



**TO:** Mayor and Councilmembers

**FROM:** Luke Rioux, Finance Director

**CONTACT:** Tony Gonzalez, Accounting Manager

**SUBJECT:** Fiscal Year 2022/23 Third Quarter Financial Review

**RECOMMENDATION:**

Adopt Resolution No. 23-\_\_ entitled, "A Resolution of the City Council of the City of Goleta, California, Amending the City of Goleta Operating and CIP Budget for Fiscal Year 2022/23, Amending the City of Goleta Schedule of Authorized Positions for Fiscal Year 2022/23 and Amending the City of Goleta Salary Schedule for Fiscal Year 2022/23."

**BACKGROUND:**

This report provides a financial update on the City's preliminary actual revenue and expenditure activity through the third quarter of the Fiscal Year (FY) 2022/23 Operating and Capital Improvement Program (CIP) Budget, which was adopted on June 15, 2021, as part of the two-year FY 2021/22 and FY 2022/23 budget plan and amended on June 21, 2022 (Mid-Cycle Budget). The information in this report is preliminary and provides a review of the revenue and expenditure activity from January 1 through March 31, 2023, and other relevant financial information. Additionally, this report recommends various adjustments to the adopted budget.

In analyzing the attached report, the following information should be taken into consideration:

1. Revenues and expenditures are recorded during the period received or paid. It is only at the end of the fiscal year that accrual entries are made to associate the revenues and expenditures to the corresponding period.
2. The receipt of revenues varies according to the source of funding, so the December totals may not represent three months of revenues in many categories. For example, "Traditional" Property Tax payments are normally received as follows: 55% in December, 41% in April, and 4% in June.
3. Expenditures for salaries and some operating costs may be disbursed evenly on a month-to-month basis; however, there are some expenditure line items whereby funds are released or encumbered at the start of the new fiscal year. In addition, expenditures for Liability Insurance, Workers Compensation and Debt Service are made on a quarterly, semi-annual or annual basis.

**DISCUSSION:****General Fund Budget Summary:**

Table 1 summarizes the General Fund's prior year activity, adopted budget, current budget and recommended amendments.

**Table 1 - General Fund Budget Summary**

Category	2021/22 Actuals	2022/23 Adopted Budget	2022/23 Current Budget	Recommended Amendments	2022/23 Amended Budget
<b>Revenues and Other Sources</b>	<b>\$ 37,623,480</b>	<b>\$ 36,041,100</b>	<b>\$ 35,433,609</b>	<b>\$ 198,200</b>	<b>\$ 35,631,809</b>
Operating Expenditures	\$ 30,895,556	\$ 36,815,225	\$ 44,324,186	\$ 15,000	\$ 44,339,186
Capital Expenditures	\$ 251,642	\$ 7,260,078	\$ 10,563,589	\$ -	\$ 10,563,589
<b>Total Expenditures</b>	<b>\$ 31,147,198</b>	<b>\$ 44,075,303</b>	<b>\$ 54,887,775</b>	<b>\$ 15,000</b>	<b>\$ 54,902,775</b>
<b>Net Change to Fund Balance</b>	<b>\$ 6,476,282</b>	<b>\$ (8,034,203)</b>	<b>\$ (19,454,165)</b>	<b>\$ 183,200</b>	<b>\$ (19,270,965)</b>
<b>Beginning Fund Balance</b>	<b>\$ 32,792,658</b>	<b>\$ 39,268,940</b>	<b>\$ 39,268,940</b>		<b>\$ 39,268,940</b>
<b>Ending Fund Balance</b>	<b>\$ 39,268,940</b>	<b>\$ 31,234,737</b>	<b>\$ 19,814,775</b>	<b>\$ 183,200</b>	<b>\$ 19,997,975</b>

The FY 2022/23 Adopted Budget was approved on June 21, 2022, with total expenditures at \$44 million. The budget included adjusting revenues to capture higher sales tax and transient occupancy tax (TOT) receipts, though maintaining conservative estimates. The budget also included increasing expenditures related to staff levels to address ongoing workload capacity to help meet service levels and address critical needs, including incorporating the new General Services Department and one-time funding for critical capital projects.

The FY 2022/23 Current Budget total expenditures is now at \$54.9 million, which includes carryover budget of \$6.6 million (supported by the fund balance of the General Fund) and new appropriations authorized by City Council. Since July 1, 2022, the City Council has approved various new expenditure budget appropriations totaling approximately \$4.2 million. Of the \$4.2 million, \$2.2 million was programmed for the Pavement Rehabilitation Project. Other new appropriations include additional funding needed for Sustainability Program outreach, landscape maintenance, Ellwood Beach Drive Draining Repair project, and appropriations approved during the Q1 and Q2 Financial Review, including adjustments for Building and Safety contract services and Airport Impact Analysis and Planning Document Review.

Attachment 1 provides the General Fund Statement of Revenues & Expenditures.

**General Fund – Recommended Amendments Summary:**

Staff is recommending various budget adjustments this quarter which include an increase of \$198,200 to revenues and an increase of \$15,000 to expenditures, which is further discussed in detail below.

## General Fund – Personnel Updates

In review and discussion with Finance, Human Resources and the City Manager's Office, staff is recommending various personnel updates outside the annual normal budget process due to the critical support needed and review of evaluating current duties and responsibilities of staff positions. Personnel updates include the following recommended reclassifications:

- 1) Planning and Environmental Review – Sustainability: Reclassification of the Management Assistant (Grade 107) to Management Analyst (Grade 109).
- 2) Public Works – Parks and Open Space: Reclassification of the vacant Environmental Services Specialist (Grade 109) to a Management Analyst (Grade 109).
- 3) Public Works - Parks and Open Space: Reclassification of Maintenance Worker I (Grade 101) to Maintenance Worker II (Grade 102)
- 4) Public Works – Street Maintenance: Reclassification of Maintenance Worker I (Grade 101) to Maintenance Worker II (Grade 102) – *(Note: This position is already authorized at the Maintenance Worker II level; however, the position was previously underfilled at the Maintenance Worker I level, so a budget adjustment is needed)*

Other updates include two cleanup items to the Salary Schedule that have no effect on the budget. The following updates include:

- 1) Removing the "Sustainability Coordinator" title since it was replaced by the "Sustainability Manager" position.
- 2) Updating the "Principal Civil Engineer" title to be read "Principal Civil Engineer / Engineering Manager".

Staff is also needing to adopt an updated salary schedule that reflects the prior City Council action taken with the approval of labor agreements on December 7, 2021, which included an additional adjustment to salary rates if the annual change of the March 2023 CPI-U for Los Angeles-Long-Beach-Anaheim exceeded 3%, up to a maximum of 1%. The annual change for March 2023 was 3.7%, which exceeded the 3% threshold by 0.7%. The rate increase was effective April 8, 2023 and was applied across the board to all eligible positions (excludes City Manager and City Council) on the salary schedule.

The proposed personnel reclassifications are described below.

### **Reclassification – Public Works – Parks and Open Space: Environmental Services Specialist to Management Analyst**

Staff is recommending a reclassification to the vacant Environmental Services Specialist (Grade 109) under Public Works - Parks and Open Space to a Management Analyst (Grade 109), which will be budget neutral since it is on the same pay grade level and step.

The recommendation for the reclassification request is because the role of Environmental Services Specialist is known in the public sector to be very specific to solid waste and/or pollution mitigation and not parks and open space. Recruiting for this position after it was approved in February 2022 proved to be challenging due to job title generating some confusion among applicants as to the nature of the assignment. The primary function of

Environmental Services Specialist as defined in the job description is to monitor and coordinate functions related to solid waste management, hazardous materials, and recycling, among some other related duties. At its core this job is meant to both mitigate the impact of waste created by residents and businesses, as well as educate the community on ways of reducing and recycling waste.

The Management Analyst (proposed class) is defined as performing a “wide variety of difficult and complex tasks and responsibilities,” performing “analysis of difficult problems, issues.” Essential job functions include preparing and presenting reports to City Council, commissions, and/or committees; formulating departmental and/or City policies and procedures; preparing ordinances and resolutions; leading or participating in committee activities, which is in alignment of this positions core workload when approved on February 15, 2022. Once the position is filled, they will plan, coordinate, and implement environmental programs/operations within the Parks and Open Space Division in support of the Parks and Open Space Manager. In particular, 50% of this position’s time will be devoted to creeks and watersheds, including implementation of the City’s Creek and Watershed Management Plan. Planning, permitting, and implementing City Council directives and community priorities will be the focus of this staff person's workload.

#### **Reclassification – Planning and Environmental Review – Sustainability: Management Assistant to Management Analyst**

Staff recommends that the current Management Assistant (Grade 107) position reporting to the Sustainability Manager be reclassified to Management Analyst (Grade 109), which is an increase of 17% or approximately \$10,100 for FY 22/23 and \$23,000 ongoing in future fiscal years. The Personnel Officer has determined that the employee has been working out of class since January 13, 2023.

The recommendation for the reclassification request is based on the position requiring the incumbent to perform advanced level research, make appropriate policy recommendations, and to acquire and continue advanced knowledge in the assigned area of responsibility (Sustainability). The position also regularly prepares the first draft of committee reports, committee presentations, legal ordinances, and council staff reports with minimal supervision. The position requires presentations at council meetings, as well as presentations to the community either as a staff liaison or while conducting community outreach and education. These essential duties require the incumbent to have journey-level analytical skills, supplemented by college-level education. A Management Assistant is defined as performing “entry level professional administrative work”, responsible for performing “general administrative and technical work with moderate latitude for independent judgment and action.” The proposed classification of Management Analyst is defined as performing a “wide variety of difficult and complex tasks and responsibilities,” performing “analysis of difficult problems, issues.” Essential job functions include preparing and presenting reports to City Council, commissions, and/or committees, formulating departmental and/or City policies and procedures, preparing ordinances and resolutions, and leading or participating in committee activities. Reviews of other public agencies with positions performing similar work in Sustainability are also classified at the analyst level. For these reasons, staff recommends this position be reclassified to Management Analyst.

**Reclassification – Public Works – Parks and Open Space: Maintenance Worker I to Maintenance Worker II**

Staff recommends that the current Maintenance Worker I (Grade 101) position reporting to the Parks and Open Space Manager be reclassified to Maintenance Worker II (Grade 102), which is an increase of approximately \$800 for FY 22/23 and annualized increase of 5% or approximately \$5,000. The Personnel Officer has determined that the effective date to be the pay period beginning date of May 20, 2023.

The recommendation for the reclassification request is based on the position performing similar work and taking on the same level of responsibility as other Maintenance Worker II staff.

**Reclassification – Public Works – Street Maintenance: Maintenance Worker I to Maintenance Worker II**

Staff recommends that the current Maintenance Worker I (Grade 101) position reporting to the Public Works Supervisor be reclassified to Maintenance Worker II (Grade 102), which is an increase of approximately \$800 or FY 22/23 and annualized increase of 5% or approximately \$5,000. The Personnel Officer has determined that the effective date to be the pay period beginning date of May 20, 2023.

The recommendation for the reclassification request is based on the position performing similar work and taking on the same level of responsibility as other Maintenance Worker II staff.

The overall fiscal impact in FY 22/23 on recommended personnel updates is approximately \$11,700 and when annualized, approximately \$33,000 in future fiscal years. No new appropriation is needed in current fiscal year due to salary savings available. It should be noted that due to the timing of this report and workshop discussions on the preliminary Two-Year Budget for FY 23/24 and FY 24/25, the reclassification cost increases have already been factored in the budget estimates.

**General Fund Revenue Analysis:**

The tables presented in this section include budget-to-actual comparisons between the current fiscal year and compare the previous fiscal year quarter-to-date actuals.

Property tax, sales tax and transient occupancy tax are the City's major tax revenues. They account for over 80% of total General Fund revenues. Table 3 summarizes third quarter budget-to-actual activity, which is followed by a brief discussion of the key revenue variances and where the City is trending.

**Table 3 – General Fund FY 2022/23 Revenues through Q3 (March 31)**

Revenues	FY 2021/22		FY 2022/23			Prior Year Qtr YTD % Chg
	Year End Actuals	Qtr YTD Actuals	Current Budget	Qtr YTD Actuals	% Realized	
Property Taxes	8,655,521	4,593,739	8,547,387	4,981,058	58.3%	8.4%
Sales Taxes	8,572,807	5,234,136	8,316,500	5,449,642	65.5%	4.1%
Transient Occupancy Tax	14,341,129	8,325,444	13,100,000	8,994,919	68.7%	8.0%
Cannabis Tax	1,738,534	1,023,521	1,100,000	585,280	53.2%	-42.8%
Franchise Fee	1,513,730	614,223	1,408,900	603,134	42.8%	-1.8%
License & Service Charges	1,929,169	1,483,265	1,996,800	1,602,917	80.3%	8.1%
Fines & Penalties	168,275	97,246	141,000	98,626	69.9%	1.4%
Interest & Rent Income	(105,801)	214,412	334,000	1,007,168	301.5%	369.7%
Reimbursements	386,437	200,655	326,000	235,477	72.2%	17.4%
Other Revenues	398,976	318,908	119,222	685,963	575.4%	115.1%
Other Sources	24,704	19,820	43,800	20,463	46.7%	3.2%
<b>Total Revenues</b>	<b>\$ 37,623,480</b>	<b>\$ 22,125,368</b>	<b>\$ 35,433,609</b>	<b>\$ 24,264,647</b>	<b>68.5%</b>	<b>9.7%</b>

### Property Tax

Property tax is the second largest revenue source for the City as it accounts for 24.1% of total General Fund revenues and it remains the most stable. This category is composed of three payment types – (1) the “Traditional” Property Tax, which is received in large part during the months of December and April, (2) the Property Tax in Lieu of Motor Vehicle License Fees (MVLFF), which is received in two payments during January and May, and (3) the monthly Documentary Transfer Tax revenue, which is derived from changes in ownership of real property and assessed value. The City shares half (50%) of its property tax allocation with the County of Santa Barbara, per the Revenue Neutrality Agreement (RNA). The amount shared with the County is estimated to be approximately \$4.0 million for FY 22/23.

Total property tax revenues anticipated for the fiscal year are estimated at \$8.5 million. When compared to prior year quarter actuals, an increase of 8.4% is experienced in this category due to unanticipated higher Documentary Transfer Tax revenues received so far through the fiscal year.

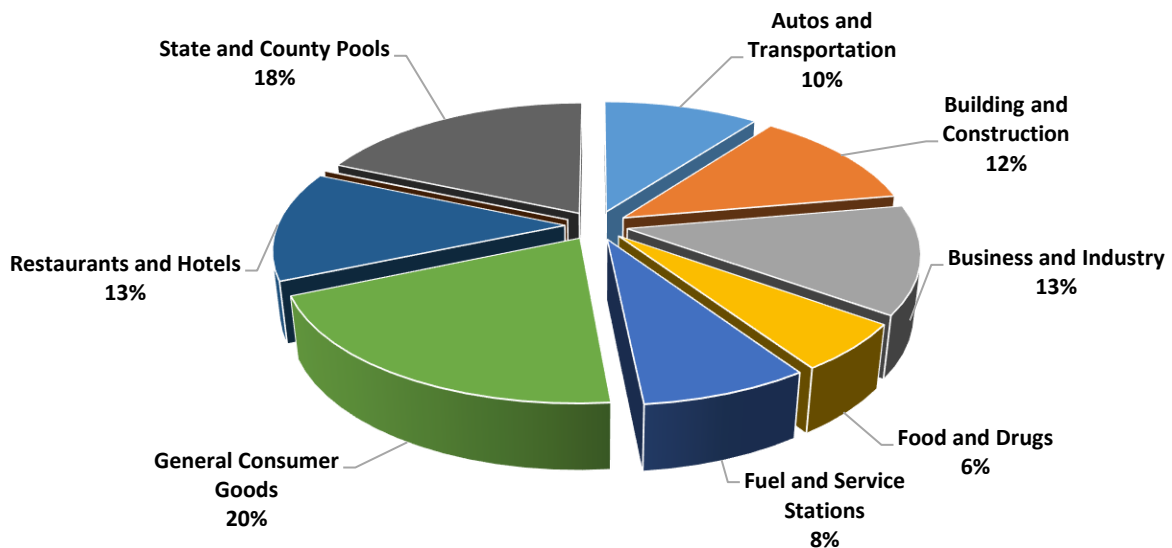
### Sales Tax

Sales tax collections are projected to be the third largest revenue source for the City at \$8.3 million and account for 23.5% of total General Fund revenues. Sales tax is considered one of the most volatile revenue sources given the dependency on consumer behavior and business activity. The City does not receive its full 1% sales tax allocation of the 7.75% sales tax rate that is normally allocated to cities. The City shares 30% of the 1% sales tax revenues with the County of Santa Barbara, per the RNA. The amount projected to be shared this fiscal year is approximately \$3.6 million.

The City’s sales tax base is generated from various main industry categories, including General Consumer Goods with a dominant share at an average of 20%. The General Consumer Goods category is represented by a multitude of retail stores that provide various

consumer goods. The businesses in this category include large discount department stores, electronics stores, home furnishing stores and other retail stores. The next largest industry categories are the State and County Pools (primarily online sales) now at 18% (historically 14%). When combined together, these two industry groups account for 38% of the City's sales tax base. It is then supplemented by Business and Industry (manufacturers and industrial), Restaurants and Hotels (dining establishments, fast food, and bars), Building and Construction at 13% to 12%, and Autos and Transportation at 10%. For comparison purposes the percentage share by the eight major industry groups for the City is seen in Figure 1 below:

**Figure 1 - Sales Tax by Major Industry Groups**



Sales tax revenues are estimated this fiscal year to reach \$8.3 million. Through the end of the third quarter, sales tax receipts were tracking higher in comparison to the prior year third quarter by 5.18% (or \$112,945) at approximately \$5.4 million. In January 2023, staff had its key sales tax meeting with our consultants HdL, and learned the increase was largely driven by fuel and service stations and restaurants and hotels. Based on current actual sales tax data and revised estimates, the City's sales tax is projected to reach up to \$8.7 million, approximately 4.8% or \$400,000 higher than budgeted. Given the level of uncertainty and volatility, staff is not recommending an adjustment to its current sales tax estimates.

### **Transient Occupancy Tax (TOT)**

The City's TOT is projected to be the largest General Fund revenue source at 37% this fiscal year with a current budget estimate of \$13.1 million. TOT has historically been the largest revenue source since FY 2012/13. TOT is the most volatile and was the most impacted by the pandemic due to a decrease in overnight stays and is expected to recover over the course of the fiscal year. During budget adoption, staff assumptions include a gradual rise to continue in ADR rates and flattening out. Projections assume that nine hotels (not including the Super 8) remain operating in the future fiscal years, and no major changes occur in the overall demand of rooms in Goleta. With Super 8 converting to

permanent housing, the supply of hotel rooms has been reduced by 65, for a total estimated supply of 1,306 hotel rooms. It is anticipated that demand for rooms will shift to other hotels.

It is still unknown how demand for leisure and business travel will be impacted, specifically with the drive market, with higher gas prices or increased lodging rates through end of FY 22/23. Additionally, other unknown factors that add uncertainty and volatility include ongoing recessionary impacts and the effects that fiscal and monetary policy intervention may have on travel behavior and hotel activity. For these reasons, staff continues to estimate TOT revenues conservatively.

In the event of a recession, it is unlikely that it could be modeled using one of the past three downturns. If staff were to model after the Great Recession, for example, there were two consecutive periods of declines experienced in FY 08/09 and FY 09/10 of 12% and 13%, and a rebound in FY 10/11. However, during those same periods of decline, other notable events were experienced such as the Gap Fire, Tea Fire, and Jesusita Fire, which increased demand for hotel rooms. Should revenues fall short, the City has a portion of the unassigned fund balance to serve as an immediate revenue stabilizer, or the \$11.2 million contingency reserve to temporarily fall back on and give staff time to assess the situation.

Based on actual receipts (cash basis) received by March 31, TOT revenues of \$8.9 million were up 8% when compared to the same quarter in the prior year of \$8.3 million on a cash basis. This increase is due to the timing of receipts processed by March 31. TOT is due within thirty days after the end of the prior month. For example, TOT collected for February is due by March 31. The \$8.9 million reflected in the report represents July through February TOT receipts.

Staff has prepared the following table for informational purposes to show how the City's TOT is performing through the end of December on an accrual basis of TOT revenues, and reflecting revenues in the month the overnight stays occurred. Table 4 summarizes TOT revenues by month in comparison to the same months in prior years.

**Table 4 – TOT Revenues for the First Nine Months of FY 2022/23 (Accrual Basis)**

Month	2018/19 Actuals	2019/20 Actuals	2020/21 Actuals	2021/22 Actuals	2022/23 Actuals	\$ Chg from Prior Year	% Chg from Prior Year
July	\$ 1,325,613	\$ 1,389,695	\$ 669,922	\$ 1,704,247	\$ 1,620,118	\$ (84,130)	-12.6%
August	1,278,046	1,365,353	894,806	1,546,744	1,531,343	(15,401)	-1.7%
September	1,010,472	1,057,156	858,289	1,322,888	1,455,445	132,557	15.4%
October	904,428	1,008,713	845,369	1,130,339	1,143,442	13,103	1.5%
November	875,203	826,170	639,146	969,235	1,058,042	88,807	13.9%
December	692,371	731,050	322,282	889,565	854,065	(35,500)	-11.0%
January	677,067	740,150	348,766	683,128	703,694	20,566	5.9%
February	777,694	826,479	524,788	867,652	820,143	(47,509)	-9.1%
March	883,099	391,077	758,298	1,157,182	958,045	(199,137)	-26.3%
<b>Total</b>	<b>\$ 8,423,993</b>	<b>\$ 8,335,843</b>	<b>\$ 5,861,665</b>	<b>\$ 10,270,981</b>	<b>\$ 10,144,338</b>	<b>\$ (126,643)</b>	<b>-2.2%</b>
18/19 Baseline \$ Change		\$ (88,150)	\$ (2,562,328)	\$ 1,846,988	\$ 1,808,496		
18/19 Baseline % Change		-1.0%	-30.4%	21.9%	21.7%		

On an accrual basis, for the first nine months (July through March), TOT revenues were at \$10.1 million or down by (\$126,643) or -2.2% when compared to prior year for the same period. When compared to pre-pandemic levels of FY 18/19, TOT was up by approximately \$1.8 million or 21.7%. Occupancy rates for the July through March period were on average



between 60% and 90% with the average daily rate ranging between \$242 and \$421. Pre-pandemic occupancy rates were between 79% to 89% with the average daily rate between \$260 to \$296.

When considering the current TOT budget estimate of \$13.4 million, TOT revenues are above targeted levels and trending like FY 21/22 that reached \$14.3 million. Given the ongoing volatility and uncertainty, staff does not recommend a revenue adjustment at this time and will review again in Q4. It should be noted that in FY 23/24, Finance staff will be working on incorporating short-term rental data and activity as part of this section in the quarterly report.

### **Cannabis Business Tax**

On November 6, 2018, the voters passed Measure Z2018, establishing a tax on cannabis business operations within the City of Goleta. The passing of this ballot measure subjects cannabis businesses to taxation on gross receipts of cannabis based on classifications up to a maximum of 10 percent. The current tax rates are seen in Table 5:

**Table 5 – Current Cannabis Tax Rates**

<b>Cannabis Business Classification</b>	<b>Activities Taxed</b>	<b>Tax Rate</b>
Adult Use Cannabis Retailing	Gross Receipts	5%
Medicinal-Use Cannabis Retailing	Gross Receipts	0%
Manufacturing	Gross Receipts	2%
Cultivation	Gross Receipts	4%
Distribution	Gross Receipts	1%
Testing	Gross Receipts	0%
Nurseries	Gross Receipts	1%
Maximum Tax Limit	Gross Receipts	10%
Maximum Cap for Multiple Operations	Gross Receipts	10%

The City of Goleta currently has 12 active licenses, 2 other operators are in the pre-license site inspection phase and 1 potential operator is in the application review process. When excluding businesses with multiple locations, there are currently 11 business operators, with 10 operators now reporting cannabis business tax revenues. One operator licensed as a Microbusiness recently gave notice, they will no longer be operating due to market conditions. A summary of the licenses can be seen in Table 6 below.

Cannabis business tax payments are due quarterly by the end of the following month (e.g., January through March, is due by April 30). Given the timing of when cannabis tax revenues are due, only second quarter actual receipts are shown that were received by March 31, which totaled \$585,251 or 53% of total cannabis revenue budget of \$1.1 million. This is a decrease of 42.8% when compared to prior year for the same quarter. During Q2, staff had recommended the original projected budget of \$2.1 million to be decreased downward to \$1.1 million.

At the time of preparing this report, preliminary data is showing the City has now collected approximately \$805,252 of cannabis business tax revenue on an accrual basis, which includes the third quarter revenues due by end of April. When comparing actual revenues

received this year on an accrual basis, this would be a 43.7% decrease for the same period in the prior year. Based on current data, revenues are projected to reach the downward amount at \$1.1 million.

Staff has had discussions with cannabis operators and other jurisdictions and cannabis tax revenue activity continues to be impacted by increased competition and oversupply statewide. In addition, distribution operators have continued to express issues with the black market across the state and supply and demand being affected by limited access to legalized cannabis. As of December 6, 2022, the Department of Cannabis Control reports 1,085 active cannabis store front retail licenses statewide and 328 out of the 539 (61%) cities and counties do not allow any retail cannabis business. The cost of doing business is also being affected by inflationary factors and having limited access to capital markets to assist with cash flow and operations. Other issues include difficulties with operators collecting payment from other retailers across the state due to federal regulations.

Cannabis tax revenues will continue to experience ongoing volatility as uncertainty surrounds the cannabis industry. Staff will continue to evaluate the cannabis tax activity and potential fiscal impacts as new operators begin to collect and remit taxes. In addition, staff plans to conduct financial audits with its consultants for proper reporting early next fiscal year. Should revenues continue to fall short of estimates, the unassigned fund balance is available to serve as a revenue stabilizer and absorb the impact.

Table 6 below summarizes the approved Cannabis Business License Operators as of the date preparing this report and the pending applicants in process.

**Table 6 – Cannabis Business License Application Summary**

#	Status	Business Application Name	Location	Primary License Type	Notes
1	Approved	CalGreen (Legal Non-Conforming)	164 Aero Camino	Storefront Retail	
2	Approved	Santa Barbara Care Center (Legal Non-Conforming)	5814 Gaviota Street	Microbusiness	Storefront Retail Cultivation Distribution
3	Approved	Organic Greens Collective (Legal Non-Conforming)	5902 Daley Street	Storefront Retail	
4	Approved	Green Rush Alliances LLC	6332 Lindmar Ave	Manufacturing	Distribution Currently expanding licensed premises - Pre-license inspection scheduled in June
5	Approved	Greenbridge Patient Collective	5940 Matthews St	Microbusiness	Distribution Manufacturing Non-Storefront Retail
6	Approved	Sublime Processing	123 Aero Camino Unit A	Microbusiness	Manufacturer Distribution Non-Storefront Retail
7	Approved	HERBL	759 Ward Drive	Distribution	
8	Approved	HERBL	839 Ward Drive	Distribution	
9	Approved	HERBL	749 Ward Drive	Distribution	
10	Approved	Thornwood Distribution LLC	5756 Thornwood Drive	Cultivation (Processor)	Nursery
11	Approved	One Plant	290 Storke Road	Storefront Retail	
12	Approved	Firefly Delivery, LLC	5775 Dawson Ave	Non-Store Front Retail (Delivery)	Delivery only
13	Pending	AGQ Green Nature	859 Ward Drive. Suite 103	Testing	Pre-license site inspection scheduled in June
14	Pending	Hollister Distribution, Inc.	5631 Calle Real	Storefront Retail	Pre-license site inspection scheduled in June
15	Pending	Megan's Organic Market	5999 Hollister	Storefront Retail	Application received and review in process
16	No longer operating	Ocean Grown Farms	176 Aero Camino	Microbusiness	Distribution Manufacturing Non-Storefront Retail

In March 2022, staff completed work with its cannabis consultants, HDL, and performed an analysis on the current tax rates and types of businesses. A report was prepared with recommendations and was discussed with the Finance Committee in October 2021 and at a City Council workshop in March 2022. City Council provided direction to staff in support of adjusting the medicinal retail tax to be set at the retail rate of 5% and was also supportive of updating the cannabis ordinance extending the allowable hours of operation for cannabis retailers to 10:00 p.m., rather than the current 8:00 p.m. Extending these hours could allow the City's retailers to recapture sales (and related sales tax revenue) that are likely being lost to retailers in nearby jurisdiction during these hours. These changes will require a resolution and ordinance update that is planned to be brought back in July.

### Franchise Fees

The City collects franchise fees from four main service provider sources (Cable, Electric, Gas, Solid Waste). Each provider of these services has a different payment schedule. Electric and Gas providers make annual payments in April. The Cable provider is on a quarterly payment plan, while Solid Waste fees are collected monthly, with a one-time annual base fee of \$100,000 paid at the beginning of the fiscal year. Total franchise fees

collected by the end of third quarter were \$603,134 or 42.8% of the budget, which is on track with historical amounts. At this time, staff is recommending an overall increase of **\$183,200**. Of this increase, \$133,200 is related to electricity franchise fees and \$50,000 is related to gas franchise fees.

### Licenses and Service Charges

This revenue category reflects the user fees (cost recovery) and charges as they relate to business license processing, planning and building permit fees, staff time charges related to development activity, and library management service charges. All revenue accounts were revised and updated to reflect anticipated activity for FY 2022/23. Table 7 summarizes the primary revenue accounts within the Licenses and Service Charges category.

**Table 7 – Licenses and Service Charges Summary**

Licenses and Service Charges	FY 2021/22		FY 2022/23			Prior Year Qtr YTD % Chg
	Year End Actuals	Qtr YTD Actuals	Current Budget	QTR YTD Actuals	% Realized	
Legal Deposits Earned	15,982	4,913	1,000	7,300	730.0%	48.6%
Planning Fees	134,161	99,381	103,000	103,887	100.9%	4.5%
Planning Deposits Earned	255,513	179,002	200,000	220,235	110.1%	23.0%
Building Permits	422,776	326,446	605,000	361,869	59.8%	10.9%
Public Works Deposits Earned	44,588	28,461	58,000	24,505	42.2%	-13.9%
PW/Engineering Fees	134,593	97,617	125,000	70,412	56.3%	-27.9%
Solid Waste Roll Off Fees	29,120	18,629	30,000	18,759	62.5%	0.7%
Business License	515,712	418,604	452,000	454,160	100.5%	8.5%
Plan Check Fees	290,934	227,143	334,500	322,880	96.5%	42.1%
Other Licenses & Charges	85,791	83,070	88,300	18,911	21.4%	-77.2%
<b>TOTAL</b>	<b>\$ 1,929,169</b>	<b>\$ 1,483,265</b>	<b>\$ 1,996,800</b>	<b>\$ 1,602,917</b>	<b>80.3%</b>	<b>8.1%</b>

Through the end of the third quarter, revenues were at \$1,602,917 and are tracking as expected against the current budget of \$2.0 million at 80.3%. In comparison to the same period in prior year, overall revenues are up by 8.1%, primarily due to building permit activity and plan check fees. At this time, staff is recommending an increase of **\$15,000** in the Other Licenses & Charges, to reflect the increase in pass-through revenue related to merchant card service fee revenue related to credit card activity.

### Fines and Penalties

The City collects various fines and penalties related to traffic, parking, towing, and lost item fees related to the library. Overall receipts of \$98,626 were at 69.9% of budget estimates of \$141,000. In comparison to the same period last year, overall revenues are up by 1.4%. Staff will continue to monitor activity levels and may recommend an adjustment at mid-year if warranted.

### Interest and Rent Income

Interest and rent income accounts for rental income from property owned by the City as well as investment earnings generated from the City's investment program. The budgeted revenues of \$334,000 were revised at budget adoption to reflect anticipated impacts of increasing interest rates.

Through the end of the third quarter, interest and rent income of \$1 million were at 301.5% of the total budget. In comparison to prior year for the same quarter, revenues were up 369.7%. This increase is due to a fair market value (FMV) adjustment of \$429,996 applied to the City's investment program as required by the Governmental Accounting Standards Board (GASB) and reflects an FMV amount of unrealized gains and losses. When considering only actual realized interest earnings, total revenues are at a \$577,172 or at 172.8% of budget. No budget adjustment is recommended at this time, due to FMV adjustment needed to be valued on June 30, 2023 and will be reflected accordingly in Q4.

## **Reimbursements**

This revenue category primarily accounts for all staff time reimbursements (cost recovery) related to the CIP and Redevelopment Successor Agency administrative and direct costs. Additionally, it includes claim reimbursements or other one-time miscellaneous reimbursements. Staff that work directly on projects or programs supported by special revenue funds can charge staff time against the CIP project budgets supported by special revenue funds (if eligible) and reimburse the General Fund. The overall amounts vary year to year, depending on the use of contract engineering services. Contract engineering services are paid directly from the CIP project budgets supported by the special revenue funds, and therefore do not require payments from the General Fund. The revenues received through the end of the quarter totaled \$235,477 and were at 72.2% of the total budgeted amount of \$326,000. In comparison to prior year for the same quarter, revenues increased by 72.4% or \$34,822 due to insurance claim reimbursement.

## **Other Revenues**

This category accounts for all other remaining General Fund revenue amounts such as Motor Vehicle License Late Fees (MVLFF), Friends of the Library donations, one-time donations, and miscellaneous revenues. Total revenues on March 31, 2023 were accounted for at \$685,963 or 575% of budget. However, after further review, approximately \$566,000 has recently been reclassified from miscellaneous revenue to performance security deposit account, which will be reflected accordingly in Q4. When considering the reclassification, adjusted revenues were at \$125,277 by the end of the quarter or approximately 105.1% of the total budgeted amount of \$119,222. In comparison to prior year for the same quarter, revenues decreased by -60.7%. This decrease is primary due to the one-time payment in-lieu of TOT received in the prior year from UC Santa Barbara.

## **Other Sources**

This category accounts for other financing sources such as funds transferred in from other funds or other fund resources received from transactions such as sale of securities or cash received from loans or when bonds are issued. City staff primarily utilizes this category to account for funds transferred in for staff time spent in administering the Community Development Block Grants (CDBG) program. Other sources received through the quarter were at 46.7% or \$20,463 of the total budget amount of \$43,800.

## General Fund Expenditure Analysis:

The General Fund expenditures budget is currently at \$54.8 million. Total expenditures through the third quarter should be about 75% of the budget, assuming the timing of expenditures is consistent throughout the year. By the end of the third quarter total expenditures of \$24.6 million were at 45% of the total budgeted amount. In comparison to prior year for the same quarter, expenditures were up 25.4%. This is primarily due to the timing of payments made for public safety, additional one-time payments made related to the projects and other expenditures related to staffing levels. Staff have reviewed their budgets and have determined there were various unanticipated costs experienced in the third quarter along with savings in others. Staff have reviewed their budgets and operations and are recommending various new appropriations, budget transfers and personnel updates described further below.

Table 8 summarizes the General Fund expenditure budget activity by department, which is followed by a brief discussion of the key expenditure variances and recommended adjustments.

**Table 8 - General Fund FY 2022/23 Expenditures through Q3 (March 31)**

Expenditures	FY 2021/22		FY 2022/23			Prior Year Qtr YTD % Chg
	Year End Actuals	Qtr YTD Actuals	Current Budget	QTR YTD Actuals	% Realized	
General Government	6,401,327	4,669,626	6,417,980	4,306,205	67.1%	-7.8%
General Services	454,270	96,925	3,690,051	2,088,249	56.6%	2054.5%
Library	251,077	185,429	434,591	245,743	56.5%	32.5%
Finance	1,196,075	812,359	1,793,380	977,535	54.5%	20.3%
Planning & Env. Review	3,382,657	2,292,557	4,954,651	2,604,501	52.6%	13.6%
Public Works	7,525,224	3,291,758	12,708,299	4,576,726	36.0%	39.0%
Neighborhood Services	1,761,892	1,213,660	2,726,634	1,713,377	62.8%	41.2%
Public Safety	8,470,638	6,323,422	9,766,000	7,006,825	71.7%	10.8%
Non-Departmental	1,452,398	617,883	1,832,600	804,112	43.9%	30.1%
Capital Improvement Projects	251,642	190,419	10,563,589	375,294	3.6%	97.1%
<b>Total Expenditures</b>	<b>\$ 31,147,198</b>	<b>\$ 19,694,038</b>	<b>\$ 54,887,775</b>	<b>\$ 24,698,568</b>	<b>45.0%</b>	<b>25.4%</b>

All departments were within range (at or below 75%) of their overall allocated budgets as of March 31, 2023. Provided in Attachment 2 of this report is a “Budget to Actuals” comparison of the Department’s divisions and programs. Some of the significant variances for the department’s programs are noted below along with recommended adjustments. The following recommended adjustments is described below by each department.

### Non-Departmental

Staff is recommending a budget appropriation of **\$15,000** related to the pass-through merchant card service fees payment processing. This cost is offset by the revenues charged and mentioned above in the revenue section of this report.

**General Fund - Fund Balance and Reserves:**

Table 9 shows a recap of Fund Balance as of June 30, 2022 and June 30, 2023, which has been revised. The revised ending fund balance reflects actual revenues and expenditures, and factors in final carryover amounts related to FY 2021/22.

**Table 9 – General Fund FY 2022/23 – Estimated Fund Balance and Reserves**

Classification	FY 21/22 Ending Fund Balance	Increase	Decrease	FY 22/23 Est. Ending Fund Balance	Reserve Adjustments	FY 22/23 Revised Est. Ending Fund Balance
Prepays and Deposit	26,176			26,176	-	26,176
City Hall Solar Removal	94,500			94,500		94,500
Public Facilities	830,108			830,108		830,108
Capital Equipment	791,653			791,653	-	791,653
Compensated Leave	407,606			407,606	-	407,606
Building Maintenance	-			-		-
Risk Management	200,000			200,000		200,000
Litigation Defense Fund	300,000			300,000	300,000	600,000
Contingency	10,129,713	1,105,541		11,235,254	-	11,235,254
Street Maintenance	-			-		-
Sustainability	-			-		-
OPEB UAL	-			-		-
CalPERS Pension UAL	-			-		-
CIP Project - Train Depot Match	-			-		-
CIP Project Funding	3,034,236		(3,034,236)	-		-
Encumbrances	3,410,472		(3,410,472)	-		-
FMV Adjustment	429,996			429,996		429,996
Unassigned Fund Balance - Held for liquidity and revenue stability	-	-	-	-	3,000,000	3,000,000
Unassigned Fund Balance	19,614,480	-	(14,114,998)	5,499,482	(3,116,800)	2,382,682
<b>Total</b>	<b>39,268,940</b>	<b>\$ 1,105,541</b>	<b>\$ (20,559,706)</b>	<b>\$ 19,814,775</b>	<b>\$ 183,200</b>	<b>\$ 19,997,975</b>

*Note: An adjustment has been made since the Finance Committee met on May 22, 2023. The adjustment includes removing the budget appropriation request of \$635,000 for emergency expenditures related to the recent winter storm events, due to a related staff report being provided to City Council. The \$635,000 budget appropriation is now reflected as part of the staff report titled "Ratification of Agreements and Amendments for 2023 Winter Storm Emergency Response Services and Appropriation of Budget for Emergency Storm Response." This report includes the additional detailed information related to the emergency storm response, including total budget appropriations needed. Staff felt it was best to keep the related appropriation consolidated into one report for clarity.*

As shown above, the revised estimated FY 2022/23 total fund balance is projected at \$19.9 million as of June 30, 2023.

After factoring in recommended adjustments, the projected unassigned fund balance available for one-time use is now projected to be \$2.3 million. The unassigned fund balance is comprised of funds that are not committed for any specific purpose. It is used for economic stability should revenues fall short, liquidity and cash flow needs, and for various unanticipated one-time projects or other one-time priority needs.

The \$3 million unassigned fund balance held for liquidity and revenue stability will continue to serve as a temporary revenue stabilizer and support liquidity and cash flow needs when

dealing with timing issues of reimbursable grants through year end and will be re-evaluated and adjusted during the upcoming budget process and Q4.

### **Revenue Neutrality Agreement (RNA):**

The receipts and payments as a result of the RNA are not included in the budget. Under the RNA Agreement, the County is allocated 30% of the 1% Sales Tax revenues generated within the City of Goleta and shares equally in the Property Tax revenues of the City. The estimated cost for FY 2022/23 of the total RNA payments is \$7.3 million. The estimated total contribution since City incorporation in 2002 is approximately \$143.9 million through the end of FY 2022/23.

### **Capital Improvement Program and Other Funds:**

Staff has provided Attachment 3 to summarize all other Special Revenue Fund revenues and expenditures with budget-to-actual comparison. On a budget basis, the various grant-type funds are balanced with revenues matching expenditures. However, on an actual basis, funds are reimbursed after they are expended. The reimbursement requests for grant expenditures are submitted either on a monthly or quarterly basis by the department staff responsible for the project reimbursements. Any negative balances are due to the timing of revenues being received by the City. Revenue projections are reviewed on a quarterly basis and recommended adjustments are made when necessary. The Other Funds section below briefly describes the financial activity through the quarter. Attachment 4 provides a CIP Expenditure Summary on a budget to actual basis to ensure that projects do not exceed the appropriations allocated to the project.

### **Other Funds:**

#### **Gas Tax Fund (Fund 201)**

The state imposes sales taxes and per-gallon excise taxes on gasoline and diesel fuel. The local portion of these allocation flows through the Highway Users Tax Account (HUTA). State law requires that these funds be used exclusively for maintenance of the street and highway system. Gas tax revenues through the end of the quarter are at \$610,084 or 68.4% of the \$892,266 revenue budget amount. Budgeted expenditures are programmed at \$2.3 million for the fiscal year and includes a carryover budget of approximately \$989,029.

#### **SB1 Road Maintenance & Repair Act (RMRA) (Fund 203)**

Senate Bill 1 (SB 1) – Road Repair and Accountability Act of 2017 has been in effect since November 1, 2017. Revenues are generated from fuel and vehicle registration taxes. State law requires these funds be used exclusively for the transportation system. SB 1 revenues through the end of the quarter are at \$444,348 or 61.5% of the \$722,119 revenue budget amount. Budgeted expenditures are programmed at \$619,000 and will include a carryover budget of approximately \$784,000 for a total budget of \$1.4 million. Through the end of the quarter \$1.3 million or 96.1% of budget have been expended or encumbered. All budget is programmed towards the City's pavement rehabilitation program.



## **Measure A Fund (Fund 205)**

The Santa Barbara County Association of Governments (SBCAG) receives a half-cent sales tax for transportation improvements in Santa Barbara County. The City of Goleta receives a portion of those funds to use exclusively for transportation related purposes. Measure A revenues through the end of the quarter are at \$1.6 million or 78.9% of the \$2.1 million revenue budget amount. Budgeted expenditures are programmed at \$5.1 million and include a budget appropriation request of \$20,000. Through the end of the quarter \$2.9 million or 57.4% of budget have been expended or encumbered.

## **Recommended Budget Amendments – Special Revenue Funds:**

Staff is recommending various expenditure budget adjustments for other various Special Revenue Funds. Additional details and corresponding revenue adjustment (if applicable) is found in Attachment 5 – Exhibit A.

## **FINANCE COMMITTEE REVIEW:**

The Finance Committee met to review the Fiscal Year 2022/23 Third Quarter Financial Review Report on May 22, 2023.

## **FISCAL IMPACTS:**

### **General Fund**

Revenues are recommended for an increase of \$198,200 and expenditures for an increase of \$15,000. The recommended budget adjustment results in a net increase of \$183,200 to the total fund balance of the General Fund. After adjustments, the total ending fund balance is projected at \$19.9 million, which includes an unassigned fund balance of \$5.3 million (\$3 million held for revenue stabilization and liquidity, and \$2.3 million available for one-time use).

Additional details of the accounts affected by the recommended General Fund budget adjustments can be found in Exhibit A that is part of Attachment 5 – Resolution Amending the City's Operating and CIP Budget for Fiscal Year 2022/23.

The proposed reclassification of the vacant Environmental Services Specialist (Grade 109) under Public Works - Parks and Open Space to a Management Analyst (Grade 109), will be budget neutral since it's on the same pay grade level and step. The proposed Schedule of Authorized Positions can be seen in Exhibit B of Attachment 5.

### **Other Funds**

Recommended amendments to Other Special Revenue Funds that were described above can be found in detail in Attachment 5 - Exhibit A. The additional appropriations can be supported by the fund balances of the Special Revenue Funds, as shown in Attachment 3. Council is asked to adopt the attached resolution (Attachment 5) approving the recommended budget adjustments.

### **City's Cash Flow and Position:**

The City's Finance Department monitors its cash flow and position daily. The cash funds are pooled and are considered very liquid, as most of its funds are invested in overnight pooled investment accounts such as LAIF or its money market account. The City's special revenue accounts have committed fund balance that is pooled all together with the General Fund. When pooled all together, the City's cash position has been on average approximately \$70 million.

### **ALTERNATIVES:**

Council may elect not to adopt the attached resolution, thereby leaving the budget as previously approved; however, certain budget recommendations are necessary to meet obligations and financial reporting requirements.

#### **Reviewed By:**



Kristine Schmidt  
Assistant City Manager

#### **Approved By:**



Robert Nisbet  
City Manager

### **ATTACHMENTS:**

1. General Fund Statement of Revenues & Expenditures Budget to Actuals Comparison
2. General Fund Interim Statements by Department and Program Budget to Actuals Comparison
3. Interim Revenue and Expenditure Summary by Fund
4. CIP Expenditure Summary by Project
5. Resolution Amending the City's Operating and CIP Budget. Amending the City's Schedule of Authorized Positions, and Amending the City's Salary Schedule

**ATTACHMENT 1:**

General Fund Statement of Revenue and Expenditures  
Budget to Actual Comparison

**City of Goleta**  
**General Fund Statement of Revenue and Expenditures**  
**Budget to Actual Comparison**  
**For the Quarter Ended March 31, 2023**

Revenues	Original Budget	Prior Revisions	Current Budget	3/31/2023 Actuals	% of Budget	Recommended Revisions	Amended Budget
Property Taxes	8,478,600	68,787	8,547,387	4,981,058	58%	-	8,547,387
Sales Taxes	8,316,500	-	8,316,500	5,449,642	66%	-	8,316,500
Transient Occupancy Tax	13,100,000	-	13,100,000	8,994,919	69%	-	13,100,000
Cannabis Tax	2,100,000	(1,000,000)	1,100,000	585,280	53%	-	1,100,000
Franchise Fee	1,408,900	-	1,408,900	603,134	43%	183,200	1,592,100
License & Service Charges	1,687,300	309,500	1,996,800	1,610,458	81%	15,000	2,011,800
Fines & Penalties	141,000	-	141,000	98,626	70%	-	141,000
Interest & Rent Income	334,000	-	334,000	1,007,168	302%	-	334,000
Reimbursements	326,000	-	326,000	235,477	72%	-	326,000
Other Revenues	105,000	14,222	119,222	685,963	575%	-	119,222
Other Sources	43,800	-	43,800	20,463	47%	-	43,800
<b>Total Revenues</b>	<b>36,041,100</b>	<b>(607,491)</b>	<b>35,433,609</b>	<b>24,272,188</b>	<b>69%</b>	<b>198,200</b>	<b>35,631,809</b>
Expenditures	Original Budget	Prior Revisions	Current Budget	3/31/2023 Actuals	% of Budget	Recommended Revisions	Amended Budget
General Government	6,218,750	199,230	6,417,980	4,306,205	67%	-	6,417,980
General Services	3,281,675	408,376	3,690,051	2,088,249	57%	-	3,690,051
Library	434,600	(9)	434,591	245,743	57%	-	434,591
Finance	1,789,500	3,880	1,793,380	977,535	55%	-	1,793,380
Planning & Env. Review	4,293,800	660,851	4,954,651	2,604,501	53%	-	4,954,651
Public Works	8,098,300	4,609,999	12,708,299	4,576,726	36%	-	12,708,299
Neighborhood Services	2,074,600	652,034	2,726,634	1,713,377	63%	-	2,726,634
Public Safety	9,766,000	-	9,766,000	7,006,825	72%	-	9,766,000
Non-Departmental	858,000	974,600	1,832,600	804,112	44%	15,000	1,847,600
Capital Improvement Projects	7,260,078	3,303,511	10,563,589	375,294	4%	-	10,563,589
<b>Total Expenditures</b>	<b>44,075,303</b>	<b>10,812,472</b>	<b>54,887,775</b>	<b>24,698,568</b>	<b>45%</b>	<b>15,000</b>	<b>54,902,775</b>
<b>Net Change in Fund Balance</b>	<b>(8,034,203)</b>	<b>(11,419,962)</b>	<b>(19,454,165.4)</b>	<b>(426,380)</b>		<b>183,200</b>	<b>(19,270,965)</b>
<b>Beginning Fund Balance</b>	<b>39,268,940</b>		<b>39,268,940</b>	<b>39,268,940</b>			<b>39,268,940</b>
<b>Ending Fund Balance</b>	<b>31,234,737</b>		<b>19,814,775</b>	<b>38,842,560</b>			<b>19,997,975</b>

**ATTACHMENT 2:**

General Fund Interim Statements by Department and Program  
Budget to Actual Comparison

**General Fund Interim Statement of Revenues and Expenditures by Department and Program  
Budget to Actual Comparison  
For the Quarter Ended March 31, 2023**

	<b>Annual "Current" Budget</b>	<b>QTR YTD Actuals</b>	<b>Remaining Balance</b>	<b>Percent Received</b>	<b>Prior Year QTR YTD Actuals</b>
<b>Taxes</b>					
Property Taxes	8,547,387	4,981,058	3,566,329	58.3%	4,593,739
Sales Taxes	8,316,500	5,449,642	2,866,858	65.5%	5,234,136
Transient Occupancy Tax	13,100,000	8,994,919	4,105,081	68.7%	8,325,444
Cannabis Tax	1,100,000	585,280	514,720	53.2%	1,023,521
Franchise Fee	1,408,900	603,134	805,766	42.8%	614,223
Total	<u>32,472,787</u>	<u>20,614,034</u>	<u>11,858,753</u>	<u>63.5%</u>	<u>19,791,063</u>
<b>Licenses &amp; Service Charges</b>					
Legal Deposits Earned	1,000	7,300	(6,300)	730.0%	4,913
Planning Fees	103,000	103,887	(887)	100.9%	99,381
Planning Deposits Earned	200,000	226,705	(26,705)	113.4%	179,002
Building Permits	605,000	361,869	243,131	59.8%	326,446
Public Works Deposits Earned	58,000	25,576	32,425	44.1%	28,461
PW/Engineering Fees	125,000	70,412	54,588	56.3%	97,617
Solid Waste Roll Off Fees	30,000	18,759	11,241	62.5%	18,629
Business License	452,000	454,160	(2,160)	100.5%	418,604
Plan Check Fees	334,500	322,880	11,620	96.5%	227,143
Other Licenses & Charges	88,300	18,911	69,389	21.4%	83,070
Total	<u>1,996,800</u>	<u>1,610,458</u>	<u>386,342</u>	<u>80.7%</u>	<u>1,483,265</u>
<b>Fines and Forfeitures</b>					
Fines & Penalties	141,000	98,626	42,374	69.9%	97,246
Total	<u>141,000</u>	<u>98,626</u>	<u>42,374</u>	<u>69.9%</u>	<u>97,246</u>
<b>Investment Income</b>					
Interest & Rent Income	334,000	1,007,168	(673,168)	301.5%	214,412
Total	<u>334,000</u>	<u>1,007,168</u>	<u>(673,168)</u>	<u>301.5%</u>	<u>214,412</u>
<b>Reimbursements</b>					
Reimbursements	326,000	235,477	90,523	72.2%	200,655
Total	<u>326,000</u>	<u>235,477</u>	<u>90,523</u>	<u>72.2%</u>	<u>200,655</u>
<b>Other Revenues</b>					
Other Revenues	119,222	685,963	(566,741)	575.4%	318,908
Total	<u>119,222</u>	<u>685,963</u>	<u>(566,741)</u>	<u>575.4%</u>	<u>318,908</u>
<b>Other Financing Sources</b>					
Transfers In	43,800	20,463	23,337	46.7%	19,820
Total	<u>43,800</u>	<u>20,463</u>	<u>23,337</u>	<u>46.7%</u>	<u>19,820</u>
<b>TOTAL REVENUES</b>	<u>35,433,609</u>	<u>24,272,188</u>	<u>11,161,422</u>	<u>68.5%</u>	<u>22,125,368</u>

**City of Goleta**  
**General Fund Interim Statement of Revenues and Expenditures by Department and Program**  
**Budget to Actual Comparison**  
**For the Quarter Ended March 31, 2023**

Attachment 2

	Annual "Current" Budget	QTR YTD Actuals	Encumbrances	Totals	Remaining Balance	%YTD Expended w/ Encumbr
<b>General Government</b>						
City Council	497,750	389,257	-	389,257	108,493	78.2%
City Manager	2,146,523	1,345,116	268,873	1,613,989	532,534	75.2%
City Clerk	727,500	499,960	30,940	530,900	196,600	73.0%
City Attorney	1,010,400	591,164	235,132	826,296	184,104	81.8%
Community Relations	519,707	347,637	37,354	384,990	134,717	74.1%
Support Services	1,516,100	1,133,072	49,513	1,182,585	333,515	78.0%
Total	6,417,980	4,306,205	621,811	4,928,017	1,489,963	76.8%
<b>General Services</b>						
General Services	651,400	348,938	45,900	394,838	256,562	60.6%
Facilities	1,355,551	958,385	119,754	1,078,139	277,412	79.5%
Information Technology	870,000	437,714	197,723	635,438	234,562	73.0%
Fleet Management	813,100	343,212	225,464	568,676	244,424	69.9%
Total	3,690,051	2,088,249	588,841	2,677,090	1,012,961	72.5%
<b>Library</b>						
Library Services	434,591	245,743	114,696	360,438	74,153	82.9%
Total	434,591	245,743	114,696	360,438	74,153	82.9%
<b>Finance</b>						
Administration	1,793,380	977,535	122,552	1,100,087	693,293	61.3%
Total	1,793,380	977,535	122,552	1,100,087	693,293	61.3%
<b>Planning &amp; Environmental Review</b>						
Administration	436,300	293,660	-	293,660	142,640	67.3%
Current Planning	2,031,111	1,107,197	110,920	1,218,117	812,993	60.0%
Building & Safety	664,085	380,424	277,941	658,365	5,720	99.1%
Advanced Planning	1,059,422	466,645	244,151	710,796	348,626	67.1%
Planning Commission	54,400	11,655	-	11,655	42,745	21.4%
Sustainability Program	453,233	218,820	87,722	306,542	146,690	67.6%
Housing Program	256,100	126,100	15,750	141,850	114,250	55.4%
Total	4,954,651	2,604,501	736,485	3,340,986	1,613,665	67.4%
<b>Public Works</b>						
Administration	876,200	612,909	26,703	639,611	236,589	73.0%
Engineering Services	1,397,447	470,374	660,364	1,130,737	266,710	80.9%
Facility Maintenance	-	306	-	306	(306)	#DIV/0!
Parks & Open Spaces	2,031,619	792,316	562,581	1,354,896	676,723	66.7%
Capital Improvement Progra	1,794,853	521,713	189,381	711,093	1,083,759	39.6%
Street Lighting	33,700	23,255	-	23,255	10,445	69.0%
Traffic Ops & Maintenance	563,800	71,971	78	72,049	491,751	12.8%
Street Maintenance	6,010,681	2,083,883	2,629,423	4,713,306	1,297,375	78.4%
Solid Waste and Environme	-	-	-	-	-	-
Total	12,708,299	4,576,726	4,068,528	8,645,254	4,063,045	68.0%
<b>Neighborhood Services</b>						
Neighborhood Services	1,189,834	847,468	68,202	915,670	274,164	77.0%
Homelessness	526,600	184,542	146,576	331,119	195,481	62.9%
Economic Development	179,643	127,012	52,631	179,643	-	100.0%
Parks & Recreation	730,665	554,354	-	554,354	176,311	75.9%
Parks & Recreation	99,892	-	-	-	99,892	0.0%
Total	2,726,634	1,713,377	267,408	1,980,785	745,848	72.6%
<b>Public Safety</b>						
Public Safety	9,766,000	7,006,825	-	7,006,825	2,759,175	71.7%
Total	9,766,000	7,006,825	-	7,006,825	2,759,175	71.7%
<b>Non-Departmental</b>						
Debit Service	1,827,600	790,221	-	790,221	1,037,379	43.2%
Non-Departmental	5,000	13,891	-	13,891	(8,891)	277.8%
Total	1,832,600	804,112	-	804,112	1,028,488	43.9%
<b>Capital Improvement Projects</b>						
Capital Improvement Projec	10,563,589	375,294	2,667,604	3,042,898	7,520,691	28.8%
Total	10,563,589	375,294	2,667,604	3,042,898	7,520,691	28.8%
<b>TOTAL EXPENDITURES</b>	<b>54,887,775</b>	<b>24,698,568</b>	<b>9,187,926</b>	<b>33,886,494</b>	<b>21,001,281</b>	<b>61.7%</b>
<b>NET REVENUES OVER</b>						
<b>EXPENDITURES</b>	<b>(19,454,165)</b>	<b>(426,380)</b>				
<b>BEGINNING FUND BALANCE</b>	<b>39,268,940</b>	<b>39,268,940</b>				
<b>ENDING FUND BALANCE</b>	<b>19,814,775</b>	<b>38,842,560</b>				

### **ATTACHMENT 3:**

#### Interim Revenue and Expenditure Summary By Fund



**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended March 31, 2023**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Percent of Current Budget
<b>101 General Fund</b>								
Revenue	36,041,100	35,433,609	198,200	35,631,809	24,272,188	-	24,272,188	68.5%
Expenditures	44,075,303	54,887,775	15,000	54,902,775	24,698,568	9,187,926	33,886,494	61.7%
Addition to/(use of) reserves	(8,034,203)	(19,454,165)	183,200	(19,270,965)	(426,380)	(9,187,926)	(9,614,306)	
<b>Beginning Fund Balance</b>	<b>39,268,940</b>	<b>39,268,940</b>		<b>39,268,940</b>	<b>39,268,940</b>			
<b>Ending Fund Balance</b>	<b>31,234,737</b>	<b>19,814,775</b>		<b>19,997,975</b>	<b>38,842,560</b>			
<b>201 Gas Tax</b>								
Revenue	892,266	892,266	-	892,266	610,084	-	610,084	68.4%
Expenditures	765,600	2,497,694	-	2,497,694	534,716	1,779,313	2,314,029	92.6%
Addition to/(use of) reserves	126,666	(1,605,428)	-	(1,605,428)	75,368	(1,779,313)	(1,703,945)	
<b>Beginning Fund Balance</b>	<b>1,779,457</b>	<b>1,779,457</b>		<b>1,779,457</b>	<b>1,779,457</b>			
<b>Ending Fund Balance</b>	<b>1,906,123</b>	<b>174,029</b>		<b>174,029</b>	<b>1,854,825</b>			
<b>202 Local Transportation</b>								
Revenue	28,100	28,100	-	28,100	29,433	-	29,433	104.7%
Expenditures	-	55,232	-	55,232	-	-	-	0.0%
Addition to/(use of) reserves	28,100	(27,132)	-	(27,132)	29,433	-	29,433	
<b>Beginning Fund Balance</b>	<b>212,617</b>	<b>212,617</b>		<b>212,617</b>	<b>212,617</b>			
<b>Ending Fund Balance</b>	<b>240,717</b>	<b>185,485</b>		<b>185,485</b>	<b>242,050</b>			
<b>203 RMRA</b>								
Revenue	722,119	722,119	-	722,119	444,348	-	444,348	61.5%
Expenditures	619,000	1,403,359	-	1,403,359	398,065	950,294	1,348,359	96.1%
Addition to/(use of) reserves	103,119	(681,240)	-	(681,240)	46,283	(950,294)	(904,011)	
<b>Beginning Fund Balance</b>	<b>984,941</b>	<b>984,941</b>		<b>984,941</b>	<b>984,941</b>			
<b>Ending Fund Balance</b>	<b>1,088,060</b>	<b>303,701</b>		<b>303,701</b>	<b>1,031,224</b>			
<b>205 Measure A</b>								
Revenue	2,129,200	2,129,200	-	2,129,200	1,680,612	-	1,680,612	78.9%
Expenditures	1,827,000	5,137,459	20,000	5,157,459	678,607	2,269,288	2,947,895	57.4%
Addition to/(use of) reserves	302,200	(3,008,259)	(20,000)	(3,028,259)	1,002,005	(2,269,288)	(1,267,283)	
<b>Beginning Fund Balance</b>	<b>4,604,290</b>	<b>4,604,290</b>		<b>4,604,290</b>	<b>4,604,290</b>			
<b>Ending Fund Balance</b>	<b>4,906,490</b>	<b>1,596,031</b>		<b>1,576,031</b>	<b>5,606,295</b>			
<b>206 Measure A-Other</b>								
Revenue	-	3,090,154	(897,685)	2,192,469	-	-	-	0.0%
Expenditures	1,263,000	2,499,523	(897,685)	1,601,838	26,150	305,788	331,938	13.3%
Addition to/(use of) reserves	(1,263,000)	590,631	-	590,631	(26,150)	(305,788)	(331,938)	
<b>Beginning Fund Balance</b>	<b>(590,631)</b>	<b>(590,631)</b>		<b>(590,631)</b>	<b>(590,631)</b>			
<b>Ending Fund Balance</b>	<b>(1,853,631)</b>	<b>-</b>		<b>-</b>	<b>(616,780)</b>			
<b>208 County Per Capita - Goleta Library</b>								
Revenue	682,612	682,612	47,313	729,925	732,578	-	732,578	107.3%
Expenditures	761,200	761,200	-	761,200	522,616	-	522,616	68.7%
Addition to/(use of) reserves	(78,588)	(78,588)	47,313	(31,275)	209,961	-	209,961	
<b>Beginning Fund Balance</b>	<b>163,932</b>	<b>163,932</b>		<b>163,932</b>	<b>163,932</b>			
<b>Ending Fund Balance</b>	<b>85,344</b>	<b>85,344</b>		<b>132,657</b>	<b>373,893</b>			
<b>209 County Per Capita - Buellton Library</b>								
Revenue	157,255	157,255	-	157,255	160,691	-	160,691	102.2%
Expenditures	135,400	135,400	-	135,400	42,377	15,468	57,845	42.7%
Addition to/(use of) reserves	21,855	21,855	-	21,855	118,314	(15,468)	102,847	
<b>Beginning Fund Balance</b>	<b>150,003</b>	<b>150,003</b>		<b>150,003</b>	<b>150,003</b>			
<b>Ending Fund Balance</b>	<b>171,858</b>	<b>171,858</b>		<b>171,858</b>	<b>268,318</b>			
<b>210 County Per Capita - Solvang Library</b>								
Revenue	180,468	180,468	-	180,468	178,511	-	178,511	98.9%
Expenditures	161,400	161,400	-	161,400	50,761	19,648	70,409	43.6%
Addition to/(use of) reserves	19,068	19,068	-	19,068	127,750	(19,648)	108,102	
<b>Beginning Fund Balance</b>	<b>131,980</b>	<b>131,980</b>		<b>131,980</b>	<b>131,980</b>			
<b>Ending Fund Balance</b>	<b>151,048</b>	<b>151,048</b>		<b>151,048</b>	<b>259,730</b>			
<b>211 Solid Waste</b>								
Revenue	1,423,800	1,531,405	-	1,531,405	1,129,583	-	1,129,583	73.8%
Expenditures	1,515,800	1,895,593	-	1,895,593	962,692	448,469	1,411,161	74.4%
Addition to/(use of) reserves	(92,000)	(364,188)	-	(364,188)	166,891	(448,469)	(281,578)	
<b>Beginning Fund Balance</b>	<b>1,533,333</b>	<b>1,533,333</b>		<b>1,533,333</b>	<b>1,533,333</b>			
<b>Ending Fund Balance</b>	<b>1,441,333</b>	<b>1,169,145</b>		<b>1,169,145</b>	<b>1,700,224</b>			

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended March 31, 2023**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Percent of Current Budget
<b>212 Public Safety Donations</b>								
Revenue	-	-	-	-	(17,870)	-	(17,870)	0.0%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	(17,870)	-	(17,870)	
<b>Beginning Fund Balance</b>	<b>29,618</b>	<b>29,618</b>		<b>29,618</b>	<b>29,618</b>			
<b>Ending Fund Balance</b>	<b>29,618</b>	<b>29,618</b>		<b>29,618</b>	<b>11,748</b>			
<b>213 Buellton Library</b>								
Revenue	195,479	195,479	-	195,479	197,121	-	197,121	100.8%
Expenditures	216,900	216,900	-	216,900	141,105	-	141,105	65.1%
Addition to/(use of) reserves	(21,421)	(21,421)	-	(21,421)	56,016	-	56,016	
<b>Beginning Fund Balance</b>	<b>43,036</b>	<b>43,036</b>		<b>43,036</b>	<b>43,036</b>			
<b>Ending Fund Balance</b>	<b>21,615</b>	<b>21,615</b>		<b>21,615</b>	<b>99,053</b>			
<b>214 Solvang Library</b>								
Revenue	197,555	197,555	-	197,555	192,760	-	192,760	97.6%
Expenditures	224,800	224,800	-	224,800	162,433	-	162,433	72.3%
Addition to/(use of) reserves	(27,245)	(27,245)	-	(27,245)	30,326	-	30,326	
<b>Beginning Fund Balance</b>	<b>21,817</b>	<b>21,817</b>		<b>21,817</b>	<b>21,817</b>			
<b>Ending Fund Balance</b>	<b>(5,428)</b>	<b>(5,428)</b>		<b>(5,428)</b>	<b>52,144</b>			
<b>217 Community Center</b>								
Revenue	124,590	124,590	-	124,590	58,666	-	58,666	47.1%
Expenditures	501,800	601,300	-	601,300	166,769	35,453	202,222	33.6%
Addition to/(use of) reserves	(377,210)	(476,710)	-	(476,710)	(108,103)	(35,453)	(143,556)	
<b>Beginning Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>			
<b>Ending Fund Balance</b>	<b>(377,210)</b>	<b>(476,710)</b>		<b>(476,710)</b>	<b>(108,103)</b>			
<b>220 GTIP</b>								
Revenue	2,016,700	2,016,700	-	2,016,700	269,397	-	269,397	13.4%
Expenditures	3,291,416	18,441,436	-	18,441,436	1,215,776	5,386,559	6,602,334	35.8%
Addition to/(use of) reserves	(1,274,716)	(16,424,736)	-	(16,424,736)	(946,378)	(5,386,559)	(6,332,937)	
<b>Beginning Fund Balance</b>	<b>13,579,984</b>	<b>13,579,984</b>		<b>13,579,984</b>	<b>13,579,984</b>			
<b>Ending Fund Balance</b>	<b>12,305,268</b>	<b>(2,844,752)</b>		<b>(2,844,752)</b>	<b>12,633,605</b>			
<b>221 Parks DIF</b>								
Revenue	90,000	90,000	-	90,000	185,699	-	185,699	206.3%
Expenditures	1,120,000	6,931,010	-	6,931,010	63,219	649,406	712,624	10.3%
Addition to/(use of) reserves	(1,030,000)	(6,841,010)	-	(6,841,010)	122,480	(649,406)	(526,925)	
<b>Beginning Fund Balance</b>	<b>8,436,144</b>	<b>8,436,144</b>		<b>8,436,144</b>	<b>8,436,144</b>			
<b>Ending Fund Balance</b>	<b>7,406,144</b>	<b>1,595,134</b>		<b>1,595,134</b>	<b>8,558,624</b>			
<b>222 Public Facilities DIF</b>								
Revenue	17,800	17,800	-	17,800	(770)	-	(770)	-4.3%
Expenditures	-	17,030	-	17,030	-	-	-	0.0%
Addition to/(use of) reserves	17,800	770	-	770	(770)	-	(770)	
<b>Beginning Fund Balance</b>	<b>(1,639)</b>	<b>(1,639)</b>		<b>(1,639)</b>	<b>(1,639)</b>			
<b>Ending Fund Balance</b>	<b>16,161</b>	<b>(869)</b>		<b>(869)</b>	<b>(2,409)</b>			
<b>223 Library DIF</b>								
Revenue	5,000	5,000	-	5,000	4,941	-	4,941	98.8%
Expenditures	184,000	184,000	-	184,000	-	-	-	0.0%
Addition to/(use of) reserves	(179,000)	(179,000)	-	(179,000)	4,941	-	4,941	
<b>Beginning Fund Balance</b>	<b>220,719</b>	<b>220,719</b>		<b>220,719</b>	<b>220,719</b>			
<b>Ending Fund Balance</b>	<b>41,719</b>	<b>41,719</b>		<b>41,719</b>	<b>225,660</b>			
<b>224 Sheriff Facilities DIF</b>								
Revenue	300	300	-	300	3,010	-	3,010	1003.5%
Expenditures	-	70,281	-	70,281	-	-	-	0.0%
Addition to/(use of) reserves	300	(69,981)	-	(69,981)	3,010	-	3,010	
<b>Beginning Fund Balance</b>	<b>139,502</b>	<b>139,502</b>		<b>139,502</b>	<b>139,502</b>			
<b>Ending Fund Balance</b>	<b>139,802</b>	<b>69,521</b>		<b>69,521</b>	<b>142,513</b>			
<b>225 Housing in Lieu</b>								
Revenue	6,000	6,000	-	6,000	26,975	-	26,975	449.6%
Expenditures	25,000	25,000	-	25,000	-	25,000	25,000	100.0%
Addition to/(use of) reserves	(19,000)	(19,000)	-	(19,000)	26,975	(25,000)	1,975	
<b>Beginning Fund Balance</b>	<b>1,250,001</b>	<b>1,250,001</b>		<b>1,250,001</b>	<b>1,250,001</b>			
<b>Ending Fund Balance</b>	<b>1,231,001</b>	<b>1,231,001</b>		<b>1,231,001</b>	<b>1,276,976</b>			

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended March 31, 2023**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Percent of Current Budget
<b>226 Environmental Programs</b>								
Revenue	500	500	-	500	3,695	-	3,695	738.9%
Expenditures	9,400	9,400	-	9,400	-	-	-	0.0%
Addition to/(use of) reserves	(8,900)	(8,900)	-	(8,900)	3,695	-	3,695	
<b>Beginning Fund Balance</b>	<b>171,202</b>	<b>171,202</b>		<b>171,202</b>	<b>171,202</b>			
<b>Ending Fund Balance</b>	<b>162,302</b>	<b>162,302</b>		<b>162,302</b>	<b>174,896</b>			
<b>229 Fire DIF</b>								
Revenue	52,300	52,300	-	52,300	74,012	-	74,012	141.5%
Expenditures	-	4,842,367	-	4,842,367	5,214	639,448	644,662	13.3%
Addition to/(use of) reserves	52,300	(4,790,067)	-	(4,790,067)	68,798	(639,448)	(570,650)	
<b>Beginning Fund Balance</b>	<b>3,387,651</b>	<b>3,387,651</b>		<b>3,387,651</b>	<b>3,387,651</b>			
<b>Ending Fund Balance</b>	<b>3,439,951</b>	<b>(1,402,416)</b>		<b>(1,402,416)</b>	<b>3,456,449</b>			
<b>230 Long Range Development Plan (LRDP)</b>								
Revenue	-	3,318,514	-	3,318,514	368	-	368	0.0%
Expenditures	-	3,318,514	-	3,318,514	104,135	354,417	458,552	13.8%
Addition to/(use of) reserves	-	-	-	-	(103,767)	(354,417)	(458,183)	
<b>Beginning Fund Balance</b>	<b>160,196</b>	<b>160,196</b>		<b>160,196</b>	<b>160,196</b>			
<b>Ending Fund Balance</b>	<b>160,196</b>	<b>160,196</b>		<b>160,196</b>	<b>56,429</b>			
<b>231 Developer Agreements</b>								
Revenue	1,500	1,500	-	1,500	-	-	-	0.0%
Expenditures	-	270,000	-	270,000	-	-	-	0.0%
Addition to/(use of) reserves	1,500	(268,500)	-	(268,500)	-	-	-	
<b>Beginning Fund Balance</b>	<b>615,163</b>	<b>615,163</b>		<b>615,163</b>	<b>615,163</b>			
<b>Ending Fund Balance</b>	<b>616,663</b>	<b>346,663</b>		<b>346,663</b>	<b>615,163</b>			
<b>232 County Fire DIF</b>								
Revenue	100,000	849,514	-	849,514	-	-	-	0.0%
Expenditures	100,000	723,951	-	723,951	126,544	47,310	173,854	24.0%
Addition to/(use of) reserves	-	125,563	-	125,563	(126,544)	(47,310)	(173,854)	
<b>Beginning Fund Balance</b>	<b>(125,563)</b>	<b>(125,563)</b>		<b>(125,563)</b>	<b>(125,563)</b>			
<b>Ending Fund Balance</b>	<b>(125,563)</b>	<b>-</b>		<b>-</b>	<b>(252,107)</b>			
<b>233 OBF-SCE</b>								
Revenue	-	503,201	-	503,201	-	-	-	100.0%
Expenditures	-	(131,411)	-	(131,411)	(131,411)	-	(131,411)	20.7%
Addition to/(use of) reserves	-	634,612	-	634,612	131,411	-	131,411	
<b>Beginning Fund Balance</b>	<b>(3,201)</b>	<b>(3,201)</b>		<b>(3,201)</b>	<b>(3,201)</b>			
<b>Ending Fund Balance</b>	<b>(3,201)</b>	<b>631,411</b>		<b>631,411</b>	<b>128,210</b>			
<b>234 Storm Drain Facilities</b>								
Revenue	72,700	72,700	-	72,700	10,702	-	10,702	14.7%
Expenditures	550,000	600,000	-	600,000	-	32,000	32,000	5.3%
Addition to/(use of) reserves	(477,300)	(527,300)	-	(527,300)	10,702	(32,000)	(21,298)	
<b>Beginning Fund Balance</b>	<b>532,103</b>	<b>532,103</b>		<b>532,103</b>	<b>532,103</b>			
<b>Ending Fund Balance</b>	<b>54,803</b>	<b>4,803</b>		<b>4,803</b>	<b>542,805</b>			
<b>235 Bicycle &amp; Pedestrian Facilities</b>								
Revenue	14,400	14,400	-	14,400	2,878	-	2,878	0.0%
Expenditures	-	-	-	-	-	-	-	20.0%
Addition to/(use of) reserves	14,400	14,400	-	14,400	2,878	-	2,878	
<b>Beginning Fund Balance</b>	<b>221,676</b>	<b>221,676</b>		<b>221,676</b>	<b>221,676</b>			
<b>Ending Fund Balance</b>	<b>236,076</b>	<b>236,076</b>		<b>236,076</b>	<b>224,554</b>			
<b>236 Misc Grants Library</b>								
Revenue	-	15,628	-	15,628	15,628	-	15,628	100.0%
Expenditures	-	56,480	-	56,480	14,679	-	14,679	26.0%
Addition to/(use of) reserves	-	(40,852)	-	(40,852)	949	-	949	
<b>Beginning Fund Balance</b>	<b>40,852</b>	<b>40,852</b>		<b>40,852</b>	<b>40,852</b>			
<b>Ending Fund Balance</b>	<b>40,852</b>	<b>-</b>		<b>-</b>	<b>41,801</b>			
<b>237 Local Grants</b>								
Revenue	-	61,333	-	61,333	-	-	-	0.0%
Expenditures	-	555	-	555	-	-	-	0.0%
Addition to/(use of) reserves	-	60,778	-	60,778	-	-	-	
<b>Beginning Fund Balance</b>	<b>(60,778)</b>	<b>(60,778)</b>		<b>(60,778)</b>	<b>(60,778)</b>			
<b>Ending Fund Balance</b>	<b>(60,778)</b>	<b>-</b>		<b>-</b>	<b>(60,778)</b>			

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended March 31, 2023**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Percent of Current Budget
<b>238 Non-Residential Affordable Housing DIF</b>								
Revenue	84,200	84,200	-	84,200	6,384	-	6,384	7.6%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	84,200	84,200	-	84,200	6,384	-	6,384	
<b>Beginning Fund Balance</b>	-	-	-	-	-	-	-	
<b>Ending Fund Balance</b>	<b>84,200</b>	<b>84,200</b>		<b>84,200</b>	<b>6,384</b>			
<b>301 State Park Grant</b>								
Revenue	177,952	177,952	-	177,952	-	-	-	0.0%
Expenditures	177,952	177,952	-	177,952	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	
<b>Beginning Fund Balance</b>	-	-	-	-	-	-	-	
<b>Ending Fund Balance</b>	-	-	-	-	-	-	-	
<b>302 Public Safety Fund COPS</b>								
Revenue	156,700	165,271	-	165,271	159,736	-	159,736	96.7%
Expenditures	156,700	165,271	-	165,271	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	159,736	-	159,736	
<b>Beginning Fund Balance</b>	-	-	-	-	-	-	-	
<b>Ending Fund Balance</b>	-	-	-	-	<b>159,736</b>			
<b>304 Solid Waste Fund Recycle</b>								
Revenue	8,000	54,605	-	54,605	46,605	-	46,605	85.3%
Expenditures	8,200	54,805	-	54,805	9,162	138	9,300	17.0%
Addition to/(use of) reserves	(200)	(200)	-	(200)	37,443	(138)	37,305	
<b>Beginning Fund Balance</b>	39,334	39,334	-	39,334	39,334			
<b>Ending Fund Balance</b>	<b>39,134</b>	<b>39,134</b>		<b>39,134</b>	<b>76,776</b>			
<b>305 RSTP State Grant</b>								
Revenue	-	565,315	-	565,315	-	-	-	0.0%
Expenditures	-	(64,994)	-	(64,994)	(75,145)	5,582	(69,562)	107.0%
Addition to/(use of) reserves	-	630,309	-	630,309	75,145	(5,582)	69,562	
<b>Beginning Fund Balance</b>	(495,495)	(495,495)	-	(495,495)	(495,495)			
<b>Ending Fund Balance</b>	<b>(495,495)</b>	<b>134,814</b>		<b>134,814</b>	<b>(420,350)</b>			
<b>306 LSTP</b>								
Revenue	119,117	603,109	-	603,109	-	-	-	0.0%
Expenditures	119,117	415,732	-	415,732	32,169	15,224	47,393	11.4%
Addition to/(use of) reserves	-	187,377	-	187,377	(32,169)	(15,224)	(47,393)	
<b>Beginning Fund Balance</b>	(186,933)	(186,933)	-	(186,933)	(186,933)			
<b>Ending Fund Balance</b>	<b>(186,933)</b>	<b>444</b>		<b>444</b>	<b>(219,102)</b>			
<b>308 STIP</b>								
Revenue	-	11,386,694	-	11,386,694	-	-	-	0.0%
Expenditures	-	11,372,000	-	11,372,000	19,930	-	19,930	0.2%
Addition to/(use of) reserves	-	14,694	-	14,694	(19,930)	-	(19,930)	
<b>Beginning Fund Balance</b>	(4,309)	(4,309)	-	(4,309)	(4,309)			
<b>Ending Fund Balance</b>	<b>(4,309)</b>	<b>10,385</b>		<b>10,385</b>	<b>(24,239)</b>			
<b>310 CAL FIRE GRANT</b>								
Revenue	-	1,708,872	-	1,708,872	-	-	-	0.0%
Expenditures	-	1,708,872	-	1,708,872	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	
<b>Beginning Fund Balance</b>	-	-	-	-	-	-	-	
<b>Ending Fund Balance</b>	-	-	-	-	-	-	-	
<b>311 Misc. Grants</b>								
Revenue	-	238,500	-	238,500	4,649	-	4,649	1.9%
Expenditures	-	547,935	-	547,935	17,318	308,870	326,188	59.5%
Addition to/(use of) reserves	-	(309,435)	-	(309,435)	(12,669)	(308,870)	(321,539)	
<b>Beginning Fund Balance</b>	9,465	9,465	-	9,465	9,465			
<b>Ending Fund Balance</b>	<b>9,465</b>	<b>(299,970)</b>		<b>(299,970)</b>	<b>(3,204)</b>			
<b>317 SSARP Grant</b>								
Revenue	-	53,000	-	53,000	-	-	-	0.0%
Expenditures	-	3,596	-	3,596	-	4,079	4,079	113.4%
Addition to/(use of) reserves	-	49,404	-	49,404	-	(4,079)	(4,079)	
<b>Beginning Fund Balance</b>	(49,404)	(49,404)	-	(49,404)	(49,404)			
<b>Ending Fund Balance</b>	<b>(49,404)</b>	-	-	-	<b>(49,404)</b>			

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended March 31, 2023**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Percent of Current Budget
<b>318 Active Transportation Program - State</b>								
Revenue	650,000	3,359,000	-	3,359,000	-	-	-	0.0%
Expenditures	650,000	3,344,245	-	3,344,245	-	16,169	16,169	0.5%
Addition to/(use of) reserves	-	14,755	-	14,755	-	(16,169)	(16,169)	
<b>Beginning Fund Balance</b>	<b>(14,755)</b>	<b>(14,755)</b>		<b>(14,755)</b>	<b>(14,755)</b>			
<b>Ending Fund Balance</b>	<b>(14,755)</b>	<b>0</b>		<b>0</b>	<b>(14,755)</b>			
<b>319 Housing &amp; Community Development State Fund</b>								
Revenue	-	233,654	-	233,654	3,150	-	3,150	1.3%
Expenditures	-	180,322	-	180,322	74,406	54,530	128,936	71.5%
Addition to/(use of) reserves	-	53,331	-	53,331	(71,256)	(54,530)	(125,786)	
<b>Beginning Fund Balance</b>	<b>(53,331)</b>	<b>(53,331)</b>		<b>(53,331)</b>	<b>(53,331)</b>			
<b>Ending Fund Balance</b>	<b>(53,331)</b>	<b>-</b>		<b>-</b>	<b>(124,587)</b>			
<b>320 Cal OES</b>								
Revenue	-	(14,231)	-	(14,231)	-	-	-	0.0%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	(14,231)	-	(14,231)	-	-	-	
<b>Beginning Fund Balance</b>	<b>14,231</b>	<b>14,231</b>		<b>14,231</b>	<b>14,231</b>			
<b>Ending Fund Balance</b>	<b>14,231</b>	<b>-</b>		<b>-</b>	<b>14,231</b>			
<b>321 TIRCP</b>								
Revenue	9,681,877	10,739,773	-	10,739,773	599,593	-	599,593	
Expenditures	9,681,877	10,478,711	-	10,478,711	640,060	203,143	843,203	8.0%
Addition to/(use of) reserves	-	261,062	-	261,062	(40,467)	(203,143)	(243,610)	-93.3%
<b>Beginning Fund Balance</b>	<b>(230,458)</b>	<b>(230,458)</b>		<b>(230,458)</b>	<b>(230,458)</b>			
<b>Ending Fund Balance</b>	<b>(230,458)</b>	<b>30,604</b>		<b>30,604</b>	<b>(270,925)</b>			
<b>322 MBHMP</b>								
Revenue	-	3,975,000	-	3,975,000	294,787	-	294,787	
Expenditures	75,000	3,399,124	-	3,399,124	592,713	640,501	1,233,214	36.3%
Addition to/(use of) reserves	(75,000)	575,876	-	575,876	(297,926)	(640,501)	(938,427)	-163.0%
<b>Beginning Fund Balance</b>	<b>(592,760)</b>	<b>(592,760)</b>		<b>(592,760)</b>	<b>(592,760)</b>			
<b>Ending Fund Balance</b>	<b>(667,760)</b>	<b>(16,884)</b>		<b>(16,884)</b>	<b>(890,686)</b>			
<b>323 Cal OES PSPS Grant</b>								
Revenue	-	-	-	-	-	-	-	
Expenditures	-	29,770	-	29,770	24,249	8,684	32,933	110.6%
Addition to/(use of) reserves	-	(29,770)	-	(29,770)	(24,249)	(8,684)	(32,933)	110.6%
<b>Beginning Fund Balance</b>	<b>29,770</b>	<b>29,770</b>		<b>29,770</b>	<b>29,770</b>			
<b>Ending Fund Balance</b>	<b>29,770</b>	<b>-</b>		<b>-</b>	<b>5,521</b>			
<b>324 California Planning Program Grant</b>								
Revenue	-	114,881	-	114,881	107,790	-	107,790	
Expenditures	-	7,091	-	7,091	-	-	-	0.0%
Addition to/(use of) reserves	-	107,790	-	107,790	107,790	-	107,790	100.0%
<b>Beginning Fund Balance</b>	<b>(107,790)</b>	<b>(107,790)</b>		<b>(107,790)</b>	<b>(107,790)</b>			
<b>Ending Fund Balance</b>	<b>(107,790)</b>	<b>-</b>		<b>-</b>	<b>-</b>			
<b>325 Isla Vista Library Grant</b>								
Revenue	-	-	-	-	-	-	-	
Expenditures	-	51,870	-	51,870	61,879	938	62,817	121.1%
Addition to/(use of) reserves	-	(51,870)	-	(51,870)	(61,879)	(938)	(62,817)	121.1%
<b>Beginning Fund Balance</b>	<b>51,870</b>	<b>51,870</b>		<b>51,870</b>	<b>51,870</b>			
<b>Ending Fund Balance</b>	<b>51,870</b>	<b>-</b>		<b>-</b>	<b>(10,009)</b>			
<b>401 HBP</b>								
Revenue	1,668,000	15,478,056	-	15,478,056	-	-	-	0.0%
Expenditures	1,668,000	15,374,643	-	15,374,643	182,710	2,092,033	2,274,743	14.8%
Addition to/(use of) reserves	-	103,413	-	103,413	(182,710)	(2,092,033)	(2,274,743)	
<b>Beginning Fund Balance</b>	<b>(103,412)</b>	<b>(103,412)</b>		<b>(103,412)</b>	<b>(103,412)</b>			
<b>Ending Fund Balance</b>	<b>(103,412)</b>	<b>0</b>		<b>0</b>	<b>(286,123)</b>			
<b>402 CDBG</b>								
Revenue	353,279	995,374	-	995,374	153,564	-	153,564	15.4%
Expenditures	593,072	995,374	-	995,374	156,365	113,753	270,118	27.1%
Addition to/(use of) reserves	(239,793)	-	-	-	(2,801)	(113,753)	(116,554)	
<b>Beginning Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>			
<b>Ending Fund Balance</b>	<b>(239,793)</b>	<b>-</b>		<b>-</b>	<b>(2,801)</b>			

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended March 31, 2023**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Percent of Current Budget
<b>409 OTS</b>								
Revenue	-	3,972	-	3,972	-	-	-	0.0%
Expenditures	-	(565)	-	(565)	(565)	-	(565)	100.0%
Addition to/(use of) reserves	-	4,537	-	4,537	565	-	565	
<b>Beginning Fund Balance</b>	<b>(4,537)</b>	<b>(4,537)</b>		<b>(4,537)</b>	<b>(4,537)</b>			
<b>Ending Fund Balance</b>	<b>(4,537)</b>	<b>-</b>		<b>-</b>	<b>(3,972)</b>			
<b>417 HSIP Hwy Safety Imp.</b>								
Revenue	2,739,500	3,120,100	-	3,120,100	-	-	-	0.0%
Expenditures	2,739,500	3,120,100	-	3,120,100	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	
<b>Beginning Fund Balance</b>	<b>5,636</b>	<b>5,636</b>		<b>5,636</b>	<b>5,636</b>			
<b>Ending Fund Balance</b>	<b>5,636</b>	<b>5,636</b>		<b>5,636</b>	<b>5,636</b>			
<b>419 TIGER</b>								
Revenue	-	-	-	-	-	-	-	0.0%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	
<b>Beginning Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>			
<b>Ending Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>			
<b>420 FHWA - FEMA Reimb</b>								
Revenue	-	87,746	-	87,746	-	-	-	0.0%
Expenditures	-	87,746	-	87,746	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	
<b>Beginning Fund Balance</b>	<b>58,107</b>	<b>58,107</b>		<b>58,107</b>	<b>58,107</b>			
<b>Ending Fund Balance</b>	<b>58,107</b>	<b>58,107</b>		<b>58,107</b>	<b>58,107</b>			
<b>421 Hazard Mitigation Grant Program</b>								
Revenue	-	3,858,620	-	3,858,620	-	-	-	0.0%
Expenditures	-	3,853,060	-	3,853,060	-	3,847,066	3,847,066	99.8%
Addition to/(use of) reserves	-	5,560	-	5,560	-	(3,847,066)	(3,847,066)	
<b>Beginning Fund Balance</b>	<b>(5,560)</b>	<b>(5,560)</b>		<b>(5,560)</b>	<b>(5,560)</b>			
<b>Ending Fund Balance</b>	<b>(5,560)</b>	<b>0</b>		<b>0</b>	<b>(5,560)</b>			
<b>423 Coronavirus State &amp; Local Fiscal Recovery Funds</b>								
Revenue	2,966,995	5,933,990	-	5,933,990	-	-	-	0.0%
Expenditures	5,783,990	5,783,990	-	5,783,990	750,000	-	750,000	13.0%
Addition to/(use of) reserves	(2,816,995)	150,000	-	150,000	(750,000)	-	(750,000)	
<b>Beginning Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>			
<b>Ending Fund Balance</b>	<b>(2,816,995)</b>	<b>150,000</b>		<b>150,000</b>	<b>(750,000)</b>			
<b>424 Community Project Funding HMGP</b>								
Revenue	-	3,000,000	-	3,000,000	-	-	-	0.0%
Expenditures	-	3,000,000	-	3,000,000	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	
<b>Beginning Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>			
<b>Ending Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>			
<b>501 Library Services</b>								
Revenue	560,600	560,600	-	560,600	215,955	-	215,955	38.5%
Expenditures	673,500	673,500	-	673,500	462,783	16,136	478,919	71.1%
Addition to/(use of) reserves	(112,900)	(112,900)	-	(112,900)	(246,828)	(16,136)	(262,964)	
<b>Beginning Fund Balance</b>	<b>896,723</b>	<b>896,723</b>		<b>896,723</b>	<b>896,723</b>			
<b>Ending Fund Balance</b>	<b>783,823</b>	<b>783,823</b>		<b>783,823</b>	<b>649,896</b>			
<b>502 Street Lighting</b>								
Revenue	306,000	306,000	-	306,000	184,878	-	184,878	60.4%
Expenditures	305,500	333,637	-	333,637	171,342	-	171,342	51.4%
Addition to/(use of) reserves	500	(27,637)	-	(27,637)	13,536	-	13,536	
<b>Beginning Fund Balance</b>	<b>190,727</b>	<b>190,727</b>		<b>190,727</b>	<b>190,727</b>			
<b>Ending Fund Balance</b>	<b>191,227</b>	<b>163,090</b>		<b>163,090</b>	<b>204,263</b>			
<b>503 PEG</b>								
Revenue	71,000	71,000	-	71,000	33,041	-	33,041	46.5%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	71,000	71,000	-	71,000	33,041	-	33,041	
<b>Beginning Fund Balance</b>	<b>177,574</b>	<b>177,574</b>		<b>177,574</b>	<b>177,574</b>			
<b>Ending Fund Balance</b>	<b>248,574</b>	<b>248,574</b>		<b>248,574</b>	<b>210,614</b>			
<b>504 CASp Cert and Training</b>								
Revenue	100	100	-	100	661	-	661	661.2%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	100	100	-	100	661	-	661	
<b>Beginning Fund Balance</b>	<b>532</b>	<b>532</b>		<b>532</b>	<b>532</b>			
<b>Ending Fund Balance</b>	<b>632</b>	<b>632</b>		<b>632</b>	<b>1,193</b>			

**City of Goleta**  
**Interim Statement of Revenues and Expenditures - Summary by Fund**  
**For the Quarter Ended March 31, 2023**

Attachment 3

Description	Original Budget	Current Budget	Budget Requests	Proposed Budget	YTD Actual	Encumbrances	Totals	Percent of Current Budget
<b>605 RDA Successor-NonHousing</b>								
Revenue	1,151,844	1,151,844	-	1,151,844	1,174,656	-	1,174,656	102.0%
Expenditures	1,225,788	1,225,788	-	1,225,788	706,419	169,444	875,863	71.5%
Addition to/(use of) reserves	(73,944)	(73,944)	-	(73,944)	468,237	(169,444)	298,793	
<b>Beginning Fund Balance</b>	<b>(8,735,582)</b>	<b>(8,735,582)</b>		<b>(8,735,582)</b>	<b>(8,735,582)</b>			
<b>Ending Fund Balance</b>	<b>(8,809,526)</b>	<b>(8,809,526)</b>		<b>(8,809,526)</b>	<b>(8,267,345)</b>			
<b>608 iBank</b>								
Revenue	-	-	-	-	-	-	-	0.0%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	
<b>Beginning Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>			
<b>Ending Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>			
<b>701 Comstock Plover Endmnt</b>								
Revenue	2,000	2,000	-	2,000	1,625	-	1,625	81.2%
Expenditures	2,000	2,000	-	2,000	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	1,625	-	1,625	
<b>Beginning Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>			
<b>Ending Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>1,625</b>			
<b>702 Section 115 Trust - Pension</b>								
Revenue	-	-	-	-	-	-	-	0.0%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	
<b>Beginning Fund Balance</b>	<b>153,548</b>	<b>153,548</b>		<b>153,548</b>	<b>153,548</b>			
<b>Ending Fund Balance</b>	<b>153,548</b>	<b>153,548</b>		<b>153,548</b>	<b>153,548</b>			
<b>703 Section 115 Trust - OPEB</b>								
Revenue	-	-	-	-	-	-	-	0.0%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	
<b>Beginning Fund Balance</b>	<b>301,225</b>	<b>301,225</b>		<b>301,225</b>	<b>301,225</b>			
<b>Ending Fund Balance</b>	<b>301,225</b>	<b>301,225</b>		<b>301,225</b>	<b>301,225</b>			
<b>801 Developer Deposit</b>								
Revenue	-	-	-	-	-	-	-	0.0%
Expenditures	-	-	-	-	-	-	-	0.0%
Addition to/(use of) reserves	-	-	-	-	-	-	-	
<b>Beginning Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>			
<b>Ending Fund Balance</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>			
<b>TOTAL FOR ALL FUNDS</b>								
Revenue	65,848,908	120,405,198	(652,172)	119,753,026	33,252,316		33,252,316	27.6%
Expenditures	81,207,215	172,157,823	(862,685)	171,295,138	33,608,811	29,642,074	63,250,886	36.7%
Addition to/(use of) reserves	(15,358,307)	(51,752,625)	210,513	(51,542,112)	(356,496)	29,642,074	(29,998,570)	
<b>Beginning Fund Balance</b>	<b>68,241,758</b>	<b>68,241,758</b>		<b>68,241,758</b>	<b>68,241,758</b>			
<b>Ending Fund Balance</b>	<b>52,883,451</b>	<b>16,489,133</b>		<b>16,699,646</b>	<b>67,885,262</b>			

**ATTACHMENT 4:**

Capital Improvement Program (CIP) Expenditure Summary



City of Goleta  
Capital Improvement Program (CIP) Expenditure Summary  
For the Quarter Ended March 31, 2023

Attachment 4

Project No. & Description	Current Budget	Activity	Encumbrance s	Remaining Budget
9001 Hollister Avenue Redesign	\$ 602,931	\$ -	\$ -	\$ 602,931
9002 Ekwil Street & Fowler Extension	\$ 21,435,786	\$ 708,330	\$ 3,739,163	\$ 16,988,293
9006 Capital Improvement Projects - Neighborhood Srvs	\$ 7,039,685	\$ 292,567	\$ 200,123	\$ 6,546,995
9007 San Jose Creek Bike Path - Middle Segment	\$ 1,028,637	\$ 61,635	\$ 241,836	\$ 725,167
9024 Ellwood Mesa	\$ 1,760	\$ 363	\$ -	\$ 1,397
9025 Fire Station No. 10	\$ 5,836,318	\$ 131,757	\$ 686,758	\$ 5,017,803
9027 101 Overpass	\$ 1,182,914	\$ 4,963	\$ 1,137,052	\$ 40,899
9031 Old Town Sidewalk Improvement	\$ 589,606	\$ -	\$ 511,438	\$ 78,168
9033 Hollister Avenue Bridge Replacement (SJC Phase II)	\$ 18,550,290	\$ 250,321	\$ 2,449,325	\$ 15,850,644
9042 Storke Road Widening Phelps Road to City Limits	\$ 383,716	\$ -	\$ -	\$ 383,716
9044 Hollister Widen Storke to 280 Ft W of S Glen Annie	\$ 940,951	\$ -	\$ -	\$ 940,951
9045 Los Carneros Rd Interchange SB 101 Onramp	\$ 8,885	\$ -	\$ -	\$ 8,885
9053 Cathedral Oaks Cribwall Interim Repair	\$ 7,303,158	\$ 45,752	\$ 187,220	\$ 7,070,186
9056 LED Street Lighting Project	\$ 196,159	\$ 22,024	\$ 125,840	\$ 48,296
9058 Hollister Avenue Crosswalk Enhancement-Chapel Str	\$ 92,787	\$ -	\$ 90,496	\$ 2,292
9062 Storke Road Medians	\$ 746,247	\$ 123,704	\$ 7,203	\$ 615,340
9063 Evergreen Park Restroom	\$ 258,506	\$ -	\$ -	\$ 258,506
9065 Reclaimed Water Service to Bella Vista Park	\$ 204,141	\$ -	\$ -	\$ 204,141
9066 Miscellaneous Park Improvements	\$ 35,731	\$ 13,442	\$ 21,113	\$ 1,175
9067 Goleta Community Center Seismic Upgrades	\$ 7,963,988	\$ 206,987	\$ 5,226,429	\$ 2,530,572
9069 Miscellaneous Facilities Improvements	\$ 10	\$ -	\$ -	\$ 10
9070 Fairview Ave at Calle Real/101 Sidewalk Infil	\$ 24,001	\$ -	\$ -	\$ 24,001
9071 Improvements to Athletic Field @ GCC	\$ 31,163	\$ 3,245	\$ -	\$ 27,918
9072 La Patera Road Overcrossing/Undercrossing	\$ 218,644	\$ -	\$ -	\$ 218,644
9073 La Patera Rd Sidewalk Infill & Class II Bike Lanes	\$ 129,805	\$ -	\$ -	\$ 129,805
9074 Stow Grove Park Master Plan & Renovation	\$ 887,825	\$ 27,260	\$ 50,878	\$ 809,687
9078 Rancho La Patera Improvements	\$ 648,304	\$ -	\$ 52,926	\$ 595,377
9079 Goleta Train Depot & S. La Patera Improvements	\$ 10,495,840	\$ 640,060	\$ 203,143	\$ 9,652,637
9080 Electrical Utility Undergrounding	\$ 9	\$ -	\$ -	\$ 9
9083 Signal Upgrades	\$ 3,215,100	\$ 216	\$ -	\$ 3,214,884
9084 Community Garden	\$ 1,968,897	\$ 8,691	\$ 326,781	\$ 1,633,426
9085 Old Town Goleta Drainage Study	\$ 250,000	\$ -	\$ -	\$ 250,000
9086 Vision Zero Plan	\$ 10,000	\$ -	\$ -	\$ 10,000
9087 Mid-Block Crossing on Calle Real/Encina (HAWK)	\$ 106,555	\$ 38,058	\$ 36,094	\$ 32,403
9088 RRFB Improvements at School Crosswalks	\$ 127,608	\$ 39,965	\$ 96,769	\$ (9,126)
9089 Goleta Traffic Safety Study (GTSS)	\$ 49,895	\$ -	\$ 4,079	\$ 45,816
9093 San Miguel Park Improvements	\$ 245,000	\$ -	\$ -	\$ 245,000
9094 Santa Barbara Shores Park Improvements	\$ 180,000	\$ -	\$ -	\$ 180,000
9097 Fairview Corridor Study (Fowler to Calle Real)	\$ 140,100	\$ -	\$ -	\$ 140,100
9098 Crosswalk at S. Kellogg Avenue	\$ 29,983	\$ -	\$ -	\$ 29,983
9099 Crosswalk at Calle Real @ Fairview	\$ 779,616	\$ 15,339	\$ 595,898	\$ 168,379
9100 Fairview Ave and Hollister Ave Roundabout	\$ 520,000	\$ -	\$ -	\$ 520,000
9101 City Hall Purchase & Improvements	\$ 70,291	\$ -	\$ -	\$ 70,291
9102 Storke Road Corridor Study	\$ 138,775	\$ -	\$ -	\$ 138,775
9103 Citywide School Zone Signage & Striping Evaluation	\$ 19,950	\$ -	\$ -	\$ 19,950
9104 Citywide Evaluation of Existing Traffic Signals	\$ 68,800	\$ -	\$ -	\$ 68,800
9106 Phelps Ditch Flood Control Channel Trash Control	\$ 50,000	\$ -	\$ -	\$ 50,000
9107 Old Town S Fairview Av High Flow Trash Capture D	\$ 350,000	\$ -	\$ 32,000	\$ 318,000
9108 Winchester II Park	\$ 59,641	\$ -	\$ 25,493	\$ 34,148
9110 Hollister Ave Class 1 Bike Path Lighting	\$ 679,615	\$ 11,279	\$ 75,342	\$ 592,994
9111 Jonny D. Wallis Park Phase 2 - Splash Pac	\$ 2,311,722	\$ 10,581	\$ 172,214	\$ 2,128,928
9112 Ellwood Mesa/Sperling Preserve Open Space Plan	\$ 3,324,124	\$ 592,713	\$ 640,501	\$ 2,090,910
9113 Mathilda Park Improvements	\$ 511,981	\$ 432	\$ 11,947	\$ 499,603
9114 Hollister Ave Old Town Interim Striping Project	\$ 1,378,446	\$ 31,216	\$ 23,227	\$ 1,324,003
9115 Public Works Corp Yard Repairs	\$ 600,000	\$ 8,519	\$ 26,481	\$ 565,000
9116 Pickleball Courts	\$ 100,000	\$ -	\$ -	\$ 100,000
9117 San Jose Creek Channel Fish Passage Modification	\$ 1,264,347	\$ 48,151	\$ 569,225	\$ 646,971
9118 Ellwood Coastal Trails & Habitat Restoration	\$ 283,500	\$ -	\$ -	\$ 283,500
9119 Ellwood Beach Drive Drainage	\$ 143,000	\$ 7,126	\$ 82,875	\$ 53,000
9120 Evergreen Park Drainage Repair	\$ 52,300	\$ -	\$ 4,238	\$ 48,062
9121 Goleta Community Center ADA Improvements	\$ 3,912,746	\$ 13,698	\$ 76,425	\$ 3,822,623
9122 City-Wide Open Space Management & Maintenance	\$ 100,000	\$ -	\$ -	\$ 100,000
9123 Lake Los Carneros Master Plan	\$ 250,000	\$ -	\$ -	\$ 250,000
9124 Fairview & Stow Canyon Traffic Signal	\$ 200,000	\$ -	\$ -	\$ 200,000
9125 Rectangular Rapid Flashing Beacons (RRFBs) Calle Real @ Jenna	\$ 100,000	\$ -	\$ -	\$ 100,000
9807 Goleta Prepare Now Grant	\$ 9,435	\$ 8,834	\$ -	\$ 601
9901 MIS/ERP System Implementation	\$ 349,272	\$ -	\$ 41,309	\$ 307,963
Grand Total	\$ 110,788,498	\$3,367,227	\$ 17,771,838	\$ 89,649,432

**ATTACHMENT 5:**

Resolution Amending the City's Operating & CIP Budget for  
Fiscal Year 2022/23

**RESOLUTION NO. 22-\_\_\_\_**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF GOLETA, CALIFORNIA, AMENDING THE CITY OF GOLETA OPERATING AND CIP BUDGET FOR FISCAL YEAR 2022/23, AMENDING THE CITY OF GOLETA SCHEDULE OF AUTHORIZED POSITIONS FOR FISCAL YEAR 2022/23, AND AMENDING THE CITY OF GOLETA SALARY SCHEDULE FOR FISCAL YEAR 2022/23.**

**WHEREAS**, the City Council of the City of Goleta adopted the Operating Budget and Capital Improvement Program for Fiscal Year 2022/23 on June 21, 2022; and

**WHEREAS**, the City Manager has proposed a budget adjustment as described in the Council report dated June 6, 2023 for Fiscal Year 2022/23 based on the determination by the City Manager that this adjustment is essential to the City's operations; and

**WHEREAS**, the City Council has reviewed the proposed budget adjustments for the Third Quarter Ended March 31, 2023 and does hereby find the recommendation to be necessary and in the City's best interest; and

**WHEREAS**, Section 2.1 of the City of Goleta Personnel Rules specifies that the Personnel Officer shall recommend and maintain a classification/compensation plan for all positions in the City service; and

**WHEREAS**, on September 1, 2022, December 6, 2022, December 20, 2022, and March 7, 2023 the City Council adopted most recent said recommended authorized positions, salary schedule and appropriations for the City of Goleta Operating and CIP Budget for Fiscal Year 2022/23; and

**WHEREAS**, the City Council has reviewed the proposed amended authorized positions, salary schedule and budget adjustments for Fiscal Year 2022/23 and does hereby find the recommendation to be necessary in the City's best interest.

**NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GOLETA AS FOLLOWS:**

**SECTION 1.**

The City of Goleta Operating and CIP Budget for Fiscal Year 2022/23 is hereby amended as follows as per Exhibit A to this resolution.

**SECTION 2.**

The City of Goleta Schedule of Authorized Positions for Fiscal Year

2022/23 included herein as Exhibit B is amended to reallocate the Public Works department partial position splits to one department, reclass the Public Works Parks & Open Spaces Maintenance Worker I position to Maintenance Worker II position, and reclass the Planning Sustainability Management Assistant position to Management Analyst position and is hereby approved and adopted to supersede any prior schedule of authorized positions.

**SECTION 3.**

The City of Goleta Salary Schedule for Fiscal Year 2022/23 is amended effective June 6, 2023 to include an additional salary increase for certain positions, as included herein as Exhibit C.

**SECTION 4.**

The City Clerk shall certify to the passage and adoption of this resolution and enter it into the book of original resolutions.

**PASSED, APPROVED, AND ADOPTED** this 6<sup>th</sup> day of June, 2023.

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PAULA PEROTTE, MAYOR

ATTEST:

APPROVED AS TO FORM:

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DEBORAH S. LOPEZ  
CITY CLERK

---

MEGAN GARIBALDI  
CITY ATTORNEY

STATE OF CALIFORNIA                    )  
COUNTY OF SANTA BARBARA        )     ss.  
CITY OF GOLETA                        )

I, DEBORAH S. LOPEZ, City Clerk of the City of Goleta, California, DO  
HEREBY CERTIFY that the foregoing Resolution No. 22-\_\_\_\_ was duly adopted  
by the City Council of the City of Goleta at a regular meeting held on the 6<sup>th</sup> day  
of June, 2023, by the following vote of the Council:

AYES:

NOES:

ABSENT:

(SEAL)

\_\_\_\_\_  
DEBORAH S. LOPEZ  
CITY CLERK

Schedule of FY 2022/23  
3rd QTR Adjustments - Revenues

Exhibit A

<u>Program/Project Name</u>	<u>Fund</u>	<u>Proj</u>	<u>Object</u>	<u>Account Code</u>	<u>Requests</u>	<u>Account Name</u>	<u>FY 2022/23 Current Budget</u>	<u>FY 2022/23 Actuals</u>	<u>FY 2021/22 Budget Balance</u>	<u>Type of Request</u>	<u>FY 2022/23 Amended Budget</u>	<u>FY 2022/23 Adjusted Budget Balance</u>
Non-Departmental	101	8500	41201	101-80-8500-41201	133,200.00	Franchise Fee - Electric	450,000.00	-	450,000.00	Cleanup	583,200.00	583,200.00
Non-Departmental	101	8500	41202	101-80-8500-41202	50,000.00	Franchise Fee - Gas	80,000.00	-	80,000.00	Cleanup	130,000.00	130,000.00
Non-Departmental	101	8500	45902	101-80-8500-45902	15,000.00	Merchant Card Service Fee	5,000.00	13,555.97	(8,555.97)	Cleanup	20,000.00	6,444.03
Hollister Ave Old Town Interim Striping Project	206	9114	44701	206-90-9114-44701	(897,685.00)	Grant Proceeds - Other Agencies	1,263,000.00	-	1,263,000.00	Cleanup	365,315.00	365,315.00
Goleta Library	208	2100	44702	208-20-2100-44702	47,313.00	County Per Capita	682,112.00	729,425.00	(47,313.00)	Cleanup	729,425.00	-
<b>Total</b>					<b>\$ (652,172.00)</b>							

Program/Project Name	Fund	Department	Program	Subcategory	Account Code	Appropriation/ Transfer Requests	Account Name	FY 2022/23 Current Budget	FY 2022/23 Actuals	FY 2022/23 Encumbrance	FY 2022/23 Budget Balance	Type of Request	FY 2022/23 Amended Budget	FY 2022/23 Adjusted Budget Balance	Frequency
Non-Departmental	101	80 Non-Departmental	8500 Non-Departmental	5400 Miscellaneous Services	101-80-8500-54000	15,000.00	Bank Fees	5,000.00	13,891.21	-	(8,891.21)	Cleanup	20,000.00	6,108.79	One-Time
Crosswalk at Calle Real @ Fairview	205	90 Capital Improvement	9099 Crosswalk at Calle Real @ Fairview	5707 Capital Project	205-90-9099-57071	20,000.00	Construction	211,745.00	5,574.56	43,922.44	162,248.00	New	231,745.00	182,248.00	One-Time
Hollister Ave Old Town Interim Striping Project	206	90 Capital Improvement	9114 Hollister Ave Old Town Interim Striping Project	5707 Capital Project	206-90-9114-57071	(897,685.00)	Construction	1,263,000.00	-	-	1,263,000.00	Cleanup	365,315.00	365,315.00	One-Time
Old Town Goleta Drainage Study	234	90 Capital Improvement	9085 Old Town Goleta Drainage Study	5707 Capital Project	234-90-9085-57070	(50,000.00)	Design	150,000.00	-	-	150,000.00	Transfer	100,000.00	100,000.00	One-Time
Ellwood Beach Drive Drainage	234	90 Capital Improvement	9119 Ellwood Beach Drive Drainage	5707 Capital Project	234-90-9119-57070	50,000.00	Design	50,000.00	-	-	50,000.00	Transfer	100,000.00	100,000.00	One-Time

Total \$ (862,685.00)



**SCHEDULE OF AUTHORIZED POSITIONS  
FISCAL YEAR 2021/22 AND 2022/23**

Department/Positions	FY 22/23 Adopted March 7, 2023	Program Reallocation	Reclass	Additions/ Deletions	FY 22/23 Proposed May 16, 2023
<b>General Government:</b>					
<b>City Manager</b>					
City Manager	1.00				1.00
Manager Emeritus	1.00				1.00
Assistant City Manager	1.00				1.00
Assistant to the City Manager	1.00				1.00
Management Analyst	1.00				1.00
Executive Assistant	1.00				1.00
Office Specialist	0.90				0.90
<b>Total City Manager</b>	<b>6.90</b>	-	-	-	<b>6.90</b>
<b>City Clerk</b>					
City Clerk	1.00				1.00
Deputy City Clerk	2.00				2.00
Public Records Specialist	1.00				1.00
<b>Total City Clerk</b>	<b>4.00</b>	-	-	-	<b>4.00</b>
<b>City Attorney</b>					
Assistant City Attorney	1.00				1.00
Human Resources Technician	1.00				1.00
<b>Total City Attorney</b>	<b>2.00</b>	-	-	-	<b>2.00</b>
<b>Community Relations</b>					
Community Relations Manager	1.00				1.00
Management Assistant	1.75				1.75
<b>Total Community Relations</b>	<b>2.75</b>	-	-	-	<b>2.75</b>
<b>Human Resources/Risk Management</b>					
Human Resources Risk Manager	1.00				1.00
Human Resources Analyst	1.00				1.00
Human Resources Analyst/DEI Officer	1.00				1.00
Human Resources Technician	1.00	(1.00)			-
Management Assistant	(1.00)	1.00			-
<b>Total Human Resources/Risk Management</b>	<b>3.00</b>	-	-	-	<b>3.00</b>
<b>Total General Government</b>	<b>18.65</b>	-	-	-	<b>18.65</b>
<b>General Services:</b>					
<b>General Services Administration</b>					
General Services Director	1.00				1.00
Senior Management Analyst	1.00				1.00
Management Assistant	1.00				1.00
<b>Total General Services Administration</b>	<b>3.00</b>	-	-	-	<b>3.00</b>
<b>City Facilities and Fleet Management</b>					
Facilities Maintenance Technician	1.00				1.00
<b>Total City Facilities Management</b>	<b>1.00</b>	-	-	-	<b>1.00</b>
<b>Information and Communications</b>					
Management Analyst	1.00				1.00
<b>Total Information and Communications</b>	<b>1.00</b>	-	-	-	<b>1.00</b>
<b>Total General Services</b>	<b>5.00</b>	-	-	-	<b>5.00</b>
<b>Finance:</b>					
<b>Finance Administration</b>					
Finance Director	1.00				1.00
Accounting Manager	1.00				1.00
Accounting Supervisor	1.00				1.00
Accountant	2.00				2.00
Budget Analyst	1.00				1.00
Management Assistant	1.00				1.00
Accounting Specialist	4.00				4.00
Senior Office Specialist	1.00				1.00
<b>Total Finance</b>	<b>12.00</b>	-	-	-	<b>12.00</b>
<b>Planning Environmental Review</b>					
<b>Current Planning</b>					
Planning Director	-				-
Planning Manager	1.00				1.00
Supervising Senior Planner	2.00				2.00
Senior Planner	1.00				1.00
Associate Planner	3.00				3.00
Code Compliance Officer	2.00				2.00
Permit Technician	1.00				1.00
Office Specialist	0.50				0.50
<b>Total Current Planning</b>	<b>10.50</b>	-	-	-	<b>10.50</b>





**SCHEDULE OF AUTHORIZED POSITIONS  
FISCAL YEAR 2021/22 AND 2022/23**

Department/Positions	FY 22/23 Adopted March 7, 2023	Program Reallocation	Reclass	Additions/ Deletions	FY 22/23 Proposed May 16, 2023
<b>Advance Planning</b>					
Planning Manager	1.00				1.00
Senior Planner	2.00				2.00
<b>Total Advance Planning</b>	<b>3.00</b>	-	-	-	<b>3.00</b>
<b>Planning Comm &amp; Design Rev</b>					
Planning Commission Clerk	1.00				1.00
<b>Total Planning Comm &amp; Design Rev</b>	<b>1.00</b>	-	-	-	<b>1.00</b>
<b>Sustainability Program</b>					
Sustainability Manager	1.00				1.00
Management Analyst	-		1.00		1.00
Management Assistant	1.00		(1.00)		-
<b>Total Sustainability Program</b>	<b>2.00</b>	-	-	-	<b>2.00</b>
<b>Housing Program</b>					
Senior Housing Analyst	1.00				1.00
<b>Total Housing Program</b>	<b>1.00</b>	-	-	-	<b>1.00</b>
<b>Administration</b>					
Planning Director	1.00				1.00
Management Assistant	1.00				1.00
<b>Total Administration</b>	<b>2.00</b>	-	-	-	<b>2.00</b>
<b>Total Planning Environmental Review</b>	<b>19.50</b>	-	-	-	<b>19.50</b>
<b>Public Works:</b>					
<b>Administration</b>					
Public Works Director	1.00				1.00
Assistant Public Works Director	1.00				1.00
Senior Management Analyst	1.00				1.00
Management Analyst	1.00				1.00
Management Assistant	1.00				1.00
<b>Total Administration</b>	<b>5.00</b>	-	-	-	<b>5.00</b>
<b>Engineering</b>					
Principal Civil Engineer / Engineering Manager	1.00				1.00
Assistant Engineer	1.00				1.00
Public Works Inspector	1.00				1.00
Senior Engineering Technician	1.00				1.00
<b>Total Engineering</b>	<b>4.00</b>	-	-	-	<b>4.00</b>
<b>Parks &amp; Open Spaces</b>					
Parks & Open Spaces Manager	1.00				1.00
Public Works Supervisor	1.00				1.00
Management Analyst	-		1.00		1.00
Environmental Services Specialist	1.00		(1.00)		-
Administrative Assistant	1.00				1.00
Maintenance Worker II	1.00		1.00		2.00
Maintenance Worker I	3.00		(1.00)		2.00
<b>Total Parks &amp; Open Spaces</b>	<b>8.00</b>	-	-	-	<b>8.00</b>
<b>Capital Improvement</b>					
Principal Civil Engineer / Engineering Manager	2.00				2.00
Senior Project Engineer	1.00				1.00
Senior Engineer	1.00				1.00
Assistant Engineer	2.00				2.00
Senior Office Specialist	1.00				1.00
<b>Total Capital Improvement</b>	<b>7.00</b>	-	-	-	<b>7.00</b>
<b>Street Lighting</b>					
Assistant Engineer	-				-
<b>Total Street Lighting</b>	<b>-</b>	-	-	-	<b>-</b>
<b>Traffic Ops &amp; Maint</b>					
Principal Civil Engineer / Engineering Manager	1.00				1.00
Assistant Engineer	1.00				1.00
<b>Total Traffic Ops &amp; Maint</b>	<b>2.00</b>	-	-	-	<b>2.00</b>
<b>Street Maintenance</b>					
Public Works Manager	1.00				1.00
Public Works Supervisor	1.00				1.00
Administrative Assistant	1.00				1.00
Maintenance Worker II	3.00				3.00
Maintenance Worker I	1.00				1.00
<b>Total Street Maintenance</b>	<b>7.00</b>	-	-	-	<b>7.00</b>



**SCHEDULE OF AUTHORIZED POSITIONS  
FISCAL YEAR 2021/22 AND 2022/23**

Department/Positions	FY 22/23	Program	Reclass	Additions/ Deletions	FY 22/23
	Adopted March 7, 2023				Proposed May 16, 2023
<b>Solid Waste &amp; Environmental Services</b>					
Environmental Services Manager	1.00				1.00
Environmental Services Specialist	1.00				1.00
Administrative Assistant	1.00				1.00
<b>Total Solid Waste &amp; Environmental Services</b>	<b>3.00</b>	-	-	-	<b>3.00</b>
<b>Total Public Works</b>	<b>36.00</b>	-	-	-	<b>36.00</b>
<b>Neighborhood Services:</b>					
<b>Neighborhood Services</b>					
Neighborhood Services Director	1.00				1.00
Emergency Services Coordinator	1.00				1.00
Management Analyst	1.00				1.00
Management Assistant	1.00				1.00
<b>Total Neighborhood Services</b>	<b>4.00</b>	-	-	-	<b>4.00</b>
<b>Homelessness</b>					
Homelessness Services Coordinator	1.00				1.00
<b>Total Homelessness</b>	<b>1.00</b>	-	-	-	<b>1.00</b>
<b>Parks &amp; Recreation</b>					
Parks & Recreation Manager	1.00				1.00
Management Assistant	1.00				1.00
<b>Total Parks &amp; Recreation</b>	<b>2.00</b>	-	-	-	<b>2.00</b>
<b>Community Center</b>					
Recreation Supervisor	1.00				1.00
Maintenance Worker I	1.00				1.00
Administrative Assistant	1.00				1.00
<b>Total Community Center</b>	<b>3.00</b>	-	-	-	<b>3.00</b>
<b>Library - Goleta</b>					
Library Director (Assistant Neighborhood Services Director)	1.00				1.00
Supervising Librarian	1.00				1.00
Management Assistant	1.00				1.00
Librarian II/Children's Librarian	1.00				1.00
Library Technician (1 Full-Time, 5 Part-Time)	2.88				2.88
Library Assistant I (3 Full-Time, 4 Part-Time, 2 Part-Time Limited T	5.25				5.25
<b>Total Library - Goleta</b>	<b>12.13</b>	-	-	-	<b>12.13</b>
<b>Library - Buellton</b>					
Senior Library Technician	1.00				1.00
Library Technician (2 Part-Time)	0.75				0.75
Library Assistant I (2 Part-Time)	0.75				0.75
<b>Total Library - Buellton</b>	<b>2.50</b>	-	-	-	<b>2.50</b>
<b>Library - Solvang</b>					
Senior Library Technician	1.00				1.00
Library Technician (4 Part-Time)	1.50				1.50
<b>Total Library - Solvang</b>	<b>2.50</b>	-	-	-	<b>2.50</b>
<b>Total Neighborhood Services</b>	<b>27.13</b>	-	-	-	<b>27.13</b>
<b>Grand Total:</b>	<b>118.275</b>	-	-	-	<b>118.275</b>



**SCHEDULE OF AUTHORIZED POSITIONS  
FISCAL YEAR 2021/22 AND 2022/23**

Department/Positions	FY 22/23 Adopted March 7, 2023	Program Reallocation	Reclass	Additions/ Deletions	FY 22/23 Proposed May 16, 2023
<i>*Schedule of Proposed Authorized Positions has been summarized to reflect positions in the Departments/Programs by majority of time spent On the next page is a detailed schedule of allocations of how positions are budgeted based on time spent</i>					
<i>*Positions are allocated by budgeted time spent in programs and department:</i>					
<b>General Government:</b>					
<b>City Manager</b>					
City Manager	1.00				1.00
Manager Emeritus	1.00				1.00
Assistant City Manager	1.00				1.00
Assistant to the City Manager	1.00				1.00
Management Analyst	1.00				1.00
Executive Assistant	1.00				1.00
Management Assistant	0.25				0.25
Office Specialist	0.90				0.90
<b>Total City Manager</b>	<b>7.15</b>	-	-	-	<b>7.15</b>
<b>City Clerk</b>					
City Clerk	1.00				1.00
Deputy City Clerk	2.00				2.00
Public Records Specialist	1.00				1.00
<b>Total City Clerk</b>	<b>4.00</b>	-	-	-	<b>4.00</b>
<b>City Attorney</b>					
Assistant City Attorney	1.00				1.00
Human Resources Technician	0.50				0.50
Management Assistant	-				-
<b>Total City Attorney</b>	<b>1.50</b>	-	-	-	<b>1.50</b>
<b>Community Relations</b>					
Community Relations Manager	1.00				1.00
Management Assistant	1.75				1.75
<b>Total Community Relations</b>	<b>2.75</b>	-	-	-	<b>2.75</b>
<b>Human Resources/Risk Management</b>					
Human Resources Risk Manager	1.00				1.00
Human Resources Analyst	1.00				1.00
Human Resources Analyst/DEI Officer	1.00				1.00
Human Resources Technician	0.50				0.50
<b>Total Human Resources/Risk Management</b>	<b>3.50</b>	-	-	-	<b>3.50</b>
<b>Total General Government</b>	<b>18.90</b>	-	-	-	<b>18.90</b>
<b>General Services:</b>					
<b>General Services Administration</b>					
General Services Director	1.00				1.00
Senior Management Analyst	1.00				1.00
Management Analyst	0.50				0.50
Management Assistant	0.75				0.75
<b>Total General Services Administration</b>	<b>3.25</b>	-	-	-	<b>3.25</b>
<b>City Facilities and Fleet Management</b>					
Facilities Maintenance Technician	1.00				1.00
<b>Total City Facilities Management</b>	<b>1.00</b>	-	-	-	<b>1.00</b>
<b>Information and Communications</b>					
Management Analyst	0.50				0.50
<b>Total Information and Communications</b>	<b>0.50</b>	-	-	-	<b>0.50</b>
<b>Total General Services</b>	<b>4.75</b>	-	-	-	<b>4.75</b>
<b>Finance:</b>					
<b>Finance Administration</b>					
Finance Director	1.00				1.00
Accounting Manager	1.00				1.00
Accounting Supervisor	1.00				1.00
Budget Analyst	1.00				1.00
Accountant	2.00				2.00
Management Assistant	1.00				1.00
Accounting Specialist	4.00				4.00
Senior Office Specialist	1.00				1.00
<b>Total Finance</b>	<b>12.00</b>	-	-	-	<b>12.00</b>



**SCHEDULE OF AUTHORIZED POSITIONS  
FISCAL YEAR 2021/22 AND 2022/23**

Department/Positions	FY 22/23 Adopted March 7, 2023	Program Reallocation	Reclass	Additions/ Deletions	FY 22/23 Proposed May 16, 2023
<b>Planning Environmental Review:</b>					
<b>Current Planning</b>					
Planning Manager	1.00				1.00
Supervising Senior Planner	2.00				2.00
Senior Planner	1.00				1.00
Associate Planner	3.00				3.00
Code Compliance Officer	2.00				2.00
Permit Technician	1.00				1.00
Office Specialist	0.50				0.50
<b>Total Current Planning</b>	<b>10.50</b>	-	-	-	<b>10.50</b>
<b>Advance Planning</b>					
Planning Manager	1.00				1.00
Senior Planner	2.00				2.00
<b>Total Advance Planning</b>	<b>3.00</b>	-	-	-	<b>3.00</b>
<b>Planning Commission &amp; Design Review Board</b>					
Planning Commission Clerk	1.00				1.00
<b>Total Planning Commission &amp; Design Review Board</b>	<b>1.00</b>	-	-	-	<b>1.00</b>
<b>Sustainability Program</b>					
Sustainability Manager	1.00				1.00
Management Analyst	-		1.00		1.00
Management Assistant	1.00		(1.00)		-
<b>Total Sustainability Program</b>	<b>2.00</b>	-	-	-	<b>2.00</b>
<b>Housing Program</b>					
Senior Housing Analyst	1.00				1.00
<b>Total Housing Program</b>	<b>1.00</b>	-	-	-	<b>1.00</b>
<b>Administration</b>					
Planning Director	1.00				1.00
Management Assistant	1.00				1.00
<b>Total Administration</b>	<b>2.00</b>	-	-	-	<b>2.00</b>
<b>Total Planning Environmental Review</b>	<b>19.50</b>	-	-	-	<b>19.50</b>



**SCHEDULE OF AUTHORIZED POSITIONS  
FISCAL YEAR 2021/22 AND 2022/23**

Department/Positions	FY 22/23 Adopted March 7, 2023	Program Reallocation	Reclass	Additions/ Deletions	FY 22/23 Proposed May 16, 2023
<b>Public Works:</b>					
<b>Administration</b>					
Public Works Director	1.00				1.00
Assistant Public Works Director	0.50	0.50			1.00
Senior Management Analyst	0.50	0.50			1.00
Management Analyst	1.00				1.00
Management Assistant	1.00				1.00
<b>Total Administration</b>	<b>4.00</b>	<b>1.00</b>	-	-	<b>5.00</b>
<b>Engineering</b>					
Assistant Public Works Director	0.25	(0.25)			-
Principal Civil Engineer / Engineering Manager	1.00				1.00
Assistant Engineer	1.00				1.00
Public Works Inspector	1.00				1.00
Sr. Engineering Technician	1.00				1.00
<b>Total Engineering</b>	<b>4.25</b>	<b>(0.25)</b>	-	-	<b>4.00</b>
<b>Parks &amp; Open Spaces</b>					
Parks & Open Spaces Manager	1.00				1.00
Public Works Supervisor	1.00				1.00
Management Analyst	-		1.00		1.00
Environmental Services Specialist	1.00		(1.00)		-
Administrative Assistant	1.00				1.00
Maintenance Worker II	1.00		1.00		2.00
Maintenance Worker I	3.00		(1.00)		2.00
<b>Total Parks &amp; Open Spaces</b>	<b>8.00</b>	-	-	-	<b>8.00</b>
<b>Capital Improvement</b>					
Assistant Public Works Director	0.25	(0.25)			(0.00)
Principal Civil Engineer / Engineering Manager	2.00				2.00
Sr. Project Engineer	1.00				1.00
Senior Engineer	1.00				1.00
Senior Management Analyst	0.50	(0.50)			-
Assistant Engineer	1.75				1.75
Senior Office Specialist	1.00				1.00
<b>Total Capital Improvement</b>	<b>7.50</b>	<b>(0.75)</b>	-	-	<b>6.75</b>
<b>Street Lighting</b>					
Assistant Engineer	0.25				0.25
<b>Total Street Lighting</b>	<b>0.25</b>	-	-	-	<b>0.25</b>
<b>Traffic Ops &amp; Maint</b>					
Principal Civil Engineer / Engineering Manager	1.00				1.00
Assistant Engineer	1.00				1.00
<b>Total Traffic Ops &amp; Maint</b>	<b>2.00</b>	-	-	-	<b>2.00</b>
<b>Street Maintenance</b>					
Public Works Manager	1.00				1.00
Administrative Assistant	1.00				1.00
Public Works Supervisor	1.00				1.00
Maintenance Worker II (1 Underfilling)	3.00				3.00
Maintenance Worker I	1.00				1.00
<b>Total Street Maintenance</b>	<b>7.00</b>	-	-	-	<b>7.00</b>
<b>Solid Waste &amp; Environmental Services</b>					
Environmental Services Manager	1.00				1.00
Environmental Services Specialist	1.00				1.00
Administrative Assistant	1.00				1.00
<b>Total Solid Waste &amp; Environmental Services</b>	<b>3.00</b>	-	-	-	<b>3.00</b>
<b>Total Public Works</b>	<b>36.00</b>	-	-	-	<b>36.00</b>



**SCHEDULE OF AUTHORIZED POSITIONS  
FISCAL YEAR 2021/22 AND 2022/23**

Department/Positions	FY 22/23 Adopted March 7, 2023	Program Reallocation	Reclass	Additions/ Deletions	FY 22/23 Proposed May 16, 2023
<b>Neighborhood Services:</b>					
<b>Neighborhood Services Administration</b>					
Neighborhood Services Director	0.90				0.90
Emergency Services Coordinator	1.00				1.00
Management Analyst	0.90				0.90
Management Assistant	1.00	(0.20)			0.80
<b>Total Neighborhood Services</b>	<b>3.80</b>	<b>(0.20)</b>	-	-	<b>3.60</b>
<b>Homelessness</b>					
Homelessness Services Coordinator	1.00				1.00
<b>Total Homelessness</b>	<b>1.00</b>	-	-	-	<b>1.00</b>
<b>Parks &amp; Recreation</b>					
Neighborhood Services Director	0.10				0.10
Parks & Recreation Manager	1.00				1.00
Management Analyst	0.10				0.10
Management Assistant	1.00	0.20			1.20
<b>Total Parks &amp; Recreation</b>	<b>2.20</b>	<b>0.20</b>	-	-	<b>2.40</b>
<b>Community Center</b>					
Recreation Supervisor	1.00				1.00
Maintenance Worker I	1.00				1.00
Administrative Assistant (GCC)	1.00				1.00
<b>Total Community Center</b>	<b>3.00</b>	-	-	-	<b>3.00</b>
<b>Library - Goleta</b>					
Library Director (Assistant Neighborhood Services Director)	1.00				1.00
Supervising Librarian	1.00				1.00
Management Assistant	1.00				1.00
Librarian II/Children's Librarian	1.00				1.00
Library Technician (1 Full-Time, 5 Part-Time)	2.88				2.88
Library Assistant I (3 Full-Time, 4 Part-Time, 2 Part-Time Limited T	5.25				5.25
<b>Total Library - Goleta</b>	<b>12.13</b>	-	-	-	<b>12.13</b>
<b>Library - Buellton</b>					
Senior Library Technician	1.00				1.00
Library Technician (2 Part-Time)	0.75				0.75
Library Assistant I (2 Part-Time)	0.75				0.75
<b>Total Library - Buellton</b>	<b>2.50</b>	-	-	-	<b>2.50</b>
<b>Library - Solvang</b>					
Senior Library Technician	1.00				1.00
Library Technician (4 Part-Time)	1.50				1.50
<b>Total Library - Solvang</b>	<b>2.50</b>	-	-	-	<b>2.50</b>
<b>Total Neighborhood Services</b>	<b>27.13</b>	-	-	-	<b>27.13</b>
<b>Grand Total:</b>	<b>118.275</b>	-	-	-	<b>118.275</b>

**CITY OF GOLETA, CALIFORNIA  
SALARY SCHEDULE FY 2022-23**

<b>CLASSIFICATION TITLE</b>	<b>GRADE NO.</b>	<b>CATEGORY B.U. / FLSA</b>		<b>STEP 1</b>	<b>STEP 2</b>	<b>STEP 3</b>	<b>STEP 4</b>	<b>STEP 5</b>	<b>STEP 6</b>
City Hall Receptionist	100	<b>G / NE</b>	HOURLY	21.29	22.36	23.47	24.65	25.88	27.17
			BI-WEEKLY	1,703.27	1,788.43	1,877.85	1,971.75	2,070.33	2,173.85
			MONTHLY	3,690.41	3,874.93	4,068.68	4,272.12	4,485.72	4,710.01
			ANNUAL	44,284.97	46,499.22	48,824.18	51,265.39	53,828.66	56,520.09
Maintenance Worker I	101	<b>G / NE</b>	HOURLY	22.57	23.70	24.88	26.13	27.43	28.80
Records Technician/Recording Clerk		<b>G / NE</b>	BI-WEEKLY	1,805.46	1,895.74	1,990.52	2,090.05	2,194.55	2,304.28
Library Assistant I		<b>G / NE</b>	MONTHLY	3,911.84	4,107.43	4,312.80	4,528.44	4,754.86	4,992.61
			ANNUAL	46,942.07	49,289.17	51,753.63	54,341.31	57,058.38	59,911.30
Maintenance Worker II	102	<b>G / NE</b>	HOURLY	24.15	25.36	26.62	27.95	29.35	30.82
Office Specialist		<b>G / NE</b>	BI-WEEKLY	1,931.85	2,028.44	2,129.86	2,236.35	2,348.17	2,465.58
Library Assistant II		<b>G / NE</b>	MONTHLY	4,185.67	4,394.95	4,614.70	4,845.43	5,087.71	5,342.09
			ANNUAL	50,228.01	52,739.41	55,376.38	58,145.20	61,052.46	64,105.09
Senior Office Specialist	103	<b>G / NE</b>	HOURLY	25.84	27.13	28.49	29.91	31.41	32.98
Library Technician		<b>G / NE</b>	BI-WEEKLY	2,067.08	2,170.43	2,278.95	2,392.90	2,512.54	2,638.17
			MONTHLY	4,478.66	4,702.60	4,937.73	5,184.61	5,443.84	5,716.04
			ANNUAL	53,743.97	56,431.17	59,252.73	62,215.37	65,326.14	68,592.44
Accounting Specialist	104	<b>G / NE</b>	HOURLY	27.91	29.30	30.77	32.30	33.92	35.62
Permit Technician		<b>G / NE</b>	BI-WEEKLY	2,232.44	2,344.06	2,461.27	2,584.33	2,713.55	2,849.22
Senior Library Technician		<b>G / E</b>	MONTHLY	4,836.96	5,078.81	5,332.75	5,599.38	5,879.35	6,173.32
Facilities Maintenance Technician		<b>G / NE</b>	ANNUAL	58,043.49	60,945.67	63,992.95	67,192.60	70,552.23	74,079.84
Administrative Assistant	105	<b>G(*) / NE</b>	HOURLY	30.14	31.64	33.23	34.89	36.63	38.46
Lead Maintenance Worker		<b>G / NE</b>	BI-WEEKLY	2,411.04	2,531.59	2,658.17	2,791.08	2,930.63	3,077.16
Public Affairs Assistant		<b>G / NE</b>	MONTHLY	5,223.91	5,485.11	5,759.37	6,047.33	6,349.70	6,667.19
Librarian I		<b>M / NE</b>	ANNUAL	62,686.97	65,821.32	69,112.39	72,568.00	76,196.41	80,006.23
Assistant Engineering Technician		<b>G / NE</b>							
Public Works Supervisor	106	<b>M / NE</b>	HOURLY	32.55	34.18	35.89	37.68	39.56	41.54
Librarian II		<b>M / NE</b>	BI-WEEKLY	2,603.92	2,734.12	2,870.82	3,014.36	3,165.08	3,323.34
Associate Engineering Technician		<b>G / NE</b>	MONTHLY	5,641.83	5,923.92	6,220.11	6,531.12	6,857.68	7,200.56
			ANNUAL	67,701.93	71,087.03	74,641.38	78,373.45	82,292.12	86,406.72
Assistant Planner	107	<b>G / NE</b>	HOURLY	35.15	36.91	38.76	40.69	42.73	44.87
Legal Office Assistant		<b>C / NE</b>	BI-WEEKLY	2,812.23	2,952.85	3,100.49	3,255.51	3,418.29	3,589.20
Management Assistant		<b>G(*) / NE</b>	MONTHLY	6,093.17	6,397.83	6,717.72	7,053.61	7,406.29	7,776.61
Senior Engineering Technician		<b>G / NE</b>	ANNUAL	73,118.08	76,773.99	80,612.69	84,643.32	88,875.49	93,319.26
Planning Commission Clerk		<b>G / NE</b>							
Public Records Specialist		<b>G(*) / NE</b>							
Accountant	108	<b>G(*) / NE</b>	HOURLY	37.97	39.86	41.86	43.95	46.15	48.45
Budget Analyst		<b>C / NE</b>	BI-WEEKLY	3,037.21	3,189.07	3,348.53	3,515.95	3,691.75	3,876.34
Code Compliance Officer		<b>G / NE</b>	MONTHLY	6,580.63	6,909.66	7,255.14	7,617.90	7,998.79	8,398.73
Deputy City Clerk		<b>M / E</b>	ANNUAL	78,967.53	82,915.91	87,061.70	91,414.79	95,985.53	100,784.80
Executive Assistant		<b>C / E</b>							
Human Resources Technician		<b>C / NE</b>							
Public Works Inspector		<b>G / NE</b>							
Assistant Engineer*	109	<b>G / NE</b>	HOURLY	41.00	43.05	45.21	47.47	49.84	52.33
Emergency Services Coordinator		<b>G / E</b>	BI-WEEKLY	3,280.19	3,444.20	3,616.41	3,797.23	3,987.09	4,186.45
Human Resources Analyst		<b>C / E</b>	MONTHLY	7,107.08	7,462.43	7,835.55	8,227.33	8,638.70	9,070.63
Human Resources Analyst/DEI Officer		<b>C / E</b>	ANNUAL	85,284.93	89,549.18	94,026.64	98,727.97	103,664.37	108,847.59
Management Analyst		<b>M(*) / E</b>							
Environmental Services Specialist		<b>M / NE</b>							
Recreation Supervisor		<b>M / E</b>							
Associate Planner	110	<b>G / NE</b>	HOURLY	44.28	46.50	48.82	51.26	53.83	56.52
Senior Legal Analyst		<b>C / E</b>	BI-WEEKLY	3,542.60	3,719.74	3,905.72	4,101.01	4,306.06	4,521.36
			MONTHLY	7,675.64	8,059.43	8,462.40	8,885.52	9,329.79	9,796.28
			ANNUAL	92,107.73	96,713.11	101,548.77	106,626.21	111,957.52	117,555.39
Associate Engineer**	111	<b>G / NE</b>	HOURLY	47.83	50.22	52.73	55.36	58.13	61.04
Supervising Librarian		<b>M / E</b>	BI-WEEKLY	3,826.01	4,017.31	4,218.18	4,429.09	4,650.54	4,883.07
Accounting Supervisor		<b>C / E</b>	MONTHLY	8,289.70	8,704.18	9,139.39	9,596.36	10,076.18	10,579.99
			ANNUAL	99,476.34	104,450.16	109,672.67	115,156.30	120,914.12	126,959.82

**Category or Bargaining Unit**

C = Confidential  
G = General Unit  
M = Miscellaneous Unit  
M/M = Mid-Management  
M/C = Conf. Management  
E = Executive Management  
\* May be confidential, depending on assignment

**Fair Labor Standards Act Classification**

NE = Non Exempt from overtime  
E = Exempt from overtime

**CITY OF GOLETA, CALIFORNIA  
SALARY SCHEDULE FY 2022-23**

CLASSIFICATION TITLE	GRADE NO.	CATEGORY B.U. / FLSA	STEP 1	STEP 2	STEP 3	STEP 4	STEP 5	STEP 6	
Environmental Services Coordinator	112	M / E	HOURLY	51.65	54.23	56.95	59.79	62.78	65.92
Senior Management Analyst		C / E	BI-WEEKLY	4,132.09	4,338.70	4,555.63	4,783.42	5,022.59	5,273.72
Project Manager		M / E	MONTHLY	8,952.87	9,400.51	9,870.54	10,364.07	10,882.27	11,426.38
Homelessness Services Coordinator		M / E	ANNUAL	107,434.45	112,806.18	118,446.48	124,368.81	130,587.25	137,116.61
Senior Planner		M / E							
Senior Housing Analyst		M / E							
Accounting Manager	113	M/C / E	HOURLY	56.30	59.11	62.07	65.17	68.43	71.85
Community Relations Manager		M/C / E	BI-WEEKLY	4,503.98	4,729.18	4,965.64	5,213.92	5,474.62	5,748.35
Economic Development Coordinator		M / E	MONTHLY	9,758.63	10,246.56	10,758.89	11,296.83	11,861.68	12,454.76
HR / Risk Manager		M/C / E	ANNUAL	117,103.55	122,958.73	129,106.67	135,562.00	142,340.10	149,457.11
Library Services Manager		M/M / E							
Assistant to the City Manager		M/C / E							
Senior Engineer		M / E							
Sustainability Manager		M/M / E							
Deputy City Attorney	114	C / E	HOURLY	61.37	64.44	67.66	71.04	74.59	78.32
Supervising Senior Planner		M / E	BI-WEEKLY	4,909.34	5,154.81	5,412.55	5,683.18	5,967.33	6,265.70
Parks and Recreation Manager		M/M / E	MONTHLY	10,636.91	11,168.75	11,727.19	12,313.55	12,929.23	13,575.69
Envrionmental Services Manager		M/M / E	ANNUAL	127,642.87	134,025.02	140,726.27	147,762.58	155,150.71	162,908.25
Planning Manager	115	M/M / E	HOURLY	66.89	70.23	73.75	77.43	81.30	85.37
Principal Civil Engineer / Engineering Manager		M/M / E	BI-WEEKLY	5,351.18	5,618.74	5,899.68	6,194.66	6,504.40	6,829.61
Public Works Manager		M/M / E	MONTHLY	11,594.23	12,173.94	12,782.64	13,421.77	14,092.86	14,797.50
Senior Project Engineer - grandfathered class		M / E	ANNUAL	139,130.73	146,087.27	153,391.63	161,061.21	169,114.27	177,569.99
Principal Project Manager		M/M / E							
Parks and Open Space Manager		M/M / E							
Assistant Public Works Director	116	M/M / E	HOURLY	72.91	76.56	80.38	84.40	88.62	93.05
Library Director (Asst. Neighborhood Services Director)		M/M / E	BI-WEEKLY	5,832.79	6,124.43	6,430.65	6,752.18	7,089.79	7,444.28
City Clerk		E / E	MONTHLY	12,637.71	13,269.59	13,933.07	14,629.73	15,361.21	16,129.27
			ANNUAL	151,652.50	159,235.12	167,196.88	175,556.72	184,334.56	193,551.29
Assistant City Attorney	117	E / E	HOURLY	79.47	83.45	87.62	92.00	96.60	101.43
Finance Director		E / E	BI-WEEKLY	6,357.74	6,675.63	7,009.41	7,359.88	7,727.87	8,114.27
Neighborhood Services Director		E / E	MONTHLY	13,775.10	14,463.86	15,187.05	15,946.40	16,743.72	17,580.91
General Services Director		E / E	ANNUAL	165,301.22	173,566.28	182,244.60	191,356.83	200,924.67	210,970.90
Public Works Director***	118	E / E	HOURLY	86.62	90.96	95.50	100.28	105.29	110.56
Planning & Environmental Review Director <sup>1</sup>		E / E	BI-WEEKLY	6,929.94	7,276.43	7,640.25	8,022.27	8,423.38	8,844.55
			MONTHLY	15,014.86	15,765.60	16,553.88	17,381.58	18,250.66	19,163.19
			ANNUAL	180,178.33	189,187.25	198,646.61	208,578.94	219,007.89	229,958.28
	119	E / E	HOURLY	90.96	95.50	100.28	105.29	110.56	116.08
			BI-WEEKLY	7,276.43	7,640.25	8,022.27	8,423.38	8,844.55	9,286.78
			MONTHLY	15,765.60	16,553.88	17,381.58	18,250.66	19,163.19	20,121.35
			ANNUAL	189,187.25	198,646.61	208,578.94	219,007.89	229,958.28	241,456.20
Assistant City Manager	120	E / E	HOURLY	98.87	103.81	109.00	114.45	120.18	126.18
			BI-WEEKLY	7,909.48	8,304.96	8,720.20	9,156.21	9,614.03	10,094.73
			MONTHLY	17,137.21	17,994.07	18,893.78	19,838.46	20,830.39	21,871.91
			ANNUAL	205,646.54	215,928.87	226,725.31	238,061.58	249,964.65	262,462.89
Manager Emeritus			HOURLY	128.79	(eff. 9/1/22)				
City Manager			HOURLY	139.90					
			BI-WEEKLY	11,192.31					
			MONTHLY	24,250.00					
			ANNUAL	291,000.00	(eff. 9/1/22)				
City Councilmember			HOURLY	26.55					
			BI-WEEKLY	2,123.80					
			MONTHLY	4,601.56					
			ANNUAL	55,218.75	(eff. 12/3/22)				
Mayor			HOURLY	31.86					
			BI-WEEKLY	2,548.56					
			MONTHLY	5,521.88					
			ANNUAL	66,262.50	(eff. 12/3/22)				

<sup>1</sup> Title Under Review

\*If certified as an Engineer-in-Training (EIT) in the State of California, this position will receive a 5% pay differential at each step.

\*\*If registered as Civil Engineer in the State of California, this position will receive a 5% pay differential at each step.

\*\*\*If also serving as City Engineer, this position will receive a 5% pay differential at each step.

**Category Fair Labor Standards Act Classification**

C = Confidential NE = Non Exempt from overtime

G = General Unit E = Exempt from overtime

M = Miscellaneous Unit

M/M = Mid-Management

M/C = Conf. Management

E = Executive Management

\* May be confidential, depending on assignment

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