

TO: Mayor and Councilmembers

- **FROM:** Jaime Valdez, Interim Neighborhood Services and Public Safety Director
- **SUBJECT:** Determination of Public Convenience or Necessity to sell beer and wine for off-site consumption at 42 North Fairview Avenue in the CI (Intersection Commercial) Zone

RECOMMENDATION:

Adopt Resolution No. 21-__, entitled "A Resolution of the City of Goleta, California Determining that the Public Convenience or Necessity Would be Served by Issuance of an Alcoholic Beverage Control License as Required by the California Business and Professions Code Section 23958.4 for the Property located at 42 North Fairview Avenue."

BACKGROUND:

On June 30, 2015, the City Council adopted Resolution No. 15-34 which authorizes the City Council to make determinations of whether public convenience or necessity (PCN) would be served by the issuance of a California Department of Alcohol Beverage Control (ABC) license. Previously, that authority rested with the City Manager (via Resolution No. 11-20) and prior to that, with the Santa Barbara Sheriff's Office (via Resolution No. 03-06).

According to the ABC website (report as of June 7, 2021), within the City of Goleta, there are 17 establishments that have an active Type 20 license and 18 establishments that have an active Type 21 license for a total of 35 businesses that actively sell alcohol beverages for off-site consumption. A Type 20 license is an "Off-Sale Beer & Wine" license, which authorizes the sale of beer and wine for consumption off the premises where sold. Minors are allowed on the premises. A Type 21 license is an "Off-Sale General" license, which authorizes the sale of beer, wine *and* distilled spirits for consumption off the premises where sold. Minors are allowed on the premises are allowed on the premises.

The ownership of the Fairview Chevron Station located at 42 North Fairview Avenue submitted their Form ABC-211 for a "person to person" and "premises to premises" transfer of a "surrendered" existing Type 20 license from another business within Santa Barbara County to the 42 North Fairview Avenue location just north of Highway 101(see photo on next page).



Attachment 1 consists of all the relevant documentation provided to the City of Goleta by ABC, including form ABC-211 (Application), ABC-257 (Licensed Premises Diagram), and ABC-245. Form "ABC-245" is to be used for all applications for issuance of premises-to-premises transfer of licenses in an overconcentrated census tract.

ABC reports that while this location is not within a high-crime reporting district, the site is located within a census tract in which the ratio of off-sale licenses to population exceeds the ratio of the off-sale licenses to population of Santa Barbara County. As a result, the Council must determine that the public convenience or necessity would be served by issuance of this license in order for ABC to grant the license. Form ABC-245 requires a PCN determination from City Council as a result of the "undue concentration" (commonly referred to as overconcentration) of licenses in the area as established by ABC.

If the local governing body, or its designated subordinate officer or body (City Council), does not make a determination within 90 days of notification of a completed application, then ABC may issue a license if the applicant shows ABC that public convenience or necessity would be served by the issuance. Staff informed ABC with sufficient notice that a PCN finding consideration would come to the City Council for consideration.

DISCUSSION:

ABC considers whether the area has an overconcentration of alcohol licenses in determining whether public convenience or necessity warrants the license. There is a total of 35 active off-sale licenses within the City of Goleta. According to ABC and provided in Business and Professions Code Section 23817.5, an area can limit the number of off-sale licenses based on population (1 for every 2,500 people for a Type 20 and 1 for every 1,250 people for both Type 20 and 21).

Based on Goleta's population of 32,212 (California Department of Finance Estimate as of 1/1/2020), the number of total licenses (Type 20 and Type 21 in combination) of 26 for the entire city is sufficient concentration to support the population.

If the population criterion is limited to the Census Tract where the business is located (Census Tract 060830029.14 hereinafter referred to as 29.14), there would be an overconcentration of licenses based on the criteria of one license for every 1,250 people. According to the Federal Financial Institutions Examination Council (ffiec.gov), there are 3,190 residents within Census Tract 29.14 (below for reference). This should result in no more than three off-site sales licenses within this area. There are seven active and operational businesses with off-site sales licenses (Type 20 and 21) within this Census Tract.



The zoning district for this area is CI (Intersection Commercial) which provides for a limited range of commercial uses of low to moderate intensity located at major roadway intersections by implementing the Intersection Commercial (C-I) land use designation of the General Plan. Customers are anticipated to drive to these establishments. Uses are limited to various commercial and retail services oriented to the traveling public, including, but not limited to, gas stations, convenience markets, highway-oriented restaurants, and similar uses.

The sale of beer and wine in conjunction with the convenience market business and gas station is consistent with the zoning district as confirmed with the City's Planning and Environmental Review (PER) Department. The convenience market business with gasoline sales, with the ancillary sale of beer and wine for off-site consumption, complements the other commercial businesses in the area and will provide an additional amenity to the City's residents and visitors.

With regard to the ABC-245 form, if "Yes" is checked in <u>either</u> item #11 (number of existing licenses exceeds the number allowed) or item #19 (premises located in a high crime reporting district), and the applicant is applying for an off-sale license, the applicant must take the form to the local governing body (City Council), or its designated subordinate officer or body to have them complete Section 3. The completed form will need to be provided to ABC in order to process the application.

The applicant has provided their own information (Attachment 2) to staff related to the ABC-245 form which makes their case for a PCN. According to the information submitted, it is the applicant's intent with a Type 20 license to:

"...allow us to offer our customer base a healthy selection of beer and wine for consumption off-site. Many of our customers use us as an all-in-one shop. By offering beer and wine, we can round out our business model and fill a void in our concept."

The applicant also goes on to state "I have owned and operated another Type 20 license since 2008 without incident."

Based on the information received from the applicant, input from the Santa Barbara Sheriff's Office that the property is not located in a high crime reporting district, and confirmation from the PER Department that the proposed use is permitted under current zoning regulations, Staff recommends City Council make a PCN determination for 42 North Fairview Avenue via the recommended Resolution (Attachment 3).

FISCAL IMPACTS:

Sales tax revenue would likely increase if this item were approved given that the location would be offering customers visiting the site to purchase alcohol beverages along with other items sold at the location. There are no additional fiscal impacts other than the costs of including a specific application on the Consent Calendar for Council consideration. City staff reviews ABC license applications and then provides a recommendation to the City Council for determination of public convenience or necessity. Final decisions on approval or denial of applications would remain with ABC.

Reviewed By:

Legal Review By:

Approved By:

Kristine Schmidt

Assistant City Manager

Michael Jenkins City Attorney

eres

Michelle Greene < City Manager

Attachments:

- 1. California Alcohol Beverage Control Forms ABC-211, ABC-257, and ABC-245 for 42 North Fairview Avenue
- 2. 42 North Fairview Avenue Request for PCN Findings from Applicant
- 3. Resolution No. 21-__, entitled "A Resolution of the City Council of the City of the City of Goleta, California Determining that Public Convenience or Necessity Would be Served as Required by the California Business and Professions Code Section 23958.4 for the Property located at 42 North Fairview Avenue."

Attachment 1

California Alcohol Beverage Control Forms ABC-211, ABC-257, and ABC-245 for 42 North Fairview Avenue

State of California 9/21

TO: Department of Alcoholic Beverage Control 1000 SOUTH HILL ROAD SUITE 310 VENTURA, CA 93003 (805) 289-0100

| File Number: 6247 | 93 |
|---------------------|----------------|
| Receipt Number: 2 | 664790 |
| Geographical Code: | 4208 |
| Copies Mailed Date: | March 16, 2021 |
| Issued Date: | ÷ |

| DISTRICT SERVING LOCA | TION: VENTURA | | | | | |
|--|--|---|------------------------------|--|--|----|
| First Owner: | PRICE FUEL AND | | | | | |
| Name of Business: | FAIRVIEW CHEVE | N STATI | ON | | | |
| Location of Business: | 42 N FAIRVIEW AV GOLETA, CA 9311 | | | | | |
| County: | SANTA BARBARA | | | | | |
| Is Premises inside city limits? | Yes | | Census | Tract: | | |
| Mailing Address:(If different from premises address) | | | | | | |
| Type of license(s): | 20 | | Droppin | g Partner: | Yes N | No |
| Transferor's license/name: | 483138 / MAIDAA, | GEORGE E | | | | |
| | 405150 / MAIDAA, | OLOROL P | AL | | | |
| License Type 20 - Off-Sale Beer And Wine | <u>Transaction Type</u> PER/PRM | Master Y | | ary LT And | <u>l Count</u> | |
| License Type | Transaction Type | Master | | ary LT And | <u>l Count</u> Fee | |
| License Type 20 - Off-Sale Beer And Wine | Transaction Type PER/PRM | Master Y | Second | | | |
| License Type 20 - Off-Sale Beer And Wine License Type | Transaction Type PER/PRM Transaction Description | <u>Master</u> y <u>Fee Code</u> | Second | Date | Fee | |
| License Type 20 - Off-Sale Beer And Wine License Type Application Fee Application Fee Application Fee | <u>Transaction Type</u> PER/PRM <u>Transaction Description</u> STATE FINGERPRINTS | Master Y Fee Code NA | Second | <u>Date</u> 03/16/21 | <u>Fee</u> \$39.00 | |
| License Type 20 - Off-Sale Beer And Wine License Type Application Fee Application Fee | Transaction Type PER/PRM Transaction Description STATE FINGERPRINTS DBL TRF: PREMISES AND PERSON | Master Y Fee Code NA NA | Second | <u>Date</u> 03/16/21 03/16/21 | <u>Fee</u> \$39.00 \$905.00 | |
| License Type 20 - Off-Sale Beer And Wine License Type Application Fee Application Fee Application Fee | Transaction Type PER/PRM Transaction Description STATE FINGERPRINTS DBL TRF: PREMISES AND PERSON FEDERAL FINGERPRINTS | Master Y Fee Code NA NA NA | Second Dup 1 0 1 | Date 03/16/21 03/16/21 03/16/21 | <u>Fee</u> \$39.00 \$905.00 \$24.00 | |

Have you ever violated any provisions of the Alcoholic Beverage Control Act, or regulations of the Department pertaining to the Act? **No**

STATE OF CALIFORNIA County of SANTA BARBARA

Date: March 16, 2021

Applicant Name(s)

PRICE FUEL AND SERVICE, LP

Amended Premise Address Replaced NORTH with N Department of Alcoholic Beverage Control

LICENSED PREMISES DIAGRAM (RETAIL)

| 1. APPLICANT NAME (If Individual: Last, first, middle) | 2. LICENSE TYPE |
|---|---|
| PRICE FUEL AND SERVICE, LP | 20 |
| 3. PREMISES ADDRESS (Street number and name, city, zip code) | 4. NEAREST CROSS STREET |
| 42 North Fairview, Goleta, CA 93117 | CALLE REAL |
| The diagram below is a true and correct description of the entrances, exits, in | |
| the premises to be licensed, including dimensions and identification of each i | room (i.e., "storeroom", "office", etc.). |



It is hereby declared that the above-described premises and character of premises, as indicated on the reverse side, will not be changed in accordance with Rule 64.2 of the California Code of Regulations without first notifying and securing approval of the Department of Alcoholic Beverage Control. Substantial changes to the premises may require an application fee in accordance with Section 24072 of the Business and Professions Code. I declare under penalty of perjury that the foregoing is true and correct.

| 02 25/21 |
|-----------------|
| |
| |
| INSPECTION DATE |
| |

Department of Alcoholic Beverage Control
PLANNED OPERATION (RETAIL)

| SECTION I - FOR ALL RETA | | | | | | |
|---|---------------------------|---|-------------------|---------------------|-----------------------------------|---|
| 1. APPLICANT NAME(S) (If Individual: Las | | | | 2. LICENS | SE TYPE(S) | |
| PRICE FUEL AND SER | VICE, LP | | | | 20 | |
| 3. PREMISES ADDRESS (Street number a | | | | 4. NEARE | ST CROSS STREET | |
| 42 North Fairview, Gole 5. TYPE OF BUSINESS (Choose one that b | | f an and the share has a start of the start | | CALL | E REAL | |
| Full Service Restaurant | | a/Hofbrau | Cocktail Lou | unge | Private Club |) |
| Deli or Specialty Restaurant | Comedy | Club | Night Club | | Veterans Cl | ub |
| Cafe/Coffee Shop | Brew Pu | b | Tavern | | Fraternal Cl | ub |
| Bed & Breakfast | Theater | | Wine Tastin | ig Room | | |
| Supermarket | Members | ship Store | Service Sta | tion | Swap Meet/ | Flea Market |
| Liquor Store | Departm | ent Store | Convenienc | e Market | Drive-in Dai | ry |
| Variety/Drug Store | Gift Shop | o/Florist | Convenienc | e Market w/Gasoline | | |
| Other - describe: | | | | | | |
| | OUNDING AREA | | 8. PREMISES IS LO | | | |
| | mmercial | Rural | Free Standi | 0 | | |
| - T | sidential | Industrial | Shopping C | enter (Name): | | |
| | ner | 10. PARKING LOT? | - 11. PATIO? | 10 Units or Less | More than 1 | |
| 9. FOOD SERVICE | | 10. PARKING LOT? | | | | WILL YOU HAVE A FOOD LESSEE? (Rule 57.7) |
| | ll Meals | Yes No | Yes | No Yes | | Yes No |
| 14. MEAL TYPE | | 15. TYPE OF FOOD | _ | | 16. HOURS OF FOO BREAKFAST HOU | |
| Dinner House Se | afood | American | Greek | Indian | nch From: LUNCH HOURS | То: |
| Fast Food/Deli Otl | ner: | Chinese | Korean | Italian Tha | i From: DINNER HOURS | To: |
| Pizza/Pasta | | Japanese | Other: | | From: | То: |
| 17. OPERATING HOURS | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
| Opening Time 7:00 AM | 7:00 AM | 7:00 AM | 7:00 AM | 7:00 AM | 7:00 AM | 7:00 AM |
| Closing Time 1:00 AM | 1:00 AM | 1:00 AM | 1:00 AM | 1:00 AM | 1:00 AM | 1:00 AM |
| 18. ENTERTAINMENT (One or more may a | oply. Please describe any | entertainment with an aster | ick (*) below) | | | 1.00 AW |
| None | *Amplifie | | Patron Danc | 0 | Card Room | |
| Recorded Music | | ertainment | Bikini/Tople | | Movies | |
| Juke Box | — — | age Shows | Pool/Billiard | | Hot Spot"/L | |
| *Other | Karaoke | | *Amateur/Pi | ro Sports Events | Video/Coin- | Operated Games |
| *Description: | | | | | | |
| 19. PREMISES IS LOCATED ON | | | 20. TYPE OF STRUC | TURE | | |
| Major Thoroughfare | Seconda | ry Street | Single Story | | Two-Story | |
| Other | | | Multi-Story - | Number of stories: | | |
| 21. PASS-THROUGH WINDOW? | 22. FIXED BARS | ? | 1 | | PERCENTAGE OF YOUR TO | DTAL SALES WILL BE |
| Yes No | Yes - hov | v many: | | No | 50% | |
| 24. INFORMATION GIVEN (R-27, R-107, Se | - 25612 5 6ap 22700 5 | | ABC USE ONLY | | | |
| 24. INFORMATION GIVEN (R-27, R-107, SE | 20012.0, Sec. 23790.5 | , 66.) | | 25. DATE | ENTERED INTO CABIN | |
| | | | | | | |

ABC-257 (REVERSE) (07/19)

INFORMATION AND INSTRUCTIONS -

SECTION 23958.4 B&P

Instructions This form is to be used for all applications for original issuance or premises to premises transfer of licenses.

- Part 1 is to be completed by an ABC employee, given to applicant with pre-application package, with copy retained in holding file or applicant's district file. •
- •
- Part 2 is to be completed by the applicant, and returned to ABC. Part 3 is to be completed by the local governing body or its designated subordinate officer or body, and returned to ABC.

| PART 1 - TO BE COMPLETED BY A | ABC | | | |
|---|--------------------------------------|--|--|---|
| 1. APPLICANT'S NAME | | | | |
| PRICE FUEL AND SERVICE | | | | |
| 2. PREMISES ADDRESS (Street number and name, c | SA M N | | 3. LICENSE TYPE | 2 |
| 42 NORTH FAIRVIEW AVE, 4. TYPE OF BUSINESS | GOLETA, 93117-2307 | | 20 | |
| Full Service Restaurant | Hofbrau/Cafeteria | Cocktail Lounge | Private Clu | b |
| Deli or Specialty Restaurant | Comedy Club | Night Club | Veterans C | lub |
| Cafe/Coffee Shop | Brew Pub | Tavern: Beer | Fraternal C | lub |
| Bed & Breakfast: | Theater | Tavern: Beer & Wine | Wine Tasti | ng Room |
| Wine only All | | | | |
| Supermarket | Membership Store | Service Station | Swap Meet | t/Flea Market |
| Liquor Store | Department Store | Convenience Market | Drive-in Da | iiry |
| Drug/Variety Store | Florist/Gift Shop | X Convenience Market w/ | Gasoline | |
| Other - describe: | | | | |
| 5. COUNTY POPULATION | 6. TOTAL NUMBER OF LICENSES IN | | 7. RATIO OF LICENSES TO POPULA | |
| | | On-Sale Off-Sale | | On-Sale Off-Sale |
| 8. CENSUS TRACT NUMBER | 9. NO. OF LICENSES ALLOWED IN (| CENSUS TRACT | 10. NO. OF LICENSES EXISTING IN | CENSUS TRACT |
| 29.14 | 3 | On-Sale X Off-Sale | 7 | On-Sale X Off-Sale |
| 11. IS THE ABOVE CENSUS TRACT OVERCONCEN | | e ratio of licenses to population in the | census tract exceed the ratio of license | s to population for the entire county?) |
| X Yes, the number of existing licenses | exceeds the number allowed | | | |
| No, the number of existing licenses is | lower than the number allowed | | | |
| 12. DOES LAW ENFORCEMENT AGENCY MAINTAIN | | | | |
| Yes (Go to Item #13) | No (Go to Item #20) | | | |
| 13. CRIME REPORTING DISTRICT NUMBER | 14. TOTAL NUMBER OF REPORTIN | G DISTRICTS | 15. TOTAL NUMBER OF OFFENSES | IN ALL REPORTING DISTRICTS |
| 16. AVERAGE NO. OF OFFENSES PER DISTRICT | 17. 120% OF AVERAGE NUMBER O | FOFFENSES | 18. TOTAL NUMBER OF OFFENSES | IN REPORTING DISTRICT |
| 19. IS THE PREMISES LOCATED IN A HIGH CRIME | REPORTING DISTRICT2 (i.e., bas a 20% | greater number of reported crimes the | an the average number of reported crim | es as determined from all crime |
| reporting districts within the jurisdiction of the local | | greater number of reported crimes the | an the average number of reported chin | |
| Yes, the total number of offenses in the | he reporting district equals or ex | ceeds the total number in iter | n #17 | |
| No, the total number of offenses in th | e reporting district is lower than | the total number in item #17 | | |
| 20. CHECK THE BOX THAT APPLIES (check only on | e box) | | | |
| a. If " <u>No</u> " is checked in both item #1 on this issue. Advise the applicant t | | | | nformation will be needed |
| b. If "Yes" is checked in either item | #11 or item #19 and the applica | nt is applying for a non-rotail | license, a retail bona fide publ | ic eating place license |
| retail license issued for a hotel, mote | el or other lodging establishment | as defined in Section 25503. | 16(b) B&P, or a retail license i | ssued in conjuction with a |
| beer manufacturer's license, or wine | | licant to complete Section 2 | and bring the completed form t | o ABC when filing the |
| application or as soon as possible th | erealter. | | | |
| X c. If " <u>Yes</u> " is checked in either item # | #11 or itom #10 and the applica | nt is applying for an off sale k | oor and wine license, on off a | ale general license, en en |
| sale beer license, an on-sale beer ar | nd wine (public premises) license | e, or an on-sale general (publ | lic premises) license, advise th | le applicant to take this form |
| to the local governing body, or its de | signated subordinate officer or b | | | |
| ABC in order to process the applicat | 1011. | | | |
| Governing Body/Designated Subordin | nate Name: | | | |
| FOR DEPARTMENT USE ONLY | | | | |
| PREPARED BY (Name of Department Employee) | | | | |

| Deend on the Information | the reverse the Denartment may anerous | red) | or |
|---|---|--|--|
| necessity would be served by the | a ine reverse, the Department may approve to a issuance of the license. Please describe to arate sheet or additional documention, if des | your application if you can show that public convenience below the reasons why issuance of another license is just sired. Do <i>not</i> proceed to Part 3. | tiñed in |
| en e | 2 | | |
| | | | |
| | | | 199 (199 - 199 - 199 - 199 - 199 - 199 - 199 - 199 - 199 - 199 - 199 - 199 - 199 - 199 - 199 - 199 - 199 - 199 |
| | | | |
| ******* | | | |
| APPLICANT SIGNATURE | | 23. DATE SIGNED 03/19/21 | |
| APT 2. TO BE OWNEL ETER | BY LOCAL OFFICIALS (If box #20c is che | | |
| iverning body of the area in wh iys of notification of a complete ease complete items #24 to #3 ter on official letterhead stating | ich the applicant premises are located, or its of application that public convenience or nec 0 below and certify or affix an official seal, o whether or not the issuance of the applied | beverages at a premises where undue concentration ex- defined in Section 23958.4 of the Business and Profess requires the Department to deny the application unless s designated subordinate officer or body, determines wit cessity would be served by the issuance. or attach a copy of the Council or Board resolution or a s for license would serve as a public convenience or nece | hin 90 igned essity. |
| | | | hin 90 igned ssity. |
| | STTY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVEF | | hin 90 igned ssity. |
| WILL PUBLIC CONVENIENCE OR NECESS | SITY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVER | AGE LICENSE? See Attached (i.e., letter, resolution, etc.) | hin 90 igned ssity. |
| WILL PUBLIC CONVENIENCE OR NECESS | SITY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVER | AGE LICENSE? See Attached (i.e., letter, resolution, etc.) | hin 90 igned ssity. |
| WILL PUBLIC CONVENIENCE OR NECESS | SITY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVER | AGE LICENSE? See Attached (i.e., letter, resolution, etc.) | hin 90 igned ssity. |
| WILL PUBLIC CONVENIENCE OR NECESS | SITY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVER | AGE LICENSE? See Attached (i.e., letter, resolution, etc.) | hin 90 igned ssity. |
| WILL PUBLIC CONVENIENCE OR NECESS | SITY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVER | AGE LICENSE? See Attached (i.e., letter, resolution, etc.) | hin 90 igned ssity. |
| WILL PUBLIC CONVENIENCE OR NECESS | SITY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVER | AGE LICENSE? See Attached (i.e., letter, resolution, etc.) or necessity) | |
| WILL PUBLIC CONVENIENCE OR NECESS | SITY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVER | AGE LICENSE? See Attached (i.e., letter, resolution, etc.) or necessity) | |
| WILL PUBLIC CONVENIENCE OR NECESS | SITY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVER | AGE LICENSE? See Attached (i.e., letter, resolution, etc.) or necessity) | |
| WILL PUBLIC CONVENIENCE OR NECESS | SITY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVER | AGE LICENSE? See Attached (i.e., letter, resolution, etc.) or necessity) or necessity preceived | |
| . WILL PUBLIC CONVENIENCE OR NECESS | SITY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVER | AGE LICENSE? See Attached (i.e., letter, resolution, etc.) or necessity) or necessity preceived | |
| . WILL PUBLIC CONVENIENCE OR NECESS | SITY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVER | AGE LICENSE? See Attached (i.e., letter, resolution, etc.) or necessity) | |
| . WILL PUBLIC CONVENIENCE OR NECESS | SITY BE SERVED BY ISSUANCE OF THIS ALCOHOLIC BEVER | AGE LICENSE? See Attached (i.e., letter, resolution, etc.) or necessity) or necessity preceived | |

11

Attachment 2

42 North Fairview Avenue Request for PCN Findings from Applicant

To Whom it May Concern:

In accordance with the provisions of Section 23958.4 of the Business & Professions Code, I would like to submit the following considerations to demonstrate that public convenience and necessity will be served by the approval of our Off-Sale Beer and Wine license application at 42 North Fairview Ave, Goleta, CA 93117.

- For the past 30 years, we have owned and operated this location as a gas station and convenience store. We provide an array of products and services for our customers to choose from, including gas, propane and diesel fuel, so all our customers will be able to purchase the fuel that is right for their specific vehicle. Inside our market, we offer a large selection of cold drinks and snacks to our customers.
- A Type 20 license will allow us to offer our customer base a healthy selection of beer and wine for consumption off-site. Many of our customers use us as an all-in-one shop. By offering beer and wine, we can round out our business model and fill a void in our concept.
- The approval of this additional Type 20 license will allow us to complement our food market rather than be a focus.
- Throughout our 30 years of service, we've come to understand what the residents in Goleta, CA, expect, and we strive to exceed these expectations at all times. We are well-known with the local clientele and have watched many families grow up in the neighborhood, with both adults and children continuing to frequent our store and to support our family's endeavors for the last decades.
- We have built a loyal customer base with a focus on family and community. It will not promote an environment in which excessive or irresponsible alcohol consumption is present or permitted. We have successfully created a casual and comfortable atmosphere for all patrons and plan to continue this tradition with the Type 20 license.
- Our employees will undergo intensive procedural training in the areas of customer identification in the event of alcohol service, site security and premises boundaries, and the proper handling of alcoholic beverages. An ownership presence will be on-site at all times, ensuring quality service and a healthy and safe eating environment.
- We would not serve any patron who would endanger our relationship with law enforcement.

I am also the owner of many other gas stations and convenience stores in the Santa Barbara area. I have owned and operated another Type 20 license since 2008 without incident. We hope you have continued confidence in our abilities and will approve our Off-Sale Beer and Wine license application.

Thank you for your time and consideration. I look forward to your favorable reply.

Kind regards,

Thomas Price Price Fuel and Service, LP

Attachment 3

Resolution No. 21-__, entitled "A Resolution of the City Council of the City of the City of Goleta, Determining that Public Convenience or Necessity Would be Served as Required by the California Business and Professions Code Section 23958.4 for the Property located at 42 North Fairview Avenue."

RESOLUTION NO. 21-___

A RESOLUTION OF THE CITY OF GOLETA, CALIFORNIA, DETERMINING THAT PUBLIC CONVENIENCE OR NECESSITY WOULD BE SERVED BY THE ISSUANCE OF AN ALCOHOLIC BEVERAGE CONTROL LICENSE AS REQUIRED BY THE CALIFORNIA BUSINESS AND PROFESSIONS CODE SECTION 23958.4 FOR THE PROPERTY LOCATED AT 42 NORTH FARIVIEW AVENUE

WHEREAS, the California Department of Alcohol Beverage Control ("ABC") issues licenses for the sale of alcoholic beverages; and

WHEREAS, the California Business and Professions Code authorizes ABC to seek local input for determining if the public convenience or necessity would be served by the issuance of a license would justify an exception to the concentration of licenses; and

WHEREAS, Business and Professions Code § 23958.4 states that ABC may grant a license to an applicant premises in areas of undue concentration if the local governing body of the area in which the applicant premises is located determines that public convenience or necessity would be served by issuance of the license; and

WHEREAS, under the Business and Professions Code, the local governing body, or its designated subordinate officer or body, has the right to determine whether public convenience or necessity would be served by the issuance of an ABC license; and

WHEREAS, Resolution No. 15-34 authorizes the City Council to make the determination of whether public convenience or necessity would be served for the State issuance of alcohol licenses under Business and Professions Code § 23958.4; and

WHEREAS, the applicant for an ABC off-sale beer and wine alcohol license at 42 North Fairview Avenue requires a public convenience or necessity due to the existence of an undue concentration of alcohol licenses in US Census Tract 060830029.14.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GOLETA, AS FOLLOWS:

SECTION 1. The City Council of the City of Goleta finds as follows:

- A. The proposed business is within one of Goleta's Commercial Retail areas.
- B. The zoning district for this area is CI (Intersection Commercial) which provides for a limited range of commercial uses of low to moderate intensity located at major roadway intersections by implementing the Intersection Commercial (C-I) land use designation of the General Plan. Customers are anticipated to drive to these establishments. Uses are limited to various commercial and retail services oriented to the traveling public, including, but not limited to, gas stations, convenience markets, highway-oriented restaurants, and similar uses. The sale of beer and wine in conjunction with the zoning district. The convenience market business with gasoline sales, with the ancillary sale of beer and wine for off-site consumption, complements the other commercial businesses in the area and will provide an additional amenity to the City's residents and visitors.
- C. A responsibly operated convenience market business with gasoline sales with the ancillary sale of alcohol for off-site consumption is a valuable part of the business mix within Goleta's commercial corridors and intersection commercial zones. The convenience market business with gasoline sales with ancillary beer and wine sales will be a beneficial addition to Goleta's commercial corridor and intersection commercial zones. The sale of beer and wine to customers in addition to the other retail sales at the convenience market will enhance the business while creating minimal impacts on neighboring uses or buildings.
- D. The sales of beer and wine is an important feature in most successful convenience market stores with gasoline sales and the sale of alcohol in conjunction with the convenience market business with gasoline sales will enhance the locally run business while creating minimal impacts on the community.
- E. The location at 42 North Fairview Avenue is not within a high-crime reporting district.

<u>SECTION 2</u>. The City Council of the City of Goleta determines that issuance of a license for off-site consumption of beer and wine for 42 North Fairview Avenue, will serve the public convenience and necessity.

<u>SECTION 3.</u> The City Clerk shall certify to the passage and adoption of this resolution and enter it into the book of original resolutions.

PASSED, APPROVED AND ADOPTED this 20th day of July 2021.

PAULA PEROTTE, MAYOR

ATTEST:

APPROVED AS TO FORM:

DEBORAH S. LOPEZ CITY CLERK MICHAEL JENKINS CITY ATTORNEY

STATE OF CALIFORNIA) COUNTY OF SANTA BARBARA) ss. CITY OF GOLETA)

I, DEBORAH S. LOPEZ, City Clerk of the City of Goleta, California, DO HEREBY CERTIFY that the foregoing Resolution No. 21-___ was duly adopted by the City Council of the City of Goleta at a regular meeting held on the 20th day of July 2021 by the following vote of the Council:

AYES:

NOES:

ABSENT:

(SEAL)

DEBORAH S. LOPEZ CITY CLERK