall Solar Removal	94,500			94,500		94,500
Public Facilities	830,108			830,108		830,108
Capital Equipment	658,579			658,579	133,074	791,653
Compensated Leave	404,111			404,111	3,495	407,606
Building Maintenance	-			-		-
Risk Management	200,000			200,000		200,000
Litigation Defense Fund	300,000			300,000		300,000
Contingency	10,129,713	-		10,129,713	-	10,129,713
Street Maintenance	-			-		-
Sustainability	-			-		-
OPEB UAL	333,500			333,500	(333,500)	-
CalPERS Pension UAL	170,000			170,000	(170,000)	-
CIP Project - GCC FEMA Match	-	1,296,312	(1,296,312)	-	-	-
CIP Project Funding	757,489		(757,489)	-	3,165,761	3,165,761
Encumbrances	1,049,208		(1,049,208)	-	3,213,730	3,213,730
FMV Adjustment	78,720			78,720		78,720
Unassigned Fund Balance	17,761,056		8,754,121	26,515,177	(6,013,061)	20,502,116
Total	32,792,658	\$ 1,296,312	\$ 5,651,112	\$ 39,740,082	\$ -	\$ 39,740,082

- ▶ Revised estimated unassigned fund balance estimated at \$20.5 million on June 30, 2022

Reminder:

- ▶ Current FY 22/23 Mid-Cycle Budget included one-time use of fund balance:
 - ▶ \$2.2 million for pavement
 - ▶ \$7.3 million for active underfunded priority CIP projects
 - ▶ \$2.8 million for other one-time special projects and capital asset purchases
 - ▶ FY 22/23 unassigned fund balance at approximately \$8.5 million
 - ▶ Update and final balance at FY 22/23 Q1
 - ▶ Target level to maintain at \$3 million

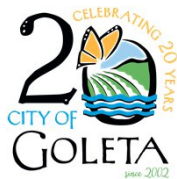


Summary of Expenditure Adjustments

City of Goleta
General Fund Statement of Revenue and Expenditures
Budget to Actual Comparison
For the Quarter Ended June 30, 2022

Expenditures	Original Budget	Prior Revisions	Current Budget	6/30/2022 Actuals	% of Budget	Recommended Revisions	Amended Budget
General Government	6,621,700	396,989	7,018,689	6,395,362	91%	(5,006)	7,013,683
General Services	0	881,681	881,681	452,670	51%	26,705	908,386
Library	347,900	17,977	365,877	251,077	69%	-	365,877
Finance	1,229,000	105,150	1,334,150	1,193,925	89%	-	1,334,150
Planning & Env. Review	3,718,000	1,249,521	4,967,521	3,382,657	68%	-	4,967,521
Public Works	7,619,600	4,376,517	11,996,117	7,285,068	61%	(21,699)	11,974,418
Neighborhood Services	2,533,300	300,460	2,833,760	1,761,892	62%	-	2,833,760
Public Safety	8,626,600	13,219	8,639,819	8,475,352	98%	-	8,639,819
Non-Departmental	986,300	503,500	1,489,800	1,452,398	97%	-	1,489,800
Capital Improvement Projects	500,000	2,917,402	3,417,402	251,642	7%	-	3,417,402
Total Expenditures	32,182,400	10,762,416	42,944,816	30,902,042	72%	-	42,944,816

► Staff recommending internal budget transfer into General Services to support facility maintenance and utility costs that are now under General Services – Facilities.



Capital Improvement Program (CIP) and Other Special Revenue Funds

- ▶ Special revenue funds evaluated and provided in summary (Attachment 3)
- ▶ CIP Summary by project reviewed for adequate funds (Attachment 4)
- ▶ CIP budget balances for all funds have been reviewed for carryovers and in process of being updated
- ▶ Various recommended adjustments to special revenue funds:

Fund	Program/Project Name	Apopropriation Requests	Description/Notes (Department Comments)
222 Public Facilities DIF	9096 Orange Avenue Parking Lot	\$ (11,072)	Transfer unused Public Admin DIF budget previously used for land acquisition to Train Depot project to cover SBCAG underestimated staff time of \$14,908.09
222 Public Facilities DIF	9079 Amtrak Depot	\$ 11,072	Transfer unused Public Admin DIF budget previously used for land acquisition to Train Depot project to cover SBCAG underestimated staff time of \$14,908.09
236 Misc. Grants Library	2100 Goleta Library	\$ 2,000	To purchase books via Amazon for the Zip Books Grant 2021/22 program at GVL

- ▶ Other special fund adjustments include offsetting revenue adjustments to match grants and a cleanup revenue adjustment of \$2.7 million related Fire Facilities DIF – Fund 229 to match expenditures. Additional details of the special revenue budget adjustments can be seen in further detail in Attachment 5-Exhibit A.



Looking Ahead

Date	Description
September 20, 2022 Council Meeting	FY 21/22 Fourth Quarter Financial Review
October 17 – 19, 2022	FY 21/22 Audit – Final Fieldwork
October TBD	Next Major Sales Tax Update
November 8, 2022	General Election – Measure B2022 - Potential 1% Transaction and Use Tax Measure with operative date January 1, 2024
November TBD	Cannabis Ordinance Update
November TBD	Section 115 Trust Policy and Funding Strategy
December 6, 2022 Council Meeting	FY 22/23 First Quarter Financial Review
December 20, 2022 Council Meeting	FY 21/22 Annual Comprehensive Financial Report

