



**TO:** Mayor and Councilmembers

**FROM:** Charles W. Ebeling, Public Works Director

**CONTACT:** Everett King, Environmental Services Coordinator

**SUBJECT:** Amendment No. 2 to the Franchise Agreement No 2011-023 between the City and MarBorg Industries

**RECOMMENDATIONS:**

Authorize the City Manager to execute Amendment No. 2 to Agreement No. 2011-023, the Franchise Agreement between the City and MarBorg Industries, to extend the contract term to June 30, 2031 and amend the contract to enhance collection services and implement a reduction in the solid waste collection rates.

**BACKGROUND:**

On April 5, 2011, the City of Goleta ("City") approved a Franchise Agreement for Solid Waste Handling Services (Agreement No. 2011-023, "Agreement") with MarBorg Industries ("Contractor") to provide citywide residential and commercial solid waste collection services, effective July 1, 2011. The Agreement's term is through June 30, 2019, with an option to extend the term by up to two (2) years, at Council's sole discretion.

As provided for under Section 4.5 Extension of Term of the Agreement, on May 4, 2017, the Contractor submitted a written request for an extension of the term of up to two (2) years. On August 15, 2017, Council approved the Contractor's request, extending the Agreement's term to June 30, 2021. At that same hearing, Council directed Public Works staff to explore the possibility of granting an additional extension of up to ten (10) years, and to bring recommendations back to Council within a 12-month period.

On March 15, 2018, the Contractor submitted a proposal ("Proposal") for a 10-year extension, beyond the Agreement's current expiration date of June 30, 2021, for a new expiration date of June 30, 2031. The Proposal includes a significant reduction to residential and commercial collection rates, additional services, and enhancements to several services currently provided under the Agreement. The Contractor has indicated that the Proposal remains valid until July 17, 2018.

On March 22, 2018, Public Works staff brought the Contractor's proposal to the Solid Waste Issues Committee for consideration, input and direction. The Committee directed Public Works staff to bring the Proposal, with any revisions that the City and Contractor agreed upon, to the City Council for its consideration at the June 5, 2018 Council Meeting.

On June 5, 2018, the Contractor's proposal to extend the Agreement's term to June 30, 2031 and amend the Agreement to provide enhanced solid waste collection and recycling services and implement proposed reductions to the solid waste collection rates was accepted by the Council. Council directed staff to return at the earliest possible date with an amended Agreement for Council's consideration and execution. The reduction in solid waste collection rates was implemented on July 1, 2018.

## **DISCUSSION:**

Pursuant to Council's direction at the June 5, 2018 Council Meeting, the following changes have been made to the Agreement, as part of Amendment No. 2 (attached).

*Section 4.4 Term*, has been amended to extend the Agreement's Term to June 30, 2031.

*Section 5.19 Community Cleanup Projects*, has been amended to reflect an increase to the number of community cleanup events the Contractor provides support for be six (6) events, for a total of 12 per year.

*Section 5.20 Abandoned Items*, has been amended to reflect an increase in the number of individual collections of abandoned waste, as requested by the City, by 35 collections annually and 5 tons cumulatively for a total of up to 80 individual collections or up to 20 tons annually.

*Section 5.9.7 Backyard Composting Containers*, has been added to the Agreement to reflect that the Contractor shall provide free backyard composting containers to Residential Customers. Upon request from a Residential Customer, Contractor shall deliver, at no charge, a backyard composting container. Customers may receive a maximum of two (2) free backyard composting containers.

*Section 8.1 Diversion Requirements*, has been amended to require the Contractor to maintain a minimum combined residential and commercial franchise diversion rate of 41.5% for the remainder of the Agreement's Term. At the request of the Contractor the following language was added to this section:

In the event of a decline in market conditions or other uncontrollable circumstance that adversely affects the sales or recovery of recyclables the Contractor may propose a change to the Diversion Requirement that reflects the current operating conditions. Staff shall approve the change in Diversion Requirements upon substantiation of the information provided by the Contractor.

The referenced decline in market conditions would not necessarily immediately impact the Contractor's ability to meet the diversion standard, which is based on what the contractor collects from residents and businesses. A long-term failure of the market for certain recyclable materials, such as mixed paper, or mixed plastics (nos. 3-7) could compel local jurisdictions to instruct residents and businesses to no longer place those materials in recycling bins, which could then impact the Contractor's diversion standard.

*Section 8.2.3 Penalty for Failure to Satisfy Diversion Percentage Goals* has been amended to reflect the new Diversion Requirements outlined in Section 8.1.

*Section 12.4.1 Annual Base Fee*, has been amended to reflect an increase to the Annual Franchise Fee Base Fee by \$75,000, for a total of \$100,000 annually.

*Section 16.3 Proposition 218 Indemnification* has been deleted as it is no longer valid.

*Article 18 Emergency Service* has been amended to remove the second sentence of the second paragraph, where the Contractor agrees to equip and maintain two (2) Mobile disaster response/communications trailers. The Contractor will transfer these assets to the City within 90 days of the execution of this amendment, at a time and location designated by the City, and will provide maintenance and IT training for City staff at the time of transfer of these assets.

*Section 22.1.3 Transfer Approved; Payment of Transfer Fee* has been amended to readjust the Transfer Fee amount for the remainder of the Agreement's Term.

*Exhibit B Maximum Rate Schedules* has been replaced to reflect the reduced collection rates for FY 18/19.

## **FISCAL IMPACTS:**

Under the current Agreement, the Contractor remits to the City a 5% Franchise Fee and an 8% Solid Waste Program Fee, based on the Contractor's monthly-adjusted gross franchise revenues. The Franchise Fee goes to the General Fund, and the Solid Waste Program Fee goes to the Solid Waste Fund. Because the amount remitted is a percentage of the Contractor's Franchise revenue generated from customer billing, approving the Contractor's proposal for a 10-year extension, with its offered reduction in collection rates, will result in a reduction in the amount remitted to the City. In subsequent years under an extended Agreement, the amount remitted to the City will gradually increase concomitant with increases in collection rates.

In FY 2016/17, the Franchise Fee payment to the City, excluding the \$25,000 base fee, totaled \$354,320. The Solid Waste Program Fee payment to the City for the same period was \$566,911. The reduction in the Contractor's remittance of the Franchise and Solid Waste Program Fees that will result from the proposed rate reductions in FY

2018/19, are not expected to have a significant impact to either the General Fund, or the Solid Waste Fund.

The Contractor's proposal also includes an increase to the \$25,000 base Franchise Fee payment that is paid to the City in the first quarter of the Fiscal Year of \$75,000 annually, for a total of \$100,000. Over the course of the extended Agreement that represents \$975,000 of additional revenue to the General Fund.

#### **ALTERNATIVES:**

City Council accepted the Contractor's Proposal at the June 5, 2018 Council Meeting. The attached Amendment No. 2 to the Franchise Agreement between the City of Goleta and MarBorg Industries reflects the changes offered by the Contractor in its Proposal, additional changes to the Agreement that the Council authorized at the June 5, 2018 Council Meeting, and subsequent recommended changes, as described in this report.

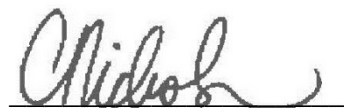
Council could elect to reject the proposed Amendment No. 2 to the Agreement. The proposed collection rate reductions, which became effective July 1, 2018 would no longer be valid, and the default FY 2018/19 Collection Rates, which have been calculated at a 1% reduction from FY 2017/18 Collection Rates, would become effective. The services provided to residents and the City under the current Agreement would remain in force until its expiration on June 30, 2021.

Council would have to direct Public Works Staff to either continue negotiations with the Contractor for an extension to the Agreement, or consider alternative options for procurement of solid waste and recycling collection services once the current Agreement expires on June 30, 2021.

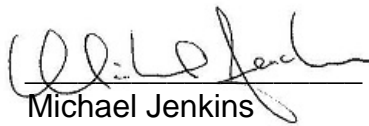
**Reviewed By:**

**Legal Review By:**

**Approved By:**



Carmen Nichols  
Deputy City Manager



Michael Jenkins  
City Attorney



Michelle Greene  
City Manager

#### **ATTACHMENTS:**

1. Proposed Amendment No. 2 to the Franchise Agreement between the City of Goleta and MarBorg Industries
2. Franchise Agreement between the City of Goleta and MarBorg Industries Agreement 2011-023 and Amendment 2011-023.1 – Available online only

## **ATTACHMENT 1**

Amendment No. 2 to Franchise Agreement 2011-023 for Solid Waste Handling  
Services Between the City Of Goleta and Marborg Industries



**AMENDMENT NO. 2  
FRANCHISE AGREEMENT FOR SOLID WASTE HANDLING SERVICES  
BETWEEN THE CITY OF GOLETA  
AND  
MARBORG INDUSTRIES**

This **Amendment No. 2** is made on this 17<sup>th</sup> day of July, 2018 to the Franchise Agreement for Solid Waste Handling Services between the **City of Goleta**, ("City") and **MarBorg Industries**, (Contractor) dated April 5, 2011 ("Agreement," Agreement No. 2011-023).

**RECITALS**

**WHEREAS**, Agreement No. 2011-023 was originally entered into to provide the City with professional solid waste, recycling and greenwaste collection services to residents and businesses within the City; and

**WHEREAS**, the Agreement provides for an initial Term of 8 years, ending on June 30, 2019, with an option to extend the Term by up to two years, at City's sole discretion, and provided that the Contractor has met certain performance requirements; and

**WHEREAS**, on May 4, 2017 the Contractor submitted a written request for an extension of the term of up to two years; and

**WHEREAS**, on August 15, 2017 the City Council approved a 2-year extension of the Agreement for a new termination date of June 30, 2021; and

**WHEREAS**, at the August 15, 2017 hearing, the City Council also directed Public Works staff to analyze what would be required in order to provide for an additional 10-year extension to the Agreement, and to return with findings within a 12 month period; and

**WHEREAS**, on March 15, 2018 the Contractor submitted a proposal to the City for a 10-year extension to the Agreement beyond the termination date of June 30, 2021 for a new termination date of June 30, 2031, including substantial reductions in solid waste collection rates, additional services, and enhancements to existing services under the Agreement; and

**WHEREAS**, on March 22, 2018, upon staff's presentation of MarBorg's proposal the Solid Waste Issues Committee directed Public Works staff to bring Contractor's proposal to the full Council at the June 5, 2018 City Council meeting; and

**WHEREAS**, at the June 5, 2018 meeting, the City Council accepted Contractor's proposal, and directed staff to incorporate the terms of the proposal into the Agreement; and

**WHEREAS**, the City Council approved this Amendment No. 2 on this 17<sup>th</sup> day of July, 2018.

### **AMENDED TERMS**

**Now therefore** City and Consultant agree as follows that the Agreement be, and hereby is, amended as follows:

1. **Section 4.4 Term of the Agreement** is replaced in its entirety to read as follows:

The Term of this Agreement shall begin on the Services Initiation Date and shall end at midnight on June 30, 2031, unless this Agreement is terminated sooner pursuant to Article 19.

2. **Section 5.19 Community Cleanup Projects** is replaced in its entirety to read as follows:

Contractor shall provide Solid Waste Collection service for up to twelve (12) community cleanup projects per Fiscal Year. A community cleanup project shall consist of City employees and/or volunteers working to pick up Solid Waste from public places over a one- or two-Day period. Community cleanup projects shall be determined by the Director. Contractor shall deliver Roll-Off Boxes and/or Bins to locations determined by the Director for the community cleanup projects upon two (2) Business Days notice from the Director. Contractor shall Collect all Roll-Off Boxes and Bins within one (1) Business Day of completion of the community cleanup project.

3. **Section 5.20 Abandoned Items** is replaced in its entirety to read as follows:

Upon request by the Director, Contractor shall Collect no more than eighty (80) times per Fiscal Year up to a Fiscal Year total of twenty (20) tons of all Bulky Items and/or other Solid Waste discarded legally or illegally in the public right-of-way or on other City-owned property. The public right-of-way shall include highways, streets, alleys, sidewalks or any other public right-of-way owned, operated or maintained by City, the County, or the State of California. If the Director contacts Contractor before noon on a Business Day, Contractor shall Collect the abandoned item(s) that same Business Day. If the Director contacts Contractor after noon on a Business Day or on a Day that is not a Business Day, Contractor shall Collect the abandoned item(s)



by the end of the following Business Day. Contractor shall provide this service at no charge to City.

4. The following is added as **Section 5.9.7 Backyard Composting Containers:**

Contractor shall provide free backyard composting containers to Residential Customers. Upon request from a Residential Customer, Contractor shall deliver, at no charge, a backyard composting container. Customers may receive a maximum of two (2) free backyard composting containers.

5. **Section 8.1 Diversion Requirements** is replaced in its entirety to read as follows:

Contractor shall maintain a minimum combined commercial and residential franchise Diversion percentage of 41.5% for the Term of this Agreement. The Diversion percentage shall be calculated on a Fiscal Year basis. In the event that new residential curbside diversion programs, such as food waste collection, become necessary in order to comply with State mandates, Contractor shall make every reasonable effort to maximize the franchise Diversion percentage accordingly. City and Contractor shall meet and confer to determine whether the Diversion percentage should be adjusted, and by how much, to account for new collection programs.

In the event of a decline in Market conditions or other uncontrollable circumstance that adversely affects the sales or recovery of recyclables the Contractor may propose a change to the Diversion Requirement that reflects the current operating conditions. City shall have discretion to approve the change in Diversion Requirements and such approval shall not be unreasonably withheld.

6. **Section 8.2.3 Penalty for Failure to Satisfy Diversion Percentage Goals** is replaced in its entirety to read as follows:

In the event that Contractor fails to meet the annual Diversion percentage goal, Contractor shall submit payment of a penalty within sixty (60) Days of the end of the Fiscal Year. The penalty shall be calculated on the basis of the Disposal fee charged for refuse during the FY for which the Diversion percentage goal was not achieved, multiplied by the number of undiverted tons from that Fiscal Year.

For example:

- a. If the Disposal Fee = \$50 per Ton; and
- b. If the Actual FY Tonnage Diverted = 4,078.5 Tons; and
- c. If the FY Required Diverted Tonnage to maintain a minimum of 41.5% = 6,078.5 Tons; and
- d. Then Tonnage Not Met = 2,000 Tons; and

e. Then Penalty = 2,000 Tons x \$50 per Ton = \$10,000.

7. **Section 12.4.1 Annual Base Fee and Francisee Monthly Fees** is replaced in its entirety to read as follows:

Contractor shall submit to City payment of one hundred thousand dollars (\$100,000) within the first quarter of each Fiscal Year for the Term of this Agreement.

8. **Section 16.3 Proposition 218 Indemnification** is deleted.

9. The second paragraph of **Article 18 EMERGENCY SERVICE** is replaced in its entirety to read as follows:

Contractor shall assist City in the event of major disaster, such as an earthquake, storm, flood, fire, riot or civil disturbance, by providing Collection vehicles and drivers normally assigned to the City at no charge to City.

10. **Section 22.1.3 Transfer Approved; Payment of Transfer Fee** is replaced in its entirety to read as follows:

In the event of a transfer of this Agreement, each and all of the provisions, agreements, terms, covenants and conditions herein contained to be performed by Contractor shall be binding upon any transferee.

In the event of a transfer of this Agreement, Contractor shall pay to City a transfer fee within thirty (30) Days of the date the transfer is effective. The amount of the transfer fee paid to City shall depend upon the number of years remaining in the Term of this Agreement as of the date of the transfer according to the table below. If City does not receive the transfer fee within thirty (30) Days of the date of the transfer, City shall have the right to terminate this Agreement.

<b>Number of Years Remaining in the Term of Agreement</b>	<b>Amount of Assignment Fee</b>
More than 10	\$500,000.00
Between 9 and 10	\$480,000.00
Between 8 and 9	\$460,000.00
Between 7 and 8	\$440,000.00
Between 6 and 7	\$420,000.00
Between 5 and 6	\$400,000.00
Between 4 and 5	\$380,000.00
Between 3 and 4	\$360,000.00
Between 2 and 3	\$340,000.00
Between 1 and 2	\$320,000.00
Less than one year	\$300,000.00

Amendment No. 2 to Agreement #2011-023

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11. **Section 23.8 Notices** is replaced in its entirety to read as follows:

All notices required or permitted to be given under this Agreement shall be in writing and shall be personally delivered or sent by United States certified mail, postage prepaid, return receipt requested, addressed as follows:

To City: City Manager  
City of Goleta  
130 Cremona Drive, Suite B  
Goleta, CA 93117

Copy to: Director of Public Works  
City of Goleta  
130 Cremona Drive, Suite B  
Goleta, CA 93117

Copy to: Goleta City Attorney  
City of Goleta  
130 Cremona Drive, Suite B  
Goleta, CA 93117

To Contractor: Mr. Brian Borgatello  
Marborg Industries  
728 Yanonali  
Santa Barbara, CA 93103

Copy to: Richard C. Monk  
Hollister & Brace  
1126 Santa Barbara Street  
Santa Barbara, CA 93102

12. **Exhibit B Maximum Rate Schedules** is replaced in its entirety with the attached Exhibit B-1 FY 2018-19 Solid Waste Rate Schedule.

**In concurrence and witness whereof**, this Amendment No. 2 has been executed by the parties effective on the date and year first above written

**CITY OF GOLETA**

\_\_\_\_\_  
Michelle Greene, City Manager

**CONTRACTOR**

Brian Borgatello  
Brian Borgatello, President

**ATTEST:**

Kathleen Borgatello-Koeper  
Kathleen Borgatello-Koeper, Secretary,

\_\_\_\_\_  
Deborah Lopez, City Clerk

**APPROVED AS TO FORM**

Winnie Cai  
Winnie Cai, Deputy City Attorney

**Proposed Solid Waste Collection Rates, 2018-2019**  
**Residential Services**  
**Single-Family Dwellings**

<b>Cart Services</b>						
<b>Service Description</b>						<b>Monthly Rate</b>
35 gallon solid waste cart (weekly collection)						<b>\$26.11</b>
65 gallon solid waste cart (weekly collection)						<b>\$29.25</b>
95 gallon solid waste cart (weekly collection)						<b>\$33.79</b>
95 gallon recyclable cart (bi-weekly collection)						No Charge
95 gallon green waste cart (weekly collection)						No Charge
Each additional 35, 65 or 95 gallon solid waste cart						<b>\$6.81</b>
Each additional 95 gallon recyclable cart (35 or 65 gallon upon request)						No Charge
Each additional 95 gallon green waste cart (35 or 65 gallon upon request)						No Charge
Recycling only, any size (biweekly collection)						<b>\$7.67</b>
35 gallon green waste cart (weekly collection, no trash service)						<b>\$14.20</b>
65 gallon green waste cart (weekly collection, no trash service)						<b>\$15.27</b>
95 gallon green waste cart (weekly collection, no trash service)						<b>\$16.35</b>
Extra Bag Charge (each)						<b>\$2.71</b>
<b>Additional Cart Services</b>						
<b>Service Description</b>						<b>Rate</b>
Backyard cart service for eligible customers						No Charge
Backyard cart service for ineligible customers (each cart, per month)						<b>\$6.81</b>
Go-back service (each occurrence)						<b>\$11.36</b>
<b>Bin Services</b>						
<b>Service Description</b>	<b>Monthly Rate</b>					
	<b>Number Of Collections Per Week</b>					
	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>
1.5 cubic yard solid waste bin*	<b>\$128.89</b>	<b>\$228.98</b>	<b>\$329.11</b>	<b>\$429.20</b>	<b>\$529.31</b>	<b>\$629.41</b>
2 cubic yard solid waste bin*	<b>\$167.67</b>	<b>\$301.14</b>	<b>\$434.58</b>	<b>\$568.11</b>	<b>\$701.58</b>	<b>\$835.02</b>
3 cubic yard solid waste bin*	<b>\$237.99</b>	<b>\$438.22</b>	<b>\$638.42</b>	<b>\$838.65</b>	<b>\$1,038.85</b>	<b>\$1,239.06</b>
4 cubic yard solid waste bin*	<b>\$310.12</b>	<b>\$577.07</b>	<b>\$844.04</b>	<b>\$1,110.97</b>	<b>\$1,377.92</b>	<b>\$1,644.88</b>
* Any SFD solid waste bin service includes recyclables and green waste cart services above.						
<b>Service Description</b>						
<b>Additional bin collection:</b>						<b>Rate (per collection)</b>
1.5 cubic yard solid waste bin						<b>\$42.96</b>
2 cubic yard solid waste bin						<b>\$55.89</b>
3 cubic yard solid waste bin						<b>\$79.34</b>
4 cubic yard solid waste bin						<b>\$103.38</b>

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<b>Additional Bin Services</b>	
<b>Service Description</b>	<b>Rate</b>
Padlock rental	<b>\$17.37/month</b>
Padlock installation (each bin)	<b>\$46.76</b>
Bar lock installation (each bin)	<b>\$106.91</b>
Overloaded bin collection (each bin)	<b>\$20.04</b>
Steam clean bin:	
1x per fiscal year (each bin)	No Charge
2x or more per fiscal year (each bin)	<b>\$56.12</b>
<b>Additional SFD Collection Services</b>	
<b>Service Description</b>	<b>Rate</b>
Bulky item collection (2x /fiscal year)	No Charge
E-Waste and white goods collection	No Charge
Holiday (Christmas) tree collection	No Charge
Household battery collection	No Charge
Sharps waste containers	No Charge
Access to MarBorg Goleta Buy Back Center	No Charge

**Proposed Solid Waste Collection Rates, 2018-2019**  
**Residential Services**  
**Multi-Family Dwellings**

<b>Cart Services</b>						
<b>Service Description</b>						<b>Monthly Rate</b>
35 gallon solid waste cart (weekly collection)						<b>\$22.16</b>
65 gallon solid waste cart (weekly collection)						<b>\$24.71</b>
95 gallon solid waste cart (weekly collection)						<b>\$28.68</b>
95 gallon recyclable cart (bi-weekly collection)						No Charge
Each additional 35, 65 or 95 gallon solid waste cart						<b>\$6.81</b>
Each additional 95 gallon recyclable cart (35 or 65 gallon upon request)						No Charge
35 gallon green waste cart (weekly collection)						<b>\$14.20</b>
65 gallon green waste cart (weekly collection)						<b>\$15.27</b>
95 gallon green waste cart (weekly collection)						<b>\$16.35</b>
<b>Additional Cart Services</b>						
<b>Service Description</b>						<b>Rate</b>
Go-back service (each occurrence)						<b>\$11.36</b>
<b>Bin Services</b>						
<b>Service Description</b>	<b>Monthly Rate</b>					
	<b>Number Of Collections Per Week</b>					
	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>
1.5 cubic yard solid waste bin*	<b>\$128.89</b>	<b>\$228.98</b>	<b>\$329.11</b>	<b>\$429.20</b>	<b>\$529.31</b>	<b>\$629.41</b>
2 cubic yard solid waste bin*	<b>\$167.67</b>	<b>\$301.14</b>	<b>\$434.59</b>	<b>\$568.11</b>	<b>\$701.57</b>	<b>\$835.02</b>
3 cubic yard solid waste bin*	<b>\$238.00</b>	<b>\$438.21</b>	<b>\$638.42</b>	<b>\$838.65</b>	<b>\$1,038.85</b>	<b>\$1,239.06</b>
4 cubic yard solid waste bin*	<b>\$310.12</b>	<b>\$577.08</b>	<b>\$844.04</b>	<b>\$1,110.97</b>	<b>\$1,377.92</b>	<b>\$1,644.88</b>
1.5 cubic yard recyclables bin	<b>\$86.76</b>	<b>\$146.00</b>	<b>\$205.26</b>	<b>\$264.49</b>	<b>\$323.75</b>	<b>\$382.99</b>
2 cubic yard recyclables bin	<b>\$111.67</b>	<b>\$190.67</b>	<b>\$269.67</b>	<b>\$348.67</b>	<b>\$427.68</b>	<b>\$506.66</b>
3 cubic yard recyclables bin	<b>\$154.61</b>	<b>\$273.10</b>	<b>\$391.60</b>	<b>\$510.10</b>	<b>\$628.60</b>	<b>\$747.10</b>
4 cubic yard recyclables bin	<b>\$199.26</b>	<b>\$357.26</b>	<b>\$515.29</b>	<b>\$673.26</b>	<b>\$831.25</b>	<b>\$989.24</b>
* Any solid waste bin service includes 30% of the solid waste bin capacity for recyclables at no additional charge. Contractor to determine capacity of recyclables container to be provided.						
<b>Service Description</b>						<b>Rate (per collection)</b>
Additional bin collection:						
1.5 cubic yard solid waste bin						<b>\$42.96</b>
2 cubic yard solid waste bin						<b>\$55.89</b>
3 cubic yard solid waste bin						<b>\$79.34</b>
4 cubic yard solid waste bin						<b>\$103.38</b>

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<b>Additional Bin Services</b>	
<b>Service Description</b>	<b>Rate</b>
Padlock rental	<b>\$17.31/month</b>
Padlock installation (each bin)	<b>\$46.76</b>
Bar lock installation (each bin)	<b>\$106.91</b>
Overloaded bin collection (each bin)	<b>\$20.04</b>
Steam clean bin:	
1x per fiscal year (each bin)	No Charge
2x or more per fiscal year (each bin)	<b>\$56.12</b>
<b>Additional MFD Collection Services</b>	
<b>Service Description</b>	<b>Rate</b>
Bulky item collection (2x /fiscal year)	No Charge
E-Waste and white goods collection	No Charge
Holiday (Christmas) tree collection	No Charge
Household battery collection	No Charge
Sharps waste containers	No Charge
Access to MarBorg Goleta Buy Back Center	No Charge



**Proposed Solid Waste Collection Rates, 2018-2019**  
**Commercial Services**

<b>Cart Services</b>						
<b>Service Description</b>						<b>Monthly Rate</b>
35 gallon solid waste cart (weekly collection)						<b>\$31.73</b>
65 gallon solid waste cart (weekly collection)						<b>\$36.82</b>
95 gallon solid waste cart (weekly collection)						<b>\$43.16</b>
35 gallon green waste cart (weekly collection)						<b>\$23.80</b>
65 gallon green waste cart (weekly collection)						<b>\$27.63</b>
95 gallon green waste cart (weekly collection)						<b>\$32.38</b>
95 gallon recyclable cart (weekly collection)						<b>\$17.13</b>
Each additional 35, 65 or 95 gallon solid waste or green waste cart						<b>\$8.88</b>
Each additional 95 gallon recyclable cart (35 or 65 gallon upon request)						No Charge
<b>Additional Cart Services</b>						
<b>Service Description</b>						<b>Rate</b>
Padlock Rental						<b>\$17.37</b>
Padlock Installation (each cart)						<b>\$36.07</b>
Go-back service (each occurrence)						<b>\$12.70</b>
<b>Bin Services</b>						
<b>Service Description</b>	<b>Monthly Rate</b>					
	<b>Number Of Collections Per Week</b>					
	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>
1.5 cubic yard solid waste bin	<b>\$128.89</b>	<b>\$228.98</b>	<b>\$329.11</b>	<b>\$429.20</b>	<b>\$529.31</b>	<b>\$629.41</b>
2 cubic yard solid waste bin	<b>\$167.67</b>	<b>\$301.14</b>	<b>\$434.59</b>	<b>\$568.10</b>	<b>\$701.57</b>	<b>\$835.02</b>
3 cubic yard solid waste bin	<b>\$238.00</b>	<b>\$438.21</b>	<b>\$638.42</b>	<b>\$838.65</b>	<b>\$1,038.85</b>	<b>\$1,239.06</b>
4 cubic yard solid waste bin	<b>\$310.12</b>	<b>\$577.08</b>	<b>\$844.04</b>	<b>\$1,110.97</b>	<b>\$1,377.92</b>	<b>\$1,644.88</b>
1.5 cubic yard recyclables bin	<b>\$86.76</b>	<b>\$146.00</b>	<b>\$205.25</b>	<b>\$264.49</b>	<b>\$323.75</b>	<b>\$382.99</b>
2 cubic yard recyclables bin	<b>\$111.67</b>	<b>\$190.67</b>	<b>\$269.67</b>	<b>\$348.67</b>	<b>\$427.68</b>	<b>\$506.66</b>
3 cubic yard recyclables bin	<b>\$154.61</b>	<b>\$273.10</b>	<b>\$391.60</b>	<b>\$510.10</b>	<b>\$628.60</b>	<b>\$747.10</b>
4 cubic yard recyclables bin	<b>\$199.26</b>	<b>\$357.26</b>	<b>\$515.29</b>	<b>\$673.26</b>	<b>\$831.25</b>	<b>\$989.24</b>
<b>Service Description</b>						
<b>Additional bin collection:</b>						<b>Rate (per collection)</b>
1.5 cubic yard solid waste bin						<b>\$42.96</b>
2 cubic yard solid waste bin						<b>\$55.89</b>
3 cubic yard solid waste bin						<b>\$79.34</b>
4 cubic yard solid waste bin						<b>\$103.38</b>

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Additional Bin Services	
Service Description	Rate
Padlock rental	\$17.31/month
Padlock installation (each bin)	\$46.76
Bar lock installation (each bin)	\$106.91
Overloaded bin collection (each bin)	\$20.04
On-call bin collection:	
1.5 cubic yard recyclables bin	\$64.45
2 cubic yard recyclables bin	\$83.84
3 cubic yard recyclables bin	\$119.01
4 cubic yard recyclables bin	\$155.07
Steam clean bin:	
1x per fiscal year (each bin)	No Charge
2x or more per fiscal year (each bin)	\$56.12
Roll-Off Services	
Service Description	Rate
Roll-off box rental (11, 17, 25 or 40 cubic yard)	\$4.75
Disposal (compacted and non-compacted)	actual cost per ton plus City fees
Non-compacted collection to designated transfer and processing facility or Contractor's facilities (all roll-off boxes)	\$180.40
Non-compacted collection to designated disposal site (all roll-off boxes)	\$238.69
Compacted collection	\$274.84
Additional Roll-Off Services	
Service Description	Rate
Steam clean compactor:	
1x per fiscal year (each compactor)	No Charge
2x or more per fiscal year (each compactor)	\$118.95
Administrative Charges	
Description	Amount
Restart Service Charge	\$26.72
Delinquency Charge	\$6.68
Return Check Charge	\$19.92